All Home Types Single Family Townhouse Condo/Coop

# Local Market Insight

# Smyrna, GA



Presented by **Donika Parker Maximum One Greater Atl. REALTORS** Email: donika@homesbydonika.com Work Phone: 770-919-8825 Mobile Phone: 404-519-5017 Web: www.homesbydonika.com

Smyrna, GA

#### 142 **New Listings** <→0.0% **-7.2**% from Oct 2017: from Nov 2016: 153 0 YTD 2017 2016 +/-2,220 0 0.0% 5-year Nov average: 142

Closed Sales			126
from	- <b>13.1%</b> Oct 2017: <b>145</b>	-	).0% ov 2016: )
YTD	2017 <b>1,584</b>	2016 <b>0</b>	+/- 0.0%
5-year Nov average: <b>126</b>			

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New Pendings			111	
from	- <b>21.3%</b> Oct 2017: <b>141</b>		).0% ov 2016: )	
YTD	2017 <b>1,626</b>	2016 <b>0</b>	+/- 0.0%	
5-year Nov average: 111				

Median Sold Price		\$295,500		
from	<b>7.5%</b> Oct 2017: <b>275,000</b>		).0% ov 2016: 0	
YTD 2017 <b>\$279,000</b>		2016 <b>\$0</b>	+/- 0.0%	
5-year Nov average: <b>\$295,500</b>				





Median Days to C	Contract	32	Avg Solo OLP Rat
32 3Min 32	5-year Nov avera	Max 32 age	96.0%
Oct 2017 <b>18</b>	Nov 2016 <b>0</b>	YTD 16	Oct 2017 <b>95.7%</b>

Avg Sold OLP Ratio		96.0%
96.0%		
90.0% 96.0% 5-	year Nov aver	Max 96.0% age
Oct 2017	Nov 2016	YTD

0.0%



97.0%

Smyrna, GA - Single Family

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New L	istings.		98	Close	d Sales		84
	•0.0% Oct 2017: 98		).0% ov 2016: 0		-2.3% Oct 2017: 86	from N	<b>).0%</b> ov 2016: <b>0</b>
YTD	2017 <b>1,453</b>	2016 <b>0</b>	+/- 0.0%	YTD	2017 <b>968</b>	2016 <b>0</b>	+/- 0.0%
5-year	Nov averag	e: <b>98</b>		5-year	Nov averag	ge: <b>84</b>	

New Pendings			75
	- <b>20.2%</b> Oct 2017: <b>94</b>		).0% ov 2016: )
YTD	2017 <b>1,003</b>	2016 <b>0</b>	+/- 0.0%
5-vear	Nov average	e: <b>75</b>	

Median Sold Price		\$345,500	
fron	• 6.9% • Oct 2017: 323,100	2017: from Nov 20	
YTD	2017 <b>\$315,000</b>	2016 <b>\$0</b>	+/- 0.0%
5-yea	r Nov avera	ge: <b>\$345,5</b>	00





Median Days to Co	ontract	32	Avg So OLP Ra	
32			95.1%	
3Min 32 5	-year Nov avera	Max 32 age	95.1%	5-
Oct 2017 <b>24</b>	Nov 2016 <b>0</b>	YTD 18	Oct 201 <b>94.6</b> %	

Avg Sold t OLP Ratio	0	95.1%
95.1%		
95.1% 5	year Nov avei	Max 95.1% rage
Oct 2017	Nov 2016	YTD

0.0%



96.4%

Smyrna, GA - Townhouse

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New L	istings.		24	Clos
	- <b>17.2%</b> Oct 2017: <b>29</b>		).0% ov 2016: 0	fror
YTD	2017 <b>493</b>	2016 <b>0</b>	+/- 0.0%	YTD
5-year	Nov averag	e: <b>24</b>		5-yea

Close	d Sales		32
	- <b>20.0%</b> Oct 2017: <b>40</b>		).0% ov 2016 <b>0</b>
YTD	2017 <b>398</b>	2016 <b>0</b>	+/- 0.0%
5-year	Nov averag	e: <b>32</b>	

New Pendings			20	
	- <b>31.0%</b> Oct 2017: <b>29</b>	-	).0% ov 2016: )	
YTD	2017 <b>395</b>	2016 <b>0</b>	+/- 0.0%	
5-year Nov average: <b>20</b>				

Median Sold Price		\$284,250		
<b>4</b> 8.7% from Oct 2017: <b>\$261,450</b>		0.0% from Nov 2016: \$0		
YTD	2017 <b>\$275,450</b>	2016 <b>\$0</b>	+/- 0.0%	
5-year Nov average: <b>\$284,250</b>				





Median Days to Co	ontract	40	Avg Solo OLP Rat
40			97.5%
4Min 40 5-	year Nov avera	Max 40 age	97.5%
Oct 2017 8	Nov 2016 <b>0</b>	YTD 14	Oct 2017 <b>97.6%</b>

Avg Sold t OLP Ratio	io 🤇	97.5%
97.5%		
97.5% 97.5% 5-	year Nov aver	Max 97.5% age
Oct 2017	Nov 2016	YTD

0.0%




98.0%

Smyrna, GA - Condo/Coop

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New L	.istings		20	Close	d Sales		10
	-23.1% Oct 2017: 26		).0% ov 2016: )		- <b>47.4%</b> Oct 2017: <b>19</b>		).0% ov 2016: <b>0</b>
YTD	2017 <b>274</b>	2016 <b>0</b>	+/- 0.0%	YTD	2017 <b>218</b>	2016 <b>0</b>	+/- 0.0%
5-year	Nov averag	e: <b>20</b>		5-year	Nov avera	ge: <b>10</b>	

New Pendings			16	
-	- <b>11.1%</b> Oct 2017: <b>18</b>		).0% ov 2016: )	
YTD	2017 <b>228</b>	2016 <b>0</b>	+/- 0.0%	
5-year Nov average: <b>16</b>				

Median Sold Price		\$168,500		
4.7% from Oct 2017: \$161,000		<b>0.0%</b> from Nov 2016: <b>\$0</b>		
YTD	2017 <b>\$158,000</b>	2016 <b>\$0</b>	+/- 0.0%	
5-year Nov average: <b>\$168,500</b>				





Median Days to Co	ontract	11	Avg Sold OLP Rati
11 1Min 11 5-	year Nov avera	Max 11 age	99.2% 99.2% 99.2%
Oct 2017 23	Nov 2016 <b>0</b>	YTD 14	Oct 2017 <b>96.8%</b>

Avg Sold to OLP Ratio	to	99.2%
99.2%		
99.2% 99.2% 5-	year Nov avei	Max 99.2% rage
Oct 2017	Nov 2016	YTD

0.0%



97.8%