

November 2019

All Home Types
Single Family
Townhouse
Condo/Coop

Local Market Insight

Lawrenceville, GA



Presented by
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November 2019

Lawrenceville, GA

New Listings**299****↓ -32.8%**from Oct 2019:
445**↓ -12.1%**from Nov 2018:
340

YTD	2019	2018	+/-
	4,712	4,594	2.6%

5-year Nov average: **307****Closed Sales****272****↓ -17.3%**from Oct 2019:
329**↑ 4.2%**from Nov 2018:
261

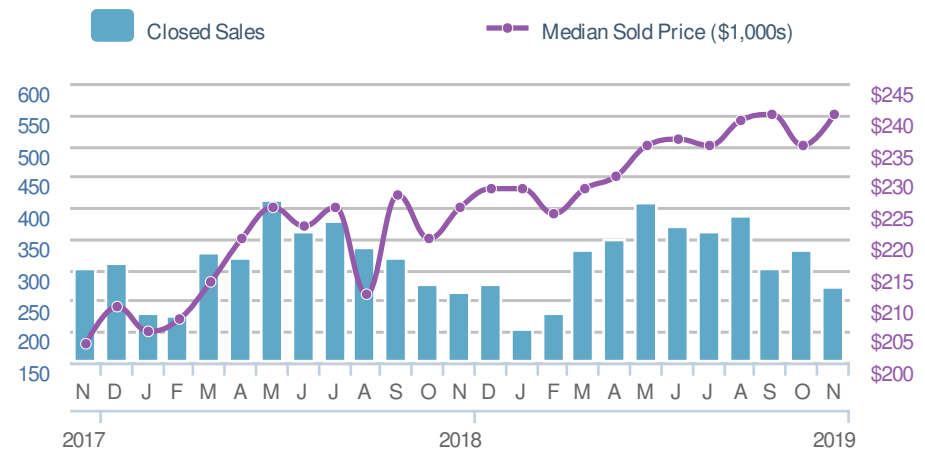
YTD	2019	2018	+/-
	3,534	3,431	3.0%

5-year Nov average: **278****New Pendings****286****↓ -8.0%**from Oct 2019:
311**↑ 25.4%**from Nov 2018:
228

YTD	2019	2018	+/-
	3,681	3,456	6.5%

5-year Nov average: **255****Median Sold Price****\$240,000****↑ 2.1%**from Oct 2019:
\$235,000**↑ 6.7%**from Nov 2018:
\$225,000

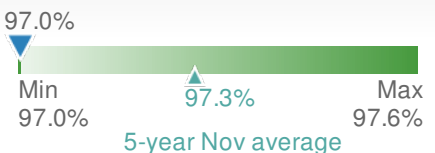
YTD	2019	2018	+/-
	\$235,000	\$220,000	6.8%

5-year Nov average: **\$222,778****Active Listings****703**

Oct 2019	Nov 2018
767	707

Median Days to Contract**24**

Oct 2019	Nov 2018	YTD
21	24	18

Avg Sold to OLP Ratio**97.0%**

Oct 2019	Nov 2018	YTD
96.9%	97.2%	97.8%

November 2019

Lawrenceville, GA - Single Family

New Listings**260****↓ -34.0%**from Oct 2019:
394**↓ -15.3%**from Nov 2018:
307

YTD	2019	2018	+/-
	4,187	4,048	3.4%

5-year Nov average: **271****Closed Sales****239****↓ -18.4%**from Oct 2019:
293**↑ 4.4%**from Nov 2018:
229

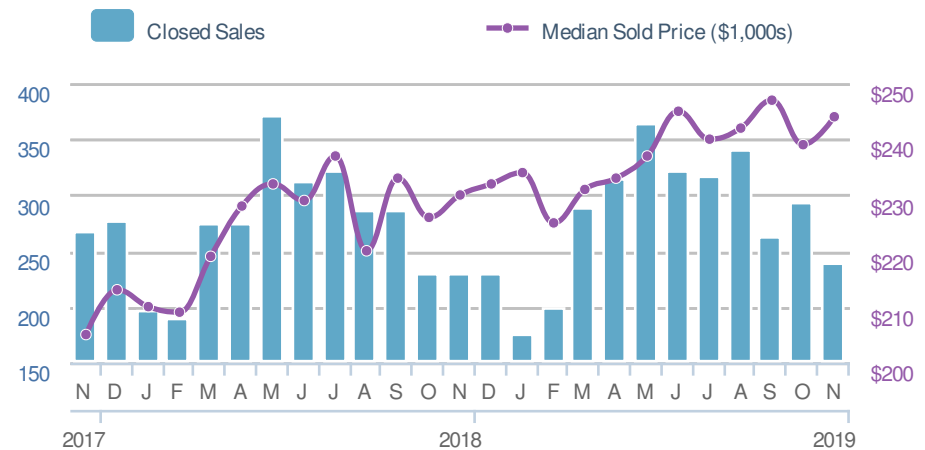
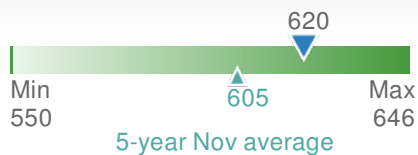
YTD	2019	2018	+/-
	3,111	2,966	4.9%

5-year Nov average: **245****New Pending****253****↓ -6.6%**from Oct 2019:
271**↑ 24.6%**from Nov 2018:
203

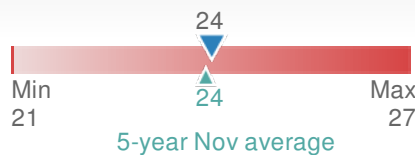
YTD	2019	2018	+/-
	3,244	2,996	8.3%

5-year Nov average: **226****Median Sold Price****\$244,900****↑ 2.5%**from Oct 2019:
\$239,000**↑ 6.5%**from Nov 2018:
\$230,000

YTD	2019	2018	+/-
	\$239,000	\$225,750	5.9%

5-year Nov average: **\$226,800****Active Listings****620**

Oct 2019	Nov 2018
686	646

Median Days to Contract**24**

Oct 2019	Nov 2018	YTD
20	27	18

Avg Sold to OLP Ratio**96.9%**

Oct 2019	Nov 2018	YTD
96.6%	97.2%	97.7%

November 2019

Lawrenceville, GA - Townhouse

New Listings**35****↓ -28.6%**from Oct 2019:
49**↑ 29.6%**from Nov 2018:
27

YTD	2019	2018	+/-
	446	464	-3.9%

5-year Nov average: **30****Closed Sales****31****↑ 6.9%**from Oct 2019:
29**↑ 10.7%**from Nov 2018:
28

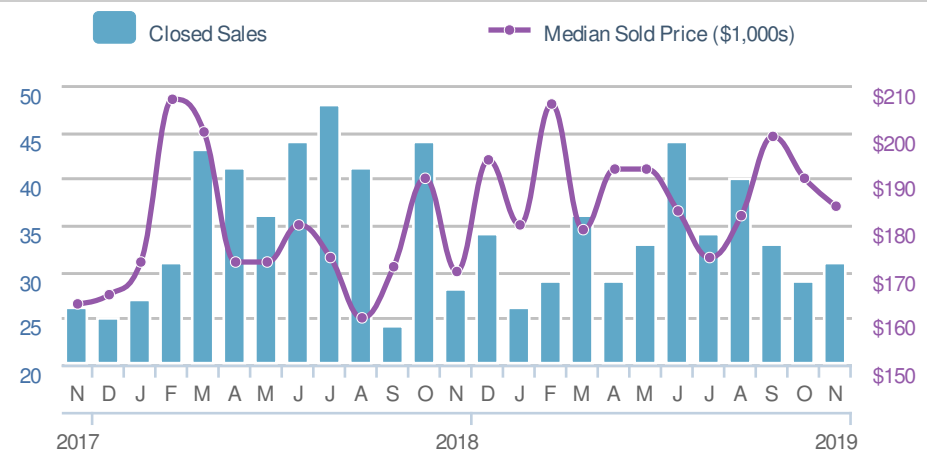
YTD	2019	2018	+/-
	364	407	-10.6%

5-year Nov average: **28****New Pending****30****↓ -16.7%**from Oct 2019:
36**↑ 57.9%**from Nov 2018:
19

YTD	2019	2018	+/-
	375	395	-5.1%

5-year Nov average: **24****Median Sold Price****\$184,000****↓ -3.2%**from Oct 2019:
\$190,000**↑ 8.2%**from Nov 2018:
\$170,000

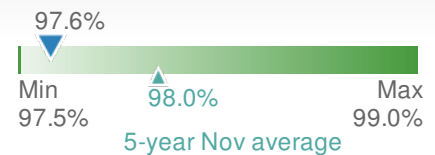
YTD	2019	2018	+/-
	\$185,250	\$175,000	5.9%

5-year Nov average: **\$172,500****Active Listings****74**

Oct 2019	Nov 2018
73	54

Median Days to Contract**22**

Oct 2019	Nov 2018	YTD
24	18	17

Avg Sold to OLP Ratio**97.6%**

Oct 2019	Nov 2018	YTD
100.1%	97.5%	98.5%

November 2019

Lawrenceville, GA - Condo/Coop

New Listings**4****↑ 100.0%**from Oct 2019:
2**↓ -33.3%**from Nov 2018:
6

YTD	2019	2018	+/-
	77	82	-6.1%

5-year Nov average: **6****Closed Sales****2****↓ -71.4%**from Oct 2019:
7**↓ -50.0%**from Nov 2018:
4

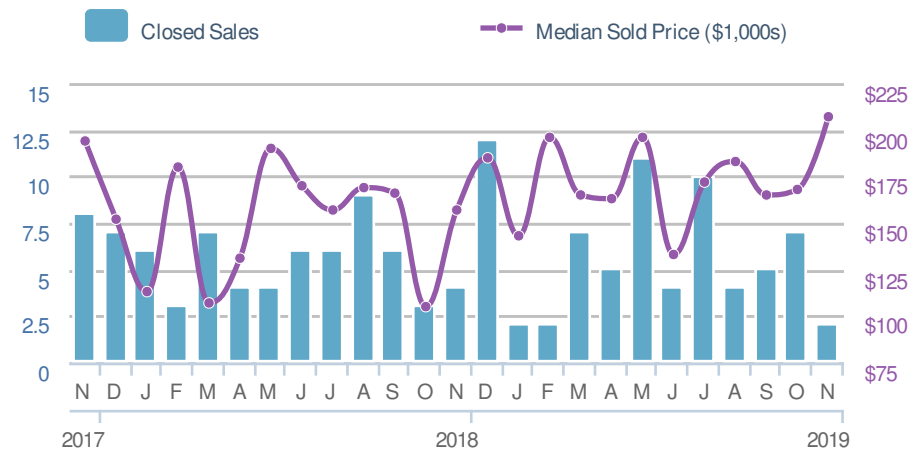
YTD	2019	2018	+/-
	59	58	1.7%

5-year Nov average: **5****New Pendings****3****↓ -25.0%**from Oct 2019:
4**↓ -50.0%**from Nov 2018:
6

YTD	2019	2018	+/-
	62	65	-4.6%

5-year Nov average: **4****Median Sold Price****\$207,000****↑ 23.2%**from Oct 2019:
\$168,000**↑ 31.5%**from Nov 2018:
\$157,450

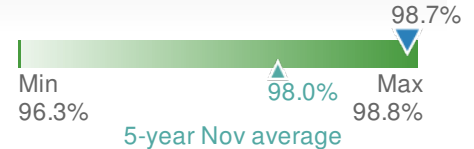
YTD	2019	2018	+/-
	\$168,500	\$157,500	7.0%

5-year Nov average: **\$186,467****Active Listings****8**

Oct 2019	Nov 2018
7	7

Median Days to Contract**16**

Oct 2019	Nov 2018	YTD
27	10	13

Avg Sold to OLP Ratio**98.7%**

Oct 2019	Nov 2018	YTD
97.3%	98.8%	98.4%