

November 2017

All Home Types
Single Family
Townhouse
Condo/Coop

Local Market Insight

Duluth, GA



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November 2017

Duluth, GA

New Listings**115****↓ -26.8%**from Oct 2017:
157**↔ 0.0%**from Nov 2016:
0

YTD	2017	2016	+/-
	2,061	0	0.0%

5-year Nov average: **115****Closed Sales****105****↓ -13.2%**from Oct 2017:
121**↔ 0.0%**from Nov 2016:
0

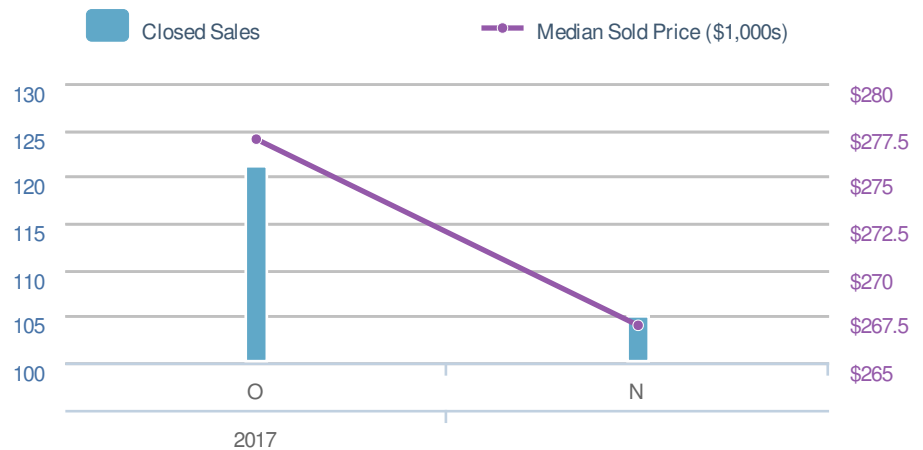
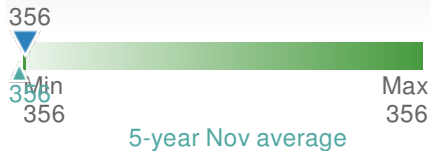
YTD	2017	2016	+/-
	1,413	0	0.0%

5-year Nov average: **105****New Pendings****89****↓ -18.3%**from Oct 2017:
109**↔ 0.0%**from Nov 2016:
0

YTD	2017	2016	+/-
	1,406	0	0.0%

5-year Nov average: **89****Median Sold Price****\$267,000****↓ -3.6%**from Oct 2017:
\$277,000**↔ 0.0%**from Nov 2016:
\$0

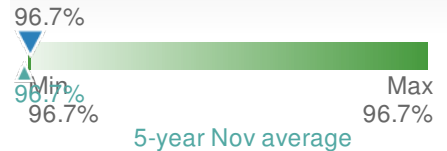
YTD	2017	2016	+/-
	\$287,150	\$0	0.0%

5-year Nov average: **\$267,000****Active Listings****356**

Oct 2017	Nov 2016
386	0

Median Days to Contract**18**

Oct 2017	Nov 2016	YTD
24	0	19

Avg Sold to OLP Ratio**96.7%**

Oct 2017	Nov 2016	YTD
96.3%	0.0%	96.8%

November 2017**Duluth, GA - Single Family****New Listings****90****↓ -25.6%**from Oct 2017:
121**↔ 0.0%**from Nov 2016:
0

YTD	2017	2016	+/-
	1,680	0	0.0%

5-year Nov average: **90****Closed Sales****78****↓ -21.2%**from Oct 2017:
99**↔ 0.0%**from Nov 2016:
0

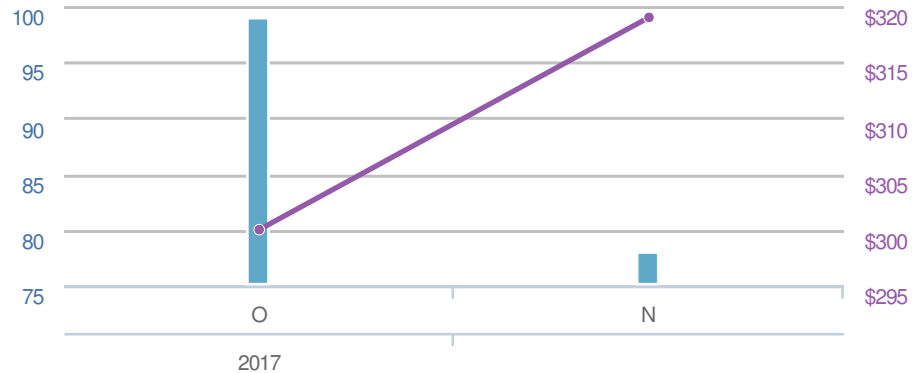
YTD	2017	2016	+/-
	1,086	0	0.0%

5-year Nov average: **78****New Pending****58****↓ -29.3%**from Oct 2017:
82**↔ 0.0%**from Nov 2016:
0

YTD	2017	2016	+/-
	1,083	0	0.0%

5-year Nov average: **58****Median Sold Price****\$319,950****↑ 6.7%**from Oct 2017:
\$300,000**↔ 0.0%**from Nov 2016:
\$0

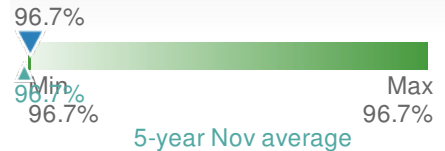
YTD	2017	2016	+/-
	\$329,942	\$0	0.0%

5-year Nov average: **\$319,950****Closed Sales****Median Sold Price (\$1,000s)****Active Listings****301**

Oct 2017	Nov 2016
323	0

Median Days to Contract**18**

Oct 2017	Nov 2016	YTD
26	0	21

Avg Sold to OLP Ratio**96.7%**

Oct 2017	Nov 2016	YTD
95.9%	0.0%	96.6%

November 2017**Duluth, GA - Townhouse****New Listings****15****↓ -50.0%**from Oct 2017:
30**↔ 0.0%**from Nov 2016:
0

YTD	2017	2016	+/-
	289	0	0.0%

5-year Nov average: **15****Closed Sales****21****↑ 50.0%**from Oct 2017:
14**↔ 0.0%**from Nov 2016:
0

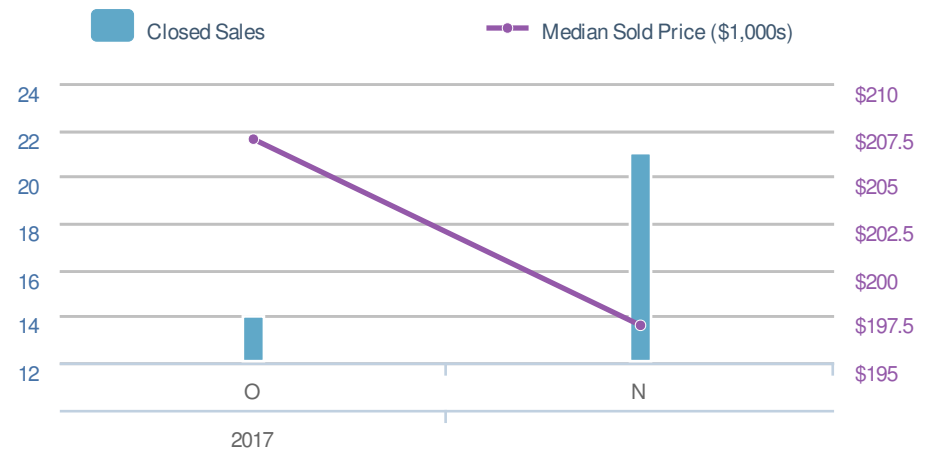
YTD	2017	2016	+/-
	243	0	0.0%

5-year Nov average: **21****New Pendings****22****↓ -8.3%**from Oct 2017:
24**↔ 0.0%**from Nov 2016:
0

YTD	2017	2016	+/-
	243	0	0.0%

5-year Nov average: **22****Median Sold Price****\$197,500****↓ -4.8%**from Oct 2017:
\$207,500**↔ 0.0%**from Nov 2016:
\$0

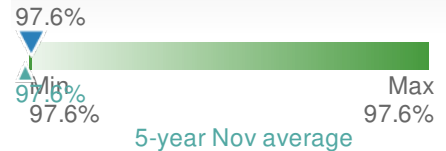
YTD	2017	2016	+/-
	\$190,000	\$0	0.0%

5-year Nov average: **\$197,500****Active Listings****42**

Oct 2017	Nov 2016
50	0

Median Days to Contract**16**

Oct 2017	Nov 2016	YTD
8	0	13

Avg Sold to OLP Ratio**97.6%**

Oct 2017	Nov 2016	YTD
97.8%	0.0%	97.9%

November 2017

Duluth, GA - Condo/Coop

New Listings**10** **66.7%**

from Oct 2017:

6 **0.0%**

from Nov 2016:

0

YTD	2017	2016	+/-
	92	0	0.0%

5-year Nov average: **10****Closed Sales****6** **-25.0%**

from Oct 2017:

8 **0.0%**

from Nov 2016:

0

YTD	2017	2016	+/-
	84	0	0.0%

5-year Nov average: **6****New Pendings****9** **200.0%**

from Oct 2017:

3 **0.0%**

from Nov 2016:

0

YTD	2017	2016	+/-
	80	0	0.0%

5-year Nov average: **9****Median Sold Price****\$123,000** **-11.4%**

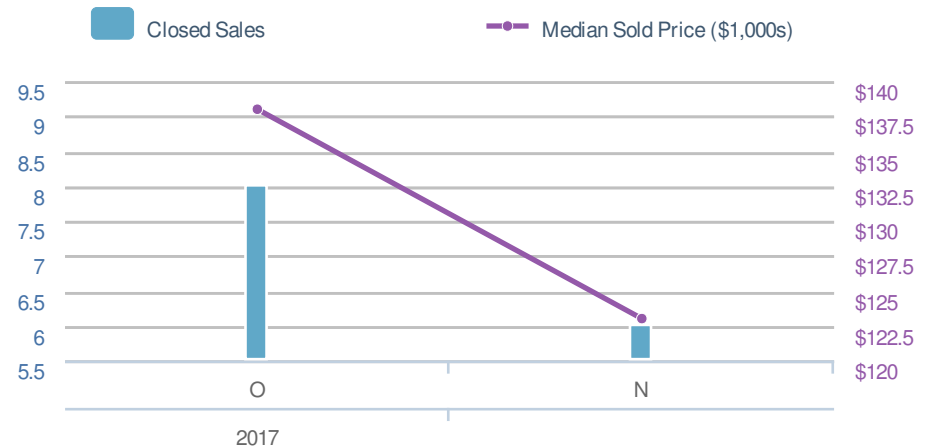
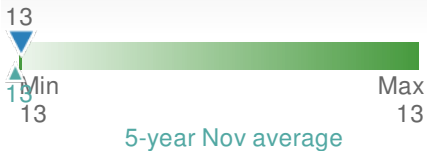
from Oct 2017:

\$138,750 **0.0%**

from Nov 2016:

\$0

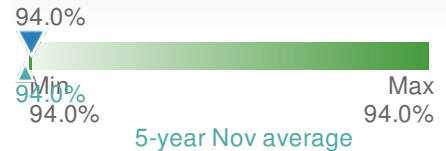
YTD	2017	2016	+/-
	\$137,000	\$0	0.0%

5-year Nov average: **\$123,000****Active Listings****13**

Oct 2017	Nov 2016
13	0

Median Days to Contract**76**

Oct 2017	Nov 2016	YTD
4	0	16

Avg Sold to OLP Ratio**94.0%**

Oct 2017	Nov 2016	YTD
99.3%	0.0%	96.4%