

January 2019

All Home Types
Single Family
Townhouse
Condo/Coop

Local Market Insight

Lawrenceville, GA



Presented by
Donika Parker
Maximum One Greater Atl. REALTORS
Email: donika@homesbydonika.com
Work Phone: 770-919-8825
Mobile Phone: 404-519-5017
Web: www.homesbydonika.com

January 2019

Lawrenceville, GA

New Listings**356****↑67.9%**from Dec 2018:
212**↑13.7%**from Jan 2018:
313

YTD	2019	2018	+/-
	356	313	13.7%

5-year Jan average: **335****Closed Sales****203****↓-26.2%**from Dec 2018:
275**↓-11.0%**from Jan 2018:
228

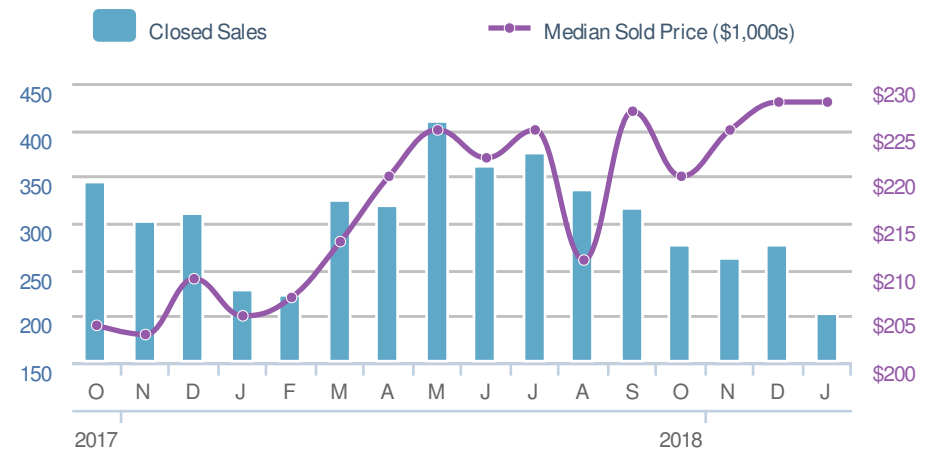
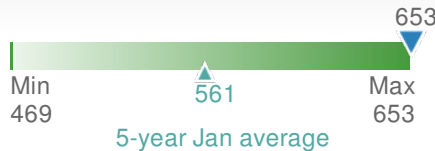
YTD	2019	2018	+/-
	203	228	-11.0%

5-year Jan average: **216****New Pendings****249****↑25.1%**from Dec 2018:
199**↓-10.4%**from Jan 2018:
278

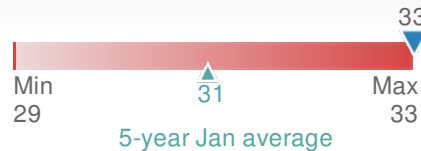
YTD	2019	2018	+/-
	249	278	-10.4%

5-year Jan average: **264****Median Sold Price****\$228,000****↔0.0%**from Dec 2018:
\$228,000**↑11.1%**from Jan 2018:
\$205,250

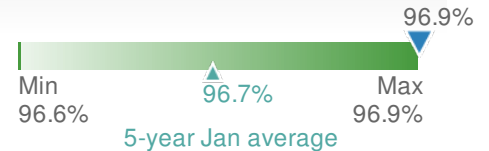
YTD	2019	2018	+/-
	\$228,000	\$205,250	11.1%

5-year Jan average: **\$216,625****Active Listings****653**

Dec 2018	Jan 2018
618	469

Median Days to Contract**33**

Dec 2018	Jan 2018	YTD
25	29	33

Avg Sold to OLP Ratio**96.9%**

Dec 2018	Jan 2018	YTD
96.8%	96.6%	96.9%

January 2019

Lawrenceville, GA - Single Family

New Listings**316****↑64.6%**from Dec 2018:
192**↑15.8%**from Jan 2018:
273

YTD	2019	2018	+/-
	316	273	15.8%

5-year Jan average: **295****Closed Sales****175****↓-23.6%**from Dec 2018:
229**↓-10.3%**from Jan 2018:
195

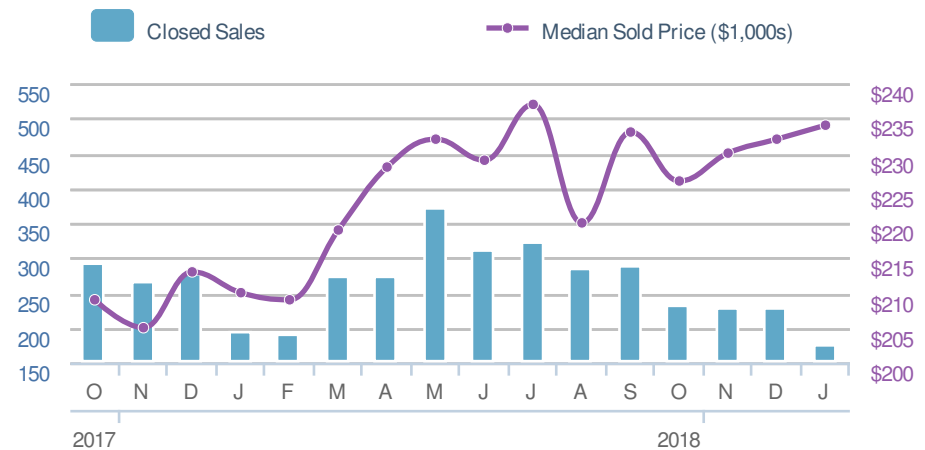
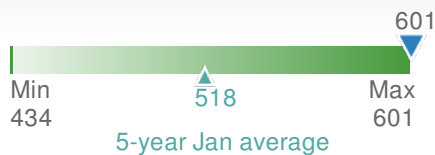
YTD	2019	2018	+/-
	175	195	-10.3%

5-year Jan average: **185****New Pending****219****↑29.6%**from Dec 2018:
169**↓-9.1%**from Jan 2018:
241

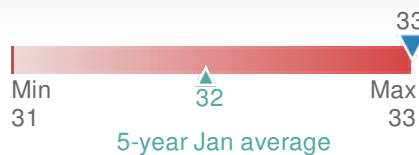
YTD	2019	2018	+/-
	219	241	-9.1%

5-year Jan average: **230****Median Sold Price****\$234,000****↑0.6%**from Dec 2018:
\$232,500**↑11.4%**from Jan 2018:
\$210,000

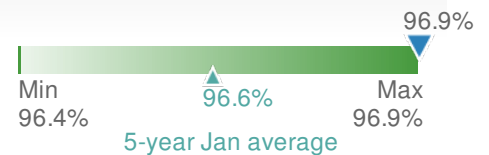
YTD	2019	2018	+/-
	\$234,000	\$210,000	11.4%

5-year Jan average: **\$222,000****Active Listings****601**

Dec 2018	Jan 2018
572	434

Median Days to Contract**33**

Dec 2018	Jan 2018	YTD
26	31	33

Avg Sold to OLP Ratio**96.9%**

Dec 2018	Jan 2018	YTD
96.5%	96.4%	96.9%

January 2019

Lawrenceville, GA - Townhouse

New Listings**29****↑52.6%**from Dec 2018:
19**↓-17.1%**from Jan 2018:
35

YTD	2019	2018	+/-
	29	35	-17.1%

5-year Jan average: **32****Closed Sales****26****↓-23.5%**from Dec 2018:
34**↓-3.7%**from Jan 2018:
27

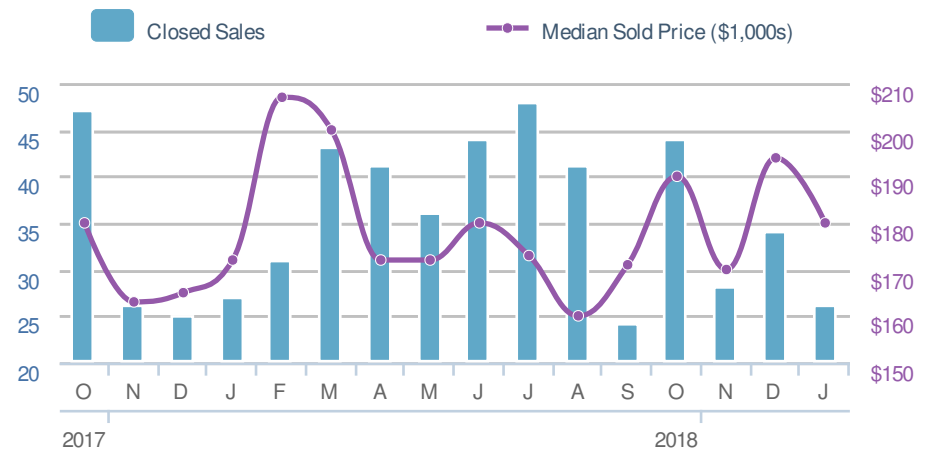
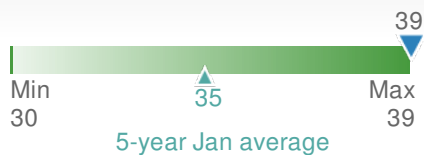
YTD	2019	2018	+/-
	26	27	-3.7%

5-year Jan average: **27****New Pending****27****↓-3.6%**from Dec 2018:
28**↓-15.6%**from Jan 2018:
32

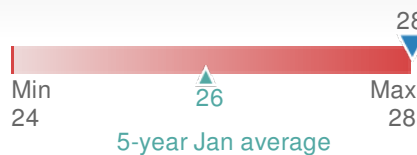
YTD	2019	2018	+/-
	27	32	-15.6%

5-year Jan average: **30****Median Sold Price****\$180,000****↓-7.5%**from Dec 2018:
\$194,500**↑4.7%**from Jan 2018:
\$172,000

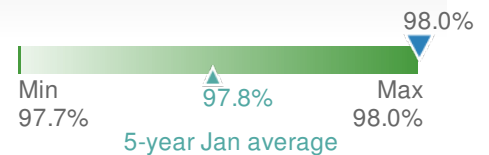
YTD	2019	2018	+/-
	\$180,000	\$172,000	4.7%

5-year Jan average: **\$176,000****Active Listings****39**

Dec 2018	Jan 2018
41	30

Median Days to Contract**28**

Dec 2018	Jan 2018	YTD
20	24	28

Avg Sold to OLP Ratio**98.0%**

Dec 2018	Jan 2018	YTD
98.2%	97.7%	98.0%

January 2019**Lawrenceville, GA - Condo/Coop****New Listings****11**

↑ **1,000.0%**
from Dec 2018:
1

↑ **120.0%**
from Jan 2018:
5

YTD	2019	2018	+/-
	11	5	120.0%

5-year Jan average: **8****Closed Sales****2**

↓ **-83.3%**
from Dec 2018:
12

↓ **-66.7%**
from Jan 2018:
6

YTD	2019	2018	+/-
	2	6	-66.7%

5-year Jan average: **4****New Pendings****3**

↑ **50.0%**
from Dec 2018:
2

↓ **-40.0%**
from Jan 2018:
5

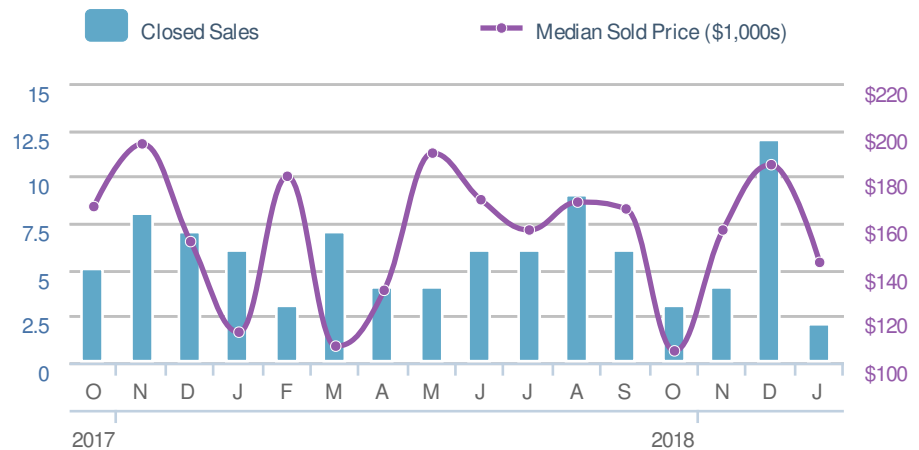
YTD	2019	2018	+/-
	3	5	-40.0%

5-year Jan average: **4****Median Sold Price****\$143,000**

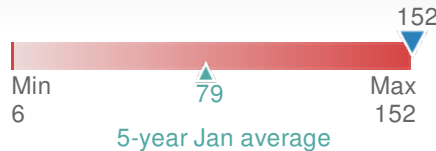
↓ **-22.7%**
from Dec 2018:
\$185,000

↑ **26.3%**
from Jan 2018:
\$113,250

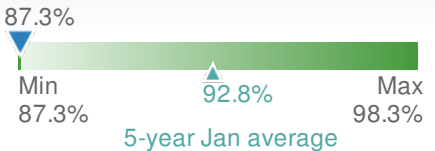
YTD	2019	2018	+/-
	\$143,000	\$113,250	26.3%

5-year Jan average: **\$128,125****Active Listings****13**

Dec 2018	Jan 2018
5	5

Median Days to Contract**152**

Dec 2018	Jan 2018	YTD
24	6	152

Avg Sold to OLP Ratio**87.3%**

Dec 2018	Jan 2018	YTD
98.7%	98.3%	87.3%