All Home Types Single Family Townhouse Condo/Coop

Local Market Insight

Woodstock, GA



Presented by **Donika Parker Maximum One Greater Atl. REALTORS** Email: donika@homesbydonika.com Work Phone: 770-919-8825 Mobile Phone: 404-519-5017 Web: www.homesbydonika.com

Woodstock, GA

190 **New Listings** ♦ 0.0% **-4.0%** from Jan 2018: from Feb 2017: 198 0 YTD 2017 2018 +/-388 0 0.0% 5-year Feb average: 190

Closed Sales			135	
from	18.4% Jan 2018: 114).0% eb 2017:)	
YTD	2018 249	2017 0	+/- 0.0%	
5-year Feb average: 135				

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New Pendings			165		
from	4.4% Jan 2018: 158).0% eb 2017:)		
YTD	2018 323	2017 0	+/- 0.0%		
5-year	5-year Feb average: 165				

Median Sold Price		\$242,500		
-3.0%		0.0%		
from Jan 2018:		from Feb 2017:		
\$250,000		\$0		
YTD	2018	2017	+/-	
	\$248,000	\$0	0.0%	
5-year Feb average: \$242,500				



Active L	istings	279
279 21/lin 279	5-year Feb average	Max 279
Jan 2018 284	3 Feb 2017 0	

Median Days to Co	ontract	15	
15 19lin 15 5-	year Feb avera	Max 15 age	99
Jan 2018	Feb 2017	YTD	

0

21

26

Avg Sold t OLP Ratio	0	99.0%
99.0%		
99.0% 5-	year Feb avei	Max 99.0% rage
Jan 2018	Feb 2017	YTD

0.0%

96.6%



97.9%

Woodstock, GA - Single Family

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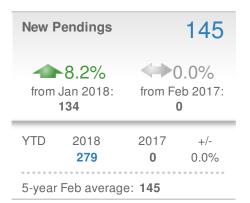
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New L	istings		174	Close	d Sales		111
from	3.0% Jan 2018: 169	from Fe	eb 2017:	from	7.8% Jan 2018: 103).0% eb 2017: 0
YTD	2018 343	2017 0	+/- 0.0%	YTD	2018 214	2017 0	+/- 0.0%
5-year	Feb average	e: 174		5-year	Feb averag	e: 111	

1

31



Median Sold Price		\$252,000		
from	-0.2% 1 Jan 2018: 252,400	0.0% from Feb 2017: \$0		
YTD 2018 \$252,200		2017 \$0	+/- 0.0%	
5-year Feb average: \$252,000				



Active Lis	tings	252
252 252 252 5	year Feb average	Max 252
Jan 2018 252	Feb 2017 0	

Median Days to	Contract	14
14		98
14 14		Max 9
	5-year Feb average	
Jan 201	8 Feb 2017	YTD

0

22

Avg Sold t OLP Ratio	o (98.4%
98.4%		
98.4% 98.4% 5-1	year Feb avera	Max 98.4% age
Jan 2018	Feb 2017	YTD

0.0%

96.3%



97.4%

Woodstock, GA - Townhouse

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New L	istings.		11	
	- 56.0% Jan 2018: 25).0% eb 2017:)	
YTD	2018 36	2017 0	+/- 0.0%	
5-year Feb average: 11				



New F	Pendings		17
	- 29.2% Jan 2018: 24).0% eb 2017:)
YTD	2018 41	2017 0	+/- 0.0%
5-year Feb average: 17			

Medi Sold	an Price	\$192	,775
from	• 0.9% 1 Jan 2018: 191,000	from Fe).0% eb 2017: 0
YTD	2018 \$191,000	2017 \$0	+/- 0.0%
5-year Feb average: \$192,775			





Median Days to Co	ontract	13
13		1
19/lin 13	year Feb avera	Max 1 13
Jan 2018	Feb 2017	YTD

0

10

6

Avg Sold t OLP Ratio	• 1(03.2%
103.2%		
103.2% 103.2% 5-1	year Feb aver	Max 103.2% age
Jan 2018 99.0%	Feb 2017 0.0%	YTD 102.0%



Woodstock, GA - Condo/Coop

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New L	istings.		5
	25.0% Jan 2018: 4).0% eb 2017: 0
YTD	2018 9	2017 0	+/- 0.0%
5-year Feb average: 5			

Closed Sales			2
	▶0.0% Jan 2018: 2).0% eb 2017:)
YTD	2018 4	2017 0	+/- 0.0%
5-year Feb average: 2			

New F	Pendings		3
	•0.0% Jan 2018: 0	-).0% eb 2017: 0
YTD	2018 3	2017 0	+/- 0.0%
5-year Feb average: 3			

Medi Sold	an Price	\$307	,000
from	-1.1% Jan 2018: 310,500).0% eb 2017: 0
YTD	2018 \$310,500	2017 \$0	+/- 0.0%
5-year Feb average: \$307,000			





Median Days to Co	ontract	160	
160			8
160 5-	year Feb avera	Max 160 age	8
Jan 2018 28	Feb 2017 0	YTD 86	1

Avg Sold t OLP Ratio	0	88.7%
88.7% 88.7% 88.7% 5	year Feb aver	Max 88.7% age
Jan 2018	Feb 2017	YTD

0.0%

97.9%



93.3%