

January 2019

All Home Types
Single Family
Townhouse
Condo/Coop

Local Market Insight

Norcross, GA



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January 2019

Norcross, GA

New Listings**72****↑26.3%**from Dec 2018:
57**↓-16.3%**from Jan 2018:
86

YTD	2019	2018	+/-
	72	86	-16.3%

5-year Jan average: **79****Closed Sales****52****↓-34.2%**from Dec 2018:
79**↓-31.6%**from Jan 2018:
76

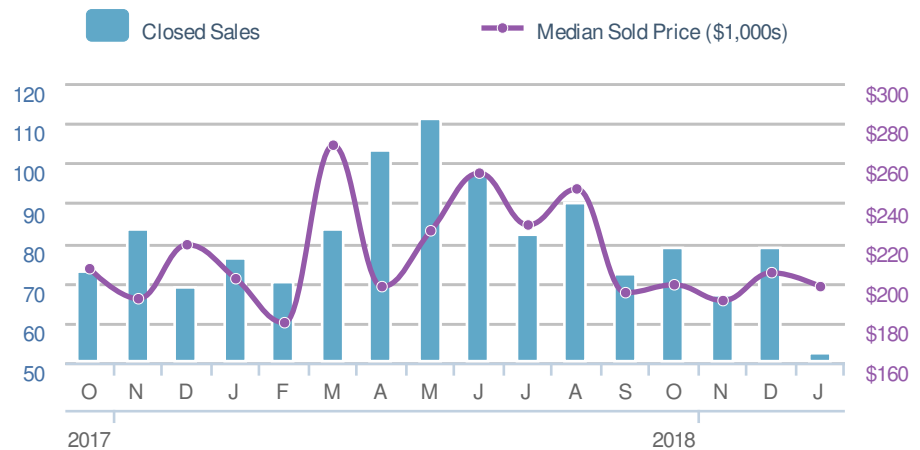
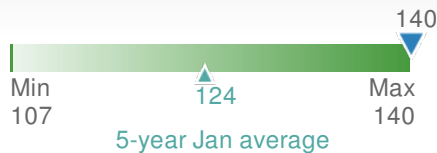
YTD	2019	2018	+/-
	52	76	-31.6%

5-year Jan average: **64****New Pendings****75****↑38.9%**from Dec 2018:
54**↑2.7%**from Jan 2018:
73

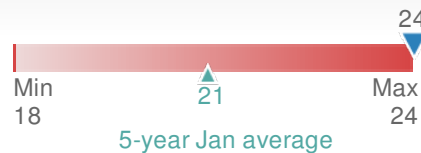
YTD	2019	2018	+/-
	75	73	2.7%

5-year Jan average: **74****Median Sold Price****\$198,950****↓-3.0%**from Dec 2018:
\$205,000**↓-1.5%**from Jan 2018:
\$202,000

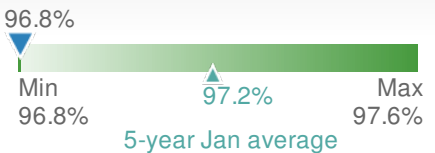
YTD	2019	2018	+/-
	\$198,950	\$202,000	-1.5%

5-year Jan average: **\$200,475****Active Listings****140**

Dec 2018	Jan 2018
168	107

Median Days to Contract**24**

Dec 2018	Jan 2018	YTD
20	18	24

Avg Sold to OLP Ratio**96.8%**

Dec 2018	Jan 2018	YTD
97.2%	97.6%	96.8%

January 2019**Norcross, GA - Single Family****New Listings****39****↑ 11.4%**from Dec 2018:
35**↓ -31.6%**from Jan 2018:
57

YTD	2019	2018	+/-
	39	57	-31.6%

5-year Jan average: **48****Closed Sales****27****↓ -18.2%**from Dec 2018:
33**↓ -35.7%**from Jan 2018:
42

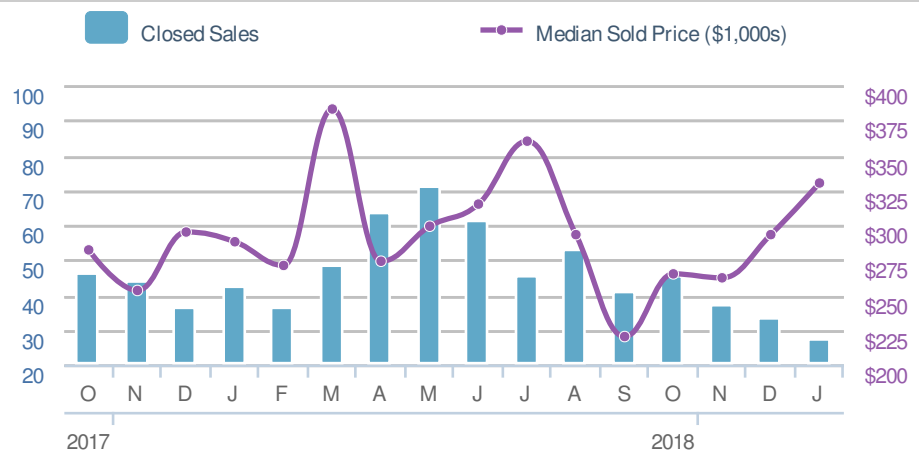
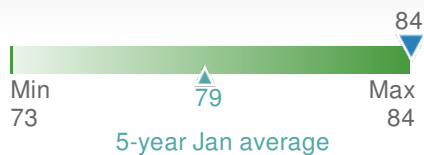
YTD	2019	2018	+/-
	27	42	-35.7%

5-year Jan average: **35****New Pendings****37****↑ 32.1%**from Dec 2018:
28**↔ 0.0%**from Jan 2018:
37

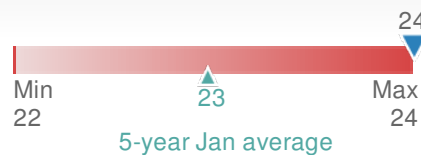
YTD	2019	2018	+/-
	37	37	0.0%

5-year Jan average: **37****Median Sold Price****\$330,000****↑ 12.6%**from Dec 2018:
\$293,000**↑ 14.4%**from Jan 2018:
\$288,550

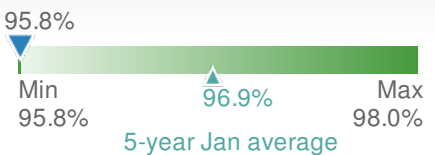
YTD	2019	2018	+/-
	\$330,000	\$288,550	14.4%

5-year Jan average: **\$309,275****Active Listings****84**

Dec 2018	Jan 2018
99	73

Median Days to Contract**24**

Dec 2018	Jan 2018	YTD
22	22	24

Avg Sold to OLP Ratio**95.8%**

Dec 2018	Jan 2018	YTD
96.1%	98.0%	95.8%

January 2019

Norcross, GA - Townhouse

New Listings

22

↑ 46.7%

from Dec 2018:
15

↑ 4.8%

from Jan 2018:
21

YTD	2019	2018	+/-
	22	21	4.8%

5-year Jan average: 22

Closed Sales

17

↓ -51.4%

from Dec 2018:
35

↓ -26.1%

from Jan 2018:
23

YTD	2019	2018	+/-
	17	23	-26.1%

5-year Jan average: 20

New Pendings

31

↑ 106.7%

from Dec 2018:
15

↑ 24.0%

from Jan 2018:
25

YTD	2019	2018	+/-
	31	25	24.0%

5-year Jan average: 28

Median Sold Price

\$170,000

↓ -6.6%

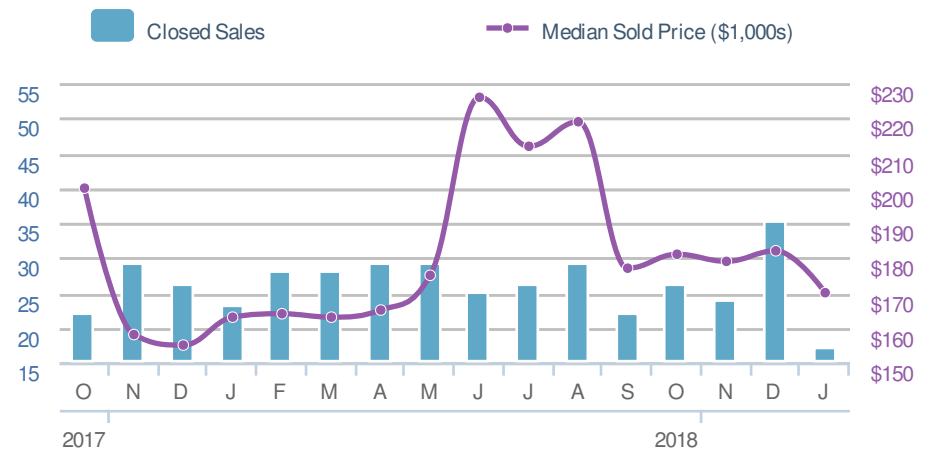
from Dec 2018:
\$182,000

↑ 4.3%

from Jan 2018:
\$163,000

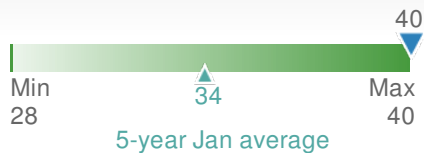
YTD	2019	2018	+/-
	\$170,000	\$163,000	4.3%

5-year Jan average: \$166,500



Active Listings

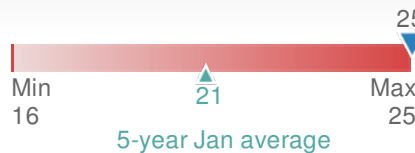
40



Dec 2018	Jan 2018
56	28

Median Days to Contract

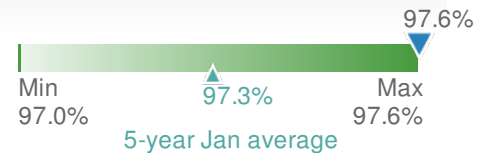
25



Dec 2018	Jan 2018	YTD
20	16	25

Avg Sold to OLP Ratio

97.6%



Dec 2018	Jan 2018	YTD
97.8%	97.0%	97.6%

January 2019**Norcross, GA - Condo/Coop****New Listings****11****↑57.1%**from Dec 2018:
7**↑37.5%**from Jan 2018:
8

YTD	2019	2018	+/-
	11	8	37.5%

5-year Jan average: **10****Closed Sales****8****↓-27.3%**from Dec 2018:
11**↓-27.3%**from Jan 2018:
11

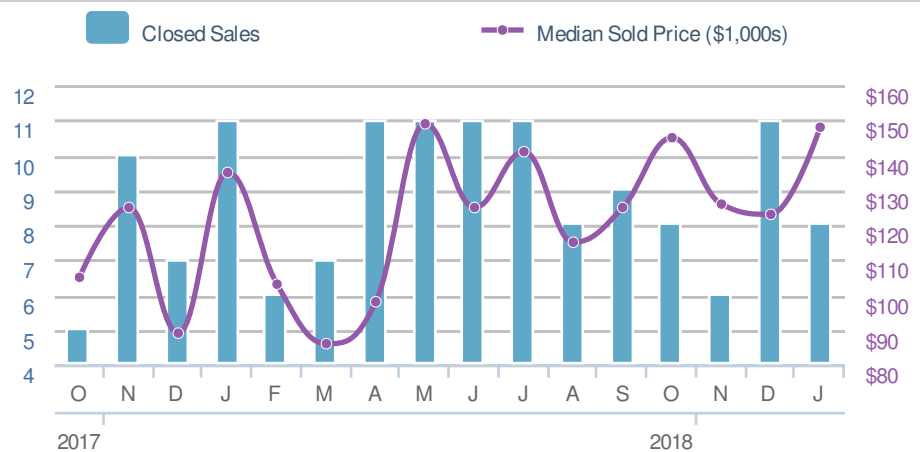
YTD	2019	2018	+/-
	8	11	-27.3%

5-year Jan average: **10****New Pending****7****↓-36.4%**from Dec 2018:
11**↓-36.4%**from Jan 2018:
11

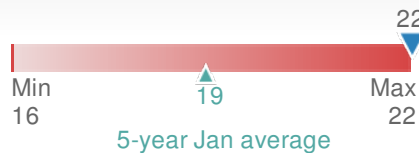
YTD	2019	2018	+/-
	7	11	-36.4%

5-year Jan average: **9****Median Sold Price****\$148,450****↑20.7%**from Dec 2018:
\$123,000**↑9.6%**from Jan 2018:
\$135,500

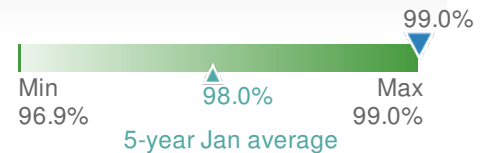
YTD	2019	2018	+/-
	\$148,450	\$135,500	9.6%

5-year Jan average: **\$141,975****Active Listings****16**

Dec 2018	Jan 2018
13	6

Median Days to Contract**22**

Dec 2018	Jan 2018	YTD
11	16	22

Avg Sold to OLP Ratio**99.0%**

Dec 2018	Jan 2018	YTD
98.6%	96.9%	99.0%