

June 2020

All Home Types
Single Family
Townhouse
Condo/Coop

Local Market Insight

Smyrna, GA



Presented by
Donika Parker
Maximum One Greater Atl. REALTORS
Email: donika@homesbydonika.com
Work Phone: 770-919-8825
Mobile Phone: 404-519-5017
Web: www.homesbydonika.com

June 2020

Smyrna, GA

New Listings**238****↑ 29.3%**from May 2020:
184**↑ 5.3%**from Jun 2019:
226

YTD	2020	2019	+/-
	1,179	1,336	-11.8%

5-year Jun average: **241****Closed Sales****181****↑ 52.1%**from May 2020:
119**↑ 2.3%**from Jun 2019:
177

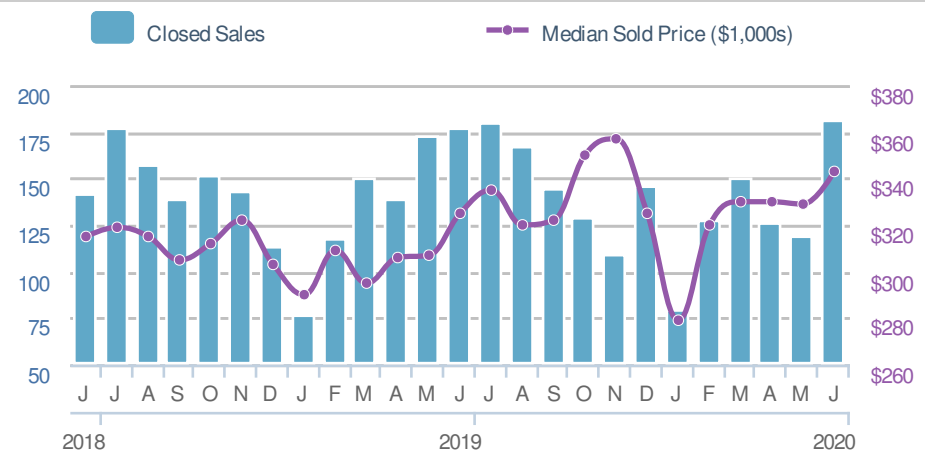
YTD	2020	2019	+/-
	781	831	-6.0%

5-year Jun average: **166****New Pending****190****↓ -5.9%**from May 2020:
202**↑ 11.1%**from Jun 2019:
171

YTD	2020	2019	+/-
	922	937	-1.6%

5-year Jun average: **175****Median Sold Price****\$343,000****↑ 4.3%**from May 2020:
\$329,000**↑ 5.5%**from Jun 2019:
\$325,000

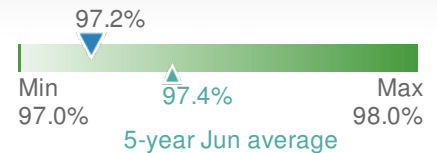
YTD	2020	2019	+/-
	\$329,000	\$309,900	6.2%

5-year Jun average: **\$327,667****Active Listings****303**

May 2020	Jun 2019
324	369

Median Days to Contract**20**

May 2020	Jun 2019	YTD
16	17	22

Avg Sold to OLP Ratio**97.2%**

May 2020	Jun 2019	YTD
97.7%	97.0%	97.5%

June 2020**Smyrna, GA - Single Family****New Listings****149****↑39.3%**

from May 2020:

107**↓-10.8%**

from Jun 2019:

167

YTD	2020	2019	+/-
	758	874	-13.3%

5-year Jun average: **160****Closed Sales****119****↑30.8%**

from May 2020:

91**↑10.2%**

from Jun 2019:

108

YTD	2020	2019	+/-
	496	503	-1.4%

5-year Jun average: **104****New Pending****104****↓-23.0%**

from May 2020:

135**↓-3.7%**

from Jun 2019:

108

YTD	2020	2019	+/-
	578	576	0.3%

5-year Jun average: **103****Median Sold Price****\$362,500****↑6.6%**

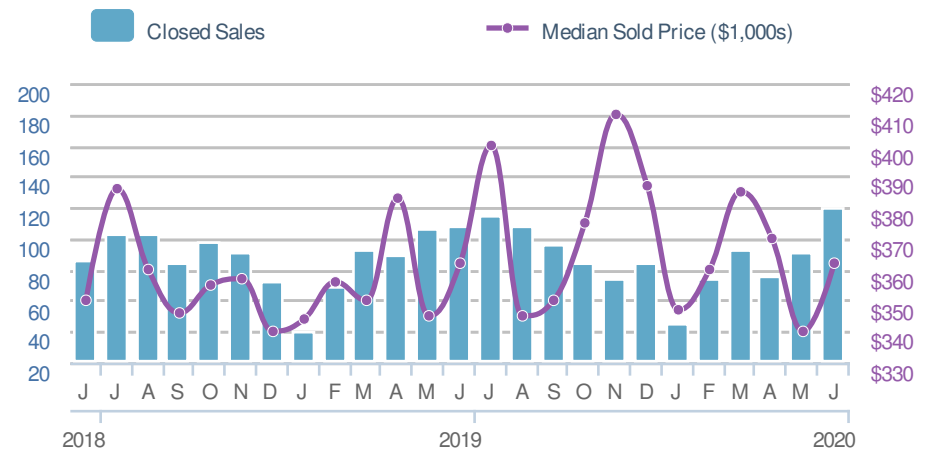
from May 2020:

\$340,000**↑0.1%**

from Jun 2019:

\$362,250

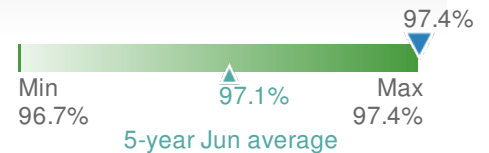
YTD	2020	2019	+/-
	\$360,000	\$352,500	2.1%

5-year Jun average: **\$358,250****Active Listings****202**

May 2020	Jun 2019
205	269

Median Days to Contract**21**

May 2020	Jun 2019	YTD
14	17	21

Avg Sold to OLP Ratio**97.4%**

May 2020	Jun 2019	YTD
98.4%	96.7%	97.5%

June 2020**Smyrna, GA - Townhouse****New Listings****71**

↑ **14.5%**
from May 2020:
62

↑ **108.8%**
from Jun 2019:
34

YTD	2020	2019	+/-
	316	306	3.3%

5-year Jun average: **55****Closed Sales****46**

↑ **100.0%**
from May 2020:
23

↓ **-6.1%**
from Jun 2019:
49

YTD	2020	2019	+/-
	189	211	-10.4%

5-year Jun average: **44****New Pending****63**

↑ **23.5%**
from May 2020:
51

↑ **53.7%**
from Jun 2019:
41

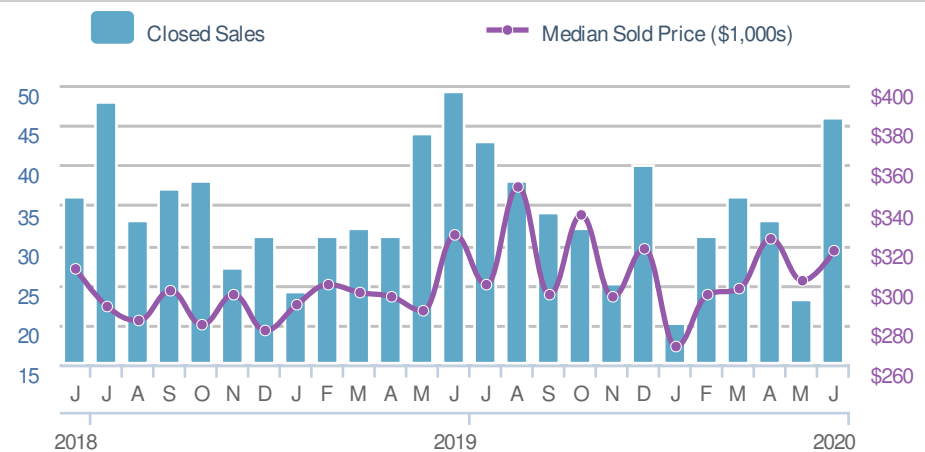
YTD	2020	2019	+/-
	240	232	3.4%

5-year Jun average: **48****Median Sold Price****\$317,912**

↑ **5.3%**
from May 2020:
\$302,000

↓ **-2.2%**
from Jun 2019:
\$325,000

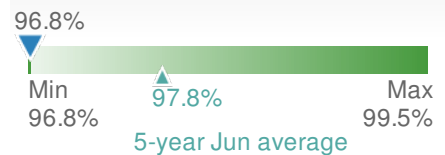
YTD	2020	2019	+/-
	\$300,000	\$300,000	0.0%

5-year Jun average: **\$317,137****Active Listings****85**

May 2020	Jun 2019
96	68

Median Days to Contract**18**

May 2020	Jun 2019	YTD
23	19	22

Avg Sold to OLP Ratio**96.8%**

May 2020	Jun 2019	YTD
95.5%	96.9%	97.1%

June 2020**Smyrna, GA - Condo/Coop****New Listings****18****↑ 20.0%**from May 2020:
15**↓ -28.0%**from Jun 2019:
25

YTD	2020	2019	+/-
	105	156	-32.7%

5-year Jun average: **26****Closed Sales****16****↑ 220.0%**from May 2020:
5**↓ -20.0%**from Jun 2019:
20

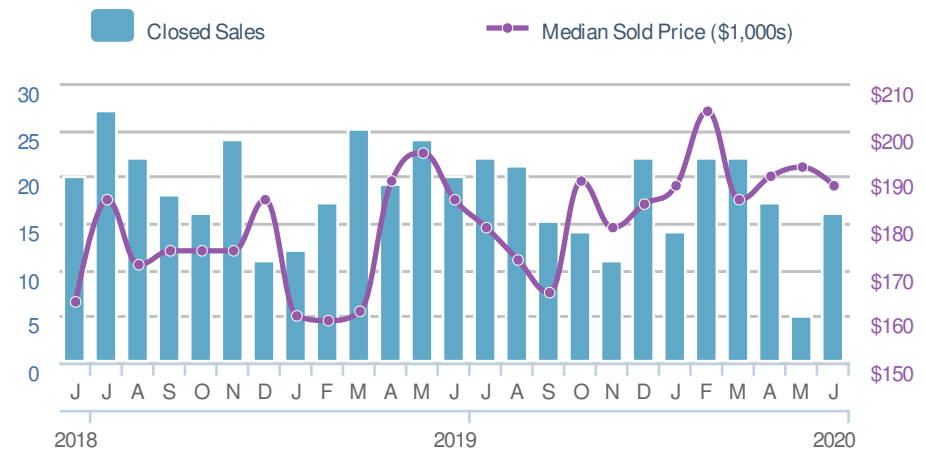
YTD	2020	2019	+/-
	96	117	-17.9%

5-year Jun average: **19****New Pending****23****↑ 43.8%**from May 2020:
16**↑ 4.5%**from Jun 2019:
22

YTD	2020	2019	+/-
	104	129	-19.4%

5-year Jun average: **24****Median Sold Price****\$188,950****↓ -1.6%**from May 2020:
\$192,000**↑ 2.1%**from Jun 2019:
\$185,000

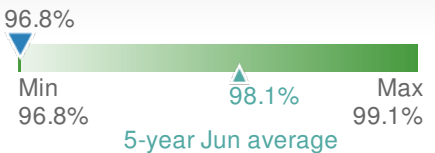
YTD	2020	2019	+/-
	\$191,500	\$176,000	8.8%

5-year Jun average: **\$179,133****Active Listings****16**

May 2020	Jun 2019
23	32

Median Days to Contract**18**

May 2020	Jun 2019	YTD
28	12	23

Avg Sold to OLP Ratio**96.8%**

May 2020	Jun 2019	YTD
96.2%	98.4%	97.7%