

January 2019

All Home Types
Single Family
Townhouse
Condo/Coop

Local Market Insight

Suwanee, GA



Presented by
Donika Parker
Maximum One Greater Atl. REALTORS
Email: donika@homesbydonika.com
Work Phone: 770-919-8825
Mobile Phone: 404-519-5017
Web: www.homesbydonika.com

January 2019

Suwanee, GA

New Listings**139****↑63.5%**from Dec 2018:
85**↑29.9%**from Jan 2018:
107

YTD	2019	2018	+/-
	139	107	29.9%

5-year Jan average: **123****Closed Sales****84****↓-24.3%**from Dec 2018:
111**↑1.2%**from Jan 2018:
83

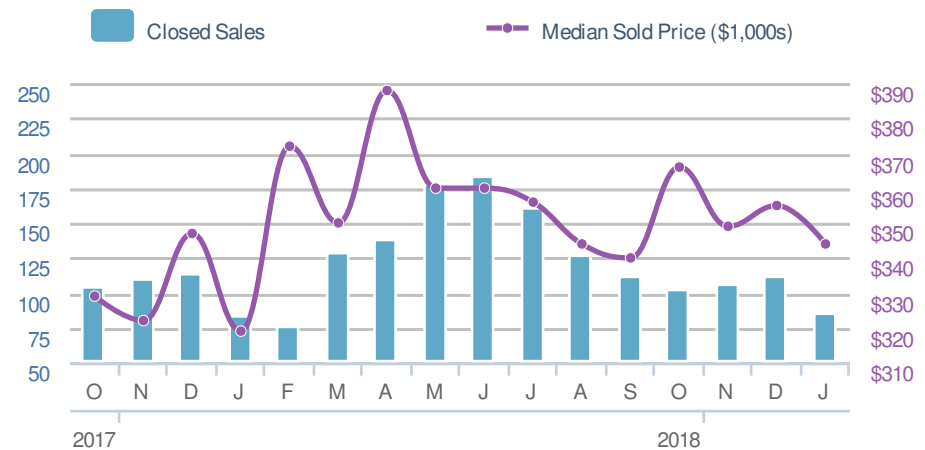
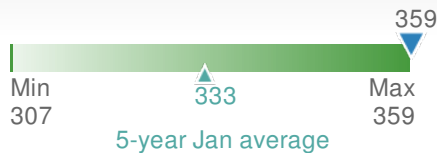
YTD	2019	2018	+/-
	84	83	1.2%

5-year Jan average: **84****New Pending****98****↑10.1%**from Dec 2018:
89**↑10.1%**from Jan 2018:
89

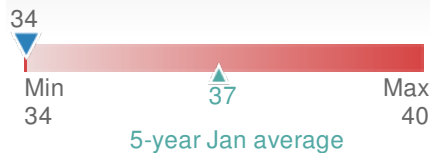
YTD	2019	2018	+/-
	98	89	10.1%

5-year Jan average: **94****Median Sold Price****\$344,100****↓-3.1%**from Dec 2018:
\$355,000**↑7.9%**from Jan 2018:
\$319,000

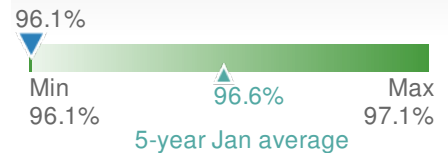
YTD	2019	2018	+/-
	\$344,100	\$319,000	7.9%

5-year Jan average: **\$331,550****Active Listings****359**

Dec 2018	Jan 2018
367	307

Median Days to Contract**34**

Dec 2018	Jan 2018	YTD
40	40	34

Avg Sold to OLP Ratio**96.1%**

Dec 2018	Jan 2018	YTD
96.4%	97.1%	96.1%

January 2019**Suwanee, GA - Single Family****New Listings****122****↑71.8%**from Dec 2018:
71**↑29.8%**from Jan 2018:
94

YTD	2019	2018	+/-
	122	94	29.8%

5-year Jan average: **108****Closed Sales****75****↓-17.6%**from Dec 2018:
91**↑2.7%**from Jan 2018:
73

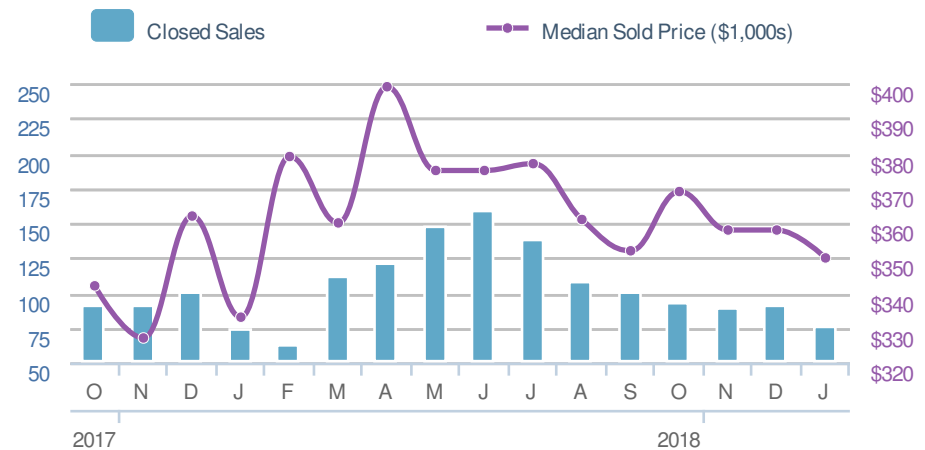
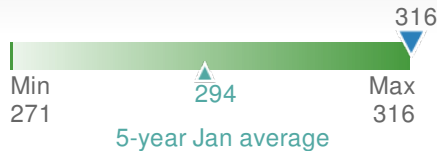
YTD	2019	2018	+/-
	75	73	2.7%

5-year Jan average: **74****New Pending****87****↑13.0%**from Dec 2018:
77**↑22.5%**from Jan 2018:
71

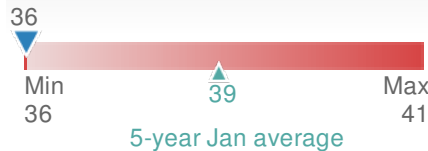
YTD	2019	2018	+/-
	87	71	22.5%

5-year Jan average: **79****Median Sold Price****\$350,000****↓-2.2%**from Dec 2018:
\$358,000**↑5.1%**from Jan 2018:
\$333,000

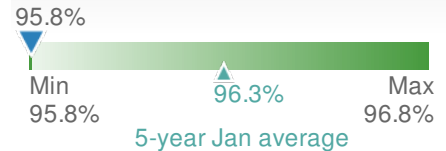
YTD	2019	2018	+/-
	\$350,000	\$333,000	5.1%

5-year Jan average: **\$341,500****Active Listings****316**

Dec 2018	Jan 2018
325	271

Median Days to Contract**36**

Dec 2018	Jan 2018	YTD
34	41	36

Avg Sold to OLP Ratio**95.8%**

Dec 2018	Jan 2018	YTD
96.0%	96.8%	95.8%

January 2019**Suwanee, GA - Townhouse****New Listings****15****↑ 7.1%**from Dec 2018:
14**↑ 25.0%**from Jan 2018:
12

YTD	2019	2018	+/-
	15	12	25.0%

5-year Jan average: **14****Closed Sales****8****↓ -55.6%**from Dec 2018:
18**↓ -20.0%**from Jan 2018:
10

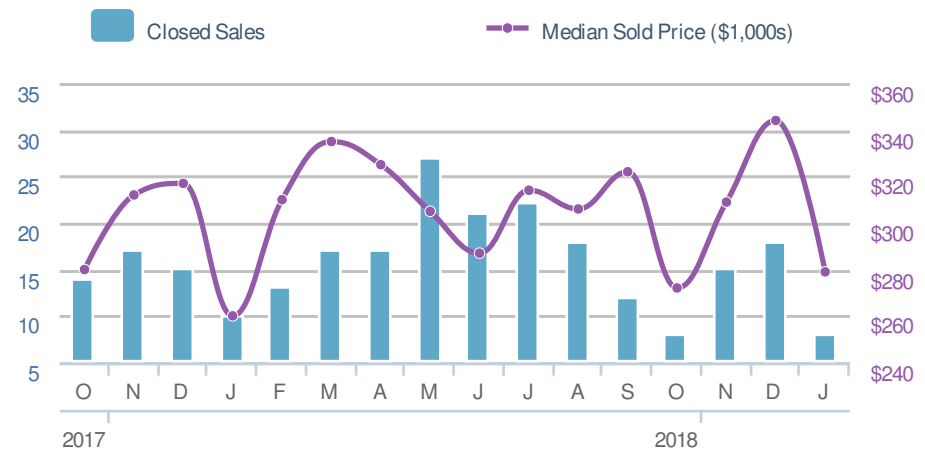
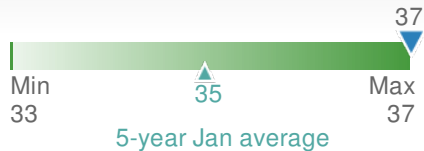
YTD	2019	2018	+/-
	8	10	-20.0%

5-year Jan average: **9****New Pending****10****↓ -9.1%**from Dec 2018:
11**↓ -37.5%**from Jan 2018:
16

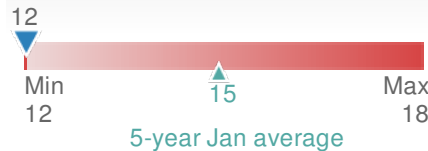
YTD	2019	2018	+/-
	10	16	-37.5%

5-year Jan average: **13****Median Sold Price****\$279,750****↓ -18.7%**from Dec 2018:
\$344,000**↑ 7.3%**from Jan 2018:
\$260,800

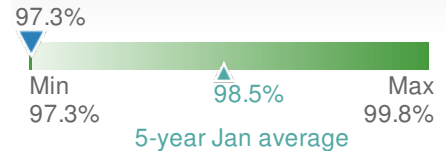
YTD	2019	2018	+/-
	\$279,750	\$260,800	7.3%

5-year Jan average: **\$270,275****Active Listings****37**

Dec 2018	Jan 2018
36	33

Median Days to Contract**12**

Dec 2018	Jan 2018	YTD
63	18	12

Avg Sold to OLP Ratio**97.3%**

Dec 2018	Jan 2018	YTD
97.9%	99.8%	97.3%

January 2019**Suwanee, GA - Condo/Coop****New Listings****2**

↔ 0.0%

from Dec 2018:

0

↑ 100.0%

from Jan 2018:

1

YTD	2019	2018	+/-
	2	1	100.0%

5-year Jan average: **2****Closed Sales****1**

↓ -50.0%

from Dec 2018:

2

↔ 0.0%

from Jan 2018:

0

YTD	2019	2018	+/-
	1	0	0.0%

5-year Jan average: **1****New Pending****1**

↔ 0.0%

from Dec 2018:

1

↓ -50.0%

from Jan 2018:

2

YTD	2019	2018	+/-
	1	2	-50.0%

5-year Jan average: **2****Median Sold Price****\$619,143**

↑ 25.5%

from Dec 2018:

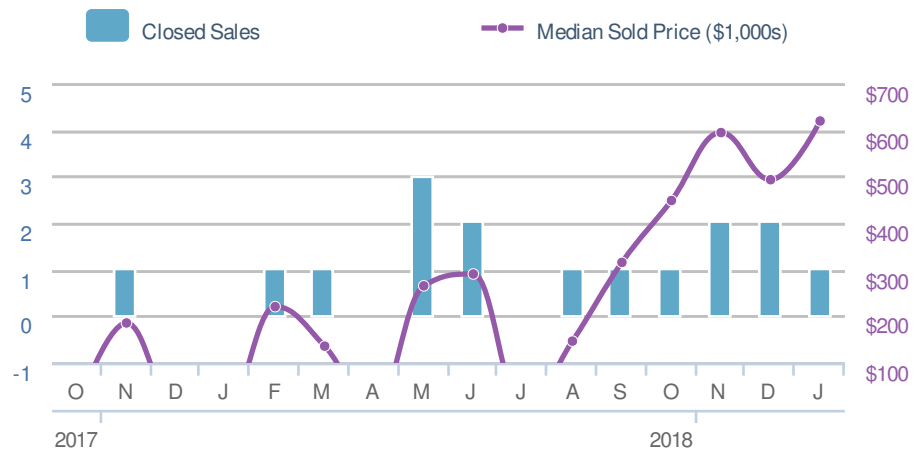
\$493,415

↔ 0.0%

from Jan 2018:

\$0

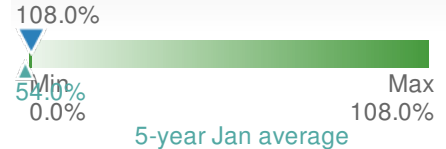
YTD	2019	2018	+/-
	\$619,143	\$0	0.0%

5-year Jan average: **\$309,572****Active Listings****6**

Dec 2018	Jan 2018
6	3

Median Days to Contract**163**

Dec 2018	Jan 2018	YTD
43	0	163

Avg Sold to OLP Ratio**108.0%**

Dec 2018	Jan 2018	YTD
102.9%	0.0%	108.0%