

March 2019

All Home Types
Single Family
Townhouse
Condo/Coop

Local Market Insight

Suwanee, GA



Presented by
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March 2019
Suwanee, GA**New Listings****239****↑25.1%**from Feb 2019:
191**↑11.7%**from Mar 2018:
214

YTD	2019	2018	+/-
	569	462	23.2%

5-year Mar average: **227****Closed Sales****109****↑39.7%**from Feb 2019:
78**↓-15.5%**from Mar 2018:
129

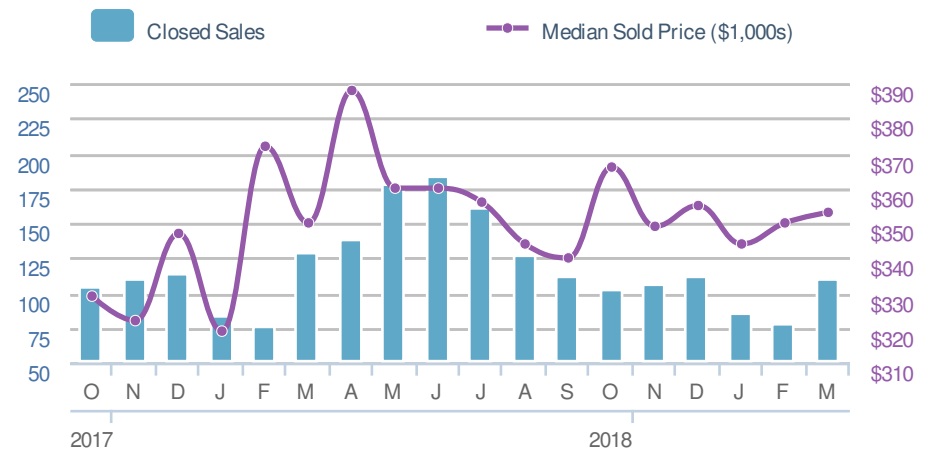
YTD	2019	2018	+/-
	271	288	-5.9%

5-year Mar average: **119****New Pending****166****↑78.5%**from Feb 2019:
93**↑10.7%**from Mar 2018:
150

YTD	2019	2018	+/-
	357	365	-2.2%

5-year Mar average: **158****Median Sold Price****\$353,000****↑0.9%**from Feb 2019:
\$350,000**↑0.9%**from Mar 2018:
\$350,000

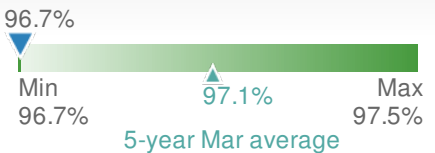
YTD	2019	2018	+/-
	\$350,000	\$346,200	1.1%

5-year Mar average: **\$351,500****Active Listings****444**

Feb 2019	Mar 2018
413	334

Median Days to Contract**33**

Feb 2019	Mar 2018	YTD
62	14	41

Avg Sold to OLP Ratio**96.7%**

Feb 2019	Mar 2018	YTD
95.4%	97.5%	96.2%

March 2019**Suwanee, GA - Single Family****New Listings****213****↑32.3%**from Feb 2019:
161**↑8.7%**from Mar 2018:
196

YTD	2019	2018	+/-
	496	415	19.5%

5-year Mar average: **205****Closed Sales****92****↑29.6%**from Feb 2019:
71**↓-17.1%**from Mar 2018:
111

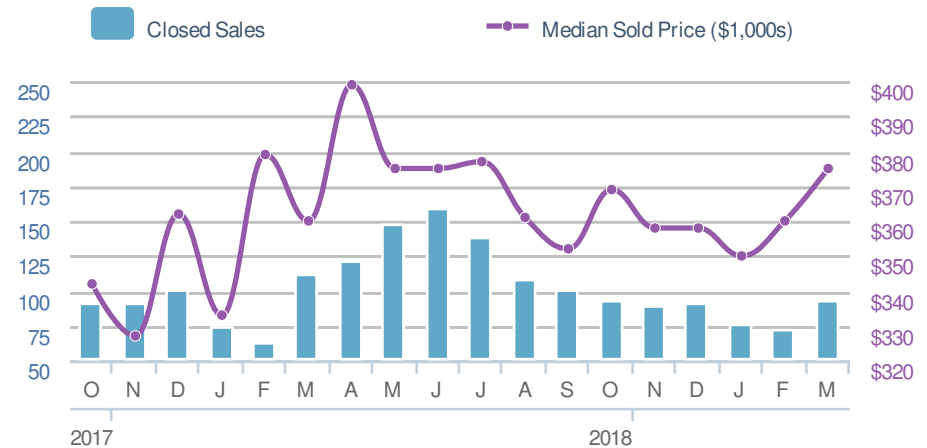
YTD	2019	2018	+/-
	238	246	-3.3%

5-year Mar average: **102****New Pending****146****↑82.5%**from Feb 2019:
80**↑11.5%**from Mar 2018:
131

YTD	2019	2018	+/-
	313	314	-0.3%

5-year Mar average: **139****Median Sold Price****\$375,000****↑4.2%**from Feb 2019:
\$360,000**↑4.2%**from Mar 2018:
\$360,000

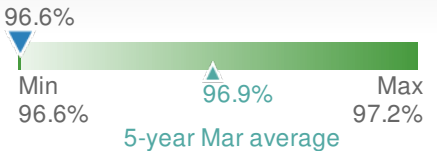
YTD	2019	2018	+/-
	\$362,494	\$364,250	-0.5%

5-year Mar average: **\$367,500****Active Listings****385**

Feb 2019	Mar 2018
357	300

Median Days to Contract**30**

Feb 2019	Mar 2018	YTD
63	13	41

Avg Sold to OLP Ratio**96.6%**

Feb 2019	Mar 2018	YTD
95.2%	97.2%	95.9%

March 2019**Suwanee, GA - Townhouse****New Listings****23****↓ -17.9%**from Feb 2019:
28**↑ 27.8%**from Mar 2018:
18

YTD	2019	2018	+/-
	66	46	43.5%

5-year Mar average: **21****Closed Sales****16****↑ 128.6%**from Feb 2019:
7**↓ -5.9%**from Mar 2018:
17

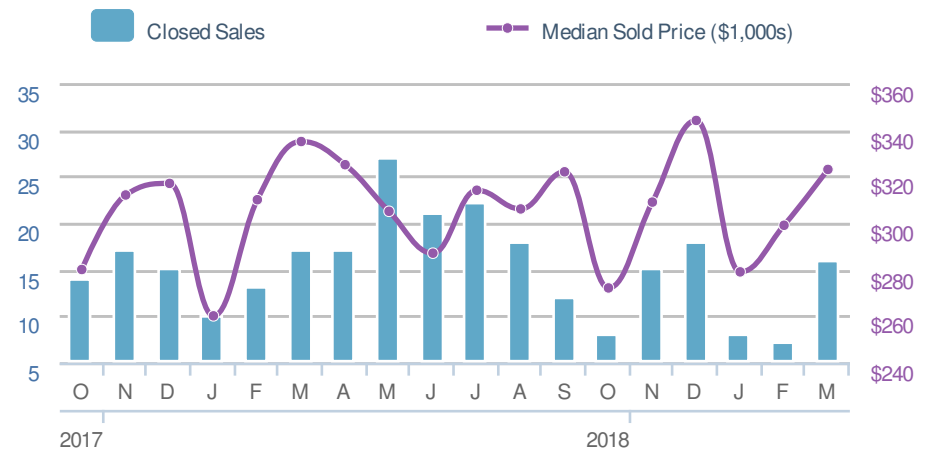
YTD	2019	2018	+/-
	31	40	-22.5%

5-year Mar average: **17****New Pending****19****↑ 46.2%**from Feb 2019:
13**↔ 0.0%**from Mar 2018:
19

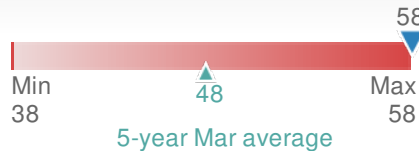
YTD	2019	2018	+/-
	42	49	-14.3%

5-year Mar average: **19****Median Sold Price****\$323,000****↑ 7.8%**from Feb 2019:
\$299,500**↓ -3.8%**from Mar 2018:
\$335,900

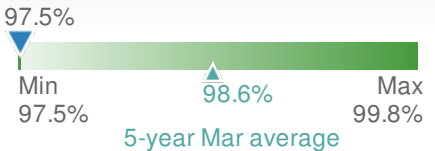
YTD	2019	2018	+/-
	\$302,000	\$302,500	-0.2%

5-year Mar average: **\$329,450****Active Listings****49**

Feb 2019	Mar 2018
48	31

Median Days to Contract**58**

Feb 2019	Mar 2018	YTD
27	38	36

Avg Sold to OLP Ratio**97.5%**

Feb 2019	Mar 2018	YTD
97.6%	99.8%	97.5%

March 2019**Suwanee, GA - Condo/Coop****New Listings****3****↑ 200.0%**

from Feb 2019:

1**↔ 0.0%**

from Mar 2018:

0

YTD	2019	2018	+/-
	6	1	500.0%

5-year Mar average: **2****Closed Sales****1****↔ 0.0%**

from Feb 2019:

0**↔ 0.0%**

from Mar 2018:

1

YTD	2019	2018	+/-
	2	2	0.0%

5-year Mar average: **1****New Pending****1****↔ 0.0%**

from Feb 2019:

0**↔ 0.0%**

from Mar 2018:

0

YTD	2019	2018	+/-
	2	2	0.0%

5-year Mar average: **1****Median Sold Price****\$229,000****↔ 0.0%**

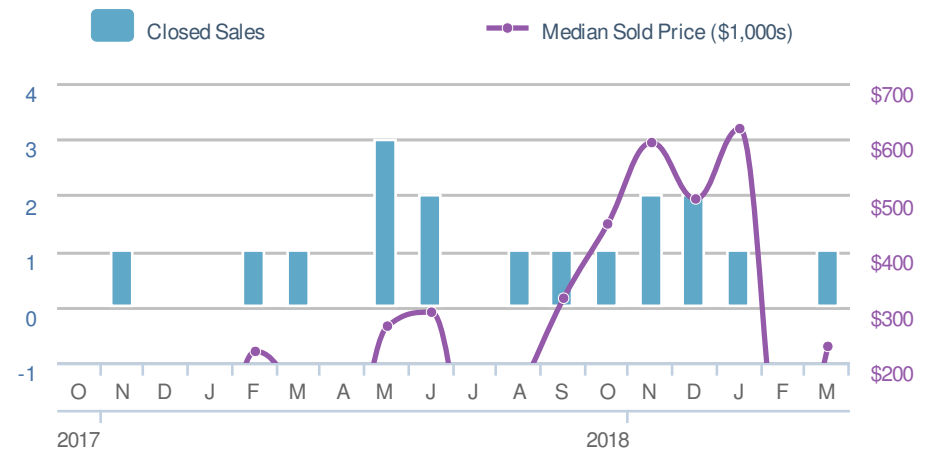
from Feb 2019:

\$0**↑ 69.6%**

from Mar 2018:

\$135,000

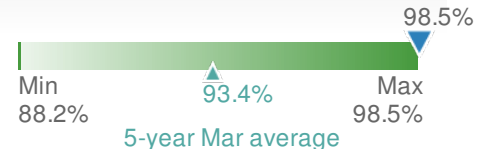
YTD	2019	2018	+/-
	\$424,072	\$177,500	138.9%

5-year Mar average: **\$182,000****Active Listings****9**

Feb 2019	Mar 2018
7	3

Median Days to Contract**8**

Feb 2019	Mar 2018	YTD
0	45	86

Avg Sold to OLP Ratio**98.5%**

Feb 2019	Mar 2018	YTD
0.0%	88.2%	103.3%