

November 2017

All Home Types
Single Family
Townhouse
Condo/Coop

Local Market Insight

Lawrenceville, GA



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November 2017

Lawrenceville, GA

New Listings**282****↓ -20.1%**from Oct 2017:
353**↔ 0.0%**from Nov 2016:
0

YTD	2017	2016	+/-
	4,509	0	0.0%

5-year Nov average: **282****Closed Sales****300****↓ -12.8%**from Oct 2017:
344**↔ 0.0%**from Nov 2016:
0

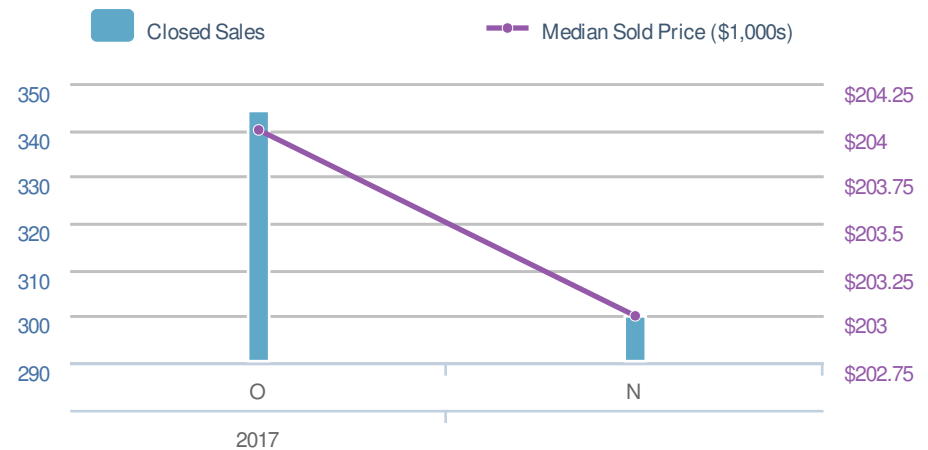
YTD	2017	2016	+/-
	3,496	0	0.0%

5-year Nov average: **300****New Pendings****250****↓ -24.5%**from Oct 2017:
331**↔ 0.0%**from Nov 2016:
0

YTD	2017	2016	+/-
	3,598	0	0.0%

5-year Nov average: **250****Median Sold Price****\$203,334****↓ -0.6%**from Oct 2017:
\$204,500**↔ 0.0%**from Nov 2016:
\$0

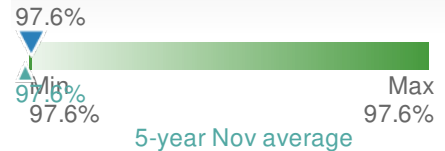
YTD	2017	2016	+/-
	\$200,406	\$0	0.0%

5-year Nov average: **\$203,334****Active Listings****599**

Oct 2017	Nov 2016
646	0

Median Days to Contract**21**

Oct 2017	Nov 2016	YTD
22	0	17

Avg Sold to OLP Ratio**97.6%**

Oct 2017	Nov 2016	YTD
96.9%	0.0%	97.6%

November 2017

Lawrenceville, GA - Single Family

New Listings**246****↓ -23.1%**from Oct 2017:
320**↔ 0.0%**from Nov 2016:
0

YTD	2017	2016	+/-
	3,976	0	0.0%

5-year Nov average: **246****Closed Sales****266****↓ -8.9%**from Oct 2017:
292**↔ 0.0%**from Nov 2016:
0

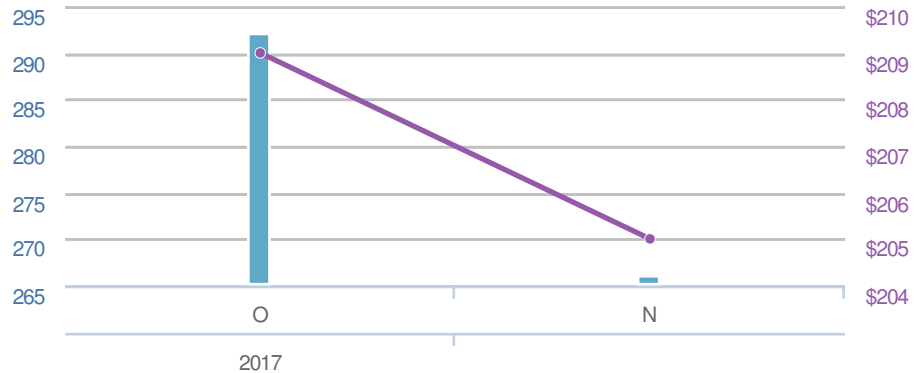
YTD	2017	2016	+/-
	3,064	0	0.0%

5-year Nov average: **266****New Pendings****223****↓ -23.4%**from Oct 2017:
291**↔ 0.0%**from Nov 2016:
0

YTD	2017	2016	+/-
	3,134	0	0.0%

5-year Nov average: **223****Median Sold Price****\$205,500****↓ -1.9%**from Oct 2017:
\$209,500**↔ 0.0%**from Nov 2016:
\$0

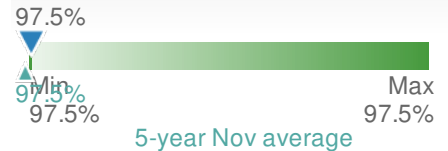
YTD	2017	2016	+/-
	\$209,000	\$0	0.0%

5-year Nov average: **\$205,500****Closed Sales****Median Sold Price (\$1,000s)****Active Listings****550**

Oct 2017	Nov 2016
600	0

Median Days to Contract**21**

Oct 2017	Nov 2016	YTD
22	0	17

Avg Sold to OLP Ratio**97.5%**

Oct 2017	Nov 2016	YTD
96.7%	0.0%	97.6%

November 2017

Lawrenceville, GA - Townhouse

New Listings**28****↓ -3.4%**from Oct 2017:
29**↔ 0.0%**from Nov 2016:
0

YTD	2017	2016	+/-
	455	0	0.0%

5-year Nov average: **28****Closed Sales****26****↓ -44.7%**from Oct 2017:
47**↔ 0.0%**from Nov 2016:
0

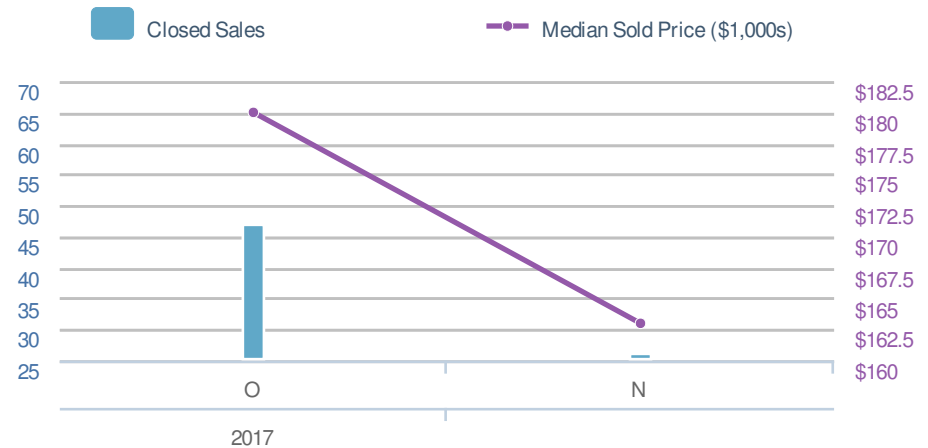
YTD	2017	2016	+/-
	372	0	0.0%

5-year Nov average: **26****New Pendings****23****↓ -30.3%**from Oct 2017:
33**↔ 0.0%**from Nov 2016:
0

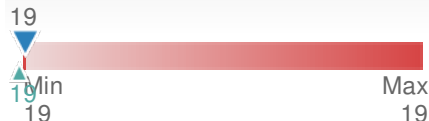
YTD	2017	2016	+/-
	404	0	0.0%

5-year Nov average: **23****Median Sold Price****\$163,500****↓ -9.2%**from Oct 2017:
\$180,000**↔ 0.0%**from Nov 2016:
\$0

YTD	2017	2016	+/-
	\$163,950	\$0	0.0%

5-year Nov average: **\$163,500****Active Listings****44**

Oct 2017	Nov 2016
42	0

Median Days to Contract**19**

Oct 2017	Nov 2016	YTD
23	0	16

Avg Sold to OLP Ratio**99.0%**

Oct 2017	Nov 2016	YTD
98.2%	0.0%	97.9%

November 2017

Lawrenceville, GA - Condo/Coop

New Listings**8****↑ 100.0%**

from Oct 2017:

4**↔ 0.0%**

from Nov 2016:

0

YTD	2017	2016	+/-
	78	0	0.0%

5-year Nov average: **8****Closed Sales****8****↑ 60.0%**

from Oct 2017:

5**↔ 0.0%**

from Nov 2016:

0

YTD	2017	2016	+/-
	60	0	0.0%

5-year Nov average: **8****New Pendings****4****↓ -42.9%**

from Oct 2017:

7**↔ 0.0%**

from Nov 2016:

0

YTD	2017	2016	+/-
	60	0	0.0%

5-year Nov average: **4****Median Sold Price****\$194,950****↑ 16.7%**

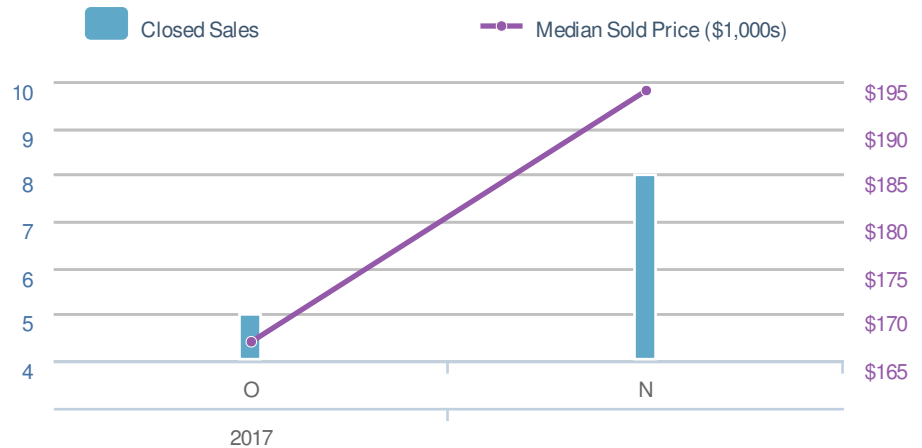
from Oct 2017:

\$167,000**↔ 0.0%**

from Nov 2016:

\$0

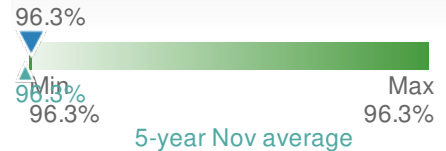
YTD	2017	2016	+/-
	\$150,500	\$0	0.0%

5-year Nov average: **\$194,950****Active Listings****5**

Oct 2017	Nov 2016
4	0

Median Days to Contract**48**

Oct 2017	Nov 2016	YTD
4	0	20

Avg Sold to OLP Ratio**96.3%**

Oct 2017	Nov 2016	YTD
98.8%	0.0%	97.5%