

June 2020

All Home Types
Single Family
Townhouse
Condo/Coop

Local Market Insight

Lawrenceville, GA



Presented by
Donika Parker
Maximum One Greater Atl. REALTORS
Email: donika@homesbydonika.com
Work Phone: 770-919-8825
Mobile Phone: 404-519-5017
Web: www.homesbydonika.com

June 2020

Lawrenceville, GA

New Listings

438

↑ 9.0%

from May 2020:
402

↓ -5.0%

from Jun 2019:
461

YTD	2020	2019	+/-
	2,282	2,635	-13.4%

5-year Jun average: 475

Closed Sales

346

↑ 23.6%

from May 2020:
280

↓ -6.5%

from Jun 2019:
370

YTD	2020	2019	+/-
	1,714	1,889	-9.3%

5-year Jun average: 359

New Pendings

427

↑ 19.3%

from May 2020:
358

↑ 24.9%

from Jun 2019:
342

YTD	2020	2019	+/-
	1,957	2,075	-5.7%

5-year Jun average: 372

Median Sold Price

\$255,000

↑ 1.8%

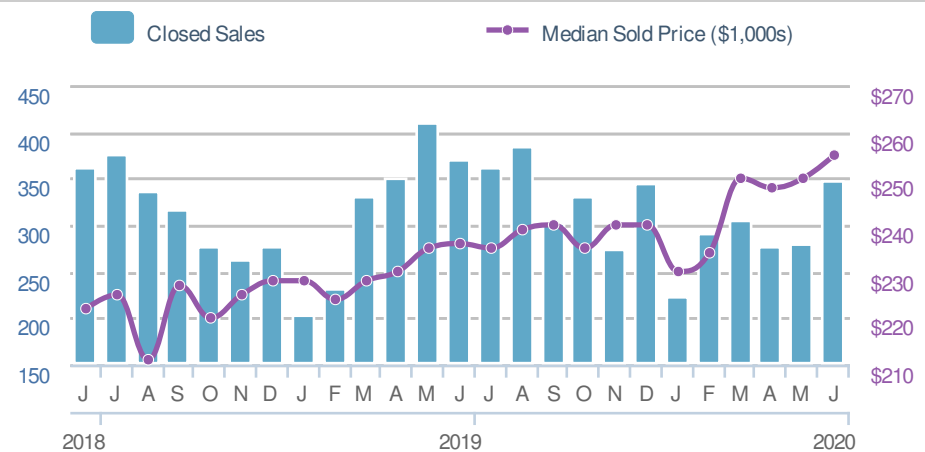
from May 2020:
\$250,450

↑ 7.7%

from Jun 2019:
\$236,750

YTD	2020	2019	+/-
	\$247,000	\$231,000	6.9%

5-year Jun average: \$237,917



Active Listings

500



May 2020	Jun 2019
565	718

Median Days to Contract

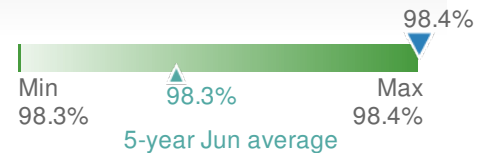
19



May 2020	Jun 2019	YTD
18	11	21

Avg Sold to OLP Ratio

98.4%



May 2020	Jun 2019	YTD
98.6%	98.3%	97.9%

June 2020

Lawrenceville, GA - Single Family

New Listings

385

↑ 7.5%

from May 2020:
358

↓ -4.7%

from Jun 2019:
404

YTD	2020	2019	+/-
	2,021	2,340	-13.6%

5-year Jun average: 409

Closed Sales

307

↑ 24.8%

from May 2020:
246

↓ -4.7%

from Jun 2019:
322

YTD	2020	2019	+/-
	1,506	1,661	-9.3%

5-year Jun average: 314

New Pending

381

↑ 20.2%

from May 2020:
317

↑ 32.8%

from Jun 2019:
287

YTD	2020	2019	+/-
	1,738	1,819	-4.5%

5-year Jun average: 323

Median Sold Price

\$260,000

↑ 2.0%

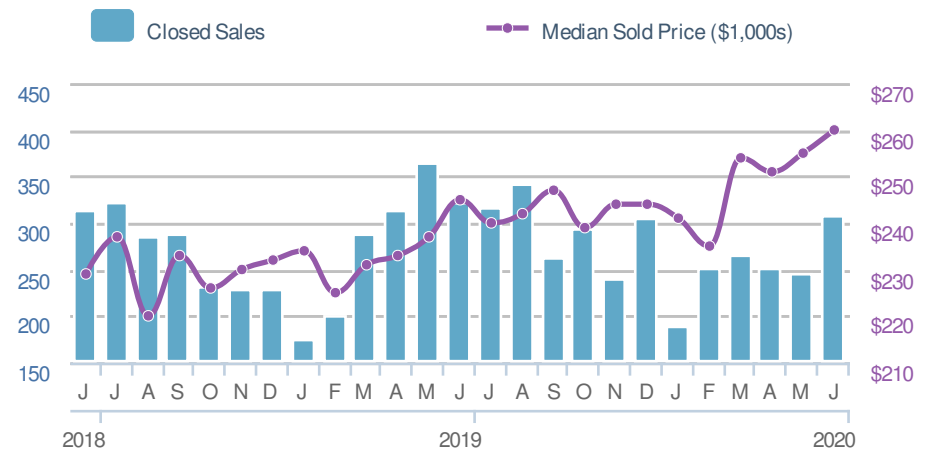
from May 2020:
\$255,000

↑ 6.1%

from Jun 2019:
\$245,000

YTD	2020	2019	+/-
	\$250,000	\$235,000	6.4%

5-year Jun average: \$244,800



Active Listings

427



May 2020	Jun 2019
493	653

Median Days to Contract

18



May 2020	Jun 2019	YTD
20	11	21

Avg Sold to OLP Ratio

98.1%



May 2020	Jun 2019	YTD
98.5%	98.2%	97.7%

June 2020

Lawrenceville, GA - Townhouse

New Listings

43

↑ 7.5%

from May 2020:

40

↓ -10.4%

from Jun 2019:

48

YTD	2020	2019	+/-
	228	248	-8.1%

5-year Jun average: 56

Closed Sales

33

↑ 3.1%

from May 2020:

32

↓ -25.0%

from Jun 2019:

44

YTD	2020	2019	+/-
	185	197	-6.1%

5-year Jun average: 40

New Pendings

39

↑ 8.3%

from May 2020:

36

↓ -17.0%

from Jun 2019:

47

YTD	2020	2019	+/-
	193	216	-10.6%

5-year Jun average: 42

Median Sold Price

\$218,000

↓ -4.2%

from May 2020:

\$227,450

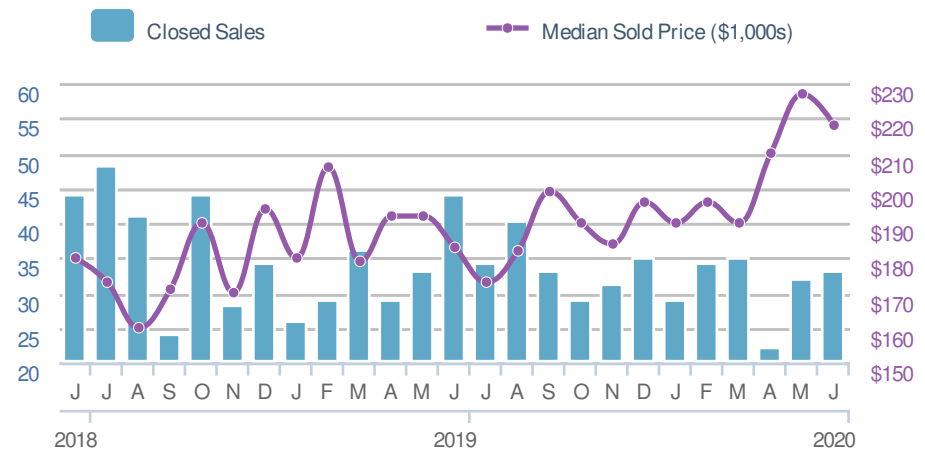
↑ 18.8%

from Jun 2019:

\$183,550

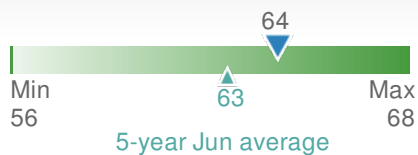
YTD	2020	2019	+/-
	\$197,400	\$189,700	4.1%

5-year Jun average: \$193,850



Active Listings

64



May 2020	Jun 2019
65	56

Median Days to Contract

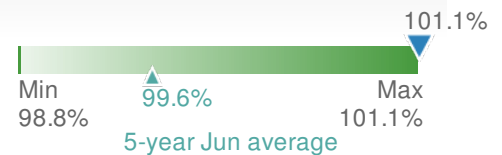
36



May 2020	Jun 2019	YTD
14	8	17

Avg Sold to OLP Ratio

101.1%



May 2020	Jun 2019	YTD
99.3%	98.9%	99.1%

June 2020

Lawrenceville, GA - Condo/Coop

New Listings**10****↑ 150.0%**

from May 2020:

4

↑ 25.0%

from Jun 2019:

8

YTD	2020	2019	+/-
	33	45	-26.7%

5-year Jun average: 9

Closed Sales**6****↑ 200.0%**

from May 2020:

2

↑ 50.0%

from Jun 2019:

4

YTD	2020	2019	+/-
	23	31	-25.8%

5-year Jun average: 5

New Pending**7****↑ 40.0%**

from May 2020:

5

↓ -12.5%

from Jun 2019:

8

YTD	2020	2019	+/-
	26	40	-35.0%

5-year Jun average: 7

Median Sold Price**\$186,750****↑ 11.5%**

from May 2020:

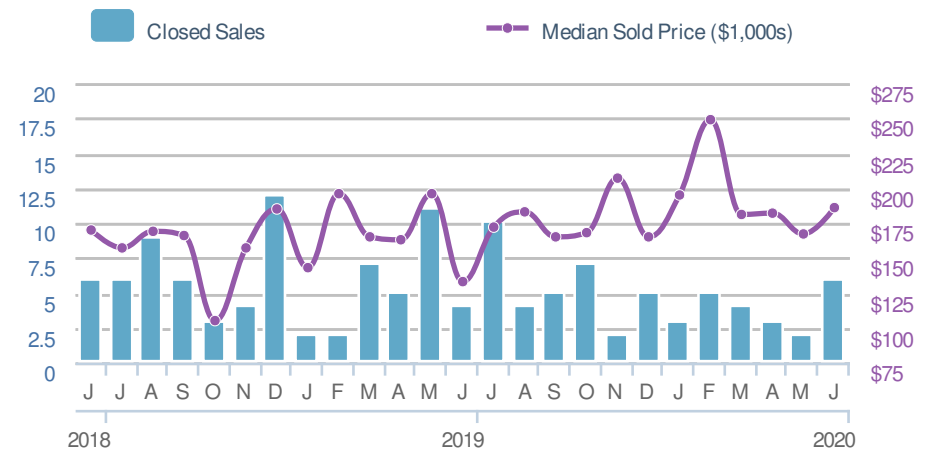
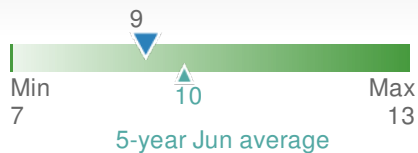
\$167,450**↑ 39.4%**

from Jun 2019:

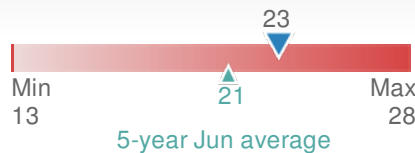
\$133,950

YTD	2020	2019	+/-
	\$182,500	\$167,000	9.3%

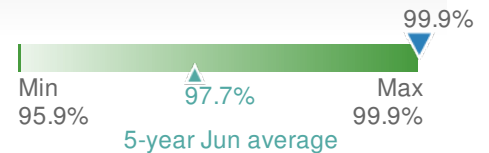
5-year Jun average: \$163,650

**Active Listings****9**

May 2020	Jun 2019
7	7

Median Days to Contract**23**

May 2020	Jun 2019	YTD
26	28	10

Avg Sold to OLP Ratio**99.9%**

May 2020	Jun 2019	YTD
102.0%	95.9%	99.3%