

June 2020

All Home Types
Single Family
Townhouse
Condo/Coop

Local Market Insight

Decatur, GA



Presented by
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June 2020

Decatur, GA

New Listings

330

↑ 0.3%

from May 2020:

329

↓ -12.7%

from Jun 2019:

378

YTD	2020	2019	+/-
	1,990	2,310	-13.9%

5-year Jun average: 364

Closed Sales

280

↑ 59.1%

from May 2020:

176

↑ 25.6%

from Jun 2019:

223

YTD	2020	2019	+/-
	1,248	1,335	-6.5%

5-year Jun average: 256

New Pending

282

↑ 4.1%

from May 2020:

271

↑ 27.6%

from Jun 2019:

221

YTD	2020	2019	+/-
	1,397	1,417	-1.4%

5-year Jun average: 246

Median Sold Price

\$262,950

↓ -12.3%

from May 2020:

\$299,995

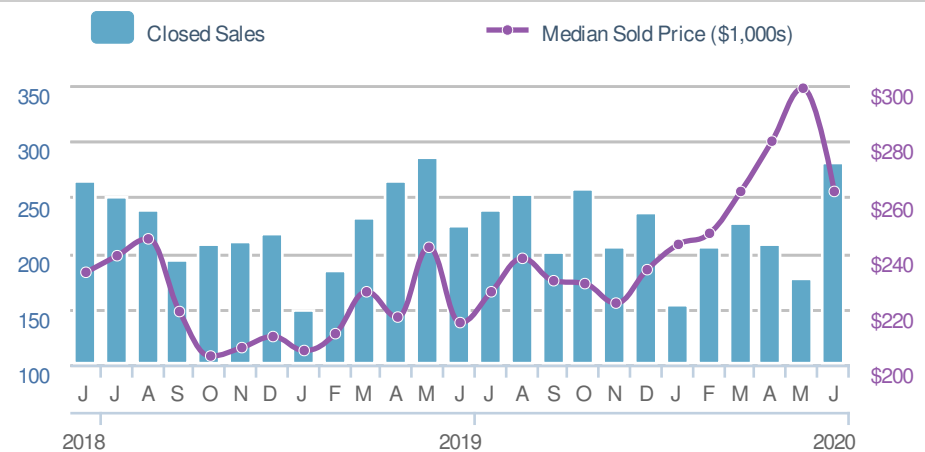
↑ 22.3%

from Jun 2019:

\$215,000

YTD	2020	2019	+/-
	\$263,450	\$220,000	19.8%

5-year Jun average: \$237,067



Active Listings

571



May 2020	Jun 2019
643	797

Median Days to Contract

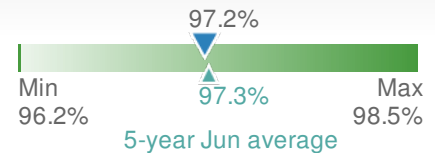
24



May 2020	Jun 2019	YTD
22	19	24

Avg Sold to OLP Ratio

97.2%



May 2020	Jun 2019	YTD
95.5%	96.2%	96.0%

June 2020

Decatur, GA - Single Family

New Listings**235****↓ -8.2%**from May 2020:
256**↓ -23.0%**from Jun 2019:
305

YTD	2020	2019	+/-
	1,514	1,888	-19.8%

5-year Jun average: **283****Closed Sales****211****↑ 47.6%**from May 2020:
143**↑ 25.6%**from Jun 2019:
168

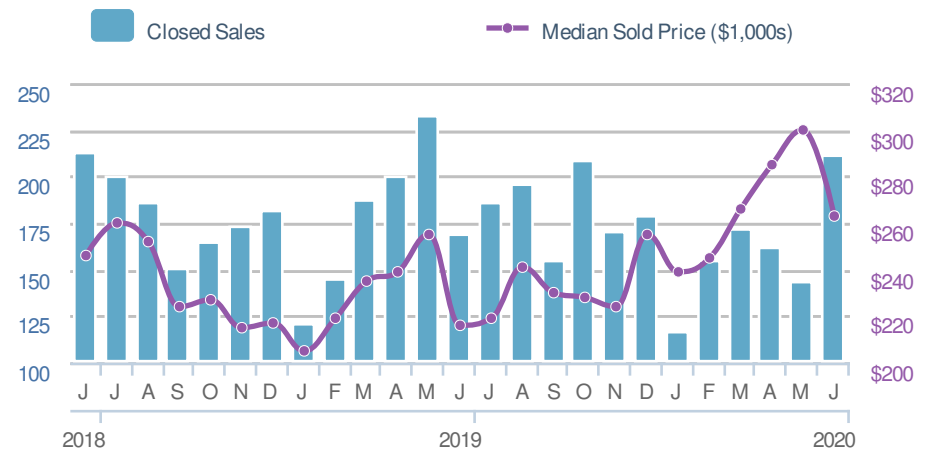
YTD	2020	2019	+/-
	958	1,052	-8.9%

5-year Jun average: **197****New Pending****226****↑ 9.7%**from May 2020:
206**↑ 34.5%**from Jun 2019:
168

YTD	2020	2019	+/-
	1,088	1,108	-1.8%

5-year Jun average: **195****Median Sold Price****\$263,900****↓ -12.0%**from May 2020:
\$300,000**↑ 22.2%**from Jun 2019:
\$216,000

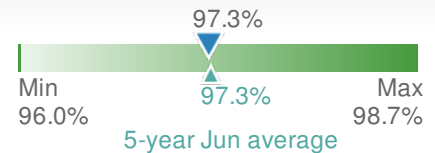
YTD	2020	2019	+/-
	\$264,450	\$230,000	15.0%

5-year Jun average: **\$241,967****Active Listings****408**

May 2020	Jun 2019
492	643

Median Days to Contract**23**

May 2020	Jun 2019	YTD
22	22	23

Avg Sold to OLP Ratio**97.3%**

May 2020	Jun 2019	YTD
95.5%	96.0%	96.0%

June 2020**Decatur, GA - Townhouse****New Listings****46****↑ 4.5%**from May 2020:
44**↑ 9.5%**from Jun 2019:
42

YTD	2020	2019	+/-
	260	237	9.7%

5-year Jun average: **41****Closed Sales****45****↑ 181.3%**from May 2020:
16**↑ 55.2%**from Jun 2019:
29

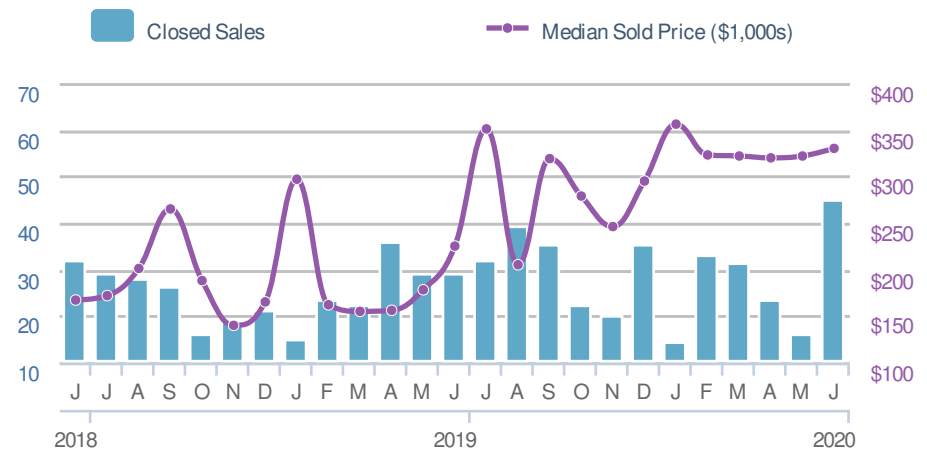
YTD	2020	2019	+/-
	162	154	5.2%

5-year Jun average: **35****New Pending****30****↓ -30.2%**from May 2020:
43**↑ 11.1%**from Jun 2019:
27

YTD	2020	2019	+/-
	172	171	0.6%

5-year Jun average: **26****Median Sold Price****\$330,250****↑ 2.3%**from May 2020:
\$322,688**↑ 46.8%**from Jun 2019:
\$225,000

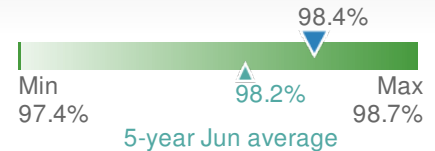
YTD	2020	2019	+/-
	\$325,188	\$165,665	96.3%

5-year Jun average: **\$240,891****Active Listings****86**

May 2020	Jun 2019
82	96

Median Days to Contract**41**

May 2020	Jun 2019	YTD
42	11	38

Avg Sold to OLP Ratio**98.4%**

May 2020	Jun 2019	YTD
96.2%	97.4%	97.6%

June 2020**Decatur, GA - Condo/Coop****New Listings****49****↑69.0%**from May 2020:
29**↑58.1%**from Jun 2019:
31

YTD	2020	2019	+/-
	216	185	16.8%

5-year Jun average: **41****Closed Sales****24****↑41.2%**from May 2020:
17**↓-7.7%**from Jun 2019:
26

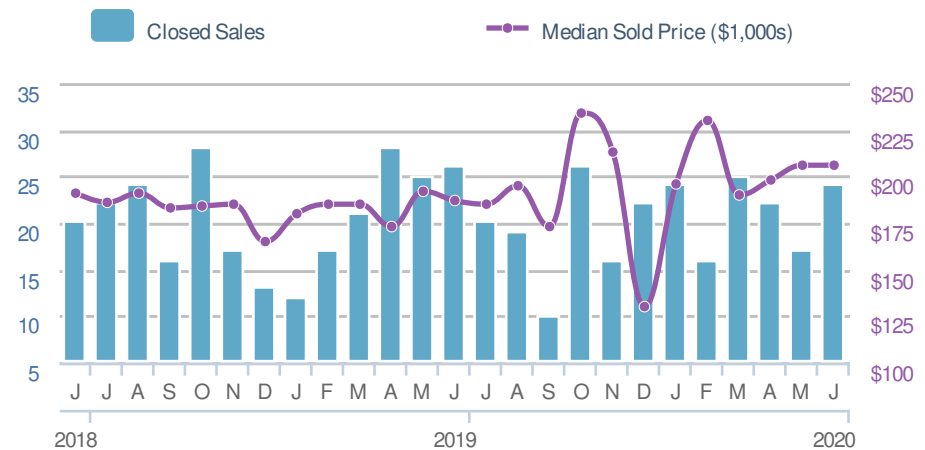
YTD	2020	2019	+/-
	128	129	-0.8%

5-year Jun average: **23****New Pending****26****↑18.2%**from May 2020:
22**↔0.0%**from Jun 2019:
26

YTD	2020	2019	+/-
	137	138	-0.7%

5-year Jun average: **24****Median Sold Price****\$206,500****↔0.0%**from May 2020:
\$206,500**↑10.1%**from Jun 2019:
\$187,500

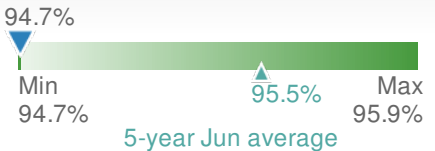
YTD	2020	2019	+/-
	\$198,850	\$185,000	7.5%

5-year Jun average: **\$195,000****Active Listings****77**

May 2020	Jun 2019
69	58

Median Days to Contract**27**

May 2020	Jun 2019	YTD
13	12	28

Avg Sold to OLP Ratio**94.7%**

May 2020	Jun 2019	YTD
95.0%	95.8%	94.2%