

March 2019

All Home Types
Single Family
Townhouse
Condo/Coop

Local Market Insight

Woodstock, GA



Presented by
Donika Parker
Maximum One Greater Atl. REALTORS
Email: donika@homesbydonika.com
Work Phone: 770-919-8825
Mobile Phone: 404-519-5017
Web: www.homesbydonika.com

March 2019

Woodstock, GA

New Listings**274****↑57.5%**from Feb 2019:
174**↑3.4%**from Mar 2018:
265

YTD	2019	2018	+/-
	673	653	3.1%

5-year Mar average: **270****Closed Sales****167****↑1.8%**from Feb 2019:
164**↓-10.7%**from Mar 2018:
187

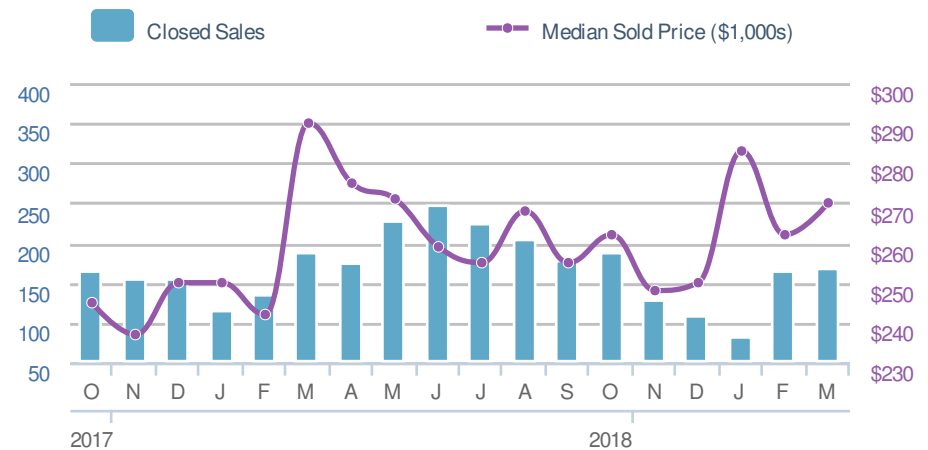
YTD	2019	2018	+/-
	413	436	-5.3%

5-year Mar average: **177****New Pending****218****↑31.3%**from Feb 2019:
166**↑16.6%**from Mar 2018:
187

YTD	2019	2018	+/-
	545	510	6.9%

5-year Mar average: **203****Median Sold Price****\$270,000****↑3.1%**from Feb 2019:
\$262,000**↓-6.9%**from Mar 2018:
\$290,000

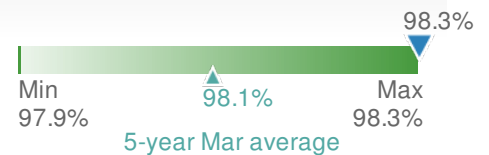
YTD	2019	2018	+/-
	\$270,000	\$260,368	3.7%

5-year Mar average: **\$280,000****Active Listings****360**

Feb 2019	Mar 2018
344	318

Median Days to Contract**17**

Feb 2019	Mar 2018	YTD
20	15	18

Avg Sold to OLP Ratio**98.3%**

Feb 2019	Mar 2018	YTD
97.7%	97.9%	97.8%

March 2019**Woodstock, GA - Single Family****New Listings****245****↑64.4%**from Feb 2019:
149**↑2.9%**from Mar 2018:
238

YTD	2019	2018	+/-
	581	581	0.0%

5-year Mar average: **242****Closed Sales****141****↑7.6%**from Feb 2019:
131**↓-15.1%**from Mar 2018:
166

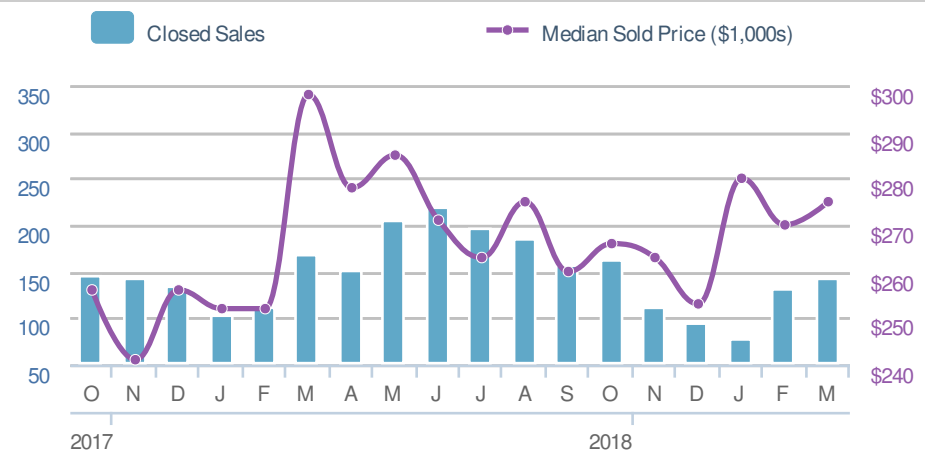
YTD	2019	2018	+/-
	348	380	-8.4%

5-year Mar average: **154****New Pending****192****↑40.1%**from Feb 2019:
137**↑15.0%**from Mar 2018:
167

YTD	2019	2018	+/-
	461	446	3.4%

5-year Mar average: **180****Median Sold Price****\$275,000****↑1.9%**from Feb 2019:
\$270,000**↓-7.7%**from Mar 2018:
\$298,000

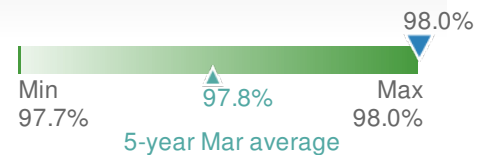
YTD	2019	2018	+/-
	\$275,000	\$270,000	1.9%

5-year Mar average: **\$286,500****Active Listings****307**

Feb 2019	Mar 2018
287	289

Median Days to Contract**19**

Feb 2019	Mar 2018	YTD
21	16	19

Avg Sold to OLP Ratio**98.0%**

Feb 2019	Mar 2018	YTD
97.4%	97.7%	97.5%

March 2019**Woodstock, GA - Townhouse****New Listings****27**

↑ **17.4%**
from Feb 2019:
23

↑ **12.5%**
from Mar 2018:
24

YTD	2019	2018	+/-
	81	60	35.0%

5-year Mar average: **26****Closed Sales****19**

↓ **-34.5%**
from Feb 2019:
29

↔ **0.0%**
from Mar 2018:
19

YTD	2019	2018	+/-
	54	50	8.0%

5-year Mar average: **19****New Pendings****23**

↓ **-17.9%**
from Feb 2019:
28

↑ **35.3%**
from Mar 2018:
17

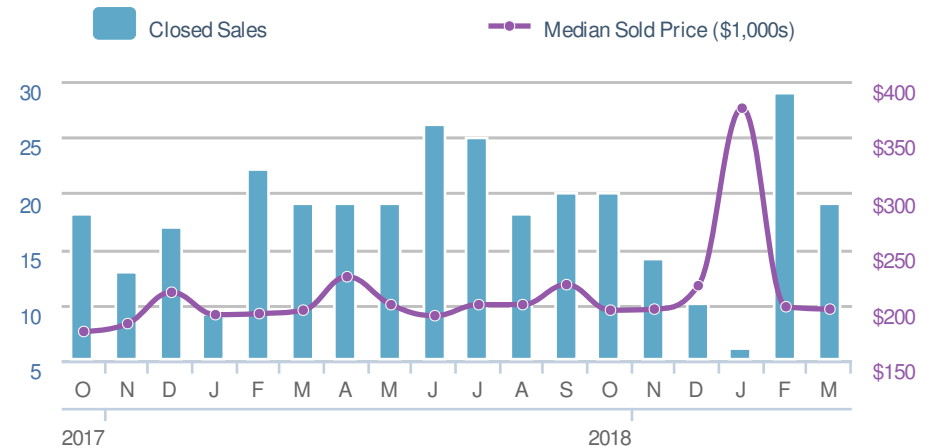
YTD	2019	2018	+/-
	75	58	29.3%

5-year Mar average: **20****Median Sold Price****\$196,000**

↓ **-1.0%**
from Feb 2019:
\$198,000

↑ **0.5%**
from Mar 2018:
\$195,000

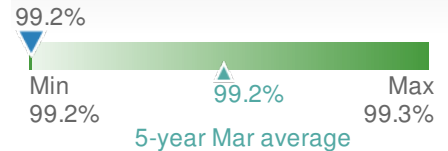
YTD	2019	2018	+/-
	\$198,825	\$193,000	3.0%

5-year Mar average: **\$195,500****Active Listings****47**

Feb 2019	Mar 2018
49	21

Median Days to Contract**11**

Feb 2019	Mar 2018	YTD
12	7	12

Avg Sold to OLP Ratio**99.2%**

Feb 2019	Mar 2018	YTD
99.5%	99.3%	99.2%

March 2019**Woodstock, GA - Condo/Coop****New Listings****2**

↔ 0.0%

from Feb 2019:
2

↓ -33.3%

from Mar 2018:
3

YTD	2019	2018	+/-
	11	12	-8.3%

5-year Mar average: **3****Closed Sales****7**

↑ 75.0%

from Feb 2019:
4

↑ 250.0%

from Mar 2018:
2

YTD	2019	2018	+/-
	11	6	83.3%

5-year Mar average: **5****New Pending****3**

↑ 200.0%

from Feb 2019:
1

↔ 0.0%

from Mar 2018:
3

YTD	2019	2018	+/-
	9	6	50.0%

5-year Mar average: **3****Median Sold Price****\$266,000**

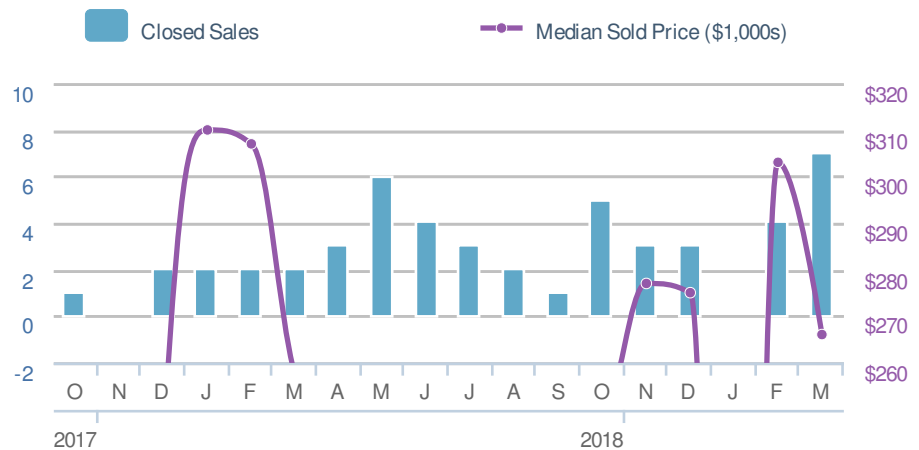
↓ -12.4%

from Feb 2019:
\$303,500

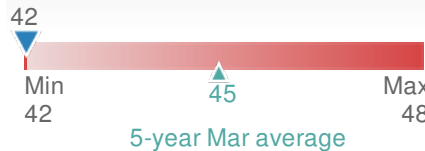
↑ 3.3%

from Mar 2018:
\$257,500

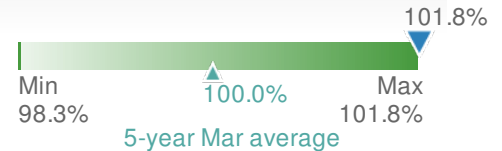
YTD	2019	2018	+/-
	\$295,000	\$310,500	-5.0%

5-year Mar average: **\$261,750****Active Listings****6**

Feb 2019	Mar 2018
8	8

Median Days to Contract**42**

Feb 2019	Mar 2018	YTD
9	48	17

Avg Sold to OLP Ratio**101.8%**

Feb 2019	Mar 2018	YTD
94.4%	98.3%	99.1%