All Home Types Single Family Townhouse Condo/Coop

Local Market Insight

Smyrna, GA



Presented by **Donika Parker Maximum One Greater Atl. REALTORS** Email: donika@homesbydonika.com Work Phone: 770-919-8825 Mobile Phone: 404-519-5017 Web: www.homesbydonika.com

Smyrna, GA

New L	istings.		201
from	- 22.7% Jun 2018: 260).0% ul 2017: 0
YTD	2018 1,532	2017 0	+/- 0.0%
5-year Jul average: 201			

Close	d Sales		177
from	25.5% Jun 2018: 141).0% ul 2017:)
YTD	2018 1,073	2017 0	+/- 0.0%
5-year Jul average: 177			

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New F	Pendings		142
from	- 12.9% Jun 2018: 163).0% ul 2017:)
YTD	2018 1,127	2017 0	+/- 0.0%
5-year Jul average: 142			

Media Sold	an Price	\$319	,200
from	► 1.3% Jun 2018: 1 5,000).0% ul 2017: 0
YTD 2018 2017 +/- \$302,000 \$0 0.0%		.,	
5-year Jul average: \$319,200			





Median Days to Contract	15
15	
19 15 5-year Jul average	Max 15
Jun 2018 Jul 2017	YTD

0

13

9

Avg Sold to OLP Ratio		97.6%
97.6%		
97.6%		Max 97.6%
5-1	year Jul avera	age
Jun 2018 98.0%	Jul 2017 0.0%	YTD 97.9%



Smyrna, GA - Single Family

New L	istings.		139
from	- 14.7% Jun 2018: 163).0% ul 2017: 0
YTD	2018 1,006	2017 0	+/- 0.0%
5-year Jul average: 139			

Close	d Sales		102
	20.0% Jun 2018: 85).0% ul 2017:)
YTD	2018 655	2017 0	+/- 0.0%
5-year Jul average: 102			

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New F	Pendings		93
	-5.1% Jun 2018: 98	-).0% ul 2017:)
YTD	2018 700	2017 0	+/- 0.0%
5-year Jul average: 93			

Medi Sold	an Price	\$386	,150
from	10.3% Jun 2018: 350,000	from J).0% ul 2017: 0
YTD	YTD 2018 2017 +/- \$361,900 \$0 0.0%		.,
5-year Jul average: \$386,150			





Median Days to	Contract	17
17		_
1 1 17		Max 17
	5-year Jul average	
Jun 201	8 Jul 2017	YTD

0

15

12

Avg Sold t OLP Ratio	0	96.8%
96.8%		
96.8% 5-1	year Jul avera	Max 96.8% Ige
Jun 2018 97.1%	Jul 2017 0.0%	YTD 97.6%



Smyrna, GA - Townhouse

New L	istings		44
-	- 27.9% Jun 2018: 61).0% ul 2017: 0
YTD	2018 352	2017 0	+/- 0.0%
5-year Jul average: 44			

).0% ul 2017:
(0
2017 0	+/- 0.0%
	2017 0

5-year Jul average: **48**

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New F	Pendings		32
-	- 17.9% Jun 2018: 39).0% ul 2017:)
YTD	2018 270	2017 0	+/- 0.0%
5-year	Jul average	: 32	

Medi Sold	an Price	\$289	,525
from	-6.2% Jun 2018: 308,500	from J).0% ul 2017: 0
YTD	2018 \$289,000	2017 \$0	+/- 0.0%
5-year Jul average: \$289,525			



Active Listings	81
81 81 81 5-year Jul average	Max 81
Jun 2018 Jul 2017 78 0	

Median Days to	Contract	12
12		
12 12 12	5-year Jul average	Max 12
Jun 201	8 Jul 2017	YTD

0

10

Avg Sold to OLP Ratio		98.7%
98.7%		
98.7%		Max 98.7%
5-}	/ear Jul avera	ige
Jun 2018 99.5%	Jul 2017 0.0%	YTD 98.4%

1

9



Smyrna, GA - Condo/Coop

New Listings			18
	- 50.0% Jun 2018: 36).0% ul 2017:)
YTD	2018 174	2017 0	+/- 0.0%
5-year Jul average: 18			



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New F	Pendings		17
	- 34.6% Jun 2018: 26	-).0% ul 2017:)
YTD	2018 157	2017 0	+/- 0.0%
5-year	Jul average	: 17	

Medi Sold	an Price	\$185	,000
13.2%		0.0%	
from Jun 2018:		from Jul 2017:	
\$163,450		\$0	
YTD	2018	2017	+/-
	\$170,000	\$0	0.0%
5-year Jul average: \$185,000			





Median Days to Contract	9
9	
gMin 9 5-year Jul average	Max 9
hur 0010 hul 0017	VTD

Avg Sold t OLP Ratio	0	98.5%
98.5%		
98.5% 5-1	year Jul avera	Max 98.5% Ige
Jun 2018 99.1%	Jul 2017 0.0%	YTD 98.1%

Jun 2018	Jul 2017	YTD
4	0	9

