

October 2018

All Home Types
Single Family
Townhouse
Condo/Coop

Local Market Insight

Woodstock, GA



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October 2018

Woodstock, GA

New Listings**217****↑8.0%**from Sep 2018:
201**↑8.0%**from Oct 2017:
201

YTD	2018	2017	+/-
	2,459	2,389	2.9%

5-year Oct average: **209****Closed Sales****188****↑6.2%**from Sep 2018:
177**↑13.9%**from Oct 2017:
165

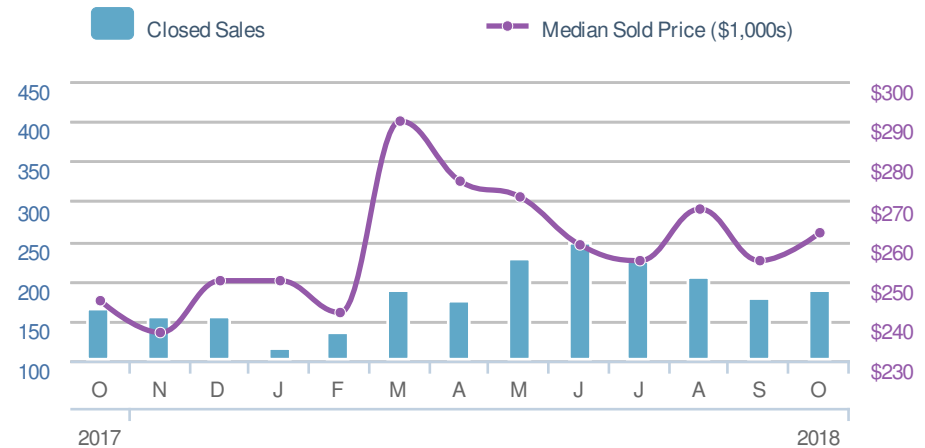
YTD	2018	2017	+/-
	1,876	1,789	4.9%

5-year Oct average: **177****New Pending****143****↓-13.3%**from Sep 2018:
165**↓-10.6%**from Oct 2017:
160

YTD	2018	2017	+/-
	1,885	1,839	2.5%

5-year Oct average: **152****Median Sold Price****\$262,950****↑3.1%**from Sep 2018:
\$255,000**↑7.3%**from Oct 2017:
\$245,000

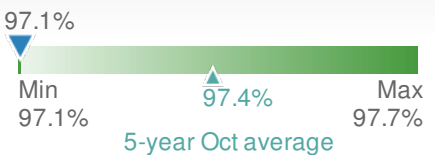
YTD	2018	2017	+/-
	\$262,000	\$240,000	9.2%

5-year Oct average: **\$253,975****Active Listings****405**

Sep 2018	Oct 2017
381	371

Median Days to Contract**26**

Sep 2018	Oct 2017	YTD
21	22	14

Avg Sold to OLP Ratio**97.1%**

Sep 2018	Oct 2017	YTD
97.2%	97.7%	97.8%

October 2018**Woodstock, GA - Single Family****New Listings****184****↑9.5%**from Sep 2018:
168**↑3.4%**from Oct 2017:
178

YTD	2018	2017	+/-
	2,150	2,131	0.9%

5-year Oct average: **181****Closed Sales****163****↑4.5%**from Sep 2018:
156**↑11.6%**from Oct 2017:
146

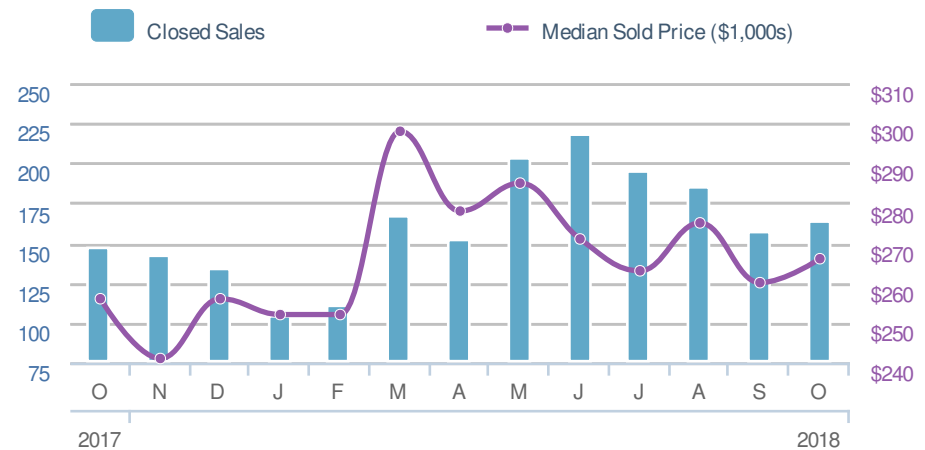
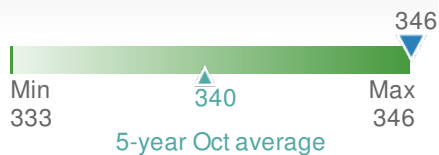
YTD	2018	2017	+/-
	1,649	1,585	4.0%

5-year Oct average: **155****New Pending****121****↓-15.4%**from Sep 2018:
143**↓-17.7%**from Oct 2017:
147

YTD	2018	2017	+/-
	1,650	1,637	0.8%

5-year Oct average: **134****Median Sold Price****\$266,000****↑2.0%**from Sep 2018:
\$260,700**↑3.8%**from Oct 2017:
\$256,250

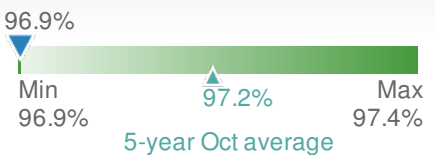
YTD	2018	2017	+/-
	\$272,000	\$250,000	8.8%

5-year Oct average: **\$261,125****Active Listings****346**

Sep 2018	Oct 2017
328	333

Median Days to Contract**26**

Sep 2018	Oct 2017	YTD
22	23	15

Avg Sold to OLP Ratio**96.9%**

Sep 2018	Oct 2017	YTD
96.8%	97.4%	97.6%

October 2018**Woodstock, GA - Townhouse****New Listings****26****↓ -7.1%**from Sep 2018:
28**↑ 18.2%**from Oct 2017:
22

YTD	2018	2017	+/-
	257	222	15.8%

5-year Oct average: **24****Closed Sales****20****↔ 0.0%**from Sep 2018:
20**↑ 11.1%**from Oct 2017:
18

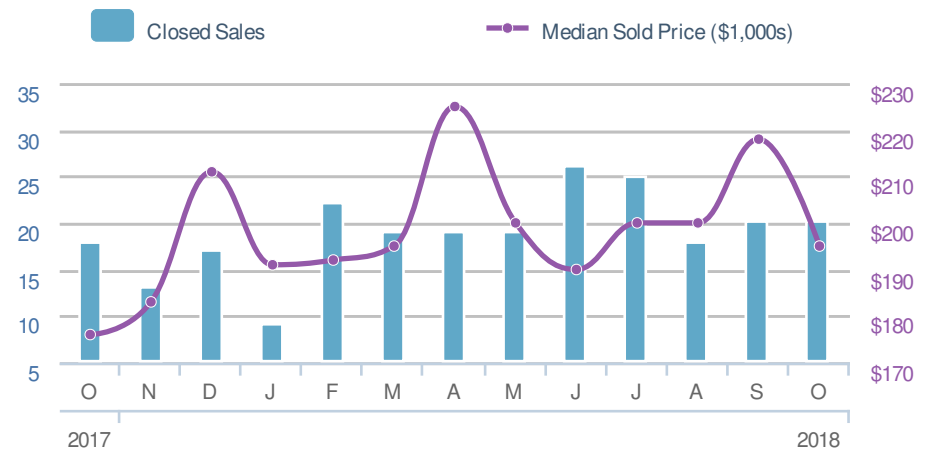
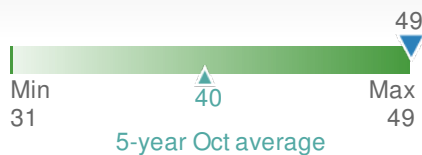
YTD	2018	2017	+/-
	197	181	8.8%

5-year Oct average: **19****New Pending****17****↓ -5.6%**from Sep 2018:
18**↑ 30.8%**from Oct 2017:
13

YTD	2018	2017	+/-
	203	182	11.5%

5-year Oct average: **15****Median Sold Price****\$195,000****↓ -10.8%**from Sep 2018:
\$218,500**↑ 10.7%**from Oct 2017:
\$176,200

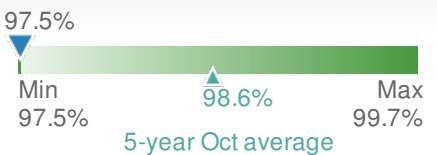
YTD	2018	2017	+/-
	\$198,000	\$174,000	13.8%

5-year Oct average: **\$185,600****Active Listings****49**

Sep 2018	Oct 2017
43	31

Median Days to Contract**16**

Sep 2018	Oct 2017	YTD
4	8	6

Avg Sold to OLP Ratio**97.5%**

Sep 2018	Oct 2017	YTD
100.5%	99.7%	99.8%

October 2018**Woodstock, GA - Condo/Coop****New Listings****7**

↑ **40.0%**
from Sep 2018:
5

↑ **600.0%**
from Oct 2017:
1

YTD	2018	2017	+/-
	52	35	48.6%

5-year Oct average: 4

Closed Sales**5**

↑ **400.0%**
from Sep 2018:
1

↑ **400.0%**
from Oct 2017:
1

YTD	2018	2017	+/-
	30	23	30.4%

5-year Oct average: 3

New Pending**5**

↑ **25.0%**
from Sep 2018:
4

↔ **0.0%**
from Oct 2017:
0

YTD	2018	2017	+/-
	32	20	60.0%

5-year Oct average: 3

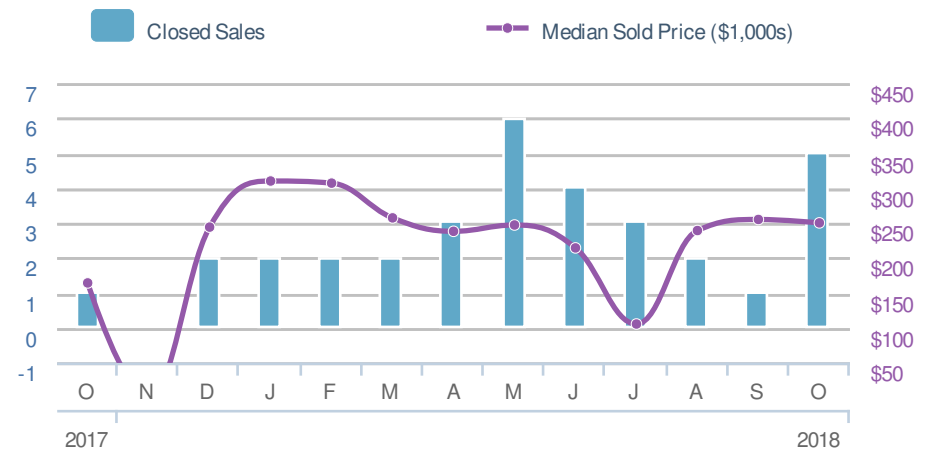
Median Sold Price**\$250,000**

↓ **-2.0%**
from Sep 2018:
\$255,000

↑ **51.6%**
from Oct 2017:
\$164,900

YTD	2018	2017	+/-
	\$257,500	\$225,500	14.2%

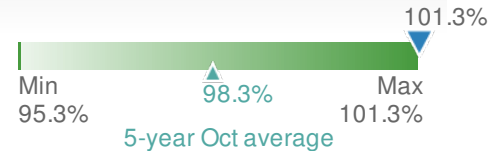
5-year Oct average: \$207,450

**Active Listings****10**

Sep 2018	Oct 2017
10	7

Median Days to Contract**5**

Sep 2018	Oct 2017	YTD
21	20	15

Avg Sold to OLP Ratio**101.3%**

Sep 2018	Oct 2017	YTD
98.1%	95.3%	97.1%