

October 2018

All Home Types
Single Family
Townhouse
Condo/Coop

Local Market Insight

Norcross, GA



Presented by
Donika Parker
Maximum One Greater Atl. REALTORS
Email: donika@homesbydonika.com
Work Phone: 770-919-8825
Mobile Phone: 404-519-5017
Web: www.homesbydonika.com

October 2018

Norcross, GA

New Listings**92****↓ -19.3%**from Sep 2018:
114**↓ -6.1%**from Oct 2017:
98

YTD	2018	2017	+/-
	1,109	1,181	-6.1%

5-year Oct average: **95****Closed Sales****79****↑ 9.7%**from Sep 2018:
72**↑ 8.2%**from Oct 2017:
73

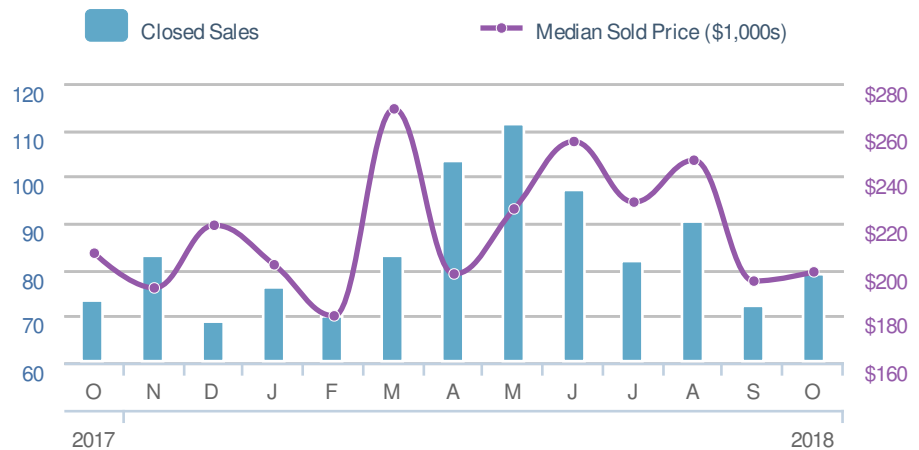
YTD	2018	2017	+/-
	863	896	-3.7%

5-year Oct average: **76****New Pending****83****↑ 13.7%**from Sep 2018:
73**↓ -1.2%**from Oct 2017:
84

YTD	2018	2017	+/-
	859	927	-7.3%

5-year Oct average: **84****Median Sold Price****\$199,000****↑ 2.1%**from Sep 2018:
\$195,000**↓ -3.9%**from Oct 2017:
\$207,000

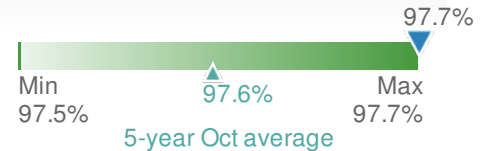
YTD	2018	2017	+/-
	\$220,000	\$186,875	17.7%

5-year Oct average: **\$203,000****Active Listings****179**

Sep 2018	Oct 2017
199	150

Median Days to Contract**13**

Sep 2018	Oct 2017	YTD
14	14	9

Avg Sold to OLP Ratio**97.7%**

Sep 2018	Oct 2017	YTD
98.9%	97.5%	98.0%

October 2018**Norcross, GA - Single Family****New Listings****41****↓ -40.6%**from Sep 2018:
69**↓ -28.1%**from Oct 2017:
57

YTD	2018	2017	+/-
	668	717	-6.8%

5-year Oct average: **49****Closed Sales****45****↑ 9.8%**from Sep 2018:
41**↓ -2.2%**from Oct 2017:
46

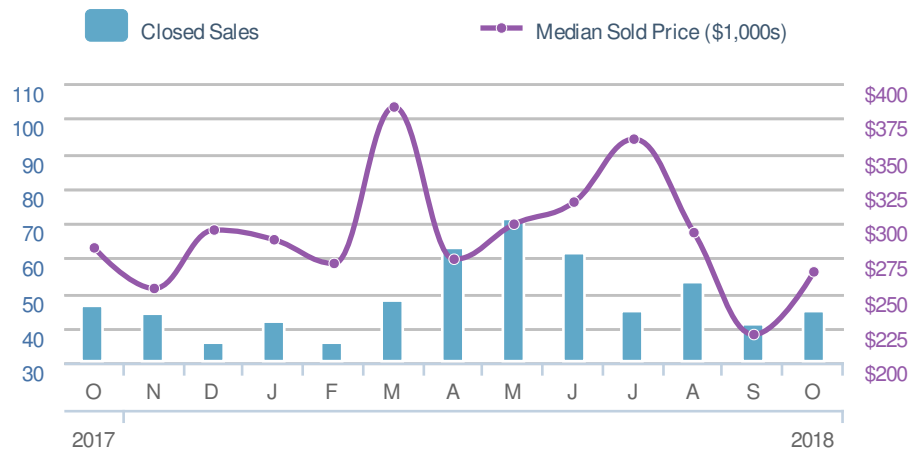
YTD	2018	2017	+/-
	505	521	-3.1%

5-year Oct average: **46****New Pending****44****↑ 22.2%**from Sep 2018:
36**↓ -2.2%**from Oct 2017:
45

YTD	2018	2017	+/-
	497	533	-6.8%

5-year Oct average: **45****Median Sold Price****\$265,000****↑ 20.5%**from Sep 2018:
\$220,000**↓ -6.2%**from Oct 2017:
\$282,450

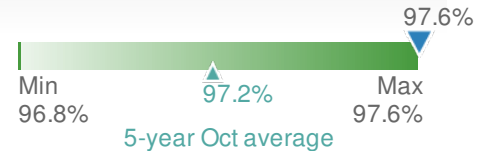
YTD	2018	2017	+/-
	\$299,500	\$265,000	13.0%

5-year Oct average: **\$273,725****Active Listings****103**

Sep 2018	Oct 2017
121	96

Median Days to Contract**13**

Sep 2018	Oct 2017	YTD
13	19	11

Avg Sold to OLP Ratio**97.6%**

Sep 2018	Oct 2017	YTD
98.2%	96.8%	97.8%

October 2018**Norcross, GA - Townhouse****New Listings****38****↑ 15.2%**from Sep 2018:
33**↑ 18.8%**from Oct 2017:
32

YTD	2018	2017	+/-
	332	343	-3.2%

5-year Oct average: **35****Closed Sales****26****↑ 18.2%**from Sep 2018:
22**↑ 18.2%**from Oct 2017:
22

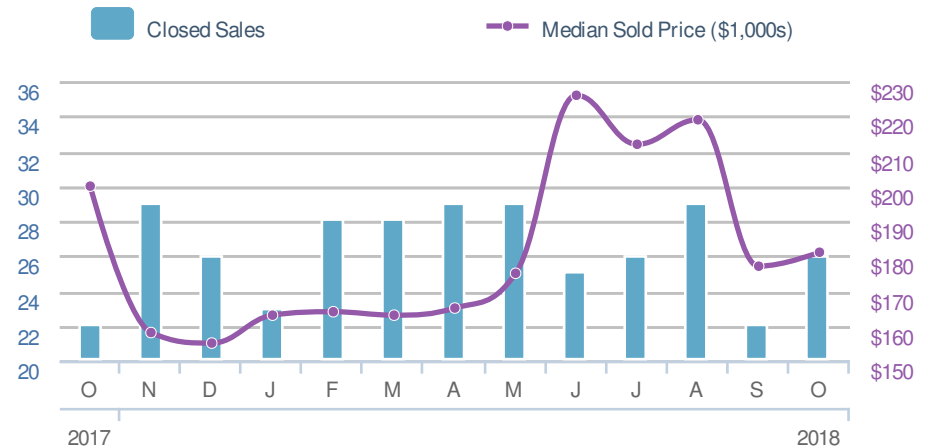
YTD	2018	2017	+/-
	265	276	-4.0%

5-year Oct average: **24****New Pending****29****↔ 0.0%**from Sep 2018:
29**↓ -9.4%**from Oct 2017:
32

YTD	2018	2017	+/-
	269	293	-8.2%

5-year Oct average: **31****Median Sold Price****\$181,200****↑ 2.4%**from Sep 2018:
\$177,000**↓ -9.8%**from Oct 2017:
\$200,950

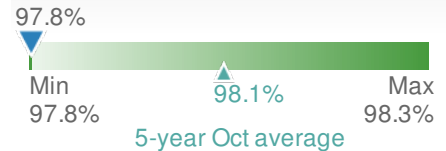
YTD	2018	2017	+/-
	\$175,500	\$155,000	13.2%

5-year Oct average: **\$191,075****Active Listings****67**

Sep 2018	Oct 2017
65	39

Median Days to Contract**11**

Sep 2018	Oct 2017	YTD
10	14	8

Avg Sold to OLP Ratio**97.8%**

Sep 2018	Oct 2017	YTD
101.3%	98.3%	98.5%

October 2018**Norcross, GA - Condo/Coop****New Listings****13****↑ 8.3%**from Sep 2018:
12**↑ 44.4%**from Oct 2017:
9

YTD	2018	2017	+/-
	109	121	-9.9%

5-year Oct average: **11****Closed Sales****8****↓ -11.1%**from Sep 2018:
9**↑ 60.0%**from Oct 2017:
5

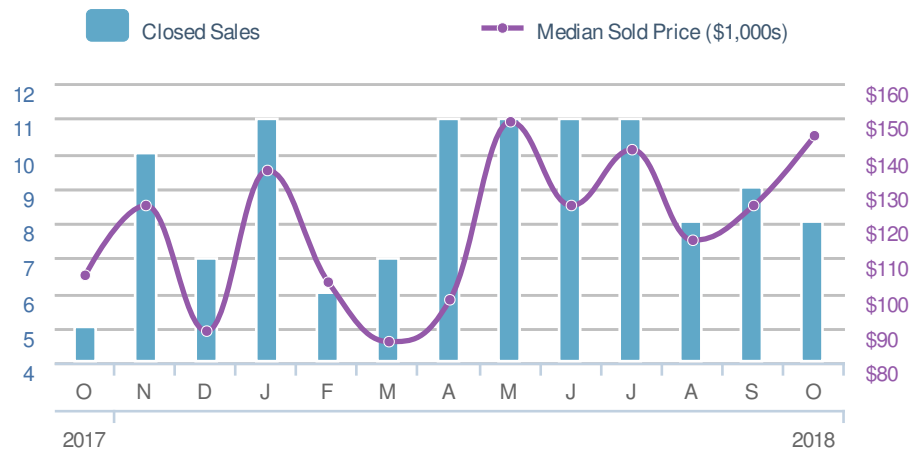
YTD	2018	2017	+/-
	93	99	-6.1%

5-year Oct average: **7****New Pending****10****↑ 25.0%**from Sep 2018:
8**↑ 42.9%**from Oct 2017:
7

YTD	2018	2017	+/-
	93	101	-7.9%

5-year Oct average: **9****Median Sold Price****\$145,500****↑ 16.4%**from Sep 2018:
\$125,000**↑ 38.6%**from Oct 2017:
\$105,000

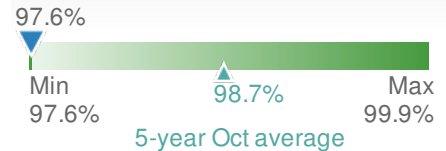
YTD	2018	2017	+/-
	\$125,000	\$105,000	19.0%

5-year Oct average: **\$125,250****Active Listings****9**

Sep 2018	Oct 2017
13	15

Median Days to Contract**14**

Sep 2018	Oct 2017	YTD
30	3	11

Avg Sold to OLP Ratio**97.6%**

Sep 2018	Oct 2017	YTD
96.6%	99.9%	97.1%