

June 2020

All Home Types
Single Family
Townhouse
Condo/Coop

Local Market Insight

Lilburn, GA



Presented by
Donika Parker
Maximum One Greater Atl. REALTORS
Email: donika@homesbydonika.com
Work Phone: 770-919-8825
Mobile Phone: 404-519-5017
Web: www.homesbydonika.com

June 2020

Lilburn, GA

New Listings

99

↓ -4.8%

from May 2020:
104

↓ -16.1%

from Jun 2019:
118

YTD	2020	2019	+/-
	568	607	-6.4%

5-year Jun average: 114

Closed Sales

97

↑ 76.4%

from May 2020:
55

↑ 19.8%

from Jun 2019:
81

YTD	2020	2019	+/-
	407	421	-3.3%

5-year Jun average: 87

New Pending

101

↑ 5.2%

from May 2020:
96

↑ 1.0%

from Jun 2019:
100

YTD	2020	2019	+/-
	470	482	-2.5%

5-year Jun average: 98

Median Sold Price

\$261,000

↓ -0.2%

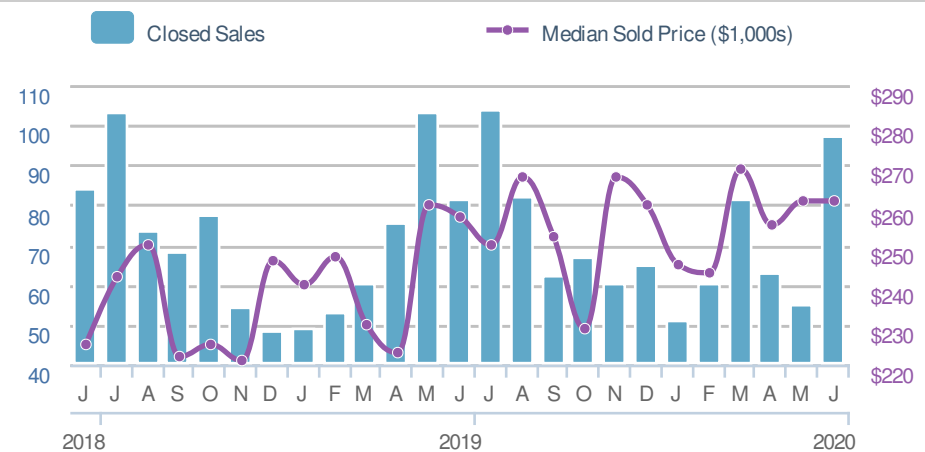
from May 2020:
\$261,500

↑ 1.6%

from Jun 2019:
\$257,000

YTD	2020	2019	+/-
	\$257,400	\$245,000	5.1%

5-year Jun average: \$247,750



Active Listings

136



May 2020	Jun 2019
157	159

Median Days to Contract

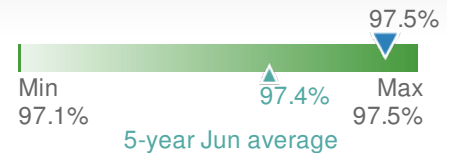
20



May 2020	Jun 2019	YTD
15	18	21

Avg Sold to OLP Ratio

97.5%



May 2020	Jun 2019	YTD
97.6%	97.1%	97.0%

June 2020

Lilburn, GA - Single Family

New Listings

89

↔ 0.0%

from May 2020:
89

↓ -20.5%

from Jun 2019:
112

YTD	2020	2019	+/-
	517	584	-11.5%

5-year Jun average: 108

Closed Sales

85

↑ 57.4%

from May 2020:
54

↑ 9.0%

from Jun 2019:
78

YTD	2020	2019	+/-
	377	408	-7.6%

5-year Jun average: 81

New Pending

95

↑ 9.2%

from May 2020:
87

↔ 0.0%

from Jun 2019:
95

YTD	2020	2019	+/-
	435	465	-6.5%

5-year Jun average: 94

Median Sold Price

\$265,000

↑ 1.0%

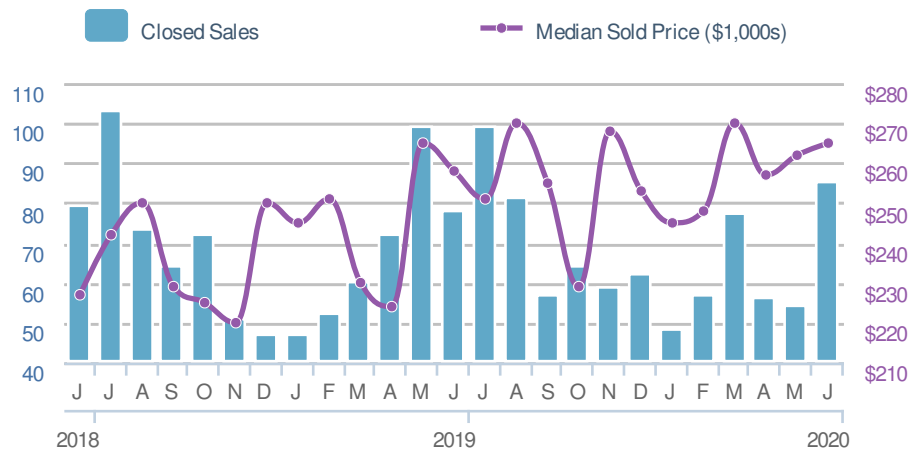
from May 2020:
\$262,250

↑ 2.7%

from Jun 2019:
\$258,100

YTD	2020	2019	+/-
	\$260,000	\$246,750	5.4%

5-year Jun average: \$250,200



Active Listings

111



May 2020	Jun 2019
135	154

Median Days to Contract

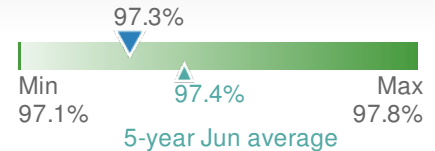
20



May 2020	Jun 2019	YTD 20
14	18	20

Avg Sold to OLP Ratio

97.3%



May 2020	Jun 2019	YTD
97.6%	97.1%	96.8%

June 2020**Lilburn, GA - Townhouse****New Listings****10****↓ -33.3%**from May 2020:
15**↑ 66.7%**from Jun 2019:
6

YTD	2020	2019	+/-
	51	21	142.9%

5-year Jun average: 7

Closed Sales**12****↑ 1,100.0%**from May 2020:
1**↑ 500.0%**from Jun 2019:
2

YTD	2020	2019	+/-
	29	11	163.6%

5-year Jun average: 6

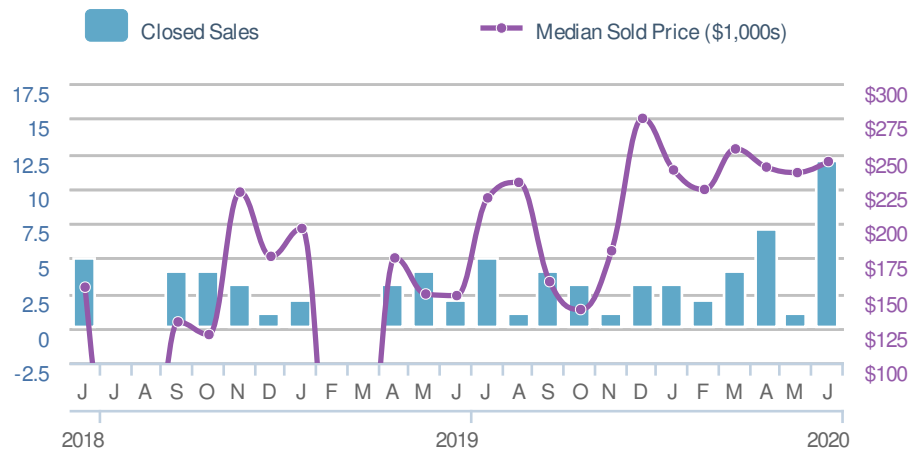
New Pending**6****↓ -33.3%**from May 2020:
9**↑ 20.0%**from Jun 2019:
5

YTD	2020	2019	+/-
	34	15	126.7%

5-year Jun average: 4

Median Sold Price**\$244,500****↑ 3.6%**from May 2020:
\$236,000**↑ 64.6%**from Jun 2019:
\$148,500

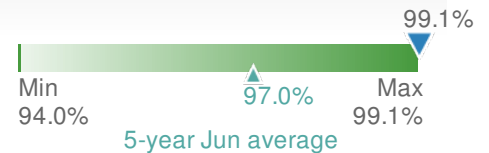
YTD	2020	2019	+/-
	\$239,900	\$165,000	45.4%

5-year Jun average: **\$182,333****Active Listings****25**

May 2020	Jun 2019
22	5

Median Days to Contract**24**

May 2020	Jun 2019	YTD
37	4	34

Avg Sold to OLP Ratio**99.1%**

May 2020	Jun 2019	YTD
98.4%	98.1%	99.0%

June 2020**Lilburn, GA - Condo/Coop****New Listings****0**

↔ 0.0%

from May 2020:

0

↔ 0.0%

from Jun 2019:

0

YTD	2020	2019	+/-
	0	2	-
			-100.0%

5-year Jun average: **0****Closed Sales****1**

↔ 0.0%

from May 2020:

0

↔ 0.0%

from Jun 2019:

0

YTD	2020	2019	+/-
	1	2	-50.0%

5-year Jun average: **1****New Pendings****0**

↔ 0.0%

from May 2020:

0

↔ 0.0%

from Jun 2019:

0

YTD	2020	2019	+/-
	1	2	-50.0%

5-year Jun average: **0****Median Sold Price****\$161,500**

↔ 0.0%

from May 2020:

\$0

↔ 0.0%

from Jun 2019:

\$0

YTD	2020	2019	+/-
	\$170,000	\$169,250	0.4%

5-year Jun average: **\$80,750****Active Listings****0**

May 2020	Jun 2019
0	1

Median Days to Contract**6**

May 2020	Jun 2019	YTD
0	0	79

Avg Sold to OLP Ratio**95.1%**

May 2020	Jun 2019	YTD
0.0%	0.0%	97.1%