

January 2019

All Home Types
Single Family
Townhouse
Condo/Coop

Local Market Insight

Lilburn, GA



Presented by
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January 2019

Lilburn, GA

New Listings**70****↑42.9%**from Dec 2018:
49**↓-4.1%**from Jan 2018:
73

YTD	2019	2018	+/-
	70	73	-4.1%

5-year Jan average: **72****Closed Sales****49****↑2.1%**from Dec 2018:
48**↑32.4%**from Jan 2018:
37

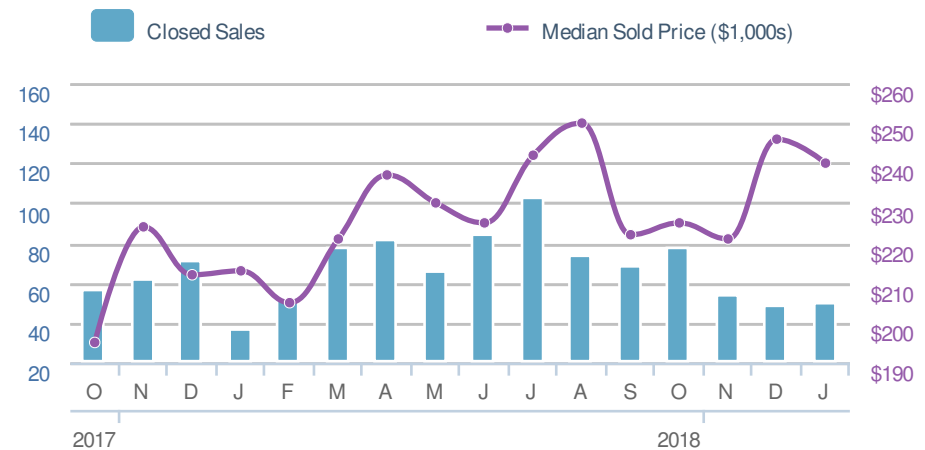
YTD	2019	2018	+/-
	49	37	32.4%

5-year Jan average: **43****New Pending****54****↑38.5%**from Dec 2018:
39**↓-19.4%**from Jan 2018:
67

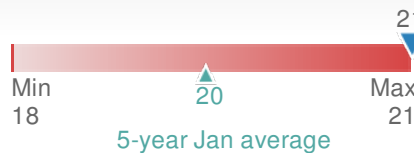
YTD	2019	2018	+/-
	54	67	-19.4%

5-year Jan average: **61****Median Sold Price****\$240,000****↓-2.6%**from Dec 2018:
\$246,500**↑12.7%**from Jan 2018:
\$213,000

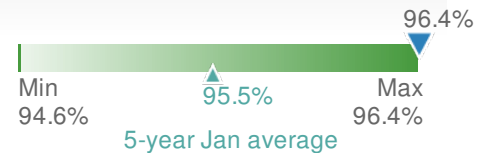
YTD	2019	2018	+/-
	\$240,000	\$213,000	12.7%

5-year Jan average: **\$226,500****Active Listings****141**

Dec 2018	Jan 2018
151	124

Median Days to Contract**21**

Dec 2018	Jan 2018	YTD
25	18	21

Avg Sold to OLP Ratio**96.4%**

Dec 2018	Jan 2018	YTD
96.5%	94.6%	96.4%

January 2019**Lilburn, GA - Single Family****New Listings****69****↑43.8%**from Dec 2018:
48**↓-2.8%**from Jan 2018:
71

YTD	2019	2018	+/-
	69	71	-2.8%

5-year Jan average: **70****Closed Sales****47****↔0.0%**from Dec 2018:
47**↑30.6%**from Jan 2018:
36

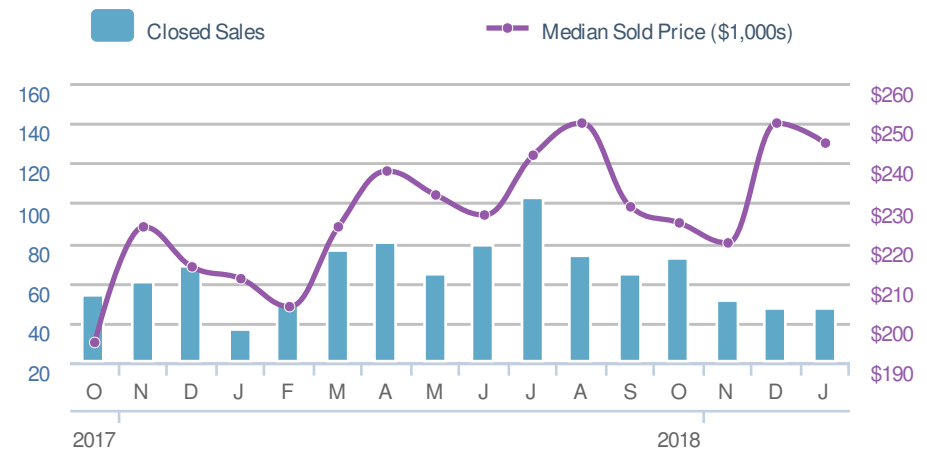
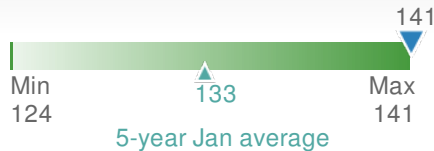
YTD	2019	2018	+/-
	47	36	30.6%

5-year Jan average: **42****New Pendings****53****↑43.2%**from Dec 2018:
37**↓-17.2%**from Jan 2018:
64

YTD	2019	2018	+/-
	53	64	-17.2%

5-year Jan average: **59****Median Sold Price****\$245,000****↓-2.0%**from Dec 2018:
\$250,000**↑15.8%**from Jan 2018:
\$211,500

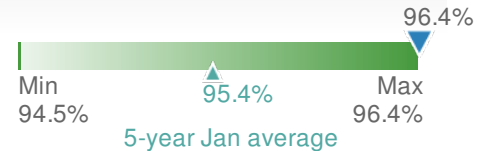
YTD	2019	2018	+/-
	\$245,000	\$211,500	15.8%

5-year Jan average: **\$228,250****Active Listings****141**

Dec 2018	Jan 2018
149	124

Median Days to Contract**21**

Dec 2018	Jan 2018	YTD
25	21	21

Avg Sold to OLP Ratio**96.4%**

Dec 2018	Jan 2018	YTD
96.5%	94.5%	96.4%

January 2019**Lilburn, GA - Townhouse****New Listings****0**

-100.0% **-100.0%**
 from Dec 2018: **1** from Jan 2018: **2**

YTD	2019	2018	+/-
	0	2	-
			-100.0%

5-year Jan average: **1****Closed Sales****2**

100.0% **100.0%**
 from Dec 2018: **1** from Jan 2018: **1**

YTD	2019	2018	+/-
	2	1	100.0%

5-year Jan average: **2****New Pendings****0**

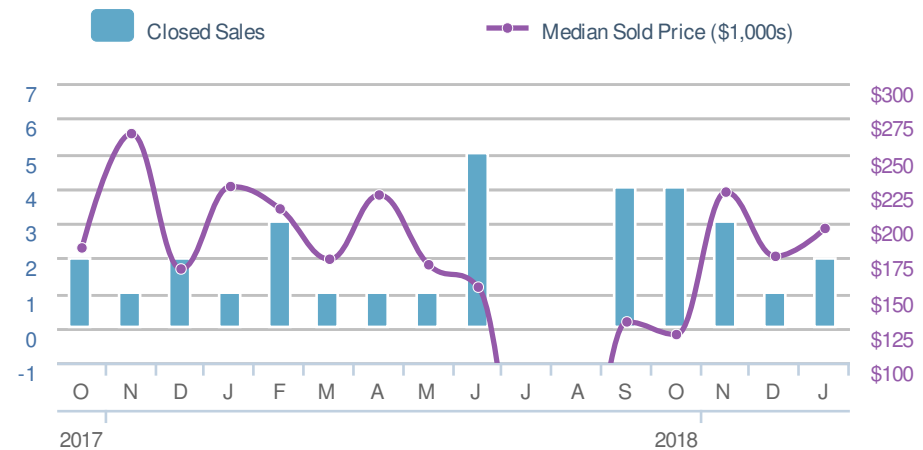
-100.0% **-100.0%**
 from Dec 2018: **2** from Jan 2018: **3**

YTD	2019	2018	+/-
	0	3	-
			-100.0%

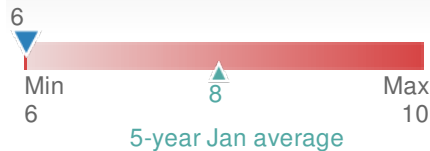
5-year Jan average: **2****Median Sold Price****\$196,450**

11.6% **-13.1%**
 from Dec 2018: **\$176,000** from Jan 2018: **\$226,000**

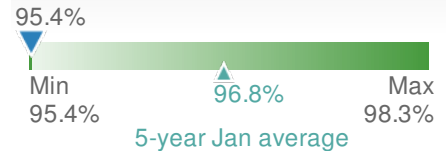
YTD	2019	2018	+/-
	\$196,450	\$226,000	-13.1%

5-year Jan average: **\$211,225****Active Listings****0**

Dec 2018	Jan 2018
2	0

Median Days to Contract**6**

Dec 2018	Jan 2018	YTD
25	10	6

Avg Sold to OLP Ratio**95.4%**

Dec 2018	Jan 2018	YTD
97.8%	98.3%	95.4%

January 2019

Lilburn, GA - Condo/Coop

New Listings**1**

↔ 0.0%

from Dec 2018:
0

↔ 0.0%

from Jan 2018:
0

YTD	2019	2018	+/-
	1	0	0.0%

5-year Jan average: 1

Closed Sales**0**

↔ 0.0%

from Dec 2018:
0

↔ 0.0%

from Jan 2018:
0

YTD	2019	2018	+/-
	0	0	0.0%

5-year Jan average: 0

New Pendings**1**

↔ 0.0%

from Dec 2018:
0

↔ 0.0%

from Jan 2018:
0

YTD	2019	2018	+/-
	1	0	0.0%

5-year Jan average: 1

Median Sold Price**\$0**

↔ 0.0%

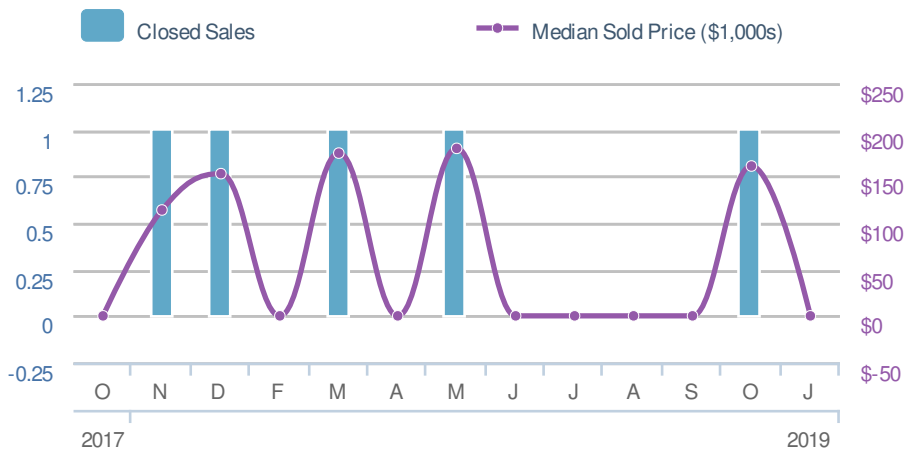
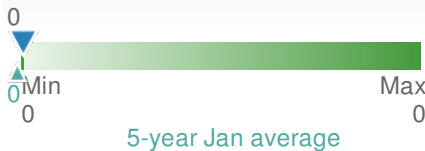
from Dec 2018:
\$0

↔ 0.0%

from Jan 2018:
\$0

YTD	2019	2018	+/-
	\$0	\$0	0.0%

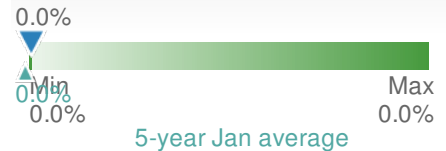
5-year Jan average: \$0

**Active Listings****0**

Dec 2018	Jan 2018
0	0

Median Days to Contract**0**

Dec 2018	Jan 2018	YTD
0	0	0

Avg Sold to OLP Ratio**0.0%**

Dec 2018	Jan 2018	YTD
0.0%	0.0%	0.0%