All Home Types Single Family Townhouse Condo/Coop

Local Market Insight

Duluth, GA



Presented by **Donika Parker Maximum One Greater Atl. REALTORS** Email: donika@homesbydonika.com Work Phone: 770-919-8825 Mobile Phone: 404-519-5017 Web: www.homesbydonika.com

Duluth, GA

174 **New Listings ~**7.4% **▶**-21.6% from Feb 2019: from Mar 2018: 162 222 2018 +/-YTD 2019 513 525 -2.3% 5-year Mar average: 198



Presented by **Donika Parker**

Maximum One Greater Atl. REALTORS

Email: donika@homesbydonika.com Work Phone: 770-919-8825 Mobile Phone: 404-519-5017 Web: www.homesbydonika.com

New Pendings			134
14.5%		+-13.0%	
from Feb 2019:		from Mar 2018:	
117		154	
YTD	2019	2018	+/-
	338	372	-9.1%
5-year	Mar average	e: 144	













Duluth, GA - Single Family

Presented by **Donika Parker**

Maximum One Greater Atl. REALTORS

Email: donika@homesbydonika.com Work Phone: 770-919-8825 Mobile Phone: 404-519-5017 Web: www.homesbydonika.com

New L	istings.		155	Close	d Sales		104
from	13.1% Feb 2019: 137	from Ma 18	ar 2018:	from I	60.0% Feb 2019: 65		2.0% ar 2018:)2
YTD	2019 440	2018 417	+/- 5.5%	YTD	2019 214	2018 214	+/- 0.0%
5-year Mar average: 168		5-year	Mar averag	e: 103			

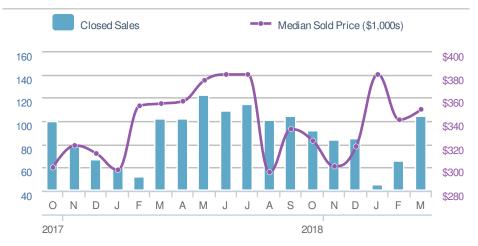
1

Feb 2019

19

112 **New Pendings ~~**20.4% 🕊-11.1% from Feb 2019: from Mar 2018: 93 126 YTD 2019 2018 +/-276 285 -3.2% 5-year Mar average: 119





Active Listings		314
Min 266	∑ 290 5-year Mar ave	314 Max 314 rage
Feb 2 31(

Days to Contract	
Min 21	21 Max
20 5-year Mar average	21

Mar 2018 20

YTD

24

Avg Sold OLP Rati		96.2%
96.2%	∳	Max
Min	96.6%	97.0%
96.2%	5-year Mar avera	age
Feb 2019	Mar 2018	YTD
96.3%	97.0%	95.9%



Duluth, GA - Townhouse

New Listings 17 **-51.4%** <₽>0.0% from Feb 2019: from Mar 2018: 17 35 YTD 2019 2018 +/-52 81 -35.8% 5-year Mar average: 26



Presented by **Donika Parker**

Maximum One Greater Atl. REALTORS

Email: donika@homesbydonika.com Work Phone: 770-919-8825 Mobile Phone: 404-519-5017 Web: www.homesbydonika.com

New Pendings			18
	20.0% Feb 2019: 15	from N	21.7% Iar 2018: 23
YTD	2019 44	2018 68	+/- -35.3%
5-year	Mar average	e: 21	

Median Sold Price		\$199,500	
+-36.0% from Feb 2019: \$311,576		-38.6% from Mar 2018: \$325,000	
YTD	2019 \$237,000	2018 +/- \$266,000 -10.9%	
5-yea	ır Mar averaç	ge: \$262,250	











Duluth, GA - Condo/Coop

New Listings 2 **-75.0% -71.4**% from Feb 2019: from Mar 2018: 8 7 2018 YTD 2019 +/-21 27 -22.2% 5-year Mar average: 5



Presented by **Donika Parker**

Maximum One Greater Atl. REALTORS

Email: donika@homesbydonika.com Work Phone: 770-919-8825 Mobile Phone: 404-519-5017 Web: www.homesbydonika.com

New F	Pendings		4
	- 55.6% Feb 2019: 9	from M	2 <mark>0.0%</mark> ar 2018: 5
YTD	2019 18	2018 19	+/- -5.3%
5-year	Mar average	e: 5	







Mediar Days to	n o Contract	7
7		
Min 7	12 5-year Mar average	Max 16

Feb 2019	Mar 2018	YTD
11	16	26

