

February 2021

All Home Types
Single Family
Townhouse
Condo/Coop

Local Market Insight

Lawrenceville, GA



Presented by
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February 2021

Lawrenceville, GA

New Listings**252****↓ -8.7%**from Jan 2021:
276**↓ -20.0%**from Feb 2020:
315

YTD	2021	2020	+/-
	528	679	-22.2%

5-year Feb average: **320****Closed Sales****242****↓ -2.4%**from Jan 2021:
248**↓ -16.3%**from Feb 2020:
289

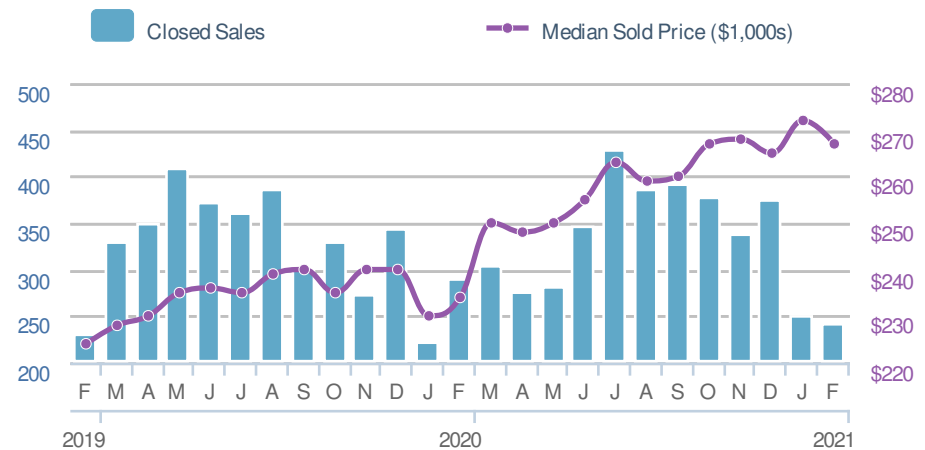
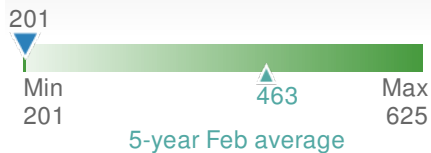
YTD	2021	2020	+/-
	490	510	-3.9%

5-year Feb average: **246****New Pendings****259****↓ -11.6%**from Jan 2021:
293**↓ -17.8%**from Feb 2020:
315

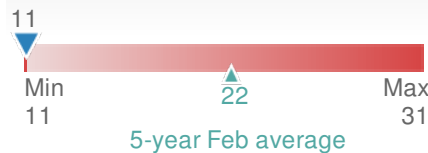
YTD	2021	2020	+/-
	552	618	-10.7%

5-year Feb average: **295****Median Sold Price****\$267,800****↓ -1.5%**from Jan 2021:
\$272,000**↑ 14.0%**from Feb 2020:
\$234,900

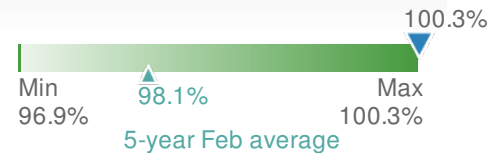
YTD	2021	2020	+/-
	\$270,000	\$232,950	15.9%

5-year Feb average: **\$233,518****Active Listings****201**

Jan 2021	Feb 2020
258	538

Median Days to Contract**11**

Jan 2021	Feb 2020	YTD
11	31	11

Avg Sold to OLP Ratio**100.3%**

Jan 2021	Feb 2020	YTD
100.0%	96.9%	100.2%

February 2021

Lawrenceville, GA - Single Family

New Listings**221****↓ -0.5%**from Jan 2021:
222**↓ -23.0%**from Feb 2020:
287

YTD	2021	2020	+/-
	443	593	-25.3%

5-year Feb average: **285****Closed Sales****211****↑ 0.5%**from Jan 2021:
210**↓ -15.6%**from Feb 2020:
250

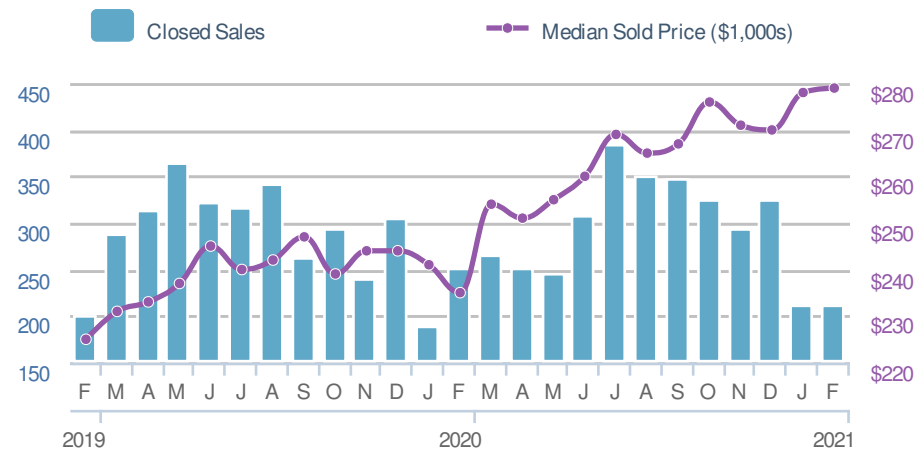
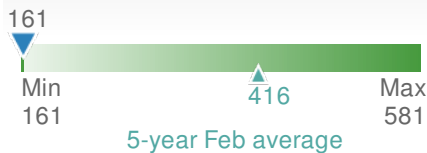
YTD	2021	2020	+/-
	421	439	-4.1%

5-year Feb average: **212****New Pending****220****↓ -6.0%**from Jan 2021:
234**↓ -21.7%**from Feb 2020:
281

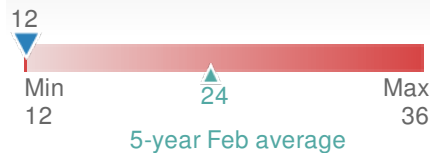
YTD	2021	2020	+/-
	454	538	-15.6%

5-year Feb average: **256****Median Sold Price****\$279,300****↑ 0.4%**from Jan 2021:
\$278,072**↑ 18.6%**from Feb 2020:
\$235,452

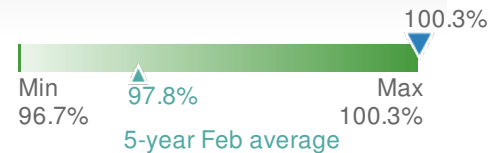
YTD	2021	2020	+/-
	\$278,145	\$237,790	17.0%

5-year Feb average: **\$237,188****Active Listings****161**

Jan 2021	Feb 2020
191	467

Median Days to Contract**12**

Jan 2021	Feb 2020	YTD
10	36	11

Avg Sold to OLP Ratio**100.3%**

Jan 2021	Feb 2020	YTD
100.1%	96.7%	100.2%

February 2021

Lawrenceville, GA - Townhouse

New Listings**30****↓ -38.8%**from Jan 2021:
49**↑ 20.0%**from Feb 2020:
25

YTD	2021	2020	+/-
	79	79	0.0%

5-year Feb average: **31****Closed Sales****27****↓ -25.0%**from Jan 2021:
36**↓ -20.6%**from Feb 2020:
34

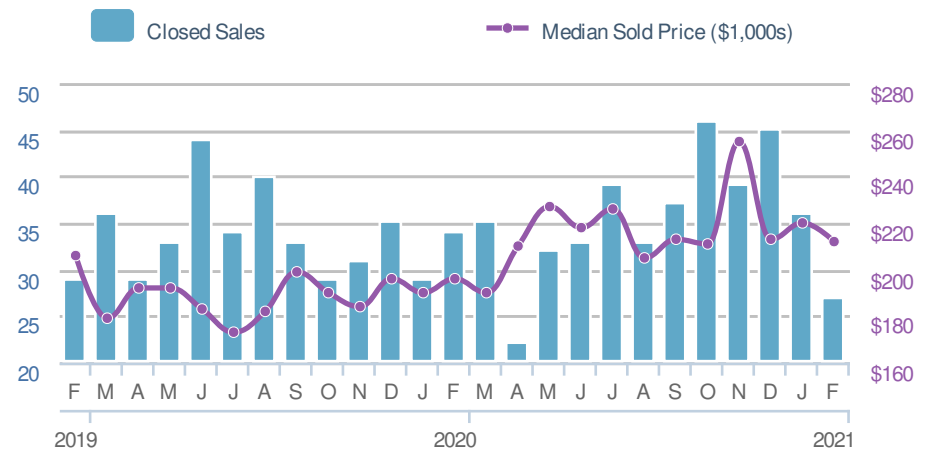
YTD	2021	2020	+/-
	63	63	0.0%

5-year Feb average: **30****New Pending****37****↓ -32.7%**from Jan 2021:
55**↑ 23.3%**from Feb 2020:
30

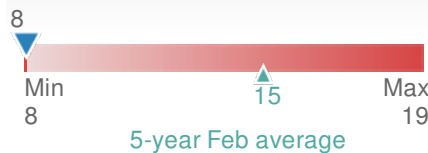
YTD	2021	2020	+/-
	92	71	29.6%

5-year Feb average: **34****Median Sold Price****\$212,000****↓ -4.1%**from Jan 2021:
\$220,994**↑ 7.9%**from Feb 2020:
\$196,500

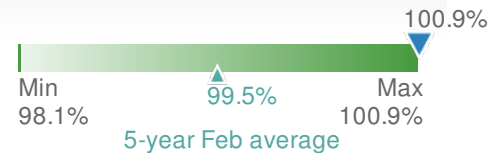
YTD	2021	2020	+/-
	\$216,000	\$193,000	11.9%

5-year Feb average: **\$205,468****Active Listings****38**

Jan 2021	Feb 2020
64	68

Median Days to Contract**8**

Jan 2021	Feb 2020	YTD
24	15	15

Avg Sold to OLP Ratio**100.9%**

Jan 2021	Feb 2020	YTD
99.6%	98.1%	100.2%

February 2021

Lawrenceville, GA - Condo/Coop

New Listings**1****↓ -80.0%**from Jan 2021:
5**↓ -66.7%**from Feb 2020:
3

YTD	2021	2020	+/-
	6	7	-14.3%

5-year Feb average: **3****Closed Sales****4****↑ 100.0%**from Jan 2021:
2**↓ -20.0%**from Feb 2020:
5

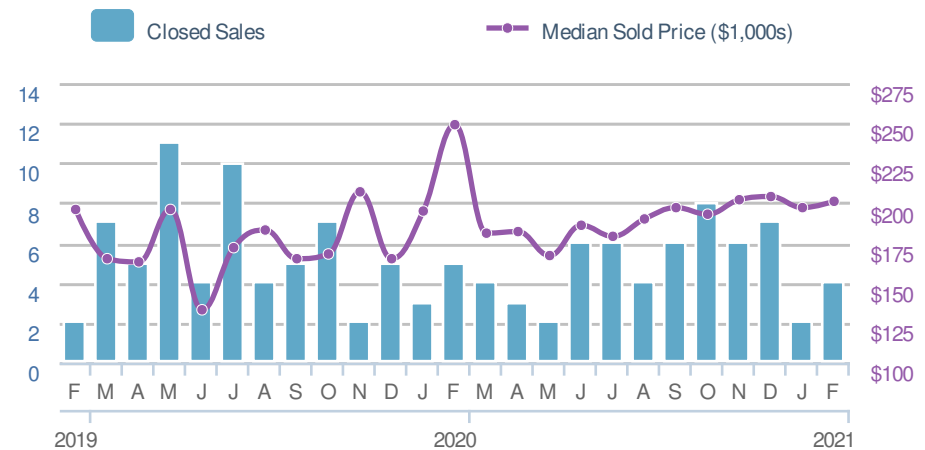
YTD	2021	2020	+/-
	6	8	-25.0%

5-year Feb average: **4****New Pending****2****↓ -50.0%**from Jan 2021:
4**↓ -50.0%**from Feb 2020:
4

YTD	2021	2020	+/-
	6	9	-33.3%

5-year Feb average: **5****Median Sold Price****\$201,500****↑ 2.3%**from Jan 2021:
\$197,000**↓ -19.1%**from Feb 2020:
\$249,000

YTD	2021	2020	+/-
	\$197,000	\$220,000	-10.5%

5-year Feb average: **\$206,863****Active Listings****1**

Jan 2021	Feb 2020
2	3

Median Days to Contract**8**

Jan 2021	Feb 2020	YTD
4	23	4

Avg Sold to OLP Ratio**96.4%**

Jan 2021	Feb 2020	YTD
99.0%	99.2%	97.3%