

March 2019

All Home Types
Single Family
Townhouse
Condo/Coop

Local Market Insight

Lawrenceville, GA



Presented by
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March 2019

Lawrenceville, GA

New Listings**440****↑23.9%**from Feb 2019:
355**↓-1.8%**from Mar 2018:
448

YTD	2019	2018	+/-
	1,151	1,117	3.0%

5-year Mar average: **444****Closed Sales****330****↑43.5%**from Feb 2019:
230**↑1.9%**from Mar 2018:
324

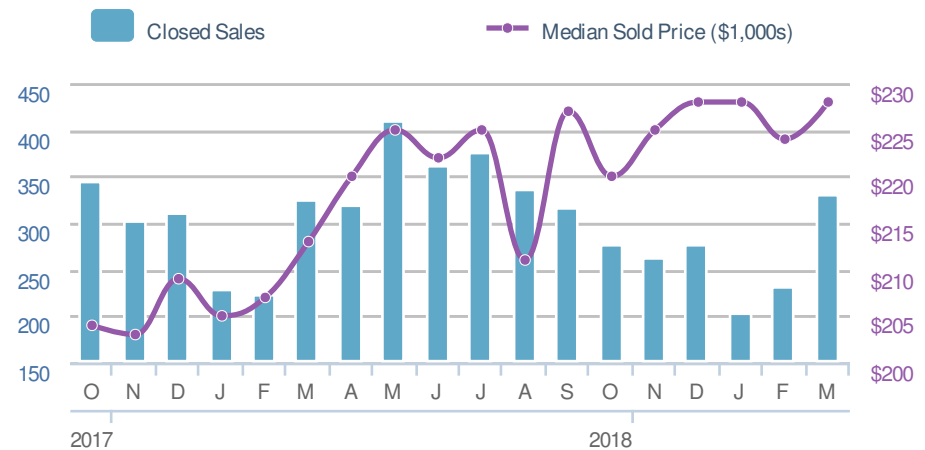
YTD	2019	2018	+/-
	763	775	-1.5%

5-year Mar average: **327****New Pending****369****↑16.8%**from Feb 2019:
316**↓-0.3%**from Mar 2018:
370

YTD	2019	2018	+/-
	934	938	-0.4%

5-year Mar average: **370****Median Sold Price****\$228,500****↑2.0%**from Feb 2019:
\$224,000**↑7.0%**from Mar 2018:
\$213,500

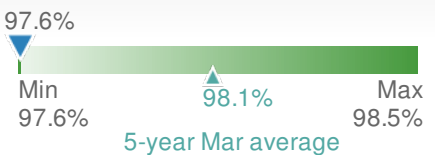
YTD	2019	2018	+/-
	\$225,000	\$209,000	7.7%

5-year Mar average: **\$221,000****Active Listings****630**

Feb 2019	Mar 2018
625	517

Median Days to Contract**20**

Feb 2019	Mar 2018	YTD
24	14	25

Avg Sold to OLP Ratio**97.6%**

Feb 2019	Mar 2018	YTD
97.4%	98.5%	97.4%

March 2019

Lawrenceville, GA - Single Family

New Listings**399****↑25.1%**from Feb 2019:
319**↓-0.3%**from Mar 2018:
400

YTD	2019	2018	+/-
	1,034	987	4.8%

5-year Mar average: **400****Closed Sales****287****↑44.2%**from Feb 2019:
199**↑4.7%**from Mar 2018:
274

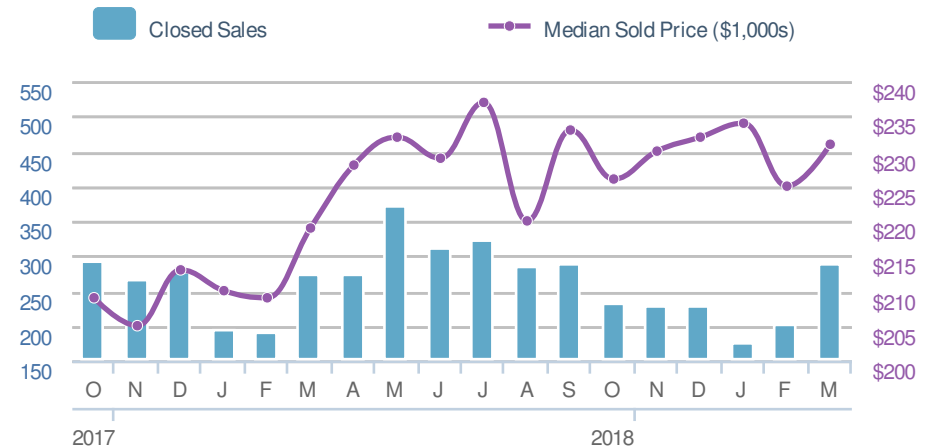
YTD	2019	2018	+/-
	661	658	0.5%

5-year Mar average: **281****New Pending****342****↑24.4%**from Feb 2019:
275**↑5.9%**from Mar 2018:
323

YTD	2019	2018	+/-
	836	813	2.8%

5-year Mar average: **333****Median Sold Price****\$231,900****↑3.1%**from Feb 2019:
\$225,000**↑5.6%**from Mar 2018:
\$219,500

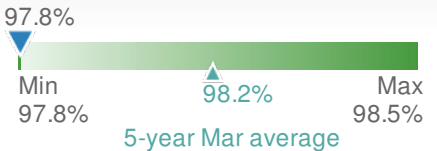
YTD	2019	2018	+/-
	\$230,000	\$215,000	7.0%

5-year Mar average: **\$225,700****Active Listings****573**

Feb 2019	Mar 2018
581	486

Median Days to Contract**21**

Feb 2019	Mar 2018	YTD
25	15	25

Avg Sold to OLP Ratio**97.8%**

Feb 2019	Mar 2018	YTD
97.1%	98.5%	97.4%

March 2019

Lawrenceville, GA - Townhouse

New Listings**35****↑ 2.9%**from Feb 2019:
34**↓ -12.5%**from Mar 2018:
40

YTD	2019	2018	+/-
	98	110	-10.9%

5-year Mar average: **38****Closed Sales****36****↑ 24.1%**from Feb 2019:
29**↓ -16.3%**from Mar 2018:
43

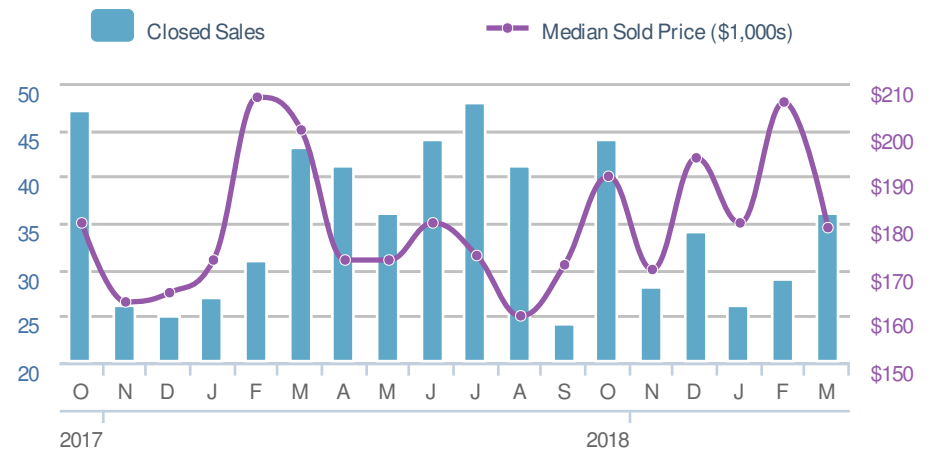
YTD	2019	2018	+/-
	91	101	-9.9%

5-year Mar average: **40****New Pendings****24****↓ -31.4%**from Feb 2019:
35**↓ -44.2%**from Mar 2018:
43

YTD	2019	2018	+/-
	86	108	-20.4%

5-year Mar average: **34****Median Sold Price****\$179,500****↓ -12.9%**from Feb 2019:
\$206,000**↓ -10.6%**from Mar 2018:
\$200,795

YTD	2019	2018	+/-
	\$196,000	\$184,750	6.1%

5-year Mar average: **\$190,148****Active Listings****45**

Feb 2019	Mar 2018
35	24

Median Days to Contract**12**

Feb 2019	Mar 2018	YTD
17	14	19

Avg Sold to OLP Ratio**96.8%**

Feb 2019	Mar 2018	YTD
99.3%	98.6%	97.9%

March 2019

Lawrenceville, GA - Condo/Coop

New Listings**5****↑ 150.0%**from Feb 2019:
2**↓ -37.5%**from Mar 2018:
8

YTD	2019	2018	+/-
	18	20	-10.0%

5-year Mar average: 7

Closed Sales**7****↑ 250.0%**from Feb 2019:
2**↔ 0.0%**from Mar 2018:
7

YTD	2019	2018	+/-
	11	16	-31.3%

5-year Mar average: 7

New Pending**3****↓ -50.0%**from Feb 2019:
6**↓ -25.0%**from Mar 2018:
4

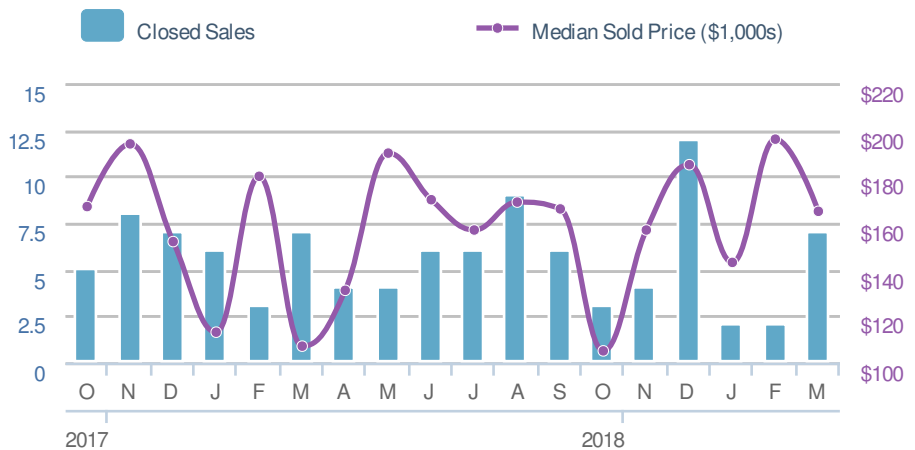
YTD	2019	2018	+/-
	12	17	-29.4%

5-year Mar average: 4

Median Sold Price**\$165,000****↓ -16.2%**from Feb 2019:
\$196,950**↑ 54.2%**from Mar 2018:
\$107,000

YTD	2019	2018	+/-
	\$165,000	\$142,250	16.0%

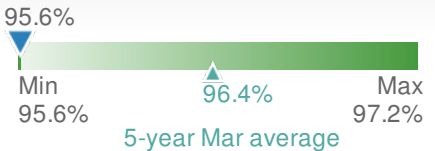
5-year Mar average: \$136,000

**Active Listings****11**

Feb 2019	Mar 2018
9	7

Median Days to Contract**23**

Feb 2019	Mar 2018	YTD
9	10	23

Avg Sold to OLP Ratio**95.6%**

Feb 2019	Mar 2018	YTD
100.3%	97.2%	94.9%