

November 2020

All Home Types
Single Family
Townhouse
Condo/Coop

Local Market Insight

Decatur, GA



Presented by
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November 2020

Decatur, GA

New Listings**209**

 **-34.9%**  **-17.1%**
 from Oct 2020: **321** from Nov 2019: **252**

YTD	2020	2019	+/-
	3,474	4,123	-15.7%

5-year Nov average: **244****Closed Sales****221**

 **-2.6%**  **7.3%**
 from Oct 2020: **227** from Nov 2019: **206**

YTD	2020	2019	+/-
	2,481	2,487	-0.2%

5-year Nov average: **214****New Pendings****215**

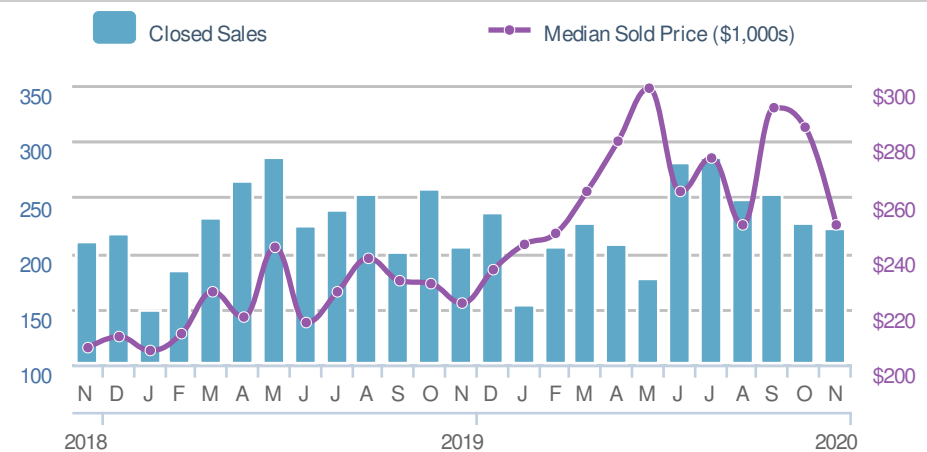
 **-6.1%**  **10.8%**
 from Oct 2020: **229** from Nov 2019: **194**

YTD	2020	2019	+/-
	2,574	2,557	0.7%

5-year Nov average: **190****Median Sold Price****\$250,000**

 **-12.3%**  **12.4%**
 from Oct 2020: **\$285,000** from Nov 2019: **\$222,500**

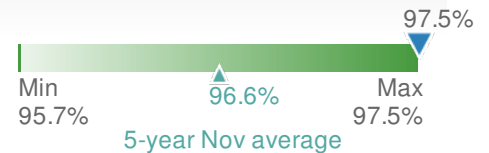
YTD	2020	2019	+/-
	\$265,000	\$225,000	17.8%

5-year Nov average: **\$214,875****Active Listings****423**

Oct 2020	Nov 2019
512	706

Median Days to Contract**15**

Oct 2020	Nov 2019	YTD
14	30	20

Avg Sold to OLP Ratio**97.5%**

Oct 2020	Nov 2019	YTD
101.2%	95.9%	97.0%

November 2020

Decatur, GA - Single Family

New Listings**153****↓ -38.6%**from Oct 2020:
249**↓ -22.3%**from Nov 2019:
197

YTD	2020	2019	+/-
	2,637	3,304	-20.2%

5-year Nov average: **197****Closed Sales****176****↑ 1.7%**from Oct 2020:
173**↑ 3.5%**from Nov 2019:
170

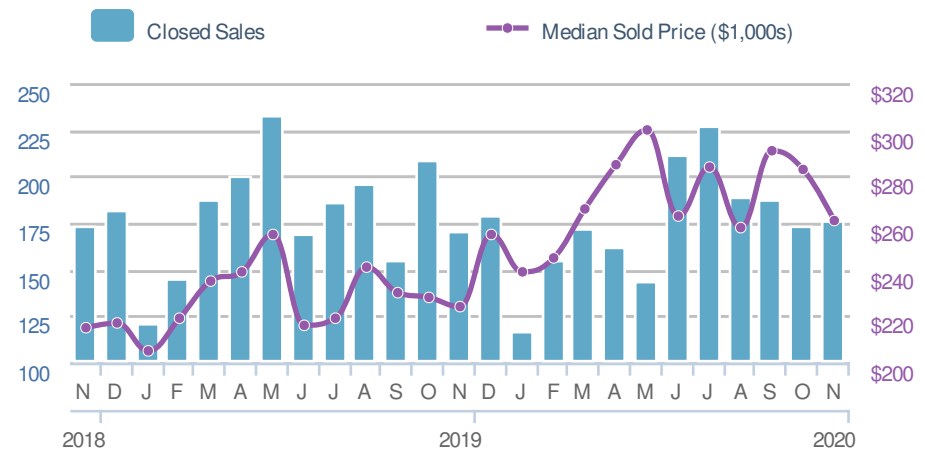
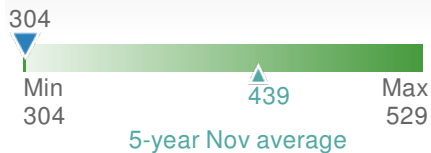
YTD	2020	2019	+/-
	1,908	1,965	-2.9%

5-year Nov average: **172****New Pending****154****↓ -13.5%**from Oct 2020:
178**↓ -2.5%**from Nov 2019:
158

YTD	2020	2019	+/-
	1,978	2,013	-1.7%

5-year Nov average: **151****Median Sold Price****\$261,500****↓ -7.8%**from Oct 2020:
\$283,500**↑ 16.5%**from Nov 2019:
\$224,500

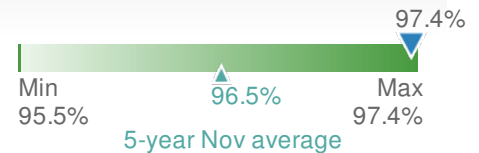
YTD	2020	2019	+/-
	\$268,000	\$230,000	16.5%

5-year Nov average: **\$220,938****Active Listings****304**

Oct 2020	Nov 2019
363	523

Median Days to Contract**14**

Oct 2020	Nov 2019	YTD
13	30	18

Avg Sold to OLP Ratio**97.4%**

Oct 2020	Nov 2019	YTD
102.2%	95.7%	97.0%

November 2020

Decatur, GA - Townhouse

New Listings**29****↓ -27.5%**from Oct 2020:
40**↔ 0.0%**from Nov 2019:
29

YTD	2020	2019	+/-
	464	459	1.1%

5-year Nov average: **26****Closed Sales****20****↓ -44.4%**from Oct 2020:
36**↔ 0.0%**from Nov 2019:
20

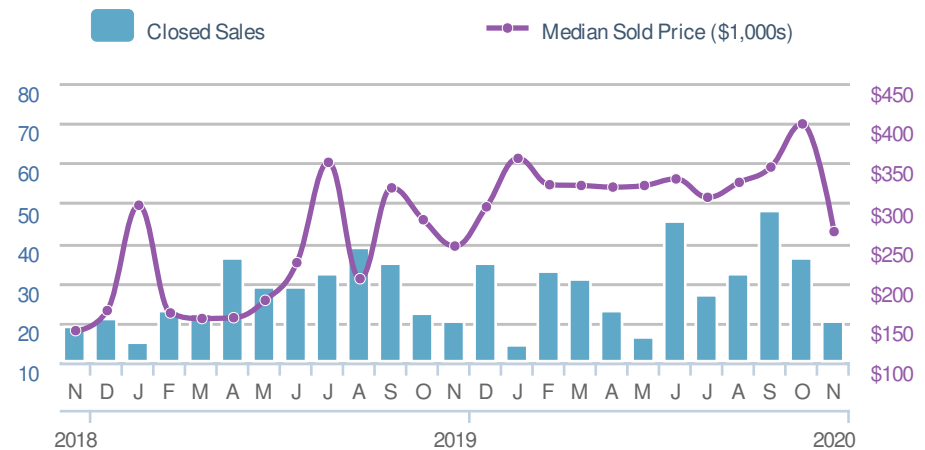
YTD	2020	2019	+/-
	325	302	7.6%

5-year Nov average: **23****New Pending****31****↑ 19.2%**from Oct 2020:
26**↑ 82.4%**from Nov 2019:
17

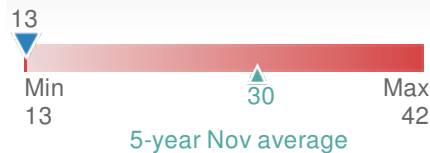
YTD	2020	2019	+/-
	338	314	7.6%

5-year Nov average: **19****Median Sold Price****\$264,000****↓ -34.0%**from Oct 2020:
\$399,750**↑ 7.0%**from Nov 2019:
\$246,750

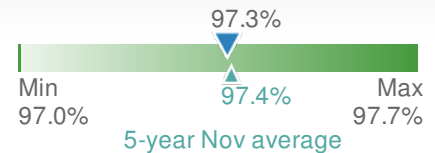
YTD	2020	2019	+/-
	\$330,175	\$190,000	73.8%

5-year Nov average: **\$219,188****Active Listings****58**

Oct 2020	Nov 2019
72	97

Median Days to Contract**13**

Oct 2020	Nov 2019	YTD
18	42	23

Avg Sold to OLP Ratio**97.3%**

Oct 2020	Nov 2019	YTD
99.2%	97.0%	98.3%

November 2020

Decatur, GA - Condo/Coop

New Listings**27****↓ -15.6%**from Oct 2020:
32**↑ 3.8%**from Nov 2019:
26

YTD	2020	2019	+/-
	373	360	3.6%

5-year Nov average: **22****Closed Sales****25****↑ 38.9%**from Oct 2020:
18**↑ 56.3%**from Nov 2019:
16

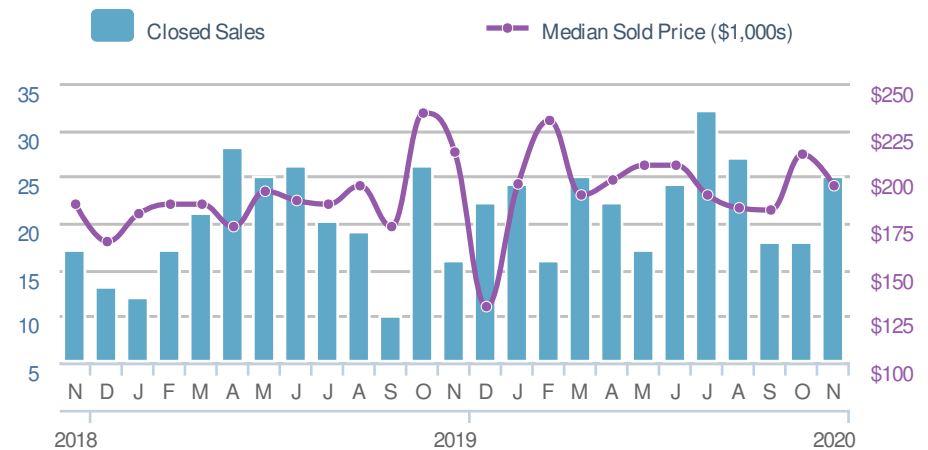
YTD	2020	2019	+/-
	248	220	12.7%

5-year Nov average: **19****New Pending****30****↑ 20.0%**from Oct 2020:
25**↑ 57.9%**from Nov 2019:
19

YTD	2020	2019	+/-
	258	230	12.2%

5-year Nov average: **19****Median Sold Price****\$195,000****↓ -8.1%**from Oct 2020:
\$212,200**↓ -8.5%**from Nov 2019:
\$213,000

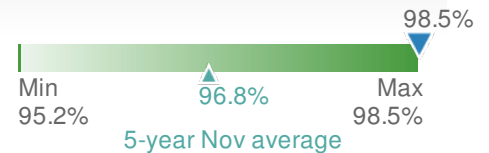
YTD	2020	2019	+/-
	\$190,261	\$186,000	2.3%

5-year Nov average: **\$189,925****Active Listings****61**

Oct 2020	Nov 2019
77	86

Median Days to Contract**27**

Oct 2020	Nov 2019	YTD
48	28	27

Avg Sold to OLP Ratio**98.5%**

Oct 2020	Nov 2019	YTD
95.1%	96.3%	94.9%