

June 2020

All Home Types
Single Family
Townhouse
Condo/Coop

Local Market Insight

Norcross, GA



Presented by
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June 2020

Norcross, GA

New Listings

148

↑ 4.2%

from May 2020:
142

↑ 10.4%

from Jun 2019:
134

YTD	2020	2019	+/-
	766	739	3.7%

5-year Jun average: 133

Closed Sales

114

↑ 65.2%

from May 2020:
69

↑ 9.6%

from Jun 2019:
104

YTD	2020	2019	+/-
	512	495	3.4%

5-year Jun average: 105

New Pendings

111

↓ -5.1%

from May 2020:
117

↑ 18.1%

from Jun 2019:
94

YTD	2020	2019	+/-
	579	543	6.6%

5-year Jun average: 94

Median Sold Price

\$302,500

↑ 33.0%

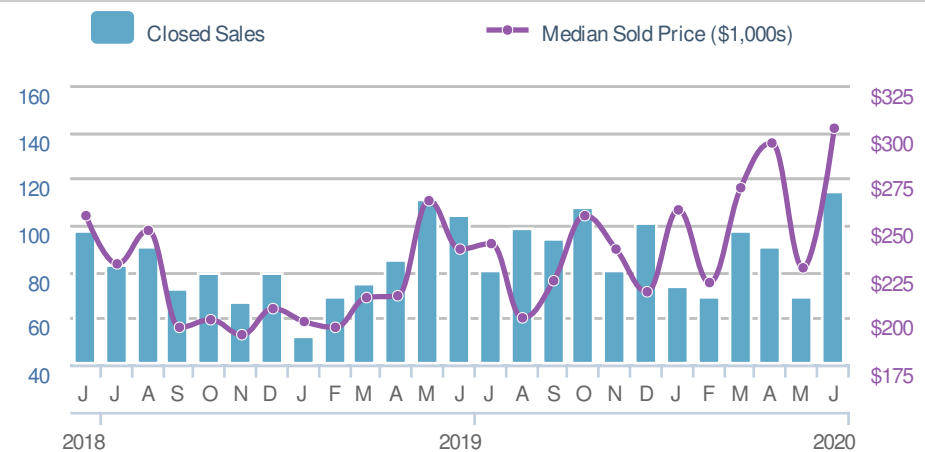
from May 2020:
\$227,500

↑ 27.5%

from Jun 2019:
\$237,250

YTD	2020	2019	+/-
	\$259,950	\$226,000	15.0%

5-year Jun average: \$265,183



Active Listings

205



May 2020	Jun 2019
196	209

Median Days to Contract

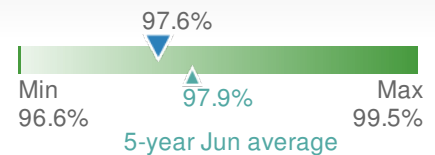
16



May 2020	Jun 2019	YTD
14	9	19

Avg Sold to OLP Ratio

97.6%



May 2020	Jun 2019	YTD
97.2%	99.5%	97.2%

June 2020**Norcross, GA - Single Family****New Listings****91**

↑ **13.8%**
from May 2020:
80

↑ **16.7%**
from Jun 2019:
78

YTD	2020	2019	+/-
	443	452	-2.0%

5-year Jun average: **79****Closed Sales****72**

↑ **148.3%**
from May 2020:
29

↑ **9.1%**
from Jun 2019:
66

YTD	2020	2019	+/-
	278	279	-0.4%

5-year Jun average: **66****New Pending****63**

↓ **-10.0%**
from May 2020:
70

↑ **21.2%**
from Jun 2019:
52

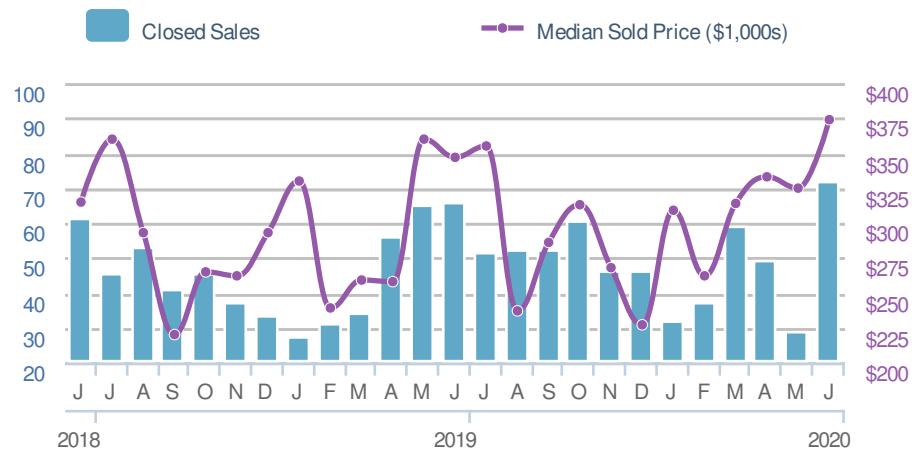
YTD	2020	2019	+/-
	317	309	2.6%

5-year Jun average: **51****Median Sold Price****\$374,000**

↑ **15.1%**
from May 2020:
\$325,000

↑ **7.6%**
from Jun 2019:
\$347,500

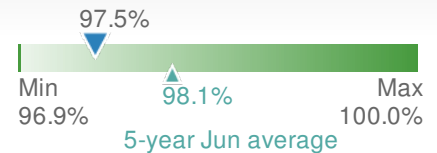
YTD	2020	2019	+/-
	\$318,950	\$311,350	2.4%

5-year Jun average: **\$345,500****Active Listings****116**

May 2020	Jun 2019
110	136

Median Days to Contract**14**

May 2020	Jun 2019	YTD 20
21	12	20

Avg Sold to OLP Ratio**97.5%**

May 2020	Jun 2019	YTD
96.9%	100.0%	97.1%

June 2020**Norcross, GA - Townhouse****New Listings****45****↑7.1%**from May 2020:
42**↑4.7%**from Jun 2019:
43

YTD	2020	2019	+/-
	234	219	6.8%

5-year Jun average: **41****Closed Sales****34****↑9.7%**from May 2020:
31**↑6.3%**from Jun 2019:
32

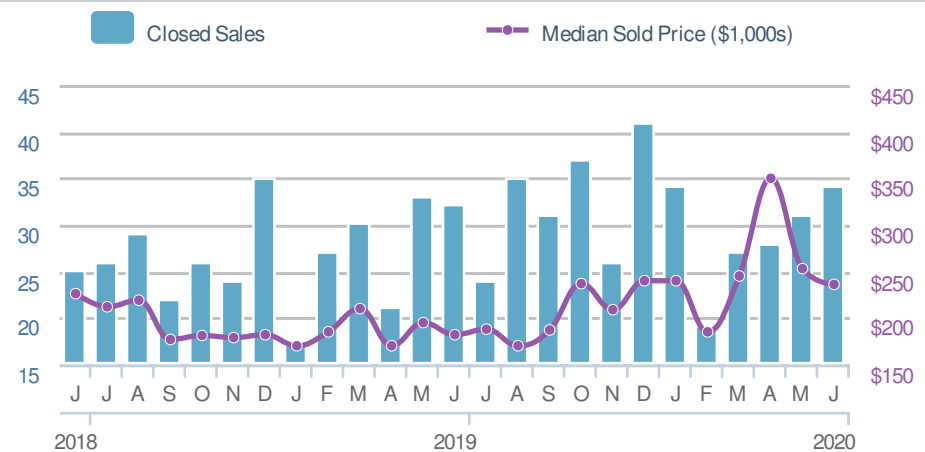
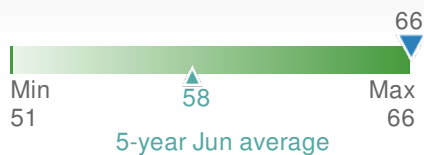
YTD	2020	2019	+/-
	173	160	8.1%

5-year Jun average: **30****New Pending****37****↔0.0%**from May 2020:
37**↑8.8%**from Jun 2019:
34

YTD	2020	2019	+/-
	198	181	9.4%

5-year Jun average: **34****Median Sold Price****\$236,950****↓-6.3%**from May 2020:
\$253,000**↑30.2%**from Jun 2019:
\$182,000

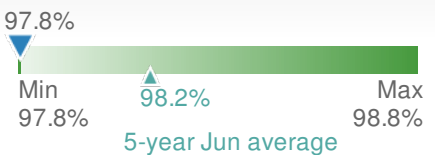
YTD	2020	2019	+/-
	\$242,900	\$184,000	32.0%

5-year Jun average: **\$214,983****Active Listings****66**

May 2020	Jun 2019
63	57

Median Days to Contract**24**

May 2020	Jun 2019	YTD
15	6	23

Avg Sold to OLP Ratio**97.8%**

May 2020	Jun 2019	YTD
98.9%	98.8%	97.9%

June 2020**Norcross, GA - Condo/Coop****New Listings****12****↓ -40.0%**from May 2020:
20**↓ -7.7%**from Jun 2019:
13

YTD	2020	2019	+/-
	89	68	30.9%

5-year Jun average: **13****Closed Sales****8****↓ -11.1%**from May 2020:
9**↑ 33.3%**from Jun 2019:
6

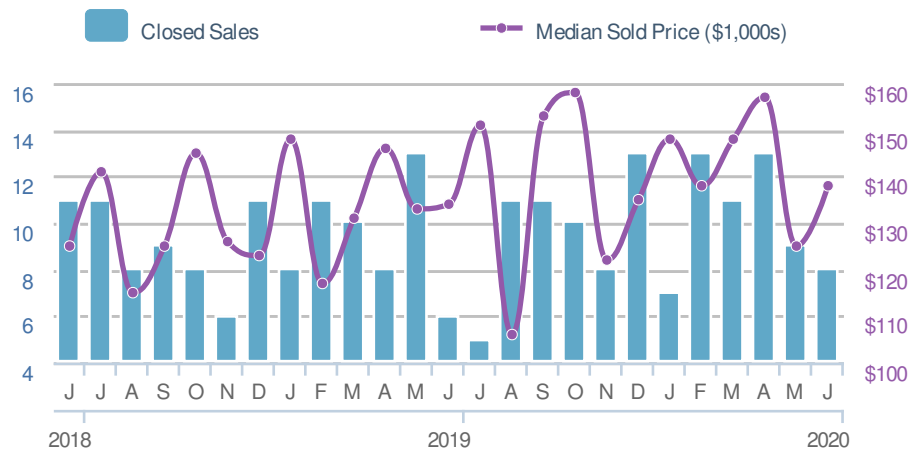
YTD	2020	2019	+/-
	61	56	8.9%

5-year Jun average: **8****New Pending****11****↑ 10.0%**from May 2020:
10**↑ 37.5%**from Jun 2019:
8

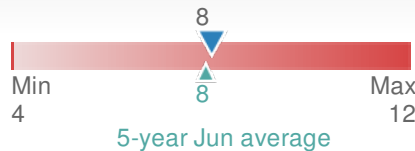
YTD	2020	2019	+/-
	64	53	20.8%

5-year Jun average: **9****Median Sold Price****\$138,700****↑ 11.0%**from May 2020:
\$125,000**↑ 3.5%**from Jun 2019:
\$134,000

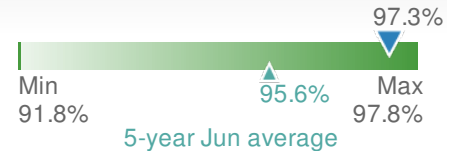
YTD	2020	2019	+/-
	\$143,000	\$136,500	4.8%

5-year Jun average: **\$132,567****Active Listings****23**

May 2020	Jun 2019
23	16

Median Days to Contract**8**

May 2020	Jun 2019	YTD
10	12	10

Avg Sold to OLP Ratio**97.3%**

May 2020	Jun 2019	YTD
92.5%	97.8%	95.7%