

October 2018

All Home Types
Single Family
Townhouse
Condo/Coop

Local Market Insight

Lawrenceville, GA



Presented by
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October 2018

Lawrenceville, GA

New Listings**384****↑6.7%**from Sep 2018:
360**↑8.8%**from Oct 2017:
353

YTD	2018	2017	+/-
	4,254	4,227	0.6%

5-year Oct average: **369****Closed Sales****277****↓-12.3%**from Sep 2018:
316**↓-19.5%**from Oct 2017:
344

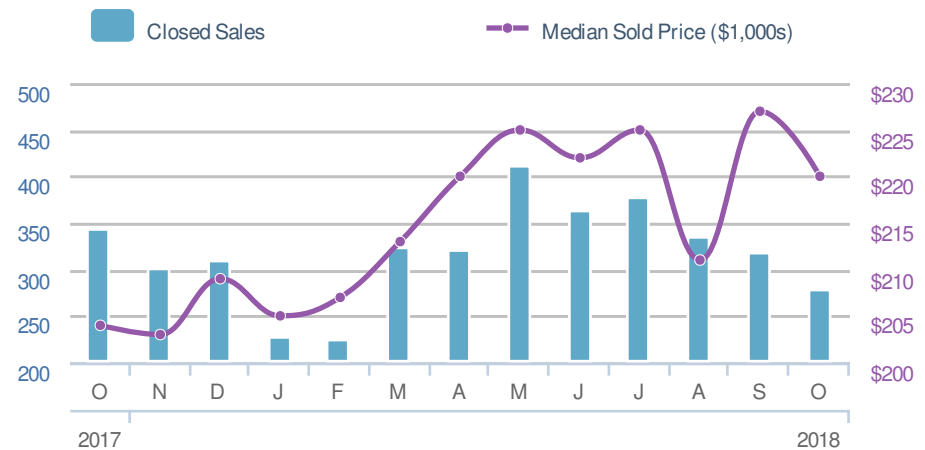
YTD	2018	2017	+/-
	3,170	3,196	-0.8%

5-year Oct average: **311****New Pendings****291****↑19.3%**from Sep 2018:
244**↓-12.1%**from Oct 2017:
331

YTD	2018	2017	+/-
	3,228	3,348	-3.6%

5-year Oct average: **311****Median Sold Price****\$220,000****↓-3.3%**from Sep 2018:
\$227,500**↑7.6%**from Oct 2017:
\$204,500

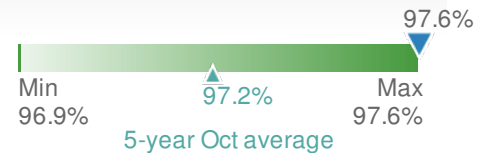
YTD	2018	2017	+/-
	\$219,900	\$200,000	10.0%

5-year Oct average: **\$212,250****Active Listings****687**

Sep 2018	Oct 2017
720	646

Median Days to Contract**22**

Sep 2018	Oct 2017	YTD
18	22	14

Avg Sold to OLP Ratio**97.6%**

Sep 2018	Oct 2017	YTD
97.5%	96.9%	98.2%

October 2018

Lawrenceville, GA - Single Family

New Listings**337****↑7.0%**from Sep 2018:
315**↑5.3%**from Oct 2017:
320

YTD	2018	2017	+/-
	3,741	3,730	0.3%

5-year Oct average: **329****Closed Sales****230****↓-19.6%**from Sep 2018:
286**↓-21.2%**from Oct 2017:
292

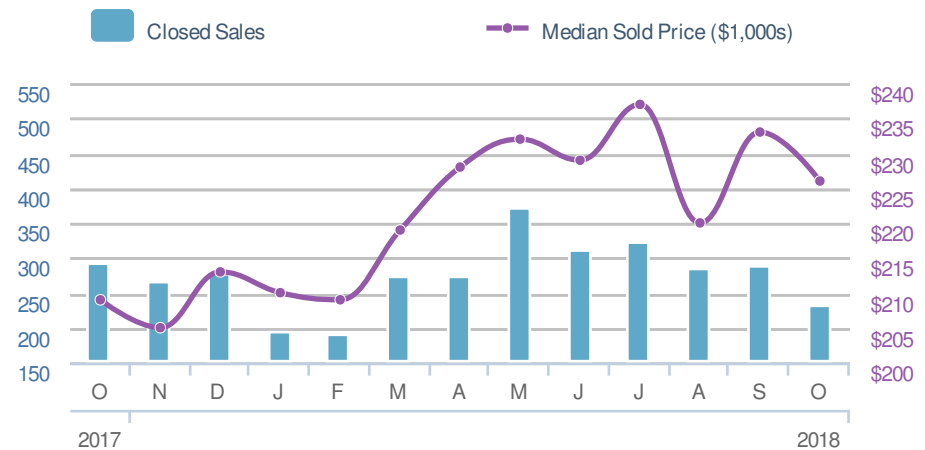
YTD	2018	2017	+/-
	2,737	2,798	-2.2%

5-year Oct average: **261****New Pending****247****↑17.1%**from Sep 2018:
211**↓-15.1%**from Oct 2017:
291

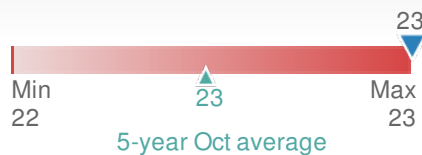
YTD	2018	2017	+/-
	2,793	2,911	-4.1%

5-year Oct average: **269****Median Sold Price****\$226,750****↓-2.7%**from Sep 2018:
\$233,000**↑8.2%**from Oct 2017:
\$209,500

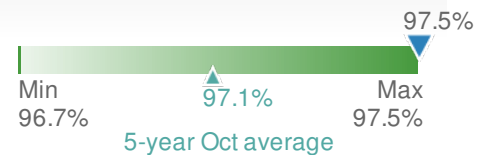
YTD	2018	2017	+/-
	\$225,100	\$209,250	7.6%

5-year Oct average: **\$218,125****Active Listings****629**

Sep 2018	Oct 2017
657	600

Median Days to Contract**23**

Sep 2018	Oct 2017	YTD
18	22	14

Avg Sold to OLP Ratio**97.5%**

Sep 2018	Oct 2017	YTD
97.4%	96.7%	98.1%

October 2018

Lawrenceville, GA - Townhouse

New Listings**40****↑5.3%**from Sep 2018:
38**↑37.9%**from Oct 2017:
29

YTD	2018	2017	+/-
	437	427	2.3%

5-year Oct average: **35****Closed Sales****44****↑83.3%**from Sep 2018:
24**↓-6.4%**from Oct 2017:
47

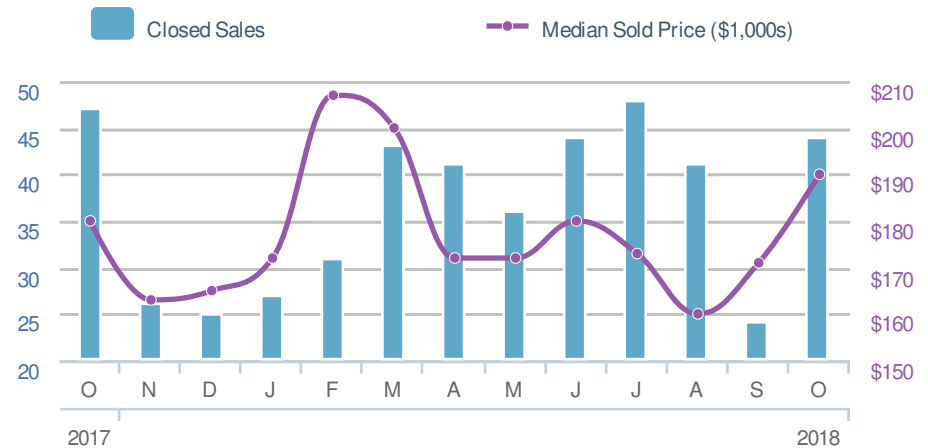
YTD	2018	2017	+/-
	379	346	9.5%

5-year Oct average: **46****New Pending****39****↑25.8%**from Sep 2018:
31**↑18.2%**from Oct 2017:
33

YTD	2018	2017	+/-
	376	381	-1.3%

5-year Oct average: **36****Median Sold Price****\$190,625****↑11.2%**from Sep 2018:
\$171,500**↑5.9%**from Oct 2017:
\$180,000

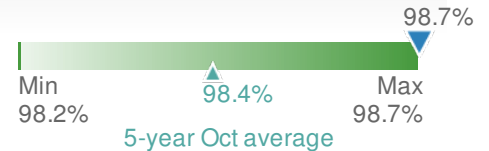
YTD	2018	2017	+/-
	\$175,500	\$163,950	7.0%

5-year Oct average: **\$185,313****Active Listings****48**

Sep 2018	Oct 2017
53	42

Median Days to Contract**16**

Sep 2018	Oct 2017	YTD
34	23	12

Avg Sold to OLP Ratio**98.7%**

Sep 2018	Oct 2017	YTD
99.2%	98.2%	98.7%

October 2018

Lawrenceville, GA - Condo/Coop

New Listings**7**

↔ 0.0%

from Sep 2018:
7

↑ 75.0%

from Oct 2017:
4

YTD	2018	2017	+/-
	76	70	8.6%

5-year Oct average: 6

Closed Sales**3**

↓ -50.0%

from Sep 2018:
6

↓ -40.0%

from Oct 2017:
5

YTD	2018	2017	+/-
	54	52	3.8%

5-year Oct average: 4

New Pending**5**

↑ 150.0%

from Sep 2018:
2

↓ -28.6%

from Oct 2017:
7

YTD	2018	2017	+/-
	59	56	5.4%

5-year Oct average: 6

Median Sold Price**\$105,000**

↓ -37.1%

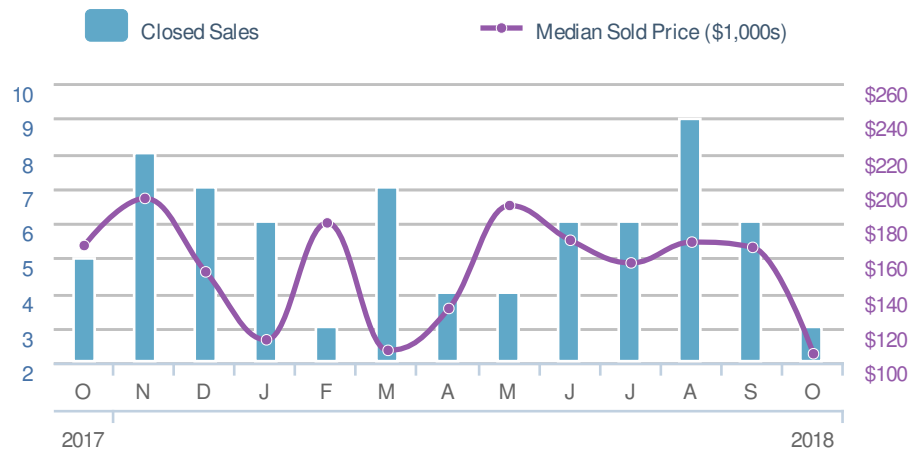
from Sep 2018:
\$166,950

↓ -37.1%

from Oct 2017:
\$167,000

YTD	2018	2017	+/-
	\$157,500	\$145,000	8.6%

5-year Oct average: \$136,000

**Active Listings****10**

Sep 2018	Oct 2017
10	4

Median Days to Contract**9**

Sep 2018	Oct 2017	YTD
12	4	8

Avg Sold to OLP Ratio**91.4%**

Sep 2018	Oct 2017	YTD
96.9%	98.8%	98.0%