

October 2018

All Home Types
Single Family
Townhouse
Condo/Coop

Local Market Insight

Roswell, GA



Presented by
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October 2018

Roswell, GA

New Listings**231****↑14.4%**from Sep 2018:
202**↑17.3%**from Oct 2017:
197

YTD	2018	2017	+/-
	2,372	2,304	3.0%

5-year Oct average: **214****Closed Sales****147****↑18.5%**from Sep 2018:
124**↑12.2%**from Oct 2017:
131

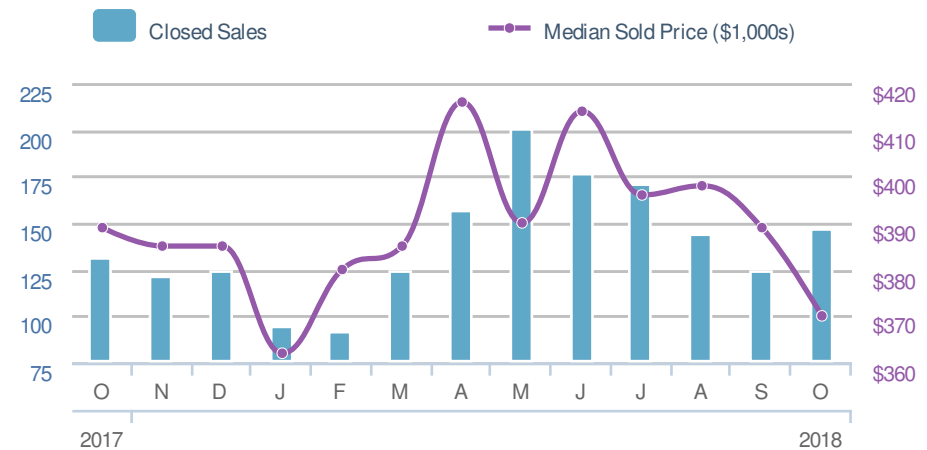
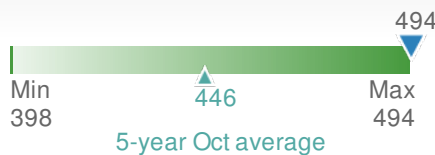
YTD	2018	2017	+/-
	1,425	1,502	-5.1%

5-year Oct average: **139****New Pendings****145****↑14.2%**from Sep 2018:
127**↑5.8%**from Oct 2017:
137

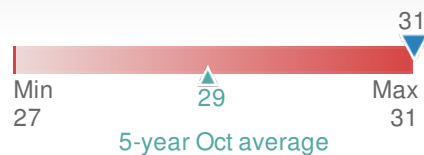
YTD	2018	2017	+/-
	1,468	1,547	-5.1%

5-year Oct average: **141****Median Sold Price****\$370,000****↓-5.1%**from Sep 2018:
\$389,950**↓-4.9%**from Oct 2017:
\$389,000

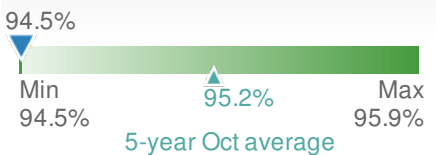
YTD	2018	2017	+/-
	\$392,300	\$385,000	1.9%

5-year Oct average: **\$379,500****Active Listings****494**

Sep 2018	Oct 2017
507	398

Median Days to Contract**31**

Sep 2018	Oct 2017	YTD
20	27	17

Avg Sold to OLP Ratio**94.5%**

Sep 2018	Oct 2017	YTD
95.8%	95.9%	97.5%

October 2018

Roswell, GA - Single Family

New Listings**179****↑10.5%**from Sep 2018:
162**↑5.9%**from Oct 2017:
169

YTD	2018	2017	+/-
	1,913	1,908	0.3%

5-year Oct average: **174****Closed Sales****122****↑31.2%**from Sep 2018:
93**↑9.9%**from Oct 2017:
111

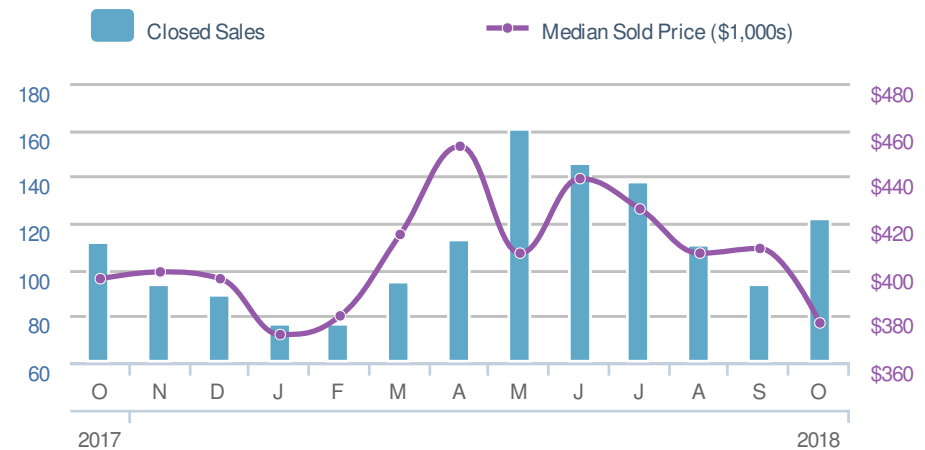
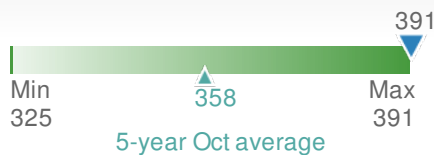
YTD	2018	2017	+/-
	1,128	1,239	-9.0%

5-year Oct average: **117****New Pending****103****↑2.0%**from Sep 2018:
101**↓-1.9%**from Oct 2017:
105

YTD	2018	2017	+/-
	1,147	1,270	-9.7%

5-year Oct average: **104****Median Sold Price****\$377,000****↓-7.8%**from Sep 2018:
\$409,000**↓-4.9%**from Oct 2017:
\$396,500

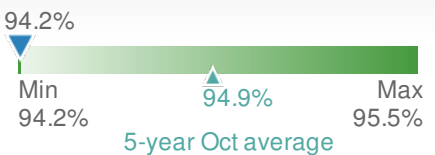
YTD	2018	2017	+/-
	\$410,000	\$395,000	3.8%

5-year Oct average: **\$386,750****Active Listings****391**

Sep 2018	Oct 2017
397	325

Median Days to Contract**38**

Sep 2018	Oct 2017	YTD
20	26	18

Avg Sold to OLP Ratio**94.2%**

Sep 2018	Oct 2017	YTD
95.3%	95.5%	97.2%

October 2018**Roswell, GA - Townhouse****New Listings****33**

↑ **22.2%**
from Sep 2018:
27

↑ **50.0%**
from Oct 2017:
22

YTD	2018	2017	+/-
	339	316	7.3%

5-year Oct average: **28****Closed Sales****19**

↑ **5.6%**
from Sep 2018:
18

↑ **18.8%**
from Oct 2017:
16

YTD	2018	2017	+/-
	221	198	11.6%

5-year Oct average: **18****New Pending****24**

↑ **26.3%**
from Sep 2018:
19

↔ **0.0%**
from Oct 2017:
24

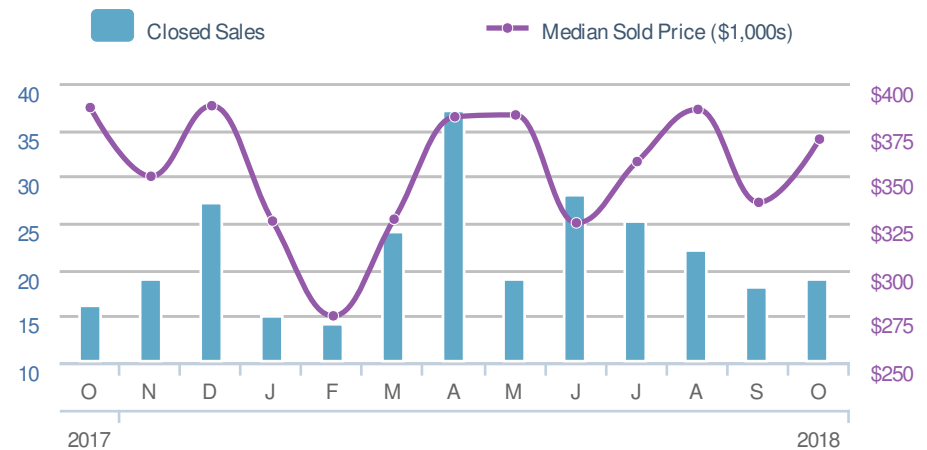
YTD	2018	2017	+/-
	229	206	11.2%

5-year Oct average: **24****Median Sold Price****\$370,000**

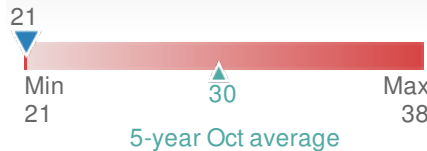
↑ **10.0%**
from Sep 2018:
\$336,500

↓ **-4.5%**
from Oct 2017:
\$387,395

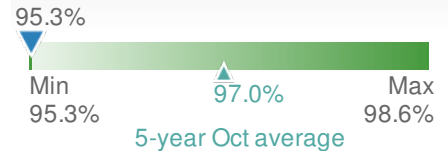
YTD	2018	2017	+/-
	\$365,000	\$362,750	0.6%

5-year Oct average: **\$378,698****Active Listings****84**

Sep 2018	Oct 2017
90	64

Median Days to Contract**21**

Sep 2018	Oct 2017	YTD
14	38	19

Avg Sold to OLP Ratio**95.3%**

Sep 2018	Oct 2017	YTD
98.1%	98.6%	98.4%

October 2018**Roswell, GA - Condo/Coop****New Listings****19**

↑ **46.2%**
from Sep 2018:
13

↑ **216.7%**
from Oct 2017:
6

YTD	2018	2017	+/-
	120	80	50.0%

5-year Oct average: **13****Closed Sales****6**

↓ **-53.8%**
from Sep 2018:
13

↑ **50.0%**
from Oct 2017:
4

YTD	2018	2017	+/-
	76	65	16.9%

5-year Oct average: **5****New Pendings****18**

↑ **157.1%**
from Sep 2018:
7

↑ **125.0%**
from Oct 2017:
8

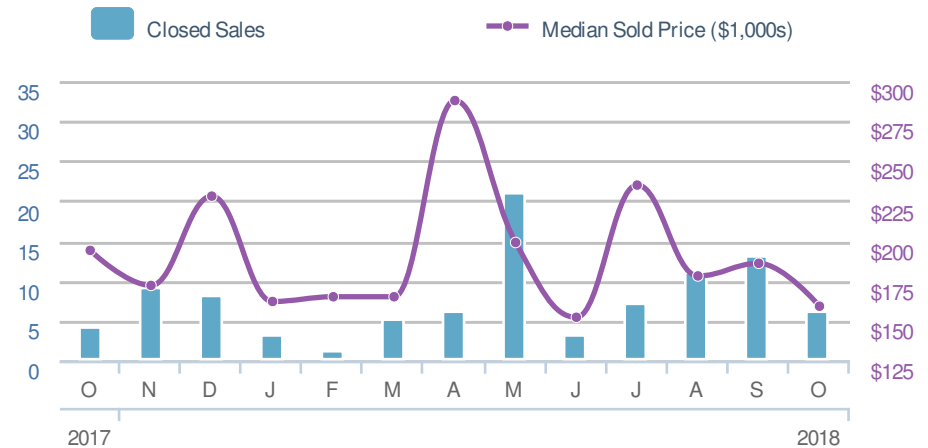
YTD	2018	2017	+/-
	92	71	29.6%

5-year Oct average: **13****Median Sold Price****\$159,500**

↓ **-14.2%**
from Sep 2018:
\$186,000

↓ **-17.9%**
from Oct 2017:
\$194,250

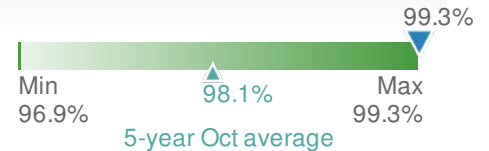
YTD	2018	2017	+/-
	\$166,250	\$155,000	7.3%

5-year Oct average: **\$176,875****Active Listings****19**

Sep 2018	Oct 2017
20	9

Median Days to Contract**6**

Sep 2018	Oct 2017	YTD
27	42	6

Avg Sold to OLP Ratio**99.3%**

Sep 2018	Oct 2017	YTD
96.3%	96.9%	98.2%