

# May 2018

All Home Types  
Single Family  
Townhouse  
Condo/Coop

## Local Market Insight

### Woodstock, GA



Presented by  
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**May 2018**

Woodstock, GA

**New Listings****319****↑9.2%**from Apr 2018:  
**292****↔0.0%**from May 2017:  
**0**

| YTD | 2018         | 2017     | +/-         |
|-----|--------------|----------|-------------|
|     | <b>1,264</b> | <b>0</b> | <b>0.0%</b> |

5-year May average: **319****Closed Sales****228****↑31.8%**from Apr 2018:  
**173****↔0.0%**from May 2017:  
**0**

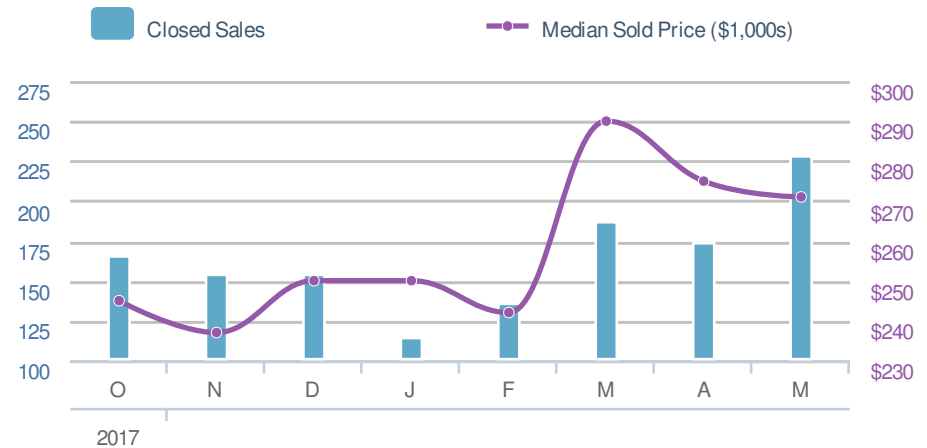
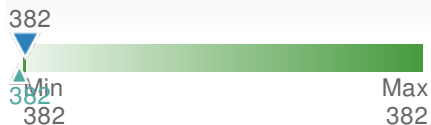
| YTD | 2018       | 2017     | +/-         |
|-----|------------|----------|-------------|
|     | <b>837</b> | <b>0</b> | <b>0.0%</b> |

5-year May average: **228****New Pendings****244****↑11.4%**from Apr 2018:  
**219****↔0.0%**from May 2017:  
**0**

| YTD | 2018       | 2017     | +/-         |
|-----|------------|----------|-------------|
|     | <b>973</b> | <b>0</b> | <b>0.0%</b> |

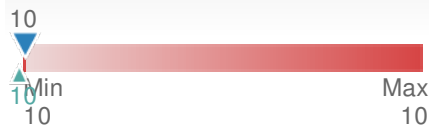
5-year May average: **244****Median Sold Price****\$271,350****↓-1.3%**from Apr 2018:  
**\$275,000****↔0.0%**from May 2017:  
**\$0**

| YTD | 2018             | 2017       | +/-         |
|-----|------------------|------------|-------------|
|     | <b>\$268,000</b> | <b>\$0</b> | <b>0.0%</b> |

5-year May average: **\$271,350****Active Listings****382**

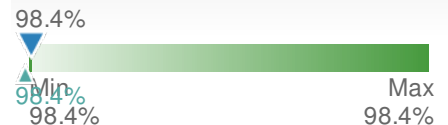
5-year May average

| Apr 2018   | May 2017 |
|------------|----------|
| <b>358</b> | <b>0</b> |

**Median Days to Contract****10**

5-year May average

| Apr 2018  | May 2017 | YTD       |
|-----------|----------|-----------|
| <b>10</b> | <b>0</b> | <b>13</b> |

**Avg Sold to OLP Ratio****98.4%**

5-year May average

| Apr 2018     | May 2017    | YTD          |
|--------------|-------------|--------------|
| <b>97.9%</b> | <b>0.0%</b> | <b>98.0%</b> |

**May 2018****Woodstock, GA - Single Family****New Listings****281****↑ 10.2%**from Apr 2018:  
**255****↔ 0.0%**from May 2017:  
**0**

| YTD | 2018         | 2017     | +/-         |
|-----|--------------|----------|-------------|
|     | <b>1,117</b> | <b>0</b> | <b>0.0%</b> |

5-year May average: **281****Closed Sales****203****↑ 34.4%**from Apr 2018:  
**151****↔ 0.0%**from May 2017:  
**0**

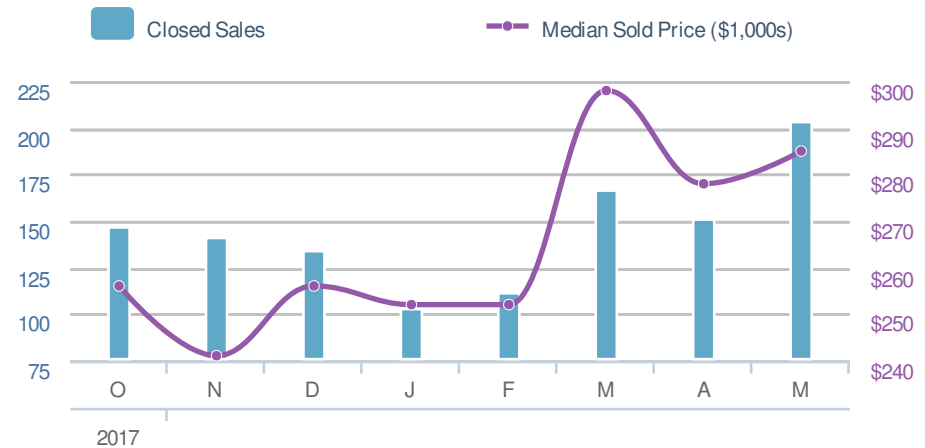
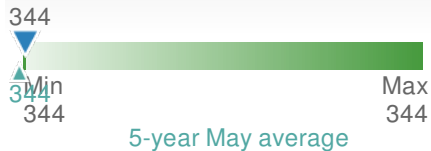
| YTD | 2018       | 2017     | +/-         |
|-----|------------|----------|-------------|
|     | <b>734</b> | <b>0</b> | <b>0.0%</b> |

5-year May average: **203****New Pending****211****↑ 7.7%**from Apr 2018:  
**196****↔ 0.0%**from May 2017:  
**0**

| YTD | 2018       | 2017     | +/-         |
|-----|------------|----------|-------------|
|     | <b>853</b> | <b>0</b> | <b>0.0%</b> |

5-year May average: **211****Median Sold Price****\$285,270****↑ 2.6%**from Apr 2018:  
**\$278,000****↔ 0.0%**from May 2017:  
**\$0**

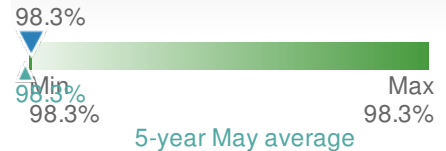
| YTD | 2018             | 2017       | +/-         |
|-----|------------------|------------|-------------|
|     | <b>\$275,000</b> | <b>\$0</b> | <b>0.0%</b> |

5-year May average: **\$285,270****Active Listings****344**

| Apr 2018   | May 2017 |
|------------|----------|
| <b>319</b> | <b>0</b> |

**Median Days to Contract****11**

| Apr 2018  | May 2017 | YTD       |
|-----------|----------|-----------|
| <b>10</b> | <b>0</b> | <b>14</b> |

**Avg Sold to OLP Ratio****98.3%**

| Apr 2018     | May 2017    | YTD          |
|--------------|-------------|--------------|
| <b>97.6%</b> | <b>0.0%</b> | <b>97.7%</b> |

**May 2018**

Woodstock, GA - Townhouse

**New Listings****35****↑16.7%**from Apr 2018:  
**30****↔0.0%**from May 2017:  
**0**

| YTD | 2018       | 2017     | +/-  |
|-----|------------|----------|------|
|     | <b>125</b> | <b>0</b> | 0.0% |

5-year May average: **35****Closed Sales****19****↔0.0%**from Apr 2018:  
**19****↔0.0%**from May 2017:  
**0**

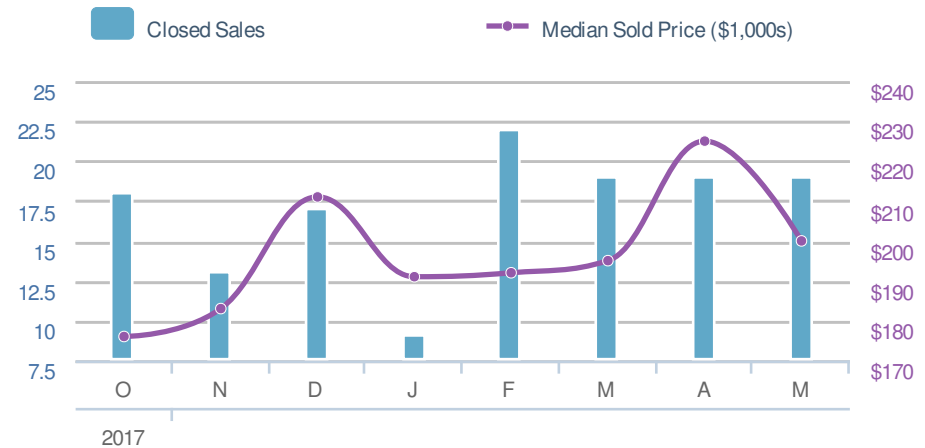
| YTD | 2018      | 2017     | +/-  |
|-----|-----------|----------|------|
|     | <b>88</b> | <b>0</b> | 0.0% |

5-year May average: **19****New Pendings****30****↑66.7%**from Apr 2018:  
**18****↔0.0%**from May 2017:  
**0**

| YTD | 2018       | 2017     | +/-  |
|-----|------------|----------|------|
|     | <b>106</b> | <b>0</b> | 0.0% |

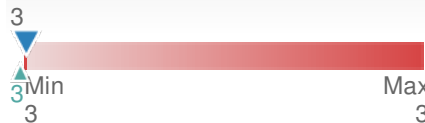
5-year May average: **30****Median Sold Price****\$200,000****↓-11.1%**from Apr 2018:  
**\$225,000****↔0.0%**from May 2017:  
**\$0**

| YTD | 2018             | 2017       | +/-  |
|-----|------------------|------------|------|
|     | <b>\$198,750</b> | <b>\$0</b> | 0.0% |

5-year May average: **\$200,000****Active Listings****31**

5-year May average

| Apr 2018  | May 2017 |
|-----------|----------|
| <b>30</b> | <b>0</b> |

**Median Days to Contract****3**

5-year May average

| Apr 2018 | May 2017 | YTD      |
|----------|----------|----------|
| <b>4</b> | <b>0</b> | <b>5</b> |

**Avg Sold to OLP Ratio****100.4%**

5-year May average

| Apr 2018      | May 2017    | YTD           |
|---------------|-------------|---------------|
| <b>100.4%</b> | <b>0.0%</b> | <b>100.7%</b> |

**May 2018**

Woodstock, GA - Condo/Coop

**New Listings****3** **-57.1%**from Apr 2018:  
**7** **0.0%**from May 2017:  
**0**

| YTD | 2018      | 2017     | +/-  |
|-----|-----------|----------|------|
|     | <b>22</b> | <b>0</b> | 0.0% |

5-year May average: **3****Closed Sales****6** **100.0%**from Apr 2018:  
**3** **0.0%**from May 2017:  
**0**

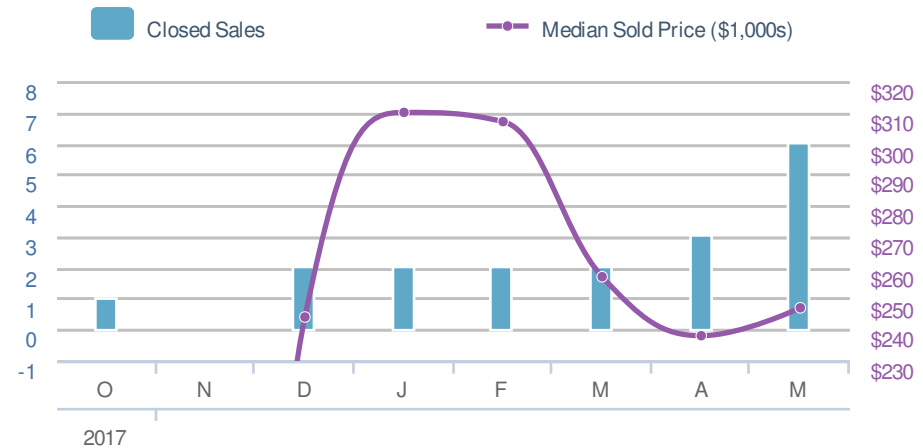
| YTD | 2018      | 2017     | +/-  |
|-----|-----------|----------|------|
|     | <b>15</b> | <b>0</b> | 0.0% |

5-year May average: **6****New Pendings****3** **-40.0%**from Apr 2018:  
**5** **0.0%**from May 2017:  
**0**

| YTD | 2018      | 2017     | +/-  |
|-----|-----------|----------|------|
|     | <b>14</b> | <b>0</b> | 0.0% |

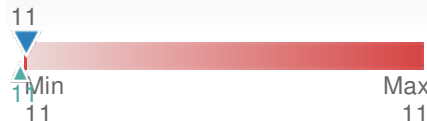
5-year May average: **3****Median Sold Price****\$247,000** **3.8%**from Apr 2018:  
**\$238,000** **0.0%**from May 2017:  
**\$0**

| YTD | 2018             | 2017       | +/-  |
|-----|------------------|------------|------|
|     | <b>\$294,000</b> | <b>\$0</b> | 0.0% |

5-year May average: **\$247,000****Active Listings****7**

5-year May average

| Apr 2018 | May 2017 |
|----------|----------|
| <b>9</b> | <b>0</b> |

**Median Days to Contract****11**

5-year May average

| Apr 2018  | May 2017 | YTD       |
|-----------|----------|-----------|
| <b>18</b> | <b>0</b> | <b>20</b> |

**Avg Sold to OLP Ratio****97.7%**

5-year May average

| Apr 2018     | May 2017    | YTD          |
|--------------|-------------|--------------|
| <b>97.9%</b> | <b>0.0%</b> | <b>96.6%</b> |