All Home Types Single Family Townhouse Condo/Coop

Local Market Insight

Duluth, GA



Presented by **Donika Parker Maximum One Greater Atl. REALTORS** Email: donika@homesbydonika.com Work Phone: 770-919-8825 Mobile Phone: 404-519-5017 Web: www.homesbydonika.com

Duluth, GA

New L	istings.		245
from	13.4% Apr 2018: 216).0% ay 2017:)
YTD	2018 986	2017 0	+/- 0.0%
5-year May average: 245			

Close	d Sales		151
from	15.3% Apr 2018: 131).0% ay 2017:)
YTD	2018 579	2017 0	+/- 0.0%

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New F	Pendings		144
	-5.1% Apr 2018: 137	-).0% ay 2017:)
YTD	2018 653	2017 0	+/- 0.0%
5-year May average: 144			

Medi Sold	an Price	\$330	,000
6.5% from Apr 2018: \$310,000		0.0% from May 2017: \$0	
YTD	2018 \$321,200	2017 \$0	+/- 0.0%
5-year May average: \$330,000			





Median Days to Co	ontract	15
15		
15/lin 15		Max 15
5-	year May avera	age
Apr 2018	May 2017	YTD

0

16

11

Avg Sold OLP Ratio		96.5%
96.5%		
9 1.5% 96.5% 5	-year May aver	Max 96.5% age
Apr 2018 97.3%	May 2017 0.0%	YTD 96.9%



Duluth, GA - Single Family

194 **New Listings** <₽>0.0% **17.6%** from May 2017: from Apr 2018: 165 0 YTD 2017 2018 +/-0 0.0% 776 5-year May average: 194

Close	d Sales		122
from	19.6% Apr 2018: 102).0% ay 2017:)
YTD	2018 438	2017 0	+/- 0.0%
5-year May average: 122			

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New F	Pendings		104
from	- 1.0% Apr 2018: 103).0% ay 2017:)
YTD	2018 492	2017 0	+/- 0.0%
5-year May average: 104			

Median Sold Price		\$375,450	
from	5.2% Apr 2018: 357,000	from M).0% ay 2017: 0
YTD	2018 \$349,450	2017 \$0	+/- 0.0%
5-year May average: \$375,450			



Active L	istings	339
339 3 Min 339	5-year May average	Max 339
Apr 2018 293	8 May 2017 0	

Median Days to C	ontract	17
17		9
17/lin 17 5	-year May avera	Max 9 17
Apr 2018 10	May 2017 0	YTD 17

Avg Sold to OLP Ratio	0	95.9%
95.9%		
95.9% 95.9% 5-v	vear May aver	Max 95.9% age
Apr 2018	May 2017	YTD

0.0%

97.0%

1



96.4%

Duluth, GA - Townhouse

New Listings 43 <₽>0.0% **~**2.4% from Apr 2018: from May 2017: 42 0 YTD 2018 2017 +/-166 0 0.0% 5-year May average: 43

Close	d Sales		20
	- 13.0% Apr 2018: 23).0% ay 2017: 0
YTD	2018 104	2017 0	+/- 0.0%
5-year May average: 20			

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New F	Pendings		34
	41.7% Apr 2018: 24).0% ay 2017:)
YTD	2018 126	2017 0	+/- 0.0%
5-year May average: 34			

Medi Sold	an Price	\$212	,000
4 8.7% from Apr 2018: \$195,000		+>0.0% from May 2017: \$0	
YTD	2018 \$215,600	2017 \$0	+/- 0.0%
5-year May average: \$212,000			



7:



Median Days to (Contract	7	
7			9
7Min 7	5-year May average	Max 7	9

Apr 2018	May 2017	YTD
9	0	12

Avg Sold t OLP Ratio	0	98.8%
98.8%		
98.8% 98.8% 5-1	year May aver	Max 98.8% age
Apr 2018	May 2017	YTD

Ó.0%

. 99.1%



98.7%

Duluth, GA - Condo/Coop

New Listings 8 <₽>0.0% 🕊-11.1% from Apr 2018: from May 2017: 9 0 YTD 2017 2018 +/-44 0 0.0% 5-year May average: 8

Close	d Sales		g
	50.0% Apr 2018: 6).0% ay 2017)
YTD	2018 37	2017 0	+/- 0.0%
5-year	May averag	e: 9	

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New F	Pendings		6
	- 40.0% Apr 2018: 10).0% ay 2017:)
YTD	2018 35	2017 0	+/- 0.0%
5-year	May averag	e: 6	

Medi Sold	an Price	\$204	,000
38.3% from Apr 2018: \$147,500		0.0% from May 2017: \$0	
YTD	2018 \$167,000	2017 \$0	+/- 0.0%
5-year May average: \$204,000			





Median Days to Co	ontract	11
11		
1Min 11 5-	year May avera	Max 11
Apr 2018	May 2017	YTD

0

15

17

Avg Sold OLP Ratio		9.2%
99.2%		
99.2% 5-	year May avera	Max 99.2% age
Apr 2018	May 2017	YTD

0.0%

96.9%



97.7%