

November 2019

All Home Types
Single Family
Townhouse
Condo/Coop

Local Market Insight

Decatur, GA



Presented by
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November 2019

Decatur, GA

New Listings**252****↓ -30.8%**from Oct 2019:
364**↓ -15.4%**from Nov 2018:
298

YTD	2019	2018	+/-
	4,123	3,757	9.7%

5-year Nov average: **256****Closed Sales****206****↓ -19.5%**from Oct 2019:
256**↓ -1.4%**from Nov 2018:
209

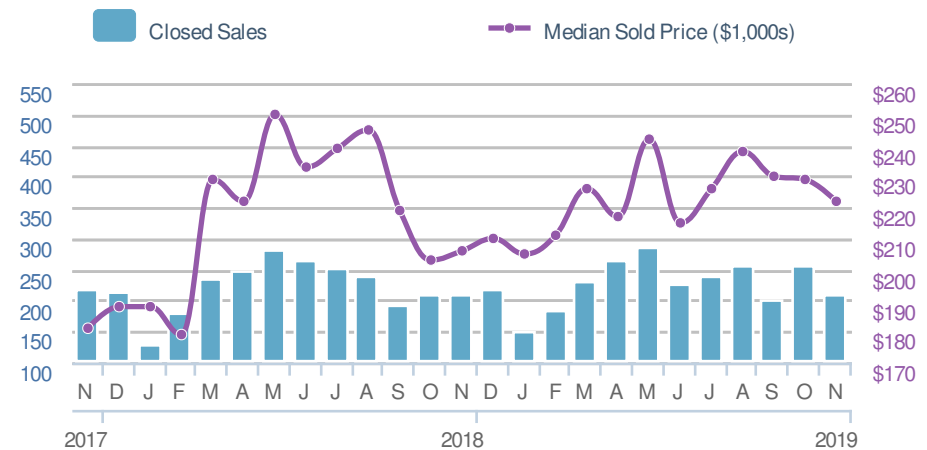
YTD	2019	2018	+/-
	2,487	2,428	2.4%

5-year Nov average: **211****New Pendings****194****↓ -15.3%**from Oct 2019:
229**↑ 4.3%**from Nov 2018:
186

YTD	2019	2018	+/-
	2,557	2,510	1.9%

5-year Nov average: **181****Median Sold Price****\$222,500****↓ -3.1%**from Oct 2019:
\$229,700**↑ 8.0%**from Nov 2018:
\$206,000

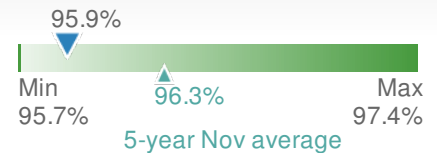
YTD	2019	2018	+/-
	\$225,000	\$218,625	2.9%

5-year Nov average: **\$203,167****Active Listings****706**

Oct 2019	Nov 2018
776	675

Median Days to Contract**30**

Oct 2019	Nov 2018	YTD
22	21	21

Avg Sold to OLP Ratio**95.9%**

Oct 2019	Nov 2018	YTD
94.6%	95.7%	96.3%

November 2019

Decatur, GA - Single Family

New Listings

197

↓ -32.5%

from Oct 2019:
292

↓ -20.9%

from Nov 2018:
249

YTD	2019	2018	+/-
	3,304	3,042	8.6%

5-year Nov average: 211

Closed Sales

170

↓ -18.3%

from Oct 2019:
208

↓ -1.7%

from Nov 2018:
173

YTD	2019	2018	+/-
	1,965	1,921	2.3%

5-year Nov average: 170

New Pendings

158

↓ -10.7%

from Oct 2019:
177

↑ 1.3%

from Nov 2018:
156

YTD	2019	2018	+/-
	2,013	1,999	0.7%

5-year Nov average: 150

Median Sold Price

\$224,500

↓ -1.6%

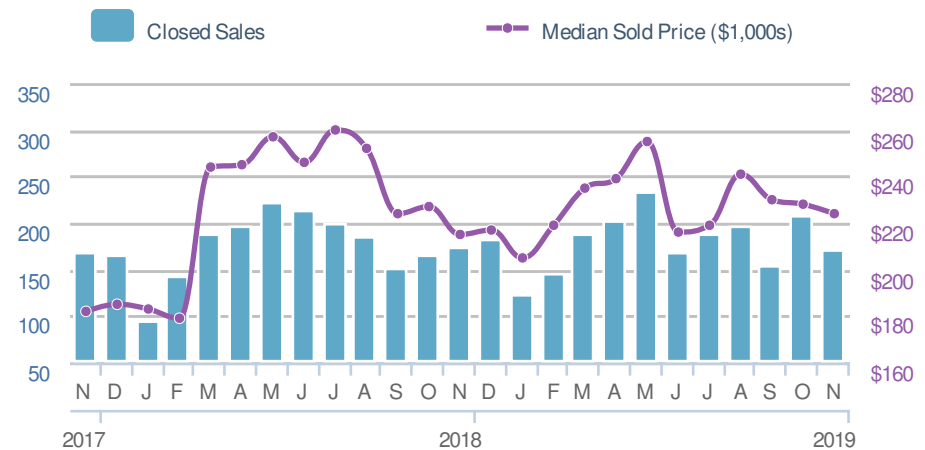
from Oct 2019:
\$228,250

↑ 4.4%

from Nov 2018:
\$215,000

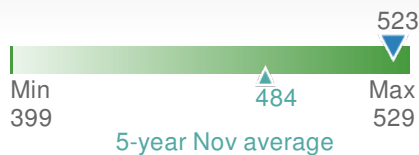
YTD	2019	2018	+/-
	\$230,000	\$233,000	-1.3%

5-year Nov average: \$207,417



Active Listings

523



Oct 2019	Nov 2018
587	529

Median Days to Contract

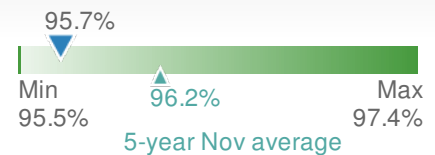
30



Oct 2019	Nov 2018	YTD
28	20	21

Avg Sold to OLP Ratio

95.7%



Oct 2019	Nov 2018	YTD
94.2%	95.5%	95.7%

November 2019

Decatur, GA - Townhouse

New Listings**29****↓ -23.7%**from Oct 2019:
38**↑ 7.4%**from Nov 2018:
27

YTD	2019	2018	+/-
	459	352	30.4%

5-year Nov average: **24****Closed Sales****20****↓ -9.1%**from Oct 2019:
22**↑ 5.3%**from Nov 2018:
19

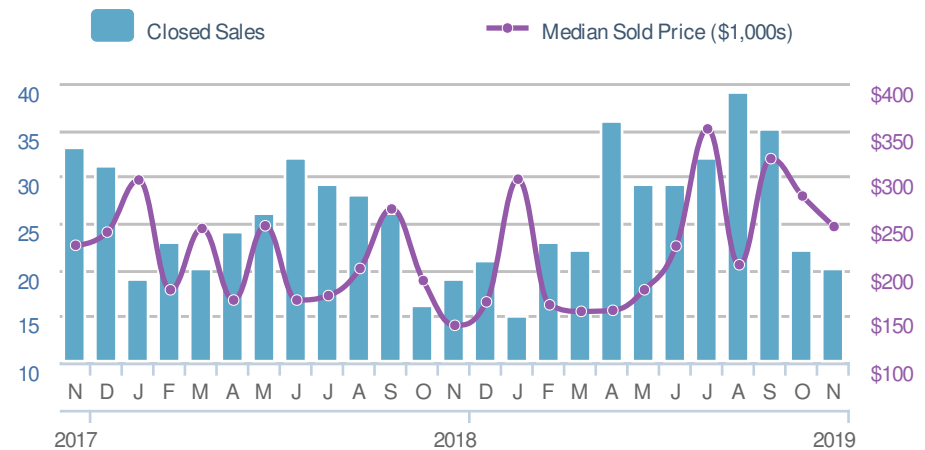
YTD	2019	2018	+/-
	302	262	15.3%

5-year Nov average: **24****New Pending****17****↓ -45.2%**from Oct 2019:
31**↑ 21.4%**from Nov 2018:
14

YTD	2019	2018	+/-
	314	266	18.0%

5-year Nov average: **15****Median Sold Price****\$246,750****↓ -11.9%**from Oct 2019:
\$279,950**↑ 76.3%**from Nov 2018:
\$140,000

YTD	2019	2018	+/-
	\$190,000	\$182,426	4.2%

5-year Nov average: **\$204,250****Active Listings****97**

Oct 2019	Nov 2018
97	74

Median Days to Contract**42**

Oct 2019	Nov 2018	YTD
28	39	28

Avg Sold to OLP Ratio**97.0%**

Oct 2019	Nov 2018	YTD
97.1%	97.7%	98.8%

November 2019**Decatur, GA - Condo/Coop****New Listings****26****↓ -23.5%**from Oct 2019:
34**↑ 18.2%**from Nov 2018:
22

YTD	2019	2018	+/-
	360	363	-0.8%

5-year Nov average: **20****Closed Sales****16****↓ -38.5%**from Oct 2019:
26**↓ -5.9%**from Nov 2018:
17

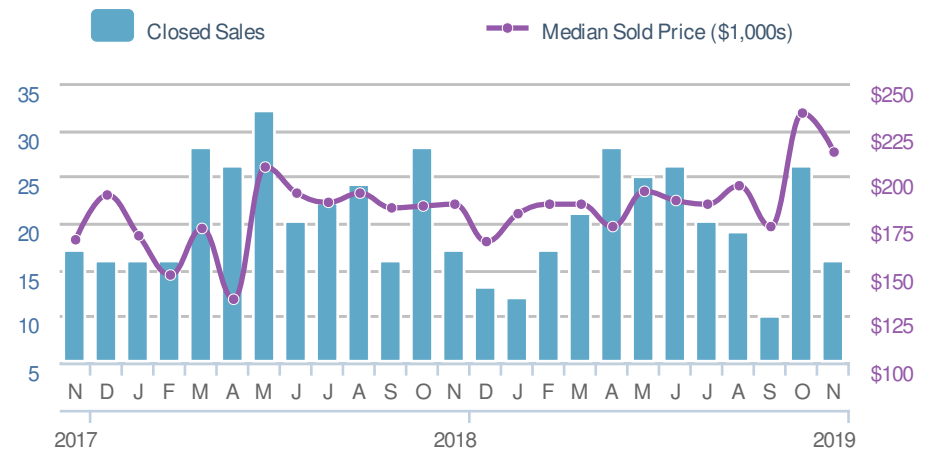
YTD	2019	2018	+/-
	220	245	-10.2%

5-year Nov average: **17****New Pending****19****↓ -9.5%**from Oct 2019:
21**↑ 18.8%**from Nov 2018:
16

YTD	2019	2018	+/-
	230	245	-6.1%

5-year Nov average: **16****Median Sold Price****\$213,000****↓ -9.0%**from Oct 2019:
\$234,000**↑ 15.1%**from Nov 2018:
\$185,000

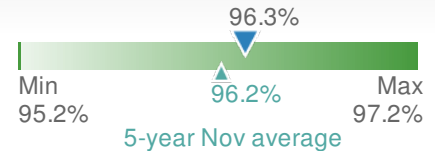
YTD	2019	2018	+/-
	\$186,000	\$178,000	4.5%

5-year Nov average: **\$188,233****Active Listings****86**

Oct 2019	Nov 2018
92	72

Median Days to Contract**28**

Oct 2019	Nov 2018	YTD
12	26	16

Avg Sold to OLP Ratio**96.3%**

Oct 2019	Nov 2018	YTD
96.1%	95.2%	98.0%