

October 2018

All Home Types
Single Family
Townhouse
Condo/Coop

Local Market Insight

Duluth, GA



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October 2018

Duluth, GA

New Listings**180****↑14.6%**from Sep 2018:
157**↑14.6%**from Oct 2017:
157

YTD	2018	2017	+/-
	1,970	1,946	1.2%

5-year Oct average: **169****Closed Sales****121****↓-11.7%**from Sep 2018:
137**↔0.0%**from Oct 2017:
121

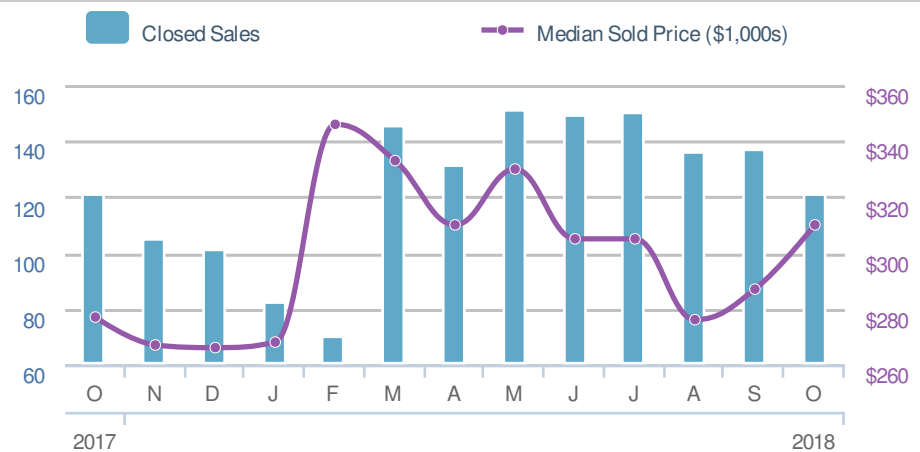
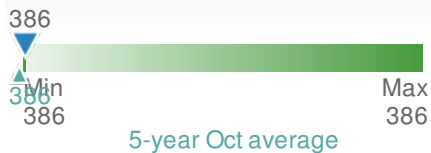
YTD	2018	2017	+/-
	1,272	1,308	-2.8%

5-year Oct average: **121****New Pendings****125****↑5.9%**from Sep 2018:
118**↑14.7%**from Oct 2017:
109

YTD	2018	2017	+/-
	1,313	1,317	-0.3%

5-year Oct average: **117****Median Sold Price****\$310,000****↑8.0%**from Sep 2018:
\$287,000**↑11.9%**from Oct 2017:
\$277,000

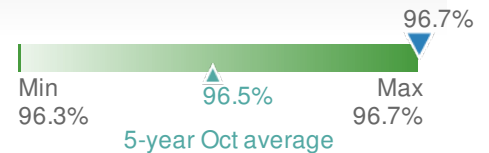
YTD	2018	2017	+/-
	\$305,500	\$289,000	5.7%

5-year Oct average: **\$293,500****Active Listings****386**

Sep 2018	Oct 2017
396	386

Median Days to Contract**31**

Sep 2018	Oct 2017	YTD
23	24	17

Avg Sold to OLP Ratio**96.7%**

Sep 2018	Oct 2017	YTD
96.6%	96.3%	97.0%

October 2018**Duluth, GA - Single Family****New Listings****138****↑ 10.4%**from Sep 2018:
125**↑ 14.0%**from Oct 2017:
121

YTD	2018	2017	+/-
	1,557	1,590	-2.1%

5-year Oct average: **130****Closed Sales****92****↓ -11.5%**from Sep 2018:
104**↓ -7.1%**from Oct 2017:
99

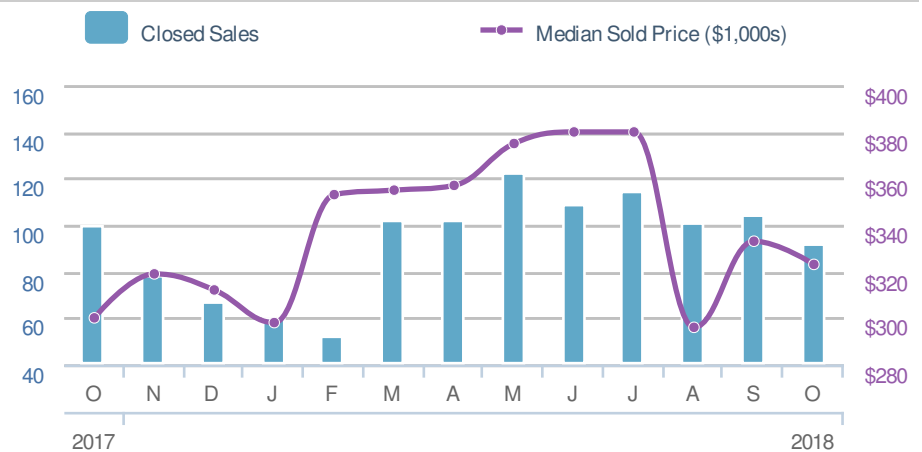
YTD	2018	2017	+/-
	958	1,008	-5.0%

5-year Oct average: **96****New Pending****91****↓ -1.1%**from Sep 2018:
92**↑ 11.0%**from Oct 2017:
82

YTD	2018	2017	+/-
	990	1,025	-3.4%

5-year Oct average: **87****Median Sold Price****\$323,750****↓ -3.0%**from Sep 2018:
\$333,750**↑ 7.9%**from Oct 2017:
\$300,000

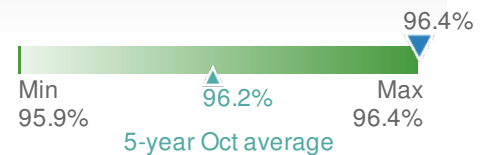
YTD	2018	2017	+/-
	\$348,000	\$330,000	5.5%

5-year Oct average: **\$311,875****Active Listings****330**

Sep 2018	Oct 2017
341	323

Median Days to Contract**38**

Sep 2018	Oct 2017	YTD
22	26	17

Avg Sold to OLP Ratio**96.4%**

Sep 2018	Oct 2017	YTD
96.2%	95.9%	96.6%

October 2018**Duluth, GA - Townhouse****New Listings****27****↑ 12.5%**from Sep 2018:
24**↓ -10.0%**from Oct 2017:
30

YTD	2018	2017	+/-
	323	274	17.9%

5-year Oct average: **29****Closed Sales****20****↓ -16.7%**from Sep 2018:
24**↑ 42.9%**from Oct 2017:
14

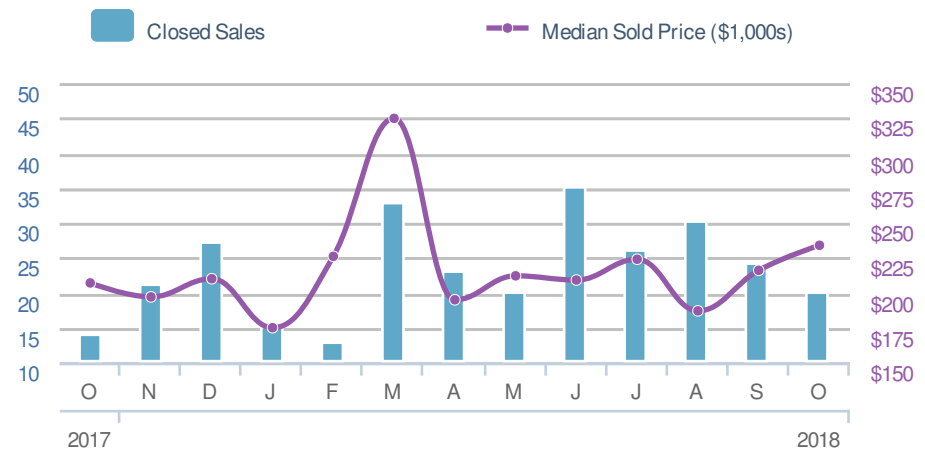
YTD	2018	2017	+/-
	239	222	7.7%

5-year Oct average: **17****New Pendings****27****↑ 42.1%**from Sep 2018:
19**↑ 12.5%**from Oct 2017:
24

YTD	2018	2017	+/-
	251	221	13.6%

5-year Oct average: **26****Median Sold Price****\$234,500****↑ 8.2%**from Sep 2018:
\$216,700**↑ 13.0%**from Oct 2017:
\$207,500

YTD	2018	2017	+/-
	\$215,000	\$188,250	14.2%

5-year Oct average: **\$221,000****Active Listings****42**

Sep 2018	Oct 2017
47	50

Median Days to Contract**15**

Sep 2018	Oct 2017	YTD
26	8	14

Avg Sold to OLP Ratio**97.6%**

Sep 2018	Oct 2017	YTD
97.8%	97.8%	98.6%

October 2018

Duluth, GA - Condo/Coop

New Listings**15**

↑ **87.5%**
from Sep 2018:
8

↑ **150.0%**
from Oct 2017:
6

YTD	2018	2017	+/-
	90	82	9.8%

5-year Oct average: **11****Closed Sales****9**

↔ **0.0%**
from Sep 2018:
9

↑ **12.5%**
from Oct 2017:
8

YTD	2018	2017	+/-
	75	78	-3.8%

5-year Oct average: **9****New Pendings****7**

↔ **0.0%**
from Sep 2018:
7

↑ **133.3%**
from Oct 2017:
3

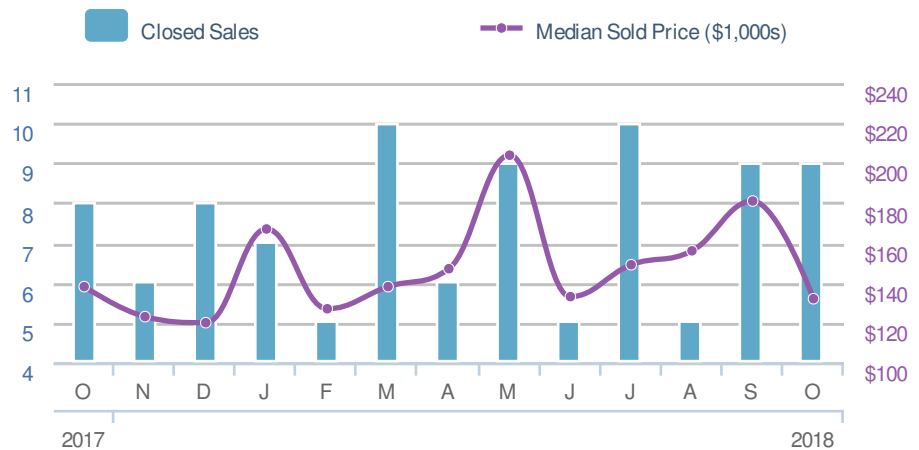
YTD	2018	2017	+/-
	72	71	1.4%

5-year Oct average: **5****Median Sold Price****\$132,500**

↓ **-27.2%**
from Sep 2018:
\$181,900

↓ **-4.5%**
from Oct 2017:
\$138,750

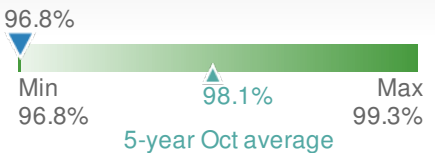
YTD	2018	2017	+/-
	\$149,900	\$137,000	9.4%

5-year Oct average: **\$135,625****Active Listings****14**

Sep 2018	Oct 2017
8	13

Median Days to Contract**9**

Sep 2018	Oct 2017	YTD
21	4	15

Avg Sold to OLP Ratio**96.8%**

Sep 2018	Oct 2017	YTD
98.0%	99.3%	97.8%