

January 2019

All Home Types
Single Family
Townhouse
Condo/Coop

Local Market Insight

Marietta, GA



Presented by
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January 2019

Marietta, GA

New Listings**532****↑57.4%**from Dec 2018:
338**↑13.7%**from Jan 2018:
468

YTD	2019	2018	+/-
	532	468	13.7%

5-year Jan average: **500****Closed Sales****272****↓-18.1%**from Dec 2018:
332**↑7.1%**from Jan 2018:
254

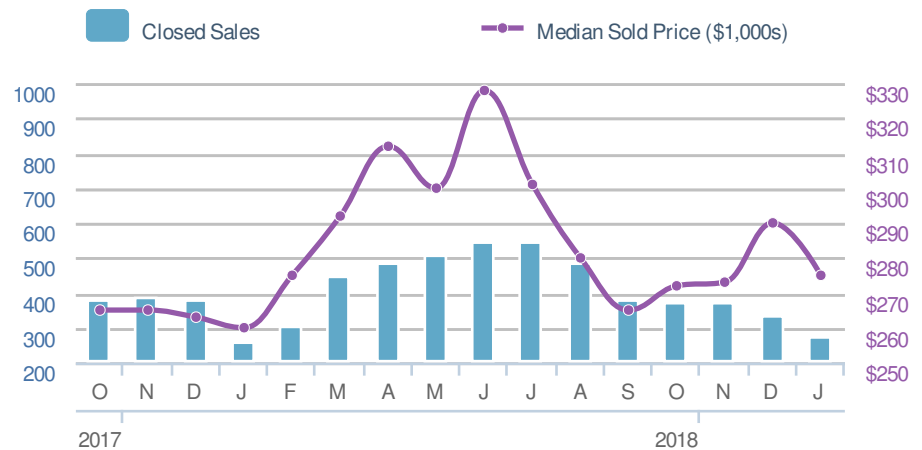
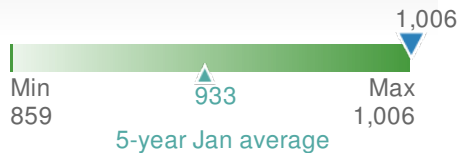
YTD	2019	2018	+/-
	272	254	7.1%

5-year Jan average: **263****New Pending****378****↑43.7%**from Dec 2018:
263**↑4.1%**from Jan 2018:
363

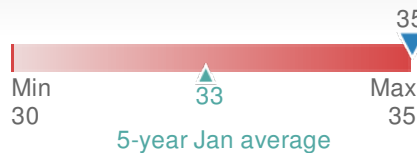
YTD	2019	2018	+/-
	378	363	4.1%

5-year Jan average: **371****Median Sold Price****\$275,000****↓-5.3%**from Dec 2018:
\$290,400**↑5.8%**from Jan 2018:
\$260,000

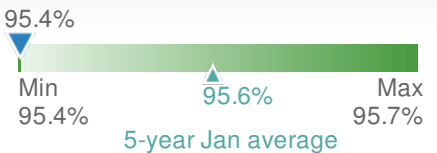
YTD	2019	2018	+/-
	\$275,000	\$260,000	5.8%

5-year Jan average: **\$267,500****Active Listings****1,006**

Dec 2018	Jan 2018
1,031	859

Median Days to Contract**35**

Dec 2018	Jan 2018	YTD
26	30	35

Avg Sold to OLP Ratio**95.4%**

Dec 2018	Jan 2018	YTD
96.1%	95.7%	95.4%

January 2019

Marietta, GA - Single Family

New Listings**439****↑55.1%**from Dec 2018:
283**↑14.0%**from Jan 2018:
385

YTD	2019	2018	+/-
	439	385	14.0%

5-year Jan average: **412****Closed Sales****223****↓-14.6%**from Dec 2018:
261**↑10.9%**from Jan 2018:
201

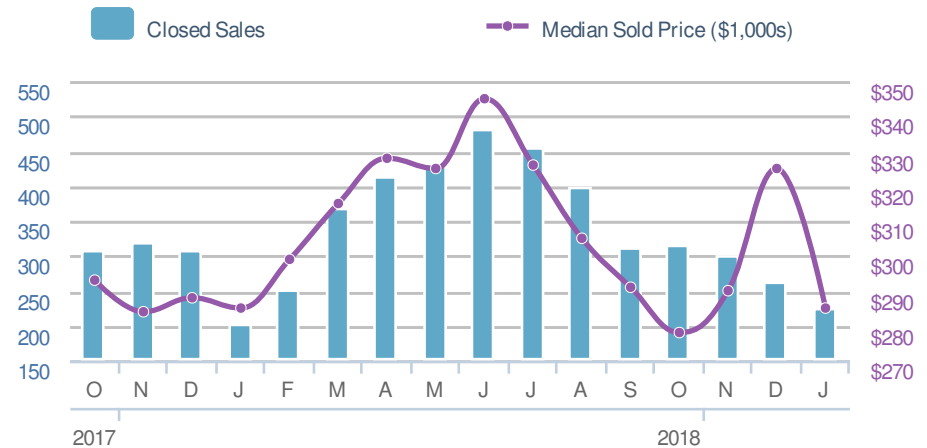
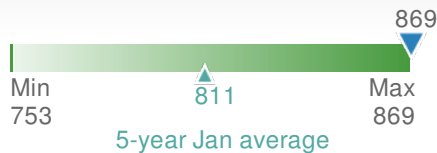
YTD	2019	2018	+/-
	223	201	10.9%

5-year Jan average: **212****New Pending****312****↑41.8%**from Dec 2018:
220**↑4.3%**from Jan 2018:
299

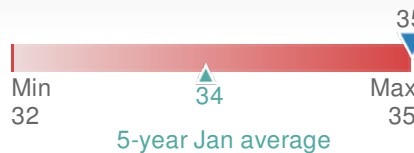
YTD	2019	2018	+/-
	312	299	4.3%

5-year Jan average: **306****Median Sold Price****\$285,000****↓-12.3%**from Dec 2018:
\$325,000**↔0.0%**from Jan 2018:
\$285,000

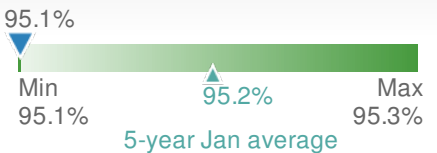
YTD	2019	2018	+/-
	\$285,000	\$285,000	0.0%

5-year Jan average: **\$285,000****Active Listings****869**

Dec 2018	Jan 2018
908	753

Median Days to Contract**35**

Dec 2018	Jan 2018	YTD
27	32	35

Avg Sold to OLP Ratio**95.1%**

Dec 2018	Jan 2018	YTD
95.8%	95.3%	95.1%

January 2019**Marietta, GA - Townhouse****New Listings****59****↑ 84.4%**from Dec 2018:
32**↑ 43.9%**from Jan 2018:
41

YTD	2019	2018	+/-
	59	41	43.9%

5-year Jan average: **50****Closed Sales****29****↓ -19.4%**from Dec 2018:
36**↔ 0.0%**from Jan 2018:
29

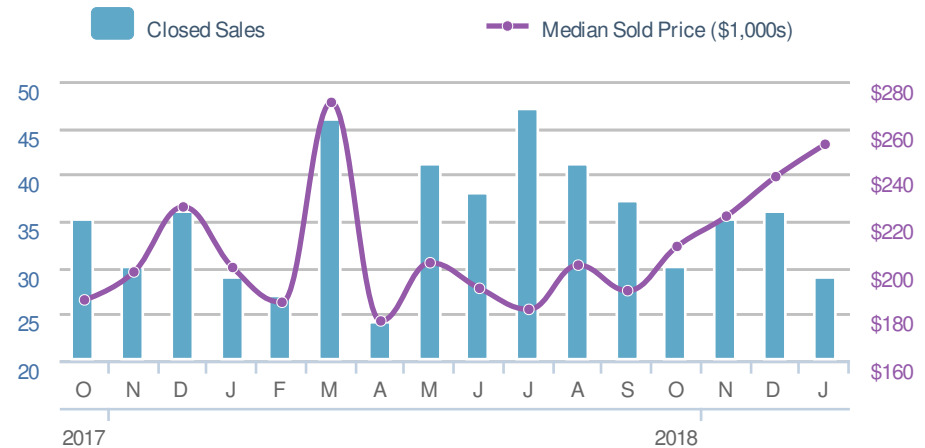
YTD	2019	2018	+/-
	29	29	0.0%

5-year Jan average: **29****New Pendings****33****↑ 57.1%**from Dec 2018:
21**↓ -5.7%**from Jan 2018:
35

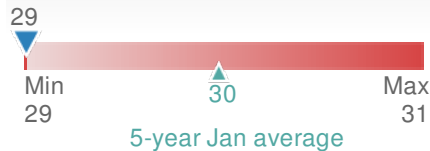
YTD	2019	2018	+/-
	33	35	-5.7%

5-year Jan average: **34****Median Sold Price****\$253,591****↑ 5.9%**from Dec 2018:
\$239,500**↑ 26.8%**from Jan 2018:
\$200,000

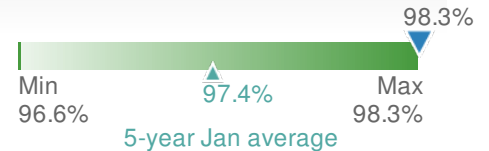
YTD	2019	2018	+/-
	\$253,591	\$200,000	26.8%

5-year Jan average: **\$226,796****Active Listings****90**

Dec 2018	Jan 2018
73	51

Median Days to Contract**29**

Dec 2018	Jan 2018	YTD
27	31	29

Avg Sold to OLP Ratio**98.3%**

Dec 2018	Jan 2018	YTD
97.7%	96.6%	98.3%

January 2019

Marietta, GA - Condo/Coop

New Listings

34

↑ 47.8%

from Dec 2018:
23

↓ -19.0%

from Jan 2018:
42

YTD	2019	2018	+/-
	34	42	-19.0%

5-year Jan average: 38

Closed Sales

20

↓ -42.9%

from Dec 2018:
35

↓ -16.7%

from Jan 2018:
24

YTD	2019	2018	+/-
	20	24	-16.7%

5-year Jan average: 22

New Pendings

33

↑ 50.0%

from Dec 2018:
22

↑ 13.8%

from Jan 2018:
29

YTD	2019	2018	+/-
	33	29	13.8%

5-year Jan average: 31

Median Sold Price

\$179,750

↑ 28.4%

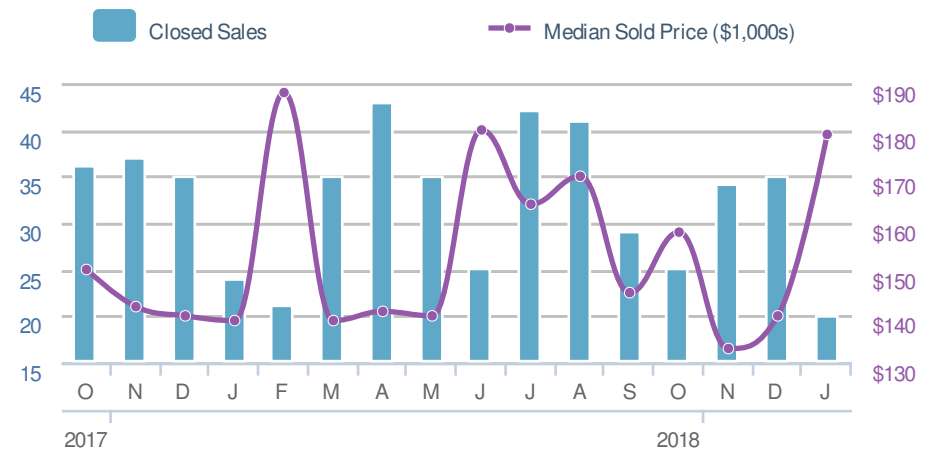
from Dec 2018:
\$140,000

↑ 28.6%

from Jan 2018:
\$139,750

YTD	2019	2018	+/-
	\$179,750	\$139,750	28.6%

5-year Jan average: \$159,750



Active Listings

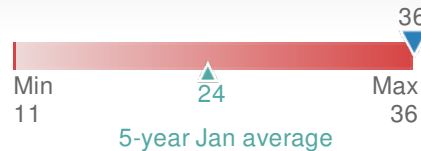
47



Dec 2018	Jan 2018
50	55

Median Days to Contract

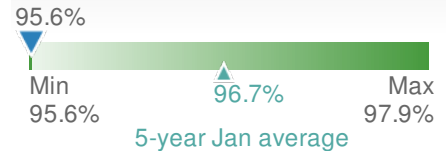
36



Dec 2018	Jan 2018	YTD
19	11	36

Avg Sold to OLP Ratio

95.6%



Dec 2018	Jan 2018	YTD
96.9%	97.9%	95.6%