

June 2020

All Home Types
Single Family
Townhouse
Condo/Coop

Local Market Insight

Roswell, GA



Presented by
Donika Parker
Maximum One Greater Atl. REALTORS
Email: donika@homesbydonika.com
Work Phone: 770-919-8825
Mobile Phone: 404-519-5017
Web: www.homesbydonika.com

June 2020

Roswell, GA

New Listings**218****↓ -4.8%**from May 2020:
229**↓ -23.5%**from Jun 2019:
285

YTD	2020	2019	+/-
	1,300	1,623	-19.9%

5-year Jun average: **252****Closed Sales****180****↑ 38.5%**from May 2020:
130**↓ -6.3%**from Jun 2019:
192

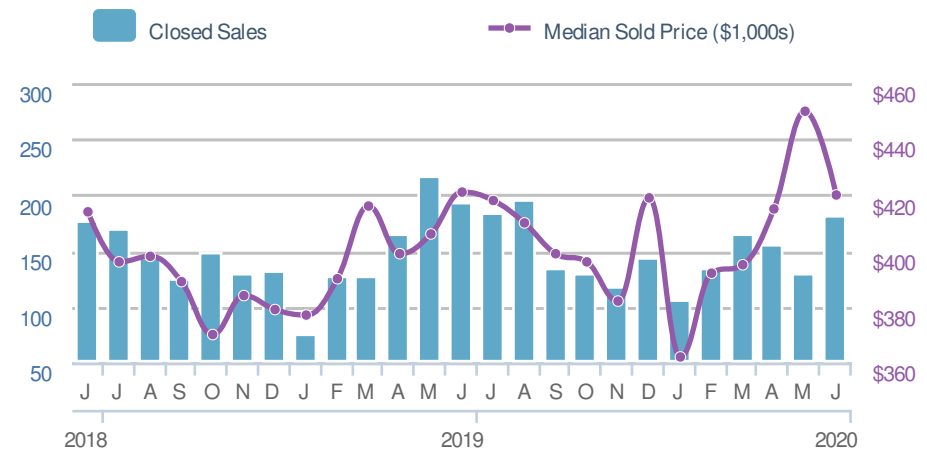
YTD	2020	2019	+/-
	867	899	-3.6%

5-year Jun average: **183****New Pendings****218****↑ 10.7%**from May 2020:
197**↑ 9.5%**from Jun 2019:
199

YTD	2020	2019	+/-
	1,000	1,025	-2.4%

5-year Jun average: **193****Median Sold Price****\$420,000****↓ -6.7%**from May 2020:
\$450,000**↓ -0.3%**from Jun 2019:
\$421,250

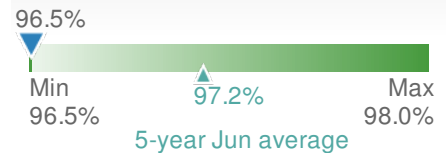
YTD	2020	2019	+/-
	\$405,000	\$400,000	1.3%

5-year Jun average: **\$418,583****Active Listings****389**

May 2020	Jun 2019
452	564

Median Days to Contract**21**

May 2020	Jun 2019	YTD
25	12	24

Avg Sold to OLP Ratio**96.5%**

May 2020	Jun 2019	YTD
96.4%	97.1%	96.6%

June 2020

Roswell, GA - Single Family

New Listings

183

↔ 0.0%

from May 2020:
183

↓ -23.8%

from Jun 2019:
240

YTD	2020	2019	+/-
	1,032	1,329	-22.3%

5-year Jun average: 210

Closed Sales

139

↑ 32.4%

from May 2020:
105

↓ -8.6%

from Jun 2019:
152

YTD	2020	2019	+/-
	679	697	-2.6%

5-year Jun average: 145

New Pendings

178

↑ 15.6%

from May 2020:
154

↑ 8.5%

from Jun 2019:
164

YTD	2020	2019	+/-
	803	815	-1.5%

5-year Jun average: 157

Median Sold Price

\$445,000

↓ -2.2%

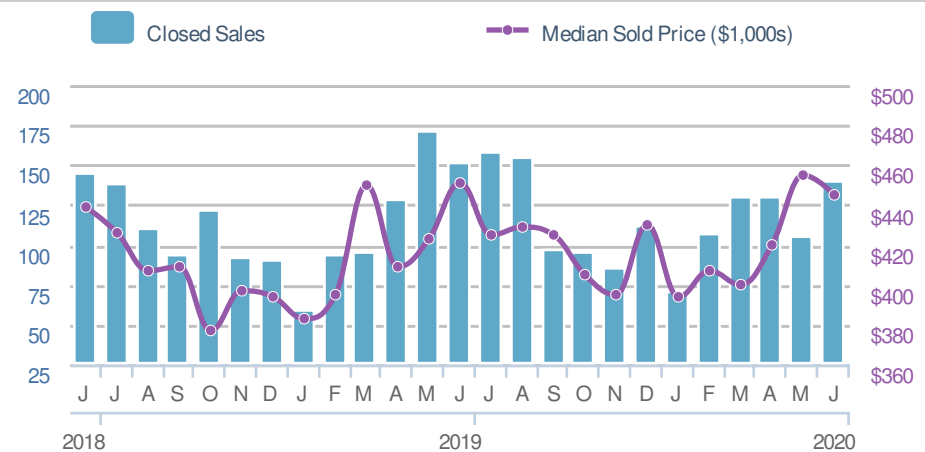
from May 2020:
\$455,000

↓ -1.3%

from Jun 2019:
\$451,000

YTD	2020	2019	+/-
	\$422,000	\$415,500	1.6%

5-year Jun average: \$445,300



Active Listings

287



May 2020	Jun 2019
335	468

Median Days to Contract

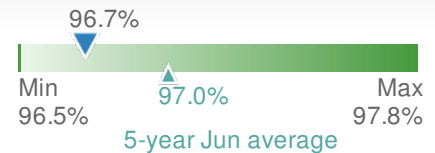
19



May 2020	Jun 2019	YTD
22	12	21

Avg Sold to OLP Ratio

96.7%



May 2020	Jun 2019	YTD
96.0%	96.5%	96.6%

June 2020**Roswell, GA - Townhouse****New Listings****20****↓ -37.5%**from May 2020:
32**↓ -48.7%**from Jun 2019:
39

YTD	2020	2019	+/-
	206	227	-9.3%

5-year Jun average: **31****Closed Sales****31****↑ 40.9%**from May 2020:
22**↑ 10.7%**from Jun 2019:
28

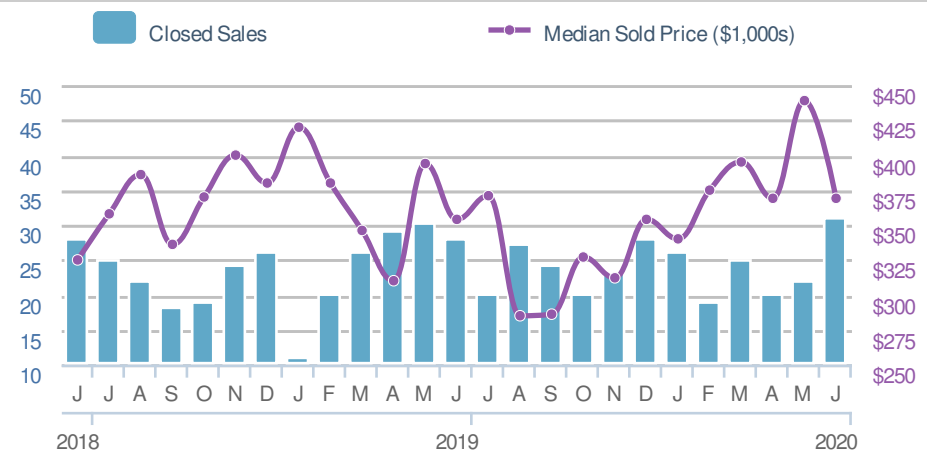
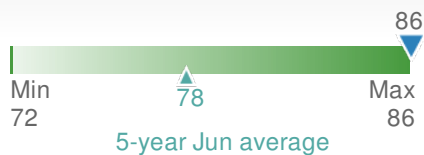
YTD	2020	2019	+/-
	143	144	-0.7%

5-year Jun average: **29****New Pendings****26****↓ -13.3%**from May 2020:
30**↓ -7.1%**from Jun 2019:
28

YTD	2020	2019	+/-
	145	150	-3.3%

5-year Jun average: **26****Median Sold Price****\$369,350****↓ -16.0%**from May 2020:
\$439,630**↑ 4.2%**from Jun 2019:
\$354,500

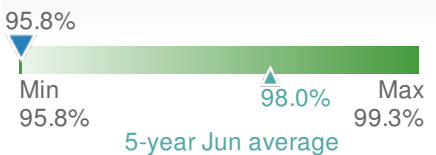
YTD	2020	2019	+/-
	\$375,000	\$373,250	0.5%

5-year Jun average: **\$349,767****Active Listings****86**

May 2020	Jun 2019
101	77

Median Days to Contract**60**

May 2020	Jun 2019	YTD
58	19	37

Avg Sold to OLP Ratio**95.8%**

May 2020	Jun 2019	YTD
98.5%	99.3%	96.7%

June 2020**Roswell, GA - Condo/Coop****New Listings****15****↑ 7.1%**from May 2020:
14**↑ 150.0%**from Jun 2019:
6

YTD	2020	2019	+/-
	62	67	-7.5%

5-year Jun average: **11****Closed Sales****10****↑ 233.3%**from May 2020:
3**↓ -16.7%**from Jun 2019:
12

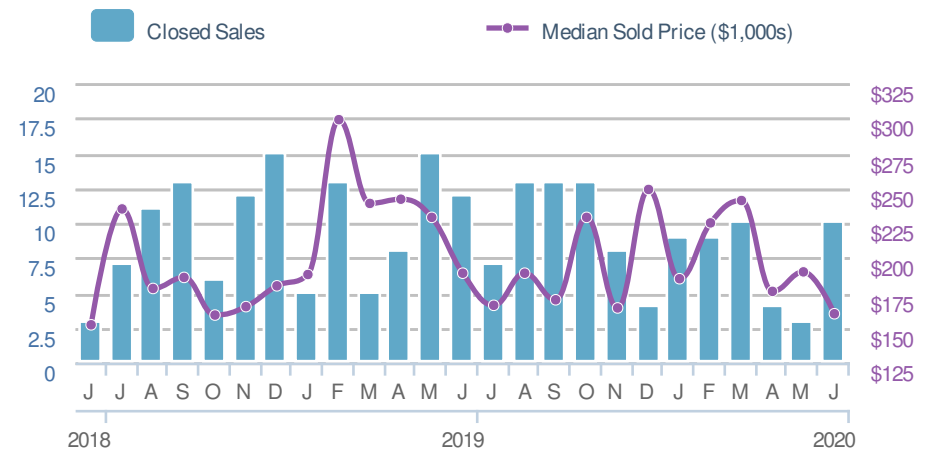
YTD	2020	2019	+/-
	45	58	-22.4%

5-year Jun average: **8****New Pending****14****↑ 7.7%**from May 2020:
13**↑ 100.0%**from Jun 2019:
7

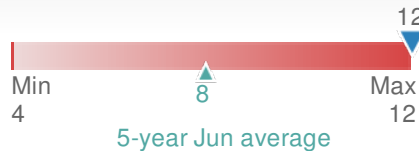
YTD	2020	2019	+/-
	52	60	-13.3%

5-year Jun average: **10****Median Sold Price****\$160,500****↓ -15.5%**from May 2020:
\$190,000**↓ -15.3%**from Jun 2019:
\$189,500

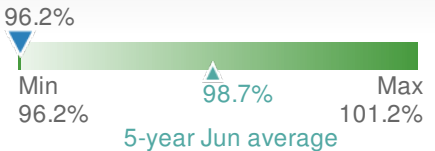
YTD	2020	2019	+/-
	\$190,000	\$233,750	-18.7%

5-year Jun average: **\$167,333****Active Listings****16**

May 2020	Jun 2019
16	19

Median Days to Contract**12**

May 2020	Jun 2019	YTD 20
31	8	20

Avg Sold to OLP Ratio**96.2%**

May 2020	Jun 2019	YTD
94.7%	98.7%	96.7%