

February 2021

All Home Types
Single Family
Townhouse
Condo/Coop

Local Market Insight

Lilburn, GA



Presented by
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February 2021

Lilburn, GA

New Listings**75****↓ -11.8%**from Jan 2021:
85**↑ 2.7%**from Feb 2020:
73

YTD	2021	2020	+/-
	160	167	-4.2%

5-year Feb average: **74****Closed Sales****58****↓ -9.4%**from Jan 2021:
64**↓ -3.3%**from Feb 2020:
60

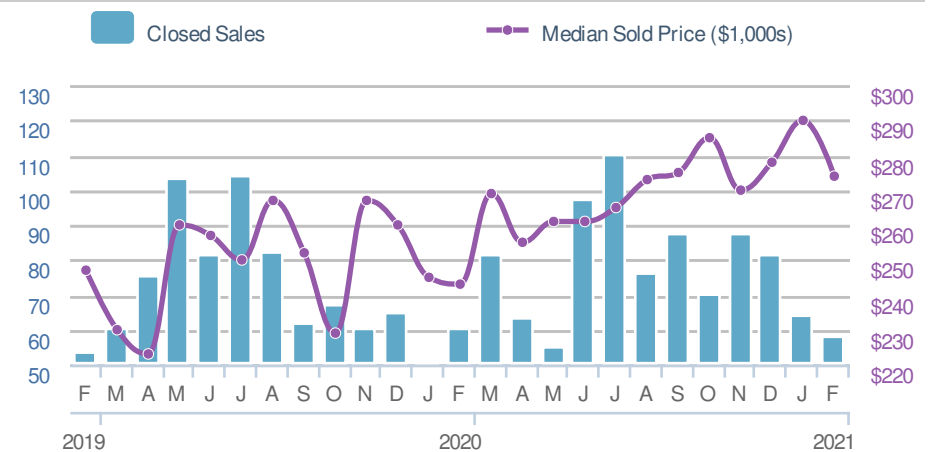
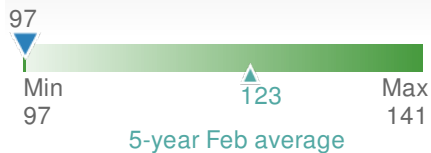
YTD	2021	2020	+/-
	122	111	9.9%

5-year Feb average: **56****New Pending****61****↓ -14.1%**from Jan 2021:
71**↓ -1.6%**from Feb 2020:
62

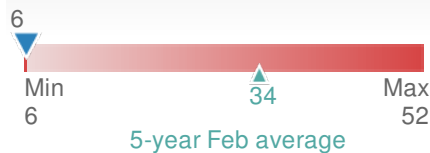
YTD	2021	2020	+/-
	132	138	-4.3%

5-year Feb average: **63****Median Sold Price****\$274,000****↓ -5.5%**from Jan 2021:
\$290,000**↑ 12.8%**from Feb 2020:
\$243,000

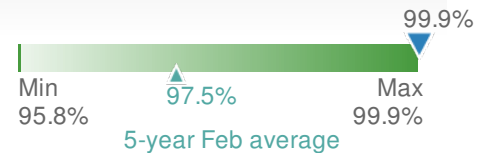
YTD	2021	2020	+/-
	\$279,950	\$244,000	14.7%

5-year Feb average: **\$242,375****Active Listings****97**

Jan 2021	Feb 2020
94	137

Median Days to Contract**6**

Jan 2021	Feb 2020	YTD
12	52	8

Avg Sold to OLP Ratio**99.9%**

Jan 2021	Feb 2020	YTD
98.6%	95.8%	99.2%

February 2021**Lilburn, GA - Single Family****New Listings****59****↓ -16.9%**from Jan 2021:
71**↓ -11.9%**from Feb 2020:
67

YTD	2021	2020	+/-
	130	160	-18.8%

5-year Feb average: **67****Closed Sales****52****↓ -14.8%**from Jan 2021:
61**↓ -8.8%**from Feb 2020:
57

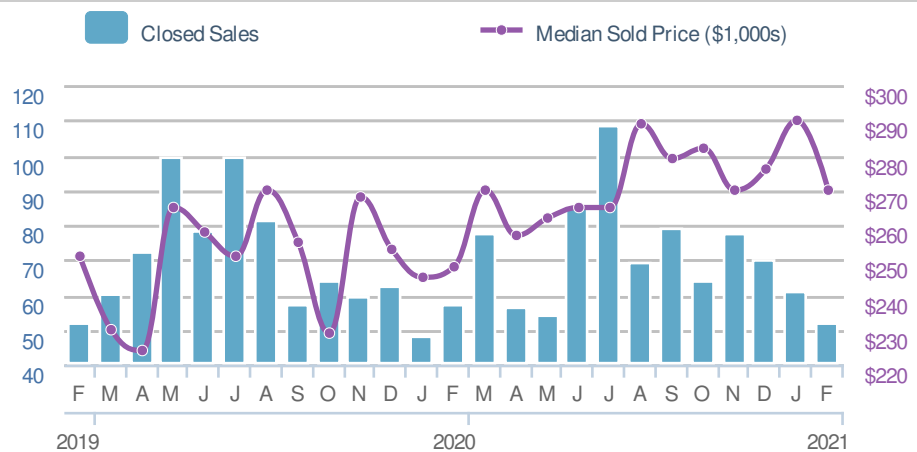
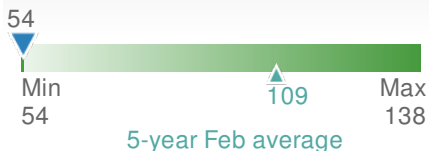
YTD	2021	2020	+/-
	113	105	7.6%

5-year Feb average: **52****New Pending****45****↓ -26.2%**from Jan 2021:
61**↓ -23.7%**from Feb 2020:
59

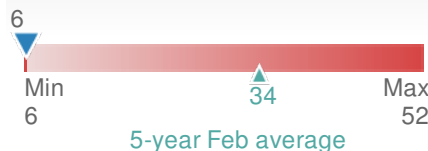
YTD	2021	2020	+/-
	106	129	-17.8%

5-year Feb average: **58****Median Sold Price****\$270,750****↓ -6.6%**from Jan 2021:
\$290,000**↑ 9.2%**from Feb 2020:
\$248,000

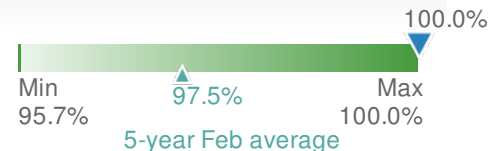
YTD	2021	2020	+/-
	\$279,000	\$246,000	13.4%

5-year Feb average: **\$243,563****Active Listings****54**

Jan 2021	Feb 2020
49	128

Median Days to Contract**6**

Jan 2021	Feb 2020	YTD
12	51	8

Avg Sold to OLP Ratio**100.0%**

Jan 2021	Feb 2020	YTD
98.7%	95.7%	99.3%

February 2021**Lilburn, GA - Townhouse****New Listings****16**

↑ **23.1%**
from Jan 2021:
13

↑ **166.7%**
from Feb 2020:
6

YTD	2021	2020	+/-
	29	7	314.3%

5-year Feb average: **7****Closed Sales****6**

↑ **100.0%**
from Jan 2021:
3

↑ **200.0%**
from Feb 2020:
2

YTD	2021	2020	+/-
	9	5	80.0%

5-year Feb average: **3****New Pending****16**

↑ **60.0%**
from Jan 2021:
10

↑ **433.3%**
from Feb 2020:
3

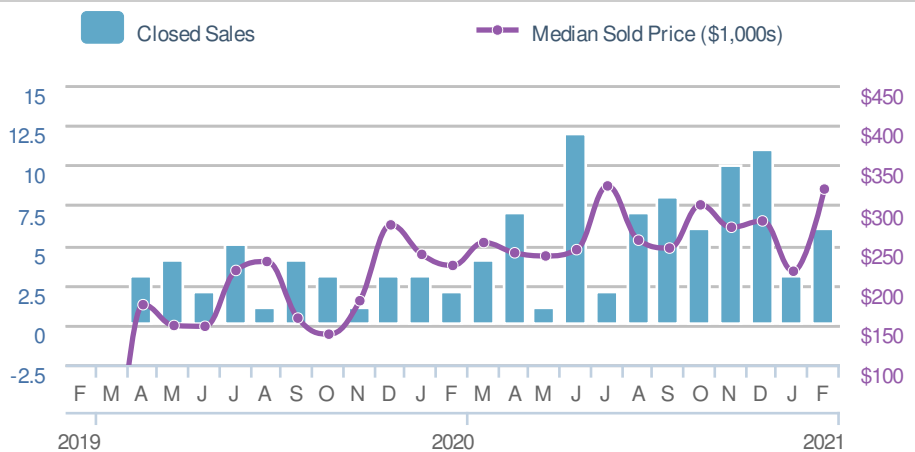
YTD	2021	2020	+/-
	26	8	225.0%

5-year Feb average: **5****Median Sold Price****\$320,240**

↑ **47.6%**
from Jan 2021:
\$217,000

↑ **42.6%**
from Feb 2020:
\$224,500

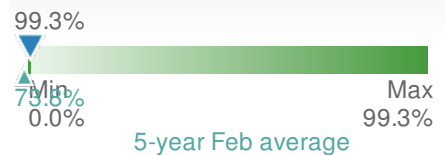
YTD	2021	2020	+/-
	\$305,000	\$238,000	28.2%

5-year Feb average: **\$188,685****Active Listings****42**

Jan 2021	Feb 2020
44	9

Median Days to Contract**46**

Jan 2021	Feb 2020	YTD
5	70	38

Avg Sold to OLP Ratio**99.3%**

Jan 2021	Feb 2020	YTD
95.9%	99.0%	98.1%

February 2021

Lilburn, GA - Condo/Coop

New Listings**0**

-100.0%
 from Jan 2021: **1**
0.0%
 from Feb 2020: **0**

YTD	2021	2020	+/-
	1	0	0.0%

5-year Feb average: **0****Closed Sales****0**

0.0%
 from Jan 2021: **0**
-100.0%
 from Feb 2020: **1**

YTD	2021	2020	+/-
	0	1	-100.0%

5-year Feb average: **1****New Pendings****0**

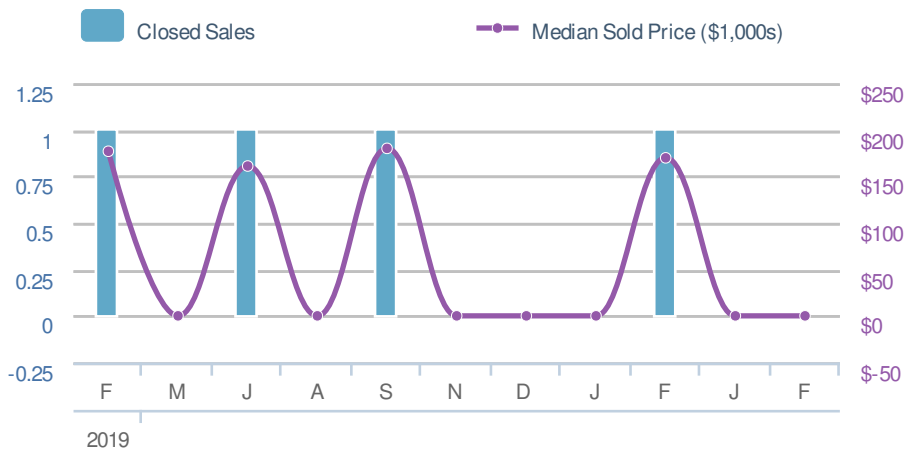
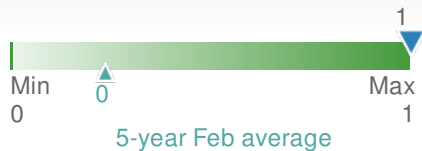
0.0%
 from Jan 2021: **0**
0.0%
 from Feb 2020: **0**

YTD	2021	2020	+/-
	0	1	-100.0%

5-year Feb average: **0****Median Sold Price****\$0**

0.0%
 from Jan 2021: **\$0**
-100.0%
 from Feb 2020: **\$170,000**

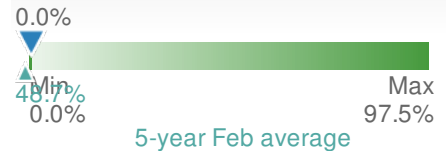
YTD	2021	2020	+/-
	\$0	\$170,000	-100.0%

5-year Feb average: **\$86,750****Active Listings****1**

Jan 2021	Feb 2020
1	0

Median Days to Contract**0**

Jan 2021	Feb 2020	YTD
0	79	0

Avg Sold to OLP Ratio**0.0%**

Jan 2021	Feb 2020	YTD
0.0%	97.1%	0.0%