

November 2020

All Home Types
Single Family
Townhouse
Condo/Coop

Local Market Insight

Norcross, GA



Presented by
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November 2020

Norcross, GA

New Listings**70****↓ -24.7%**from Oct 2020:
93**↓ -36.4%**from Nov 2019:
110

YTD	2020	2019	+/-
	1,307	1,398	-6.5%

5-year Nov average: **93****Closed Sales****82****↓ -21.9%**from Oct 2020:
105**↑ 2.5%**from Nov 2019:
80

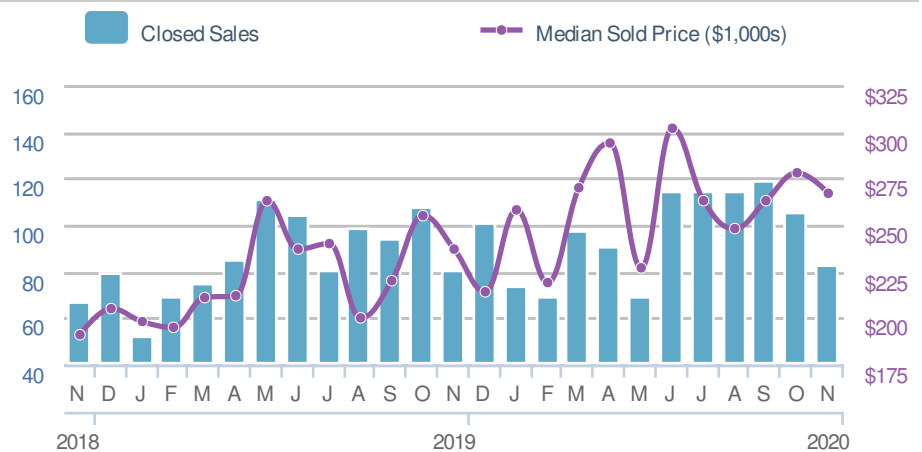
YTD	2020	2019	+/-
	1,046	954	9.6%

5-year Nov average: **78****New Pending****79****↓ -22.5%**from Oct 2020:
102**↓ -1.3%**from Nov 2019:
80

YTD	2020	2019	+/-
	1,096	1,010	8.5%

5-year Nov average: **73****Median Sold Price****\$267,500****↓ -3.8%**from Oct 2020:
\$278,000**↑ 12.6%**from Nov 2019:
\$237,500

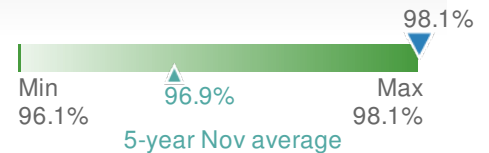
YTD	2020	2019	+/-
	\$262,600	\$226,850	15.8%

5-year Nov average: **\$222,000****Active Listings****105**

Oct 2020	Nov 2019
134	226

Median Days to Contract**16**

Oct 2020	Nov 2019	YTD
19	20	18

Avg Sold to OLP Ratio**98.1%**

Oct 2020	Nov 2019	YTD
99.1%	97.0%	98.1%

November 2020**Norcross, GA - Single Family****New Listings****39****↓ -25.0%**from Oct 2020:
52**↓ -38.1%**from Nov 2019:
63

YTD	2020	2019	+/-
	733	828	-11.5%

5-year Nov average: **50****Closed Sales****52****↓ -3.7%**from Oct 2020:
54**↑ 13.0%**from Nov 2019:
46

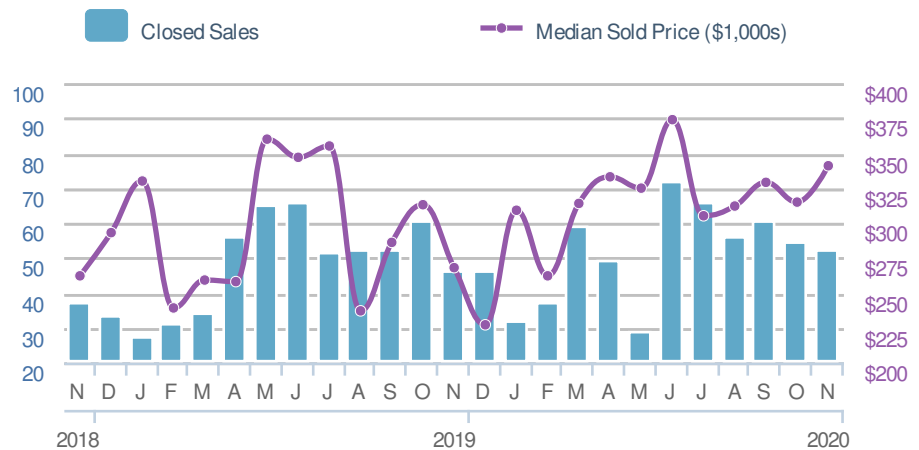
YTD	2020	2019	+/-
	566	540	4.8%

5-year Nov average: **45****New Pending****40****↓ -28.6%**from Oct 2020:
56**↑ 8.1%**from Nov 2019:
37

YTD	2020	2019	+/-
	583	560	4.1%

5-year Nov average: **36****Median Sold Price****\$341,000****↑ 8.2%**from Oct 2020:
\$315,250**↑ 27.2%**from Nov 2019:
\$268,075

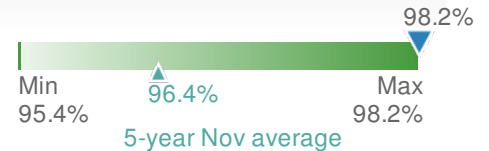
YTD	2020	2019	+/-
	\$319,950	\$300,000	6.7%

5-year Nov average: **\$281,144****Active Listings****59**

Oct 2020	Nov 2019
71	144

Median Days to Contract**16**

Oct 2020	Nov 2019	YTD
25	15	19

Avg Sold to OLP Ratio**98.2%**

Oct 2020	Nov 2019	YTD
98.8%	96.6%	98.3%

November 2020**Norcross, GA - Townhouse****New Listings****25****↓ -19.4%**from Oct 2020:
31**↓ -32.4%**from Nov 2019:
37

YTD	2020	2019	+/-
	431	438	-1.6%

5-year Nov average: **31****Closed Sales****24****↓ -45.5%**from Oct 2020:
44**↓ -7.7%**from Nov 2019:
26

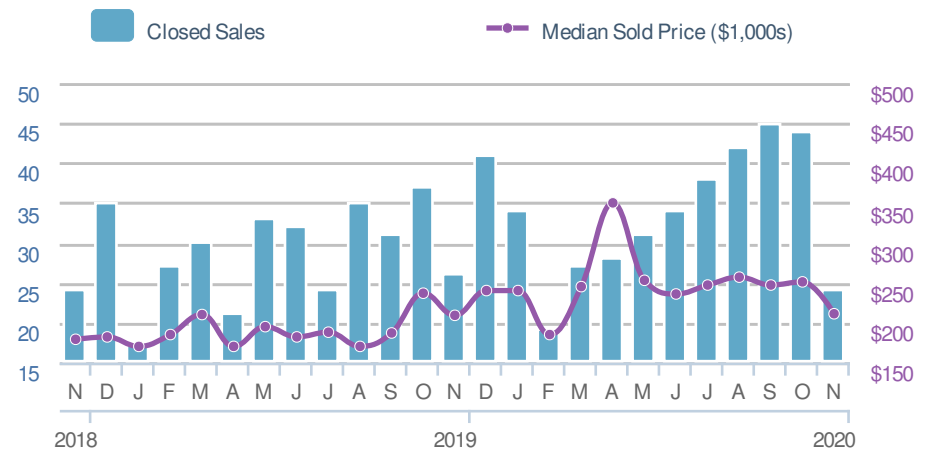
YTD	2020	2019	+/-
	366	313	16.9%

5-year Nov average: **26****New Pending****28****↓ -24.3%**from Oct 2020:
37**↓ -12.5%**from Nov 2019:
32

YTD	2020	2019	+/-
	395	346	14.2%

5-year Nov average: **27****Median Sold Price****\$211,000****↓ -15.9%**from Oct 2020:
\$251,000**↑ 0.7%**from Nov 2019:
\$209,500

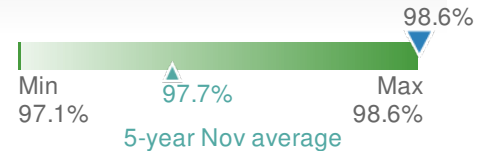
YTD	2020	2019	+/-
	\$242,950	\$188,000	29.2%

5-year Nov average: **\$189,375****Active Listings****36**

Oct 2020	Nov 2019
47	68

Median Days to Contract**14**

Oct 2020	Nov 2019	YTD
15	24	19

Avg Sold to OLP Ratio**98.6%**

Oct 2020	Nov 2019	YTD
99.7%	97.8%	98.3%

November 2020**Norcross, GA - Condo/Coop****New Listings****6****↓ -40.0%**from Oct 2020:
10**↓ -40.0%**from Nov 2019:
10

YTD	2020	2019	+/-
	143	132	8.3%

5-year Nov average: **11****Closed Sales****6****↓ -14.3%**from Oct 2020:
7**↓ -25.0%**from Nov 2019:
8

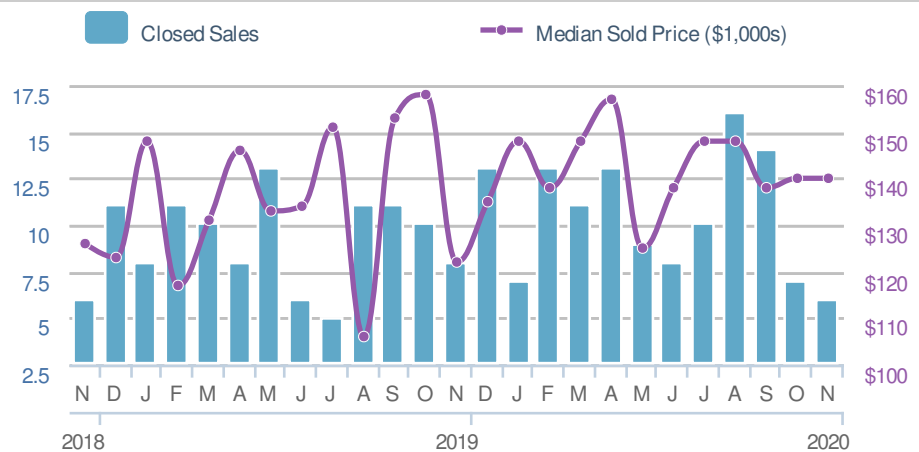
YTD	2020	2019	+/-
	114	101	12.9%

5-year Nov average: **8****New Pendings****11****↑ 22.2%**from Oct 2020:
9**↔ 0.0%**from Nov 2019:
11

YTD	2020	2019	+/-
	118	104	13.5%

5-year Nov average: **10****Median Sold Price****\$140,250****↑ 0.1%**from Oct 2020:
\$140,100**↑ 14.1%**from Nov 2019:
\$122,875

YTD	2020	2019	+/-
	\$143,000	\$138,000	3.6%

5-year Nov average: **\$128,875****Active Listings****10**

Oct 2020	Nov 2019
16	14

Median Days to Contract**10**

Oct 2020	Nov 2019	YTD
18	22	13

Avg Sold to OLP Ratio**95.5%**

Oct 2020	Nov 2019	YTD
97.6%	96.5%	95.7%