

March 2019

All Home Types
Single Family
Townhouse
Condo/Coop

Local Market Insight

Roswell, GA



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March 2019

Roswell, GA

New Listings**281****↑39.8%**from Feb 2019:
201**↓-4.4%**from Mar 2018:
294

YTD	2019	2018	+/-
	687	662	3.8%

5-year Mar average: **288****Closed Sales****126****↔0.0%**from Feb 2019:
126**↑1.6%**from Mar 2018:
124

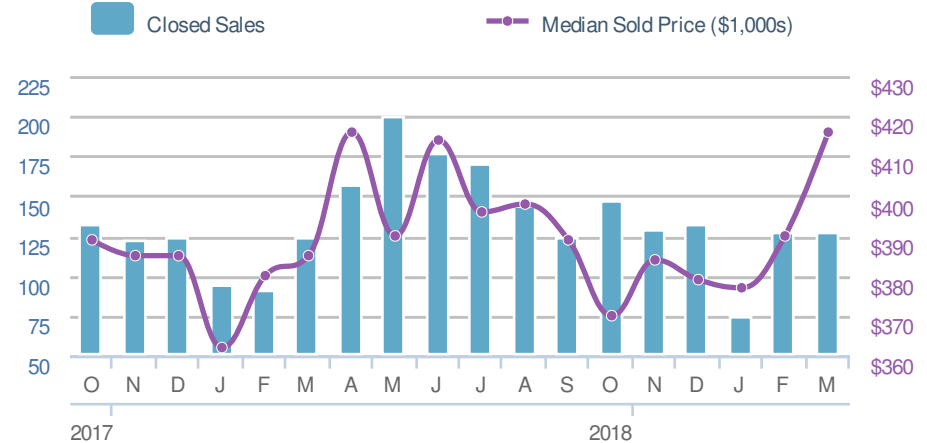
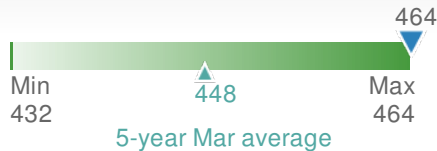
YTD	2019	2018	+/-
	326	309	5.5%

5-year Mar average: **125****New Pending****192****↑81.1%**from Feb 2019:
106**↑23.1%**from Mar 2018:
156

YTD	2019	2018	+/-
	440	383	14.9%

5-year Mar average: **174****Median Sold Price****\$416,250****↑6.7%**from Feb 2019:
\$390,000**↑8.1%**from Mar 2018:
\$385,000

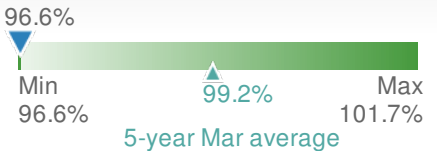
YTD	2019	2018	+/-
	\$390,000	\$376,000	3.7%

5-year Mar average: **\$400,625****Active Listings****464**

Feb 2019	Mar 2018
447	432

Median Days to Contract**33**

Feb 2019	Mar 2018	YTD
44	15	38

Avg Sold to OLP Ratio**96.6%**

Feb 2019	Mar 2018	YTD
96.4%	101.7%	96.1%

March 2019**Roswell, GA - Single Family****New Listings****231****↑39.2%**from Feb 2019:
166**↓-3.8%**from Mar 2018:
240

YTD	2019	2018	+/-
	558	527	5.9%

5-year Mar average: **236****Closed Sales****95****↑2.2%**from Feb 2019:
93**↔0.0%**from Mar 2018:
95

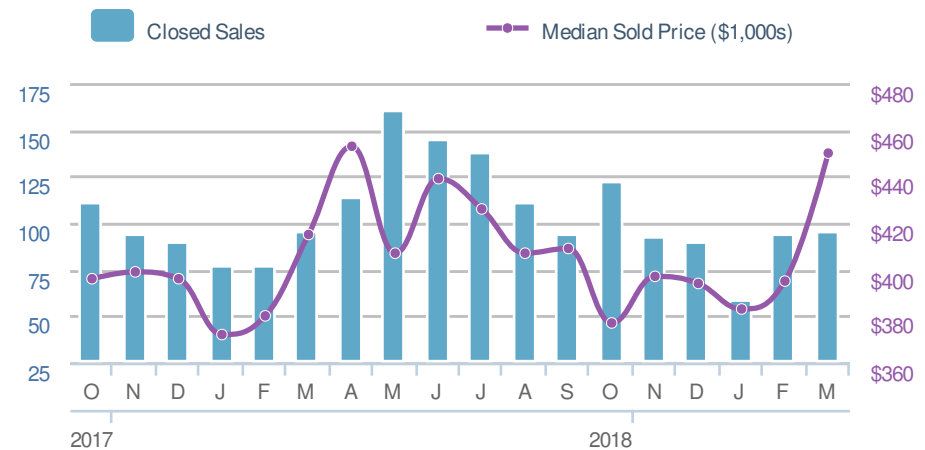
YTD	2019	2018	+/-
	246	247	-0.4%

5-year Mar average: **95****New Pending****154****↑102.6%**from Feb 2019:
76**↑26.2%**from Mar 2018:
122

YTD	2019	2018	+/-
	341	294	16.0%

5-year Mar average: **138****Median Sold Price****\$450,000****↑13.8%**from Feb 2019:
\$395,359**↑8.4%**from Mar 2018:
\$415,000

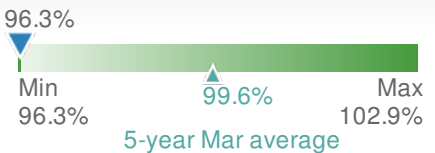
YTD	2019	2018	+/-
	\$400,000	\$385,000	3.9%

5-year Mar average: **\$432,500****Active Listings****389**

Feb 2019	Mar 2018
369	346

Median Days to Contract**27**

Feb 2019	Mar 2018	YTD
45	12	38

Avg Sold to OLP Ratio**96.3%**

Feb 2019	Mar 2018	YTD
96.2%	102.9%	95.8%

March 2019**Roswell, GA - Townhouse****New Listings****39****↑50.0%**from Feb 2019:
26**↔0.0%**from Mar 2018:
39

YTD	2019	2018	+/-
	100	106	-5.7%

5-year Mar average: **39****Closed Sales****26****↑30.0%**from Feb 2019:
20**↑8.3%**from Mar 2018:
24

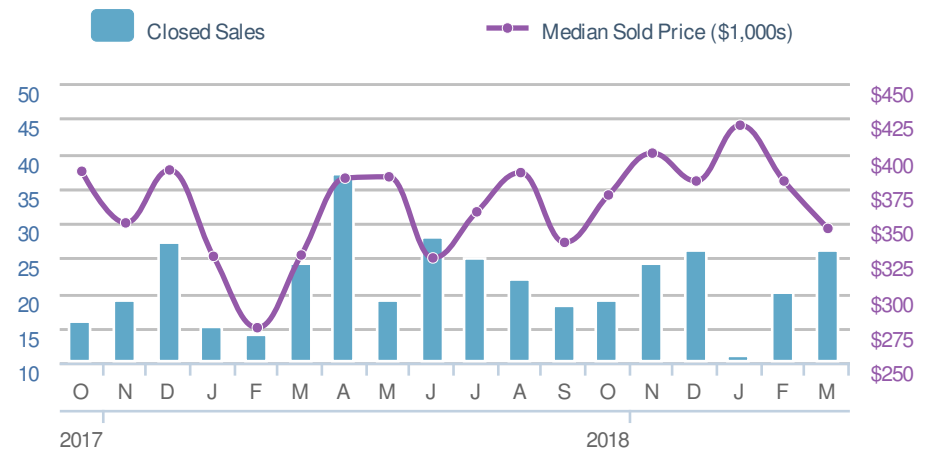
YTD	2019	2018	+/-
	57	53	7.5%

5-year Mar average: **25****New Pendings****31****↑40.9%**from Feb 2019:
22**↑24.0%**from Mar 2018:
25

YTD	2019	2018	+/-
	72	74	-2.7%

5-year Mar average: **28****Median Sold Price****\$346,250****↓-9.1%**from Feb 2019:
\$380,950**↑5.7%**from Mar 2018:
\$327,500

YTD	2019	2018	+/-
	\$377,000	\$325,000	16.0%

5-year Mar average: **\$336,875****Active Listings****58**

Feb 2019	Mar 2018
65	72

Median Days to Contract**59**

Feb 2019	Mar 2018	YTD
41	23	41

Avg Sold to OLP Ratio**97.2%**

Feb 2019	Mar 2018	YTD
98.7%	97.6%	97.7%

March 2019**Roswell, GA - Condo/Coop****New Listings****11****↑22.2%**from Feb 2019:
9**↓-26.7%**from Mar 2018:
15

YTD	2019	2018	+/-
	29	29	0.0%

5-year Mar average: **13****Closed Sales****5****↓-61.5%**from Feb 2019:
13**↔0.0%**from Mar 2018:
5

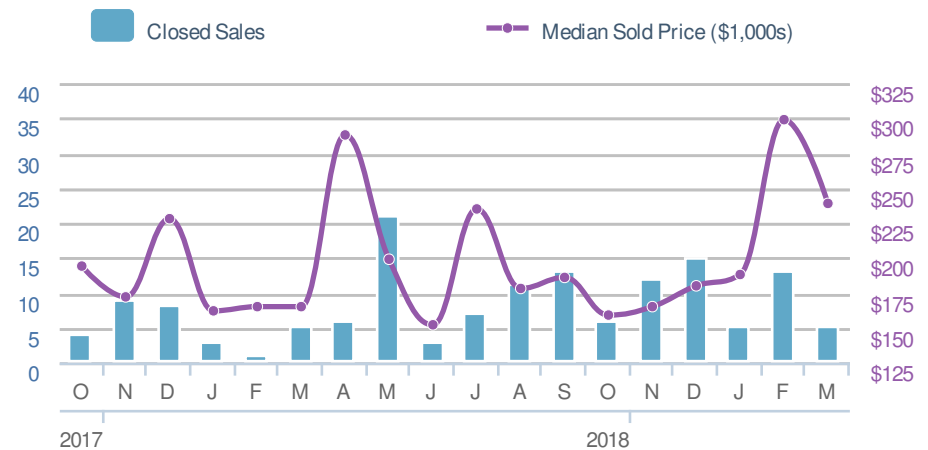
YTD	2019	2018	+/-
	23	9	155.6%

5-year Mar average: **5****New Pending****7****↓-12.5%**from Feb 2019:
8**↓-22.2%**from Mar 2018:
9

YTD	2019	2018	+/-
	27	15	80.0%

5-year Mar average: **8****Median Sold Price****\$239,900****↓-20.0%**from Feb 2019:
\$299,750**↑45.0%**from Mar 2018:
\$165,500

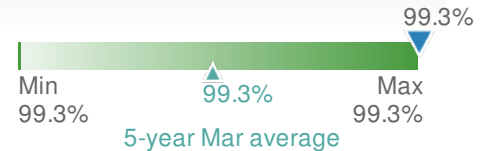
YTD	2019	2018	+/-
	\$275,000	\$165,000	66.7%

5-year Mar average: **\$202,700****Active Listings****17**

Feb 2019	Mar 2018
13	14

Median Days to Contract**21**

Feb 2019	Mar 2018	YTD
29	5	29

Avg Sold to OLP Ratio**99.3%**

Feb 2019	Mar 2018	YTD
94.6%	99.3%	95.7%