

June 2020

All Home Types
Single Family
Townhouse
Condo/Coop

Local Market Insight

Duluth, GA

June 2020

Duluth, GA

New Listings**210**

↑ 8.8%

from May 2020:
193

↓ -6.3%

from Jun 2019:
224

YTD	2020	2019	+/-
	1,028	1,220	-15.7%

5-year Jun average: **226****Closed Sales****138**

↑ 62.4%

from May 2020:
85

↑ 2.2%

from Jun 2019:
135

YTD	2020	2019	+/-
	665	689	-3.5%

5-year Jun average: **141****New Pendings****163**

↑ 14.0%

from May 2020:
143

↑ 9.4%

from Jun 2019:
149

YTD	2020	2019	+/-
	736	794	-7.3%

5-year Jun average: **154****Median Sold Price****\$354,000**

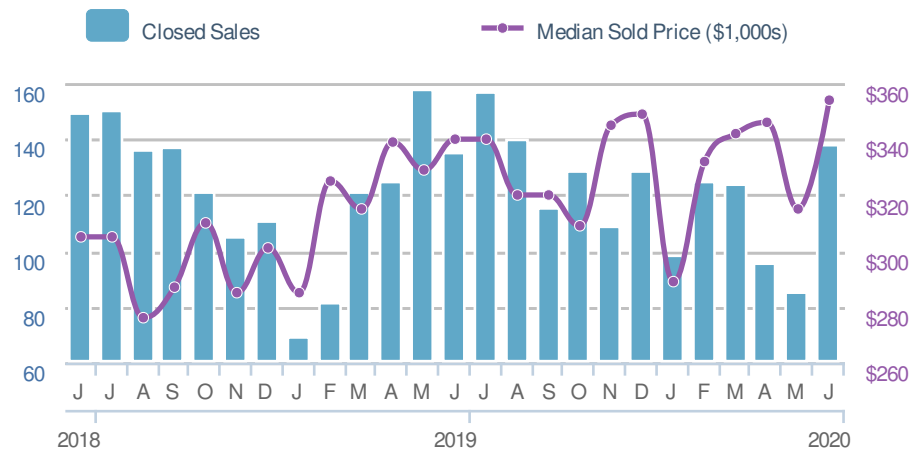
↑ 12.4%

from May 2020:
\$315,000

↑ 4.1%

from Jun 2019:
\$340,000

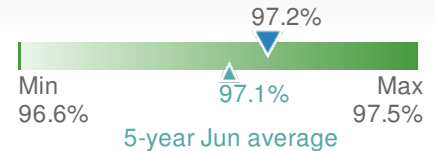
YTD	2020	2019	+/-
	\$333,515	\$325,000	2.6%

5-year Jun average: **\$333,000****Active Listings****378**

May 2020	Jun 2019
376	447

Median Days to Contract**34**

May 2020	Jun 2019	YTD
12	17	29

Avg Sold to OLP Ratio**97.2%**

May 2020	Jun 2019	YTD
96.4%	96.6%	96.7%

June 2020**Duluth, GA - Single Family****New Listings****162****↑ 3.8%**from May 2020:
156**↓ -6.9%**from Jun 2019:
174

YTD	2020	2019	+/-
	811	1,017	-20.3%

5-year Jun average: **177****Closed Sales****108****↑ 50.0%**from May 2020:
72**↑ 5.9%**from Jun 2019:
102

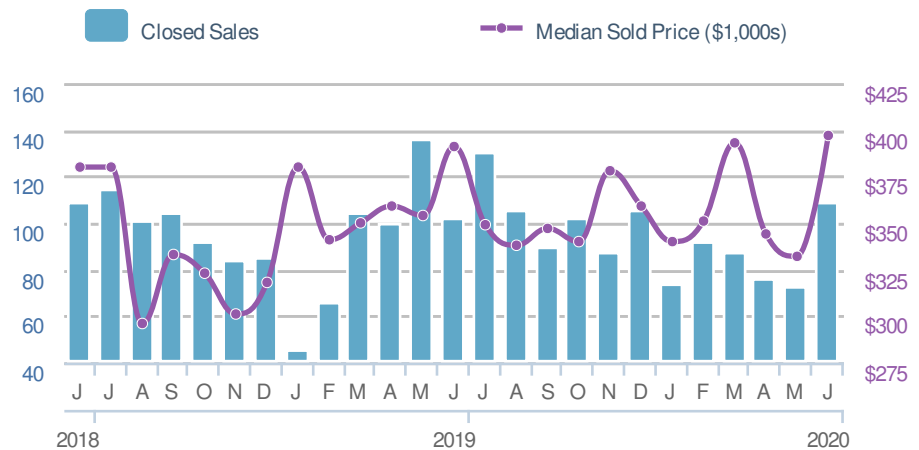
YTD	2020	2019	+/-
	507	551	-8.0%

5-year Jun average: **106****New Pending****130****↑ 13.0%**from May 2020:
115**↑ 8.3%**from Jun 2019:
120

YTD	2020	2019	+/-
	569	649	-12.3%

5-year Jun average: **120****Median Sold Price****\$397,500****↑ 19.7%**from May 2020:
\$332,000**↑ 1.6%**from Jun 2019:
\$391,078

YTD	2020	2019	+/-
	\$367,500	\$355,000	3.5%

5-year Jun average: **\$389,526****Active Listings****305**

May 2020	Jun 2019
311	376

Median Days to Contract**30**

May 2020	Jun 2019	YTD
13	16	29

Avg Sold to OLP Ratio**96.9%**

May 2020	Jun 2019	YTD
96.3%	96.1%	96.3%

June 2020**Duluth, GA - Townhouse****New Listings****41****↑41.4%**from May 2020:
29**↓-6.8%**from Jun 2019:
44

YTD	2020	2019	+/-
	171	156	9.6%

5-year Jun average: **42****Closed Sales****25****↑127.3%**from May 2020:
11**↓-13.8%**from Jun 2019:
29

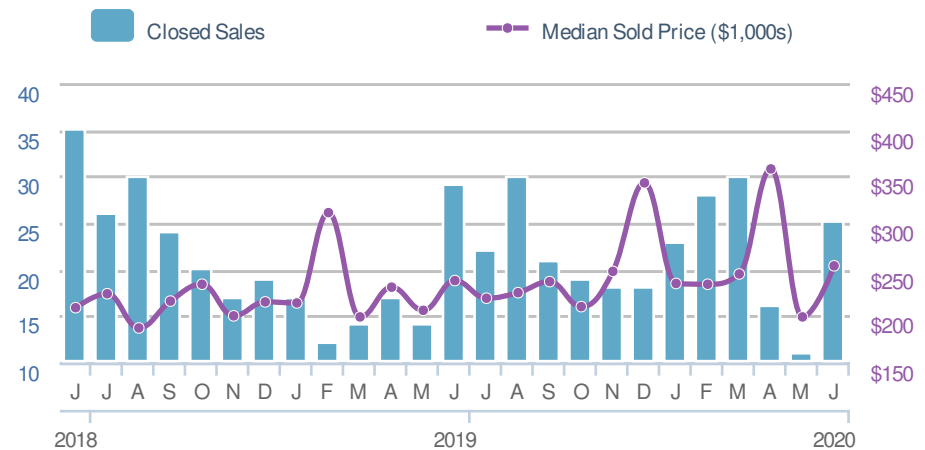
YTD	2020	2019	+/-
	133	103	29.1%

5-year Jun average: **30****New Pendings****26****↑13.0%**from May 2020:
23**↑4.0%**from Jun 2019:
25

YTD	2020	2019	+/-
	137	109	25.7%

5-year Jun average: **27****Median Sold Price****\$254,000****↑27.6%**from May 2020:
\$199,000**↑6.7%**from Jun 2019:
\$238,000

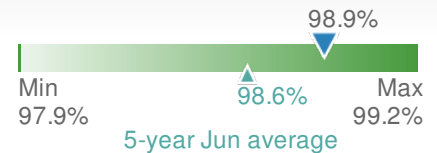
YTD	2020	2019	+/-
	\$240,000	\$234,000	2.6%

5-year Jun average: **\$233,667****Active Listings****57**

May 2020	Jun 2019
49	60

Median Days to Contract**42**

May 2020	Jun 2019	YTD
9	26	32

Avg Sold to OLP Ratio**98.9%**

May 2020	Jun 2019	YTD
97.1%	97.9%	98.0%

June 2020**Duluth, GA - Condo/Coop****New Listings****7****↓ -12.5%**from May 2020:
8**↑ 16.7%**from Jun 2019:
6

YTD	2020	2019	+/-
	46	47	-2.1%

5-year Jun average: 7

Closed Sales**5****↑ 150.0%**from May 2020:
2**↑ 25.0%**from Jun 2019:
4

YTD	2020	2019	+/-
	25	35	-28.6%

5-year Jun average: 5

New Pendings**7****↑ 40.0%**from May 2020:
5**↑ 75.0%**from Jun 2019:
4

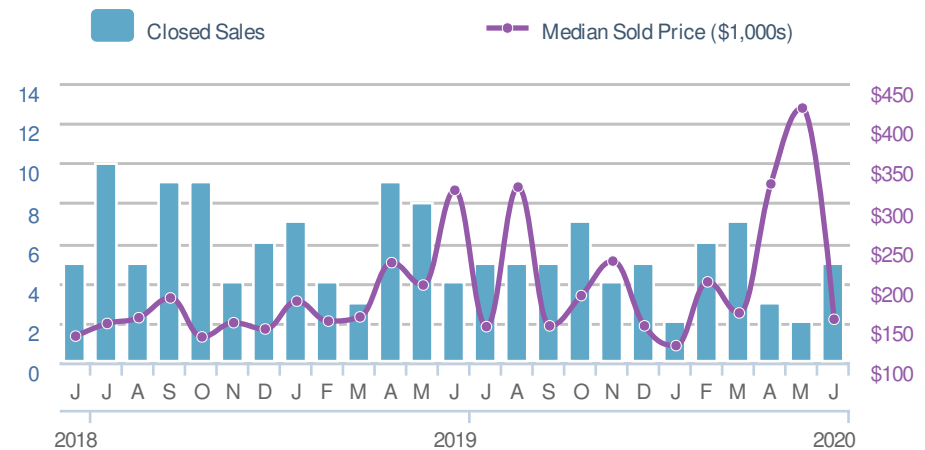
YTD	2020	2019	+/-
	30	36	-16.7%

5-year Jun average: 7

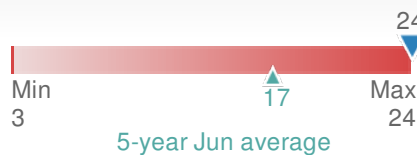
Median Sold Price**\$154,000****↓ -63.3%**from May 2020:
\$419,750**↓ -51.4%**from Jun 2019:
\$316,750

YTD	2020	2019	+/-
	\$157,000	\$198,000	-20.7%

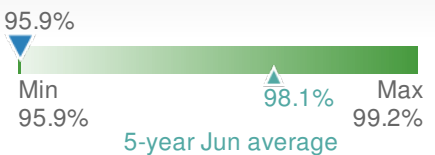
5-year Jun average: \$201,250

**Active Listings****16**

May 2020	Jun 2019
16	11

Median Days to Contract**24**

May 2020	Jun 2019	YTD
26	3	24

Avg Sold to OLP Ratio**95.9%**

May 2020	Jun 2019	YTD
97.1%	99.2%	98.2%