

November 2020

All Home Types
Single Family
Townhouse
Condo/Coop

Local Market Insight

Woodstock, GA



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November 2020

Woodstock, GA

New Listings**168****↓ -22.6%**from Oct 2020:
217**↑ 0.6%**from Nov 2019:
167

YTD	2020	2019	+/-
	2,576	2,635	-2.2%

5-year Nov average: **168****Closed Sales****177****↓ -15.7%**from Oct 2020:
210**↑ 4.7%**from Nov 2019:
169

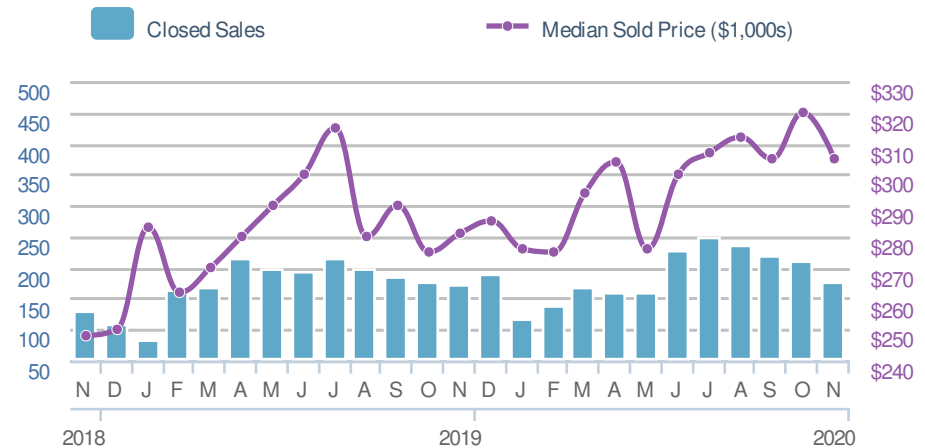
YTD	2020	2019	+/-
	2,044	1,954	4.6%

5-year Nov average: **157****New Pendings****183****↓ -7.6%**from Oct 2020:
198**↑ 26.2%**from Nov 2019:
145

YTD	2020	2019	+/-
	2,171	2,023	7.3%

5-year Nov average: **145****Median Sold Price****\$305,000****↓ -4.9%**from Oct 2020:
\$320,750**↑ 8.3%**from Nov 2019:
\$281,500

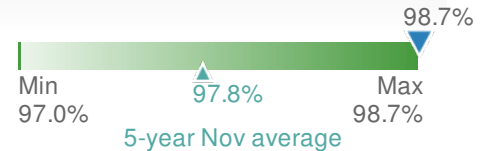
YTD	2020	2019	+/-
	\$300,000	\$285,000	5.3%

5-year Nov average: **\$268,185****Active Listings****242**

Oct 2020	Nov 2019
300	419

Median Days to Contract**10**

Oct 2020	Nov 2019	YTD
14	18	14

Avg Sold to OLP Ratio**98.7%**

Oct 2020	Nov 2019	YTD
98.9%	97.7%	98.2%

November 2020**Woodstock, GA - Single Family****New Listings****135****↓ -22.0%**from Oct 2020:
173**↓ -4.3%**from Nov 2019:
141

YTD	2020	2019	+/-
	2,054	2,240	-8.3%

5-year Nov average: **142****Closed Sales****148****↓ -15.9%**from Oct 2020:
176**↑ 3.5%**from Nov 2019:
143

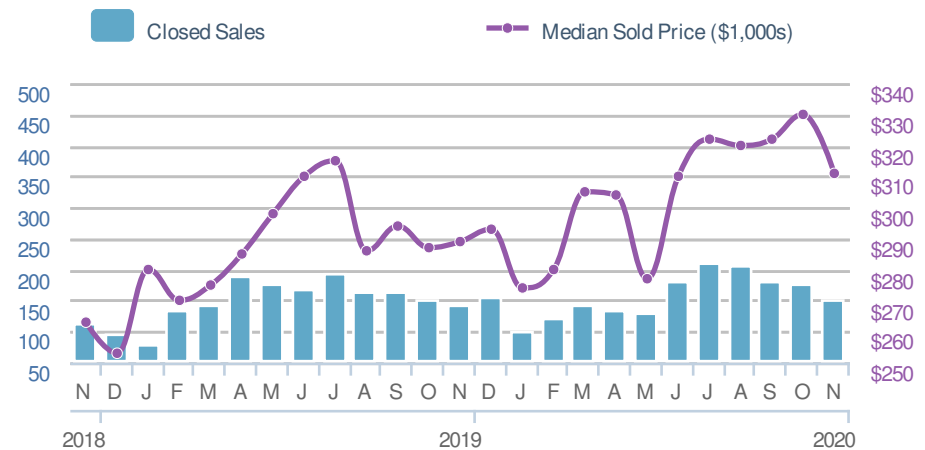
YTD	2020	2019	+/-
	1,714	1,687	1.6%

5-year Nov average: **136****New Pending****156****↓ -3.1%**from Oct 2020:
161**↑ 36.8%**from Nov 2019:
114

YTD	2020	2019	+/-
	1,798	1,735	3.6%

5-year Nov average: **122****Median Sold Price****\$311,250****↓ -5.7%**from Oct 2020:
\$330,000**↑ 7.4%**from Nov 2019:
\$289,900

YTD	2020	2019	+/-
	\$308,000	\$291,000	5.8%

5-year Nov average: **\$276,325****Active Listings****161**

161



5-year Nov average

Oct 2020	Nov 2019
215	327

Median Days to Contract**10**

10

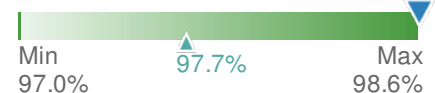


5-year Nov average

Oct 2020	Nov 2019	YTD
12	18	13

Avg Sold to OLP Ratio**98.6%**

98.6%



5-year Nov average

Oct 2020	Nov 2019	YTD
99.0%	97.6%	98.2%

November 2020**Woodstock, GA - Townhouse****New Listings****31****↓ -27.9%**from Oct 2020:
43**↑ 40.9%**from Nov 2019:
22

YTD	2020	2019	+/-
	484	347	39.5%

5-year Nov average: **22****Closed Sales****26****↓ -18.8%**from Oct 2020:
32**↑ 18.2%**from Nov 2019:
22

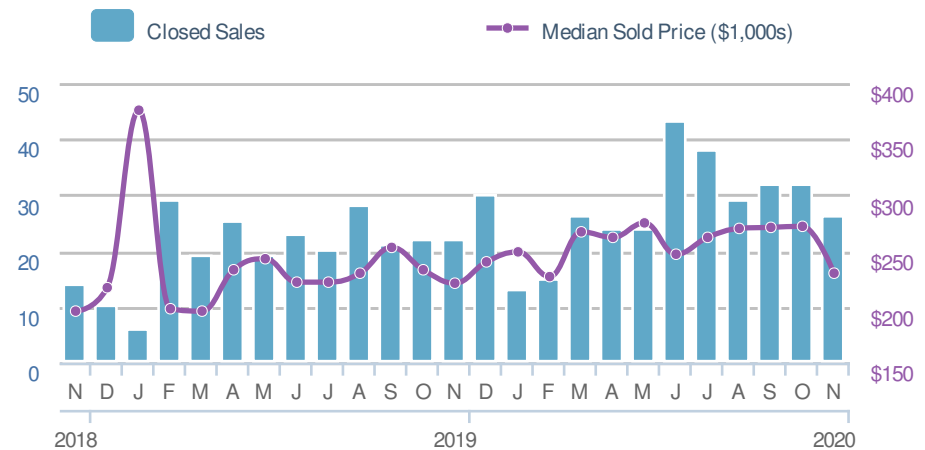
YTD	2020	2019	+/-
	302	234	29.1%

5-year Nov average: **19****New Pending****24****↓ -31.4%**from Oct 2020:
35**↓ -4.0%**from Nov 2019:
25

YTD	2020	2019	+/-
	346	252	37.3%

5-year Nov average: **19****Median Sold Price****\$230,000****↓ -15.5%**from Oct 2020:
\$272,332**↑ 3.7%**from Nov 2019:
\$221,750

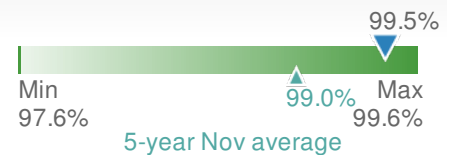
YTD	2020	2019	+/-
	\$256,250	\$225,000	13.9%

5-year Nov average: **\$207,813****Active Listings****77**

Oct 2020	Nov 2019
80	80

Median Days to Contract**10**

Oct 2020	Nov 2019	YTD
20	12	17

Avg Sold to OLP Ratio**99.5%**

Oct 2020	Nov 2019	YTD
98.6%	99.6%	98.2%

November 2020**Woodstock, GA - Condo/Coop****New Listings****2**

100.0% **-50.0%**
 from Oct 2020: 1 from Nov 2019: 4

YTD	2020	2019	+/-
	36	48	-25.0%

5-year Nov average: **3****Closed Sales****3**

200.0% **-25.0%**
 from Oct 2020: 1 from Nov 2019: 4

YTD	2020	2019	+/-
	27	33	-18.2%

5-year Nov average: **3****New Pending****3**

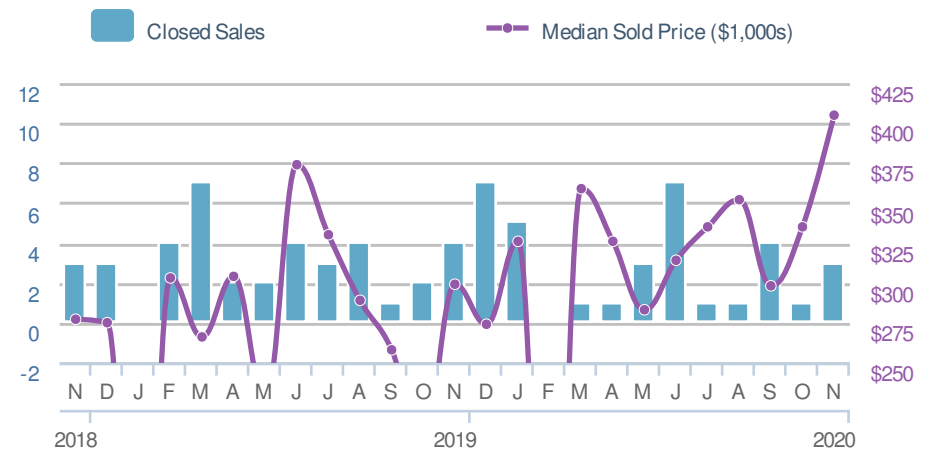
50.0% **-50.0%**
 from Oct 2020: 2 from Nov 2019: 6

YTD	2020	2019	+/-
	26	36	-27.8%

5-year Nov average: **4****Median Sold Price****\$405,000**

20.9% **35.3%**
 from Oct 2020: \$335,000 from Nov 2019: \$299,250

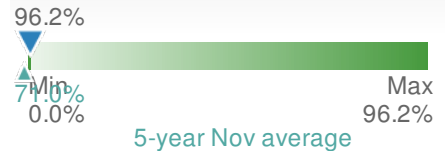
YTD	2020	2019	+/-
	\$326,538	\$295,000	10.7%

5-year Nov average: **\$245,313****Active Listings****4**

Oct 2020	Nov 2019
5	12

Median Days to Contract**39**

Oct 2020	Nov 2019	YTD
17	66	46

Avg Sold to OLP Ratio**96.2%**

Oct 2020	Nov 2019	YTD
100.0%	93.5%	96.7%