

November 2019

All Home Types
Single Family
Townhouse
Condo/Coop

Local Market Insight

Roswell, GA



Presented by
Donika Parker
Maximum One Greater Atl. REALTORS
Email: donika@homesbydonika.com
Work Phone: 770-919-8825
Mobile Phone: 404-519-5017
Web: www.homesbydonika.com

November 2019

Roswell, GA

New Listings**185****↓ -15.9%**from Oct 2019:
220**↑ 12.8%**from Nov 2018:
164

YTD	2019	2018	+/-
	2,727	2,536	7.5%

5-year Nov average: **161****Closed Sales****116****↓ -9.4%**from Oct 2019:
128**↓ -9.4%**from Nov 2018:
128

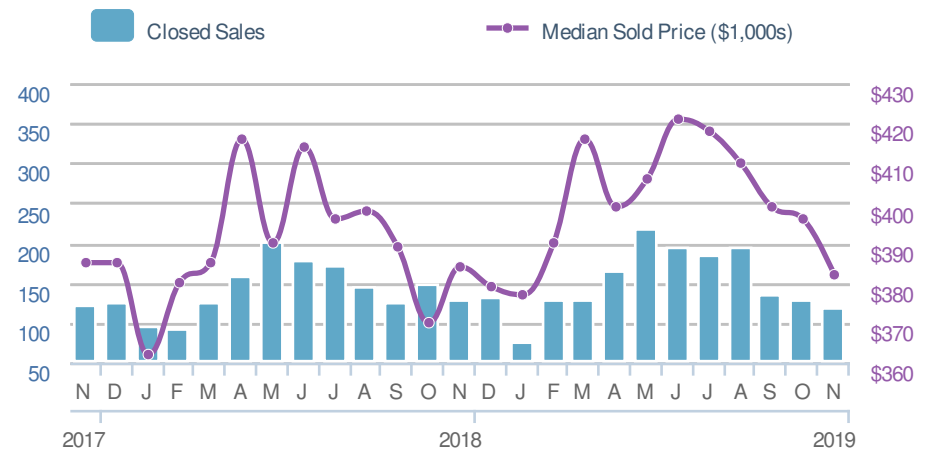
YTD	2019	2018	+/-
	1,656	1,553	6.6%

5-year Nov average: **122****New Pendings****117****↓ -5.6%**from Oct 2019:
124**↑ 12.5%**from Nov 2018:
104

YTD	2019	2018	+/-
	1,711	1,572	8.8%

5-year Nov average: **109****Median Sold Price****\$382,000****↓ -3.5%**from Oct 2019:
\$396,000**↓ -0.7%**from Nov 2018:
\$384,750

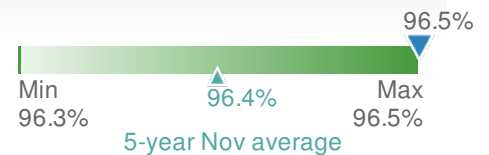
YTD	2019	2018	+/-
	\$400,000	\$392,000	2.0%

5-year Nov average: **\$383,917****Active Listings****528**

Oct 2019	Nov 2018
531	483

Median Days to Contract**25**

Oct 2019	Nov 2018	YTD
31	18	22

Avg Sold to OLP Ratio**96.5%**

Oct 2019	Nov 2018	YTD
96.5%	96.4%	96.5%

November 2019

Roswell, GA - Single Family

New Listings**136****↓ -18.6%**from Oct 2019:
167**↑ 12.4%**from Nov 2018:
121

YTD	2019	2018	+/-
	2,190	2,034	7.7%

5-year Nov average: **121****Closed Sales****85****↓ -10.5%**from Oct 2019:
95**↓ -7.6%**from Nov 2018:
92

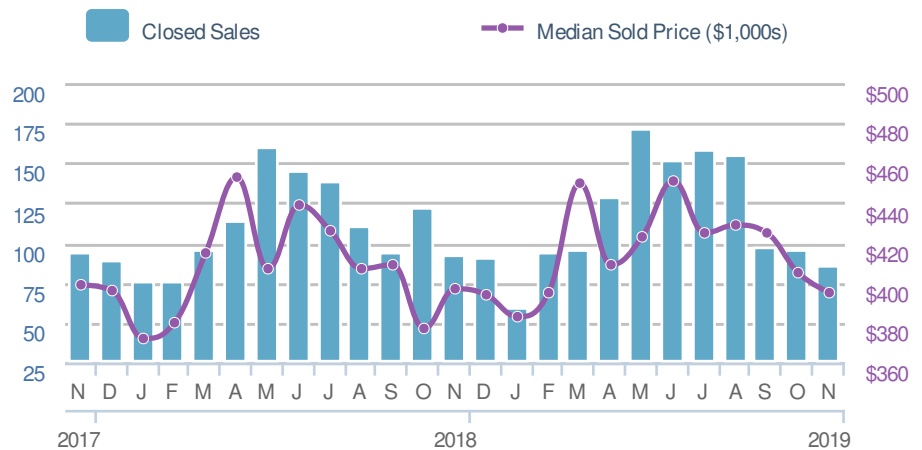
YTD	2019	2018	+/-
	1,286	1,220	5.4%

5-year Nov average: **90****New Pendings****90****↔ 0.0%**from Oct 2019:
90**↑ 23.3%**from Nov 2018:
73

YTD	2019	2018	+/-
	1,331	1,220	9.1%

5-year Nov average: **81****Median Sold Price****\$395,000****↓ -2.5%**from Oct 2019:
\$405,000**↓ -0.7%**from Nov 2018:
\$397,700

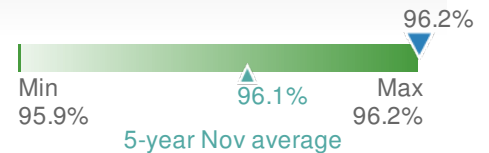
YTD	2019	2018	+/-
	\$419,900	\$409,000	2.7%

5-year Nov average: **\$397,233****Active Listings****412**

Oct 2019	Nov 2018
424	380

Median Days to Contract**26**

Oct 2019	Nov 2018	YTD
33	20	23

Avg Sold to OLP Ratio**96.2%**

Oct 2019	Nov 2018	YTD
96.1%	96.1%	96.2%

November 2019

Roswell, GA - Townhouse

New Listings**43**

↔ 0.0%

from Oct 2019:
43

↑ 43.3%

from Nov 2018:
30

YTD	2019	2018	+/-
	409	369	10.8%

5-year Nov average: **32****Closed Sales****23**

↑ 15.0%

from Oct 2019:
20

↓ -4.2%

from Nov 2018:
24

YTD	2019	2018	+/-
	258	245	5.3%

5-year Nov average: **22****New Pending****24**

↓ -7.7%

from Oct 2019:
26

↔ 0.0%

from Nov 2018:
24

YTD	2019	2018	+/-
	269	253	6.3%

5-year Nov average: **22****Median Sold Price****\$312,000**

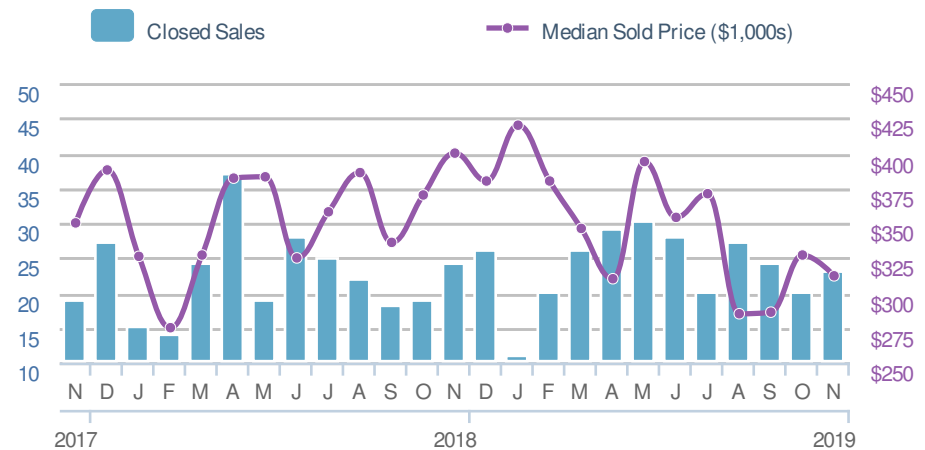
↓ -4.8%

from Oct 2019:
\$327,750

↓ -22.1%

from Nov 2018:
\$400,290

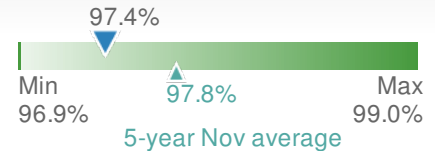
YTD	2019	2018	+/-
	\$345,000	\$367,000	-6.0%

5-year Nov average: **\$354,097****Active Listings****103**

Oct 2019	Nov 2018
96	78

Median Days to Contract**24**

Oct 2019	Nov 2018	YTD
41	26	24

Avg Sold to OLP Ratio**97.4%**

Oct 2019	Nov 2018	YTD
96.3%	96.9%	97.5%

November 2019

Roswell, GA - Condo/Coop

New Listings**6****↓ -40.0%**from Oct 2019:
10**↓ -53.8%**from Nov 2018:
13

YTD	2019	2018	+/-
	128	133	-3.8%

5-year Nov average: **8****Closed Sales****8****↓ -38.5%**from Oct 2019:
13**↓ -33.3%**from Nov 2018:
12

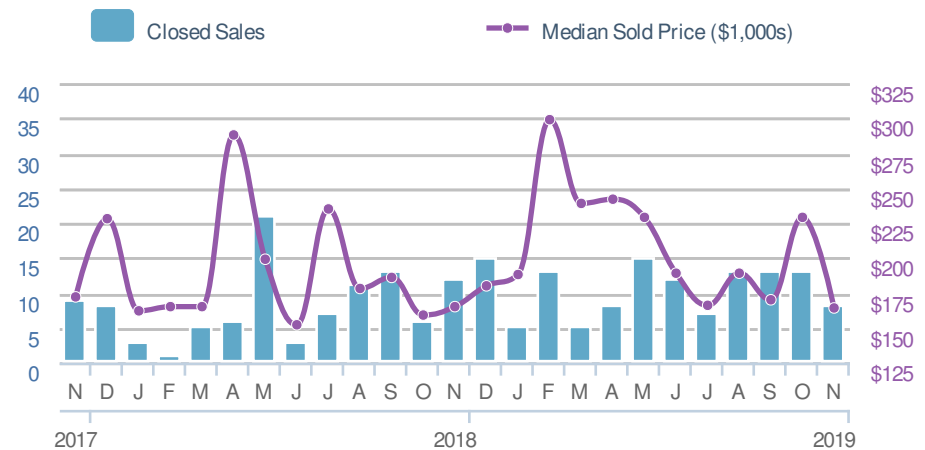
YTD	2019	2018	+/-
	112	88	27.3%

5-year Nov average: **10****New Pending****3****↓ -62.5%**from Oct 2019:
8**↓ -57.1%**from Nov 2018:
7

YTD	2019	2018	+/-
	111	99	12.1%

5-year Nov average: **6****Median Sold Price****\$164,250****↓ -28.6%**from Oct 2019:
\$229,900**↓ -0.5%**from Nov 2018:
\$165,000

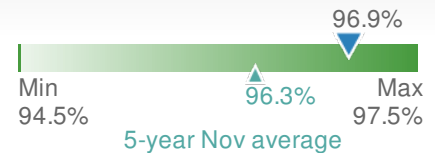
YTD	2019	2018	+/-
	\$198,000	\$165,250	19.8%

5-year Nov average: **\$167,250****Active Listings****13**

Oct 2019	Nov 2018
11	25

Median Days to Contract**16**

Oct 2019	Nov 2018	YTD
9	7	12

Avg Sold to OLP Ratio**96.9%**

Oct 2019	Nov 2018	YTD
100.2%	97.5%	97.5%