

November 2019

All Home Types
Single Family
Townhouse
Condo/Coop

Local Market Insight

Duluth, GA



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November 2019

Duluth, GA

New Listings**136****↓ -24.0%**from Oct 2019:
179**↓ -8.7%**from Nov 2018:
149

YTD	2019	2018	+/-
	2,157	2,119	1.8%

5-year Nov average: **133****Closed Sales****109****↓ -14.8%**from Oct 2019:
128**↑ 3.8%**from Nov 2018:
105

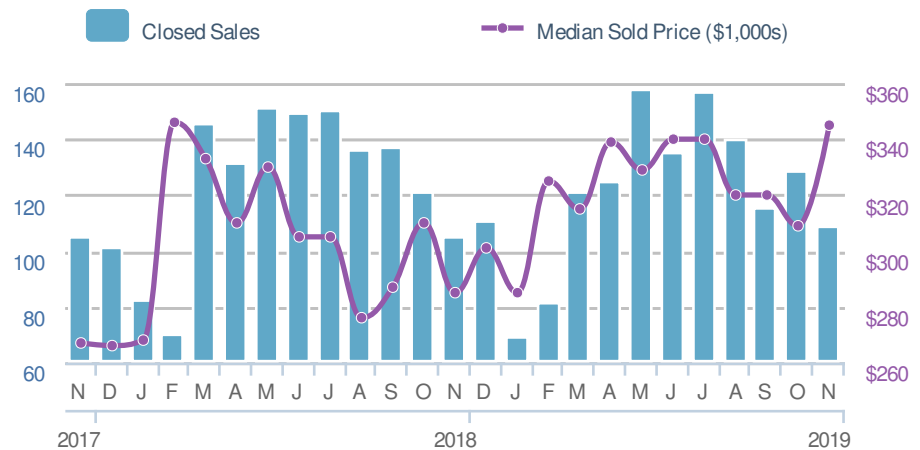
YTD	2019	2018	+/-
	1,338	1,377	-2.8%

5-year Nov average: **106****New Pending****111****↓ -9.0%**from Oct 2019:
122**↑ 33.7%**from Nov 2018:
83

YTD	2019	2018	+/-
	1,402	1,396	0.4%

5-year Nov average: **94****Median Sold Price****\$345,000****↑ 11.7%**from Oct 2019:
\$309,000**↑ 21.1%**from Nov 2018:
\$285,000

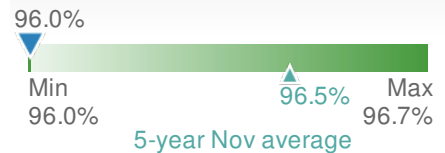
YTD	2019	2018	+/-
	\$325,000	\$303,000	7.3%

5-year Nov average: **\$299,000****Active Listings****416**

Oct 2019	Nov 2018
444	384

Median Days to Contract**28**

Oct 2019	Nov 2018	YTD
22	19	22

Avg Sold to OLP Ratio**96.0%**

Oct 2019	Nov 2018	YTD
95.8%	96.7%	96.5%

November 2019**Duluth, GA - Single Family****New Listings****107****↓ -28.2%**from Oct 2019:
149**↓ -11.6%**from Nov 2018:
121

YTD	2019	2018	+/-
	1,781	1,678	6.1%

5-year Nov average: **106****Closed Sales****87****↓ -14.7%**from Oct 2019:
102**↑ 3.6%**from Nov 2018:
84

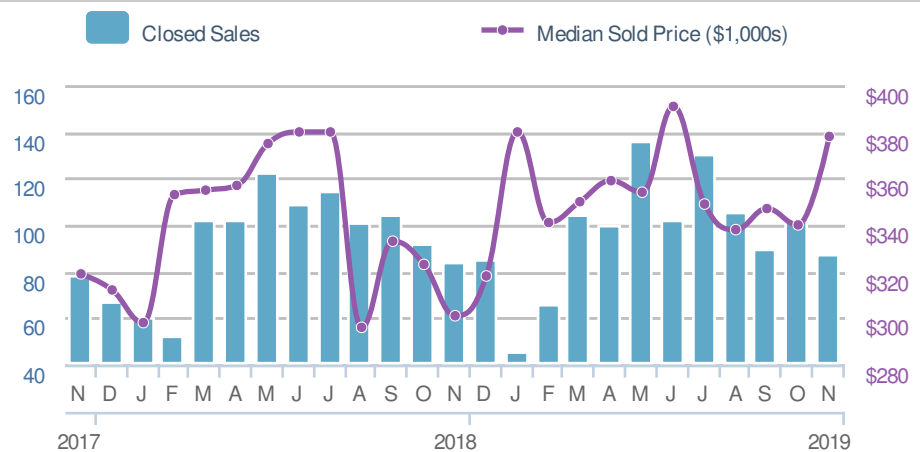
YTD	2019	2018	+/-
	1,064	1,042	2.1%

5-year Nov average: **83****New Pending****92****↓ -5.2%**from Oct 2019:
97**↑ 46.0%**from Nov 2018:
63

YTD	2019	2018	+/-
	1,128	1,053	7.1%

5-year Nov average: **71****Median Sold Price****\$378,000****↑ 11.2%**from Oct 2019:
\$340,000**↑ 25.4%**from Nov 2018:
\$301,500

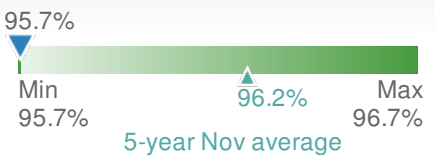
YTD	2019	2018	+/-
	\$353,200	\$345,000	2.4%

5-year Nov average: **\$333,150****Active Listings****344**

Oct 2019	Nov 2018
376	325

Median Days to Contract**33**

Oct 2019	Nov 2018	YTD
20	20	22

Avg Sold to OLP Ratio**95.7%**

Oct 2019	Nov 2018	YTD
95.7%	96.4%	96.3%

November 2019**Duluth, GA - Townhouse****New Listings****19****↓ -24.0%**from Oct 2019:
25**↓ -9.5%**from Nov 2018:
21

YTD	2019	2018	+/-
	289	344	-16.0%

5-year Nov average: **18****Closed Sales****18****↓ -5.3%**from Oct 2019:
19**↑ 5.9%**from Nov 2018:
17

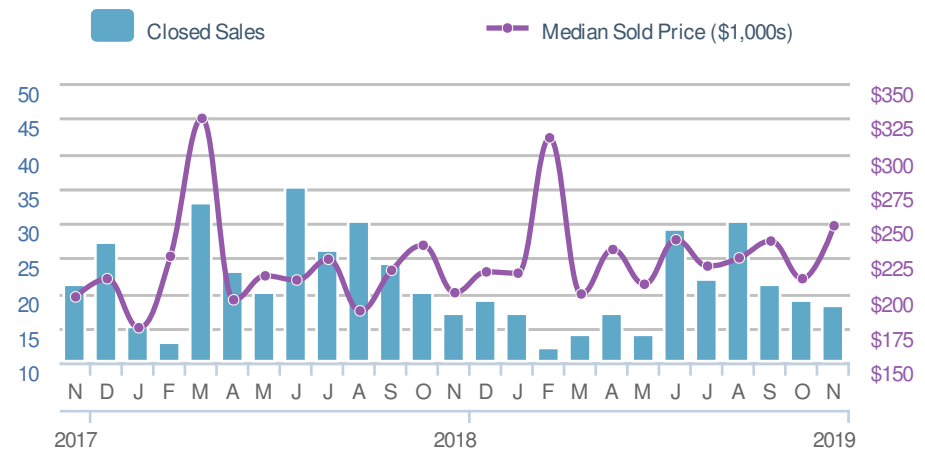
YTD	2019	2018	+/-
	213	256	-16.8%

5-year Nov average: **19****New Pending****15****↓ -28.6%**from Oct 2019:
21**↔ 0.0%**from Nov 2018:
15

YTD	2019	2018	+/-
	213	266	-19.9%

5-year Nov average: **17****Median Sold Price****\$248,500****↑ 18.3%**from Oct 2019:
\$210,000**↑ 24.3%**from Nov 2018:
\$200,000

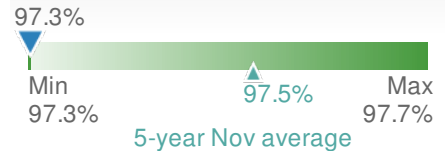
YTD	2019	2018	+/-
	\$233,000	\$214,500	8.6%

5-year Nov average: **\$215,333****Active Listings****54**

Oct 2019	Nov 2018
54	43

Median Days to Contract**22**

Oct 2019	Nov 2018	YTD
25	22	25

Avg Sold to OLP Ratio**97.3%**

Oct 2019	Nov 2018	YTD
96.1%	97.7%	97.3%

November 2019

Duluth, GA - Condo/Coop

New Listings**10****↑ 100.0%**

from Oct 2019:

5**↑ 42.9%**

from Nov 2018:

7

YTD	2019	2018	+/-
	87	97	-10.3%

5-year Nov average: **9****Closed Sales****4****↓ -42.9%**

from Oct 2019:

7**↔ 0.0%**

from Nov 2018:

4

YTD	2019	2018	+/-
	61	79	-22.8%

5-year Nov average: **5****New Pending****4****↔ 0.0%**

from Oct 2019:

4**↓ -20.0%**

from Nov 2018:

5

YTD	2019	2018	+/-
	61	77	-20.8%

5-year Nov average: **6****Median Sold Price****\$227,500****↑ 23.0%**

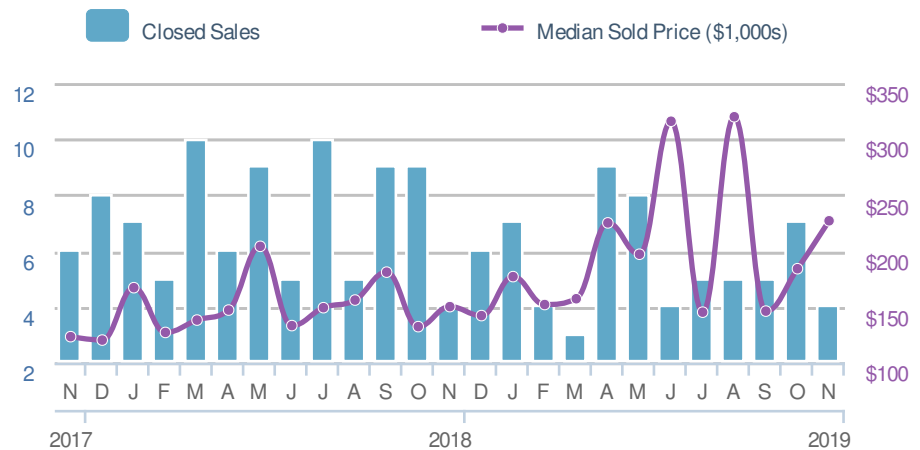
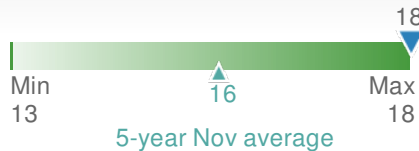
from Oct 2019:

\$184,900**↑ 51.2%**

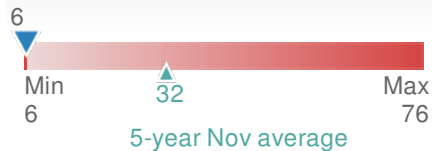
from Nov 2018:

\$150,500

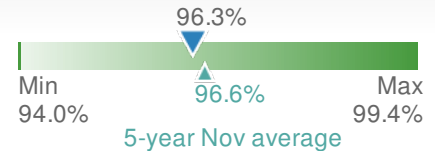
YTD	2019	2018	+/-
	\$159,900	\$149,900	6.7%

5-year Nov average: **\$167,000****Active Listings****18**

Oct 2019	Nov 2018
14	16

Median Days to Contract**6**

Oct 2019	Nov 2018	YTD
10	14	10

Avg Sold to OLP Ratio**96.3%**

Oct 2019	Nov 2018	YTD
97.2%	99.4%	97.3%