

March 2019

All Home Types
Single Family
Townhouse
Condo/Coop

Local Market Insight

Decatur, GA



Presented by
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March 2019

Decatur, GA

New Listings**418****↑26.3%**from Feb 2019:
331**↑18.4%**from Mar 2018:
353

YTD	2019	2018	+/-
	1,114	878	26.9%

5-year Mar average: **386****Closed Sales****230****↑25.0%**from Feb 2019:
184**↓-1.7%**from Mar 2018:
234

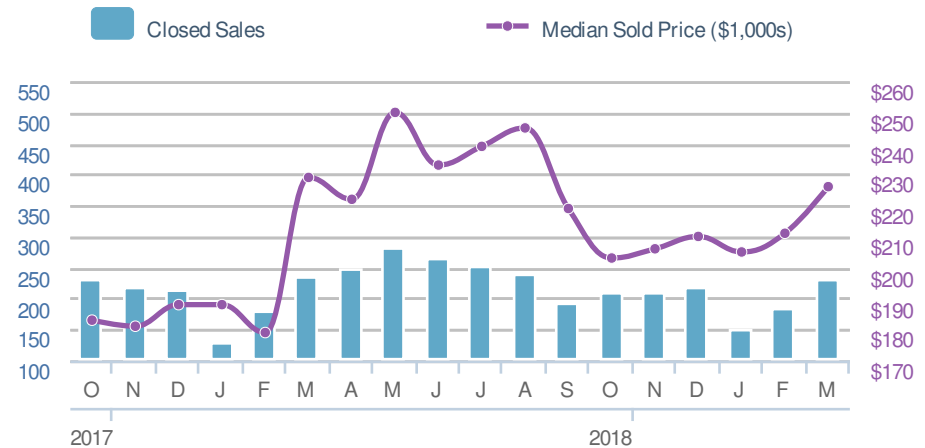
YTD	2019	2018	+/-
	562	542	3.7%

5-year Mar average: **232****New Pending****284****↑30.9%**from Feb 2019:
217**↑3.6%**from Mar 2018:
274

YTD	2019	2018	+/-
	705	684	3.1%

5-year Mar average: **279****Median Sold Price****\$226,245****↑7.1%**from Feb 2019:
\$211,200**↓-1.2%**from Mar 2018:
\$229,000

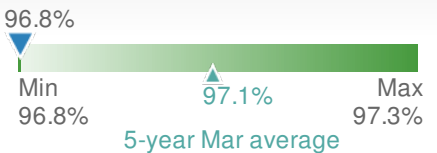
YTD	2019	2018	+/-
	\$216,250	\$196,500	10.1%

5-year Mar average: **\$227,623****Active Listings****673**

Feb 2019	Mar 2018
646	425

Median Days to Contract**20**

Feb 2019	Mar 2018	YTD
22	11	22

Avg Sold to OLP Ratio**96.8%**

Feb 2019	Mar 2018	YTD
95.8%	97.3%	96.0%

March 2019

Decatur, GA - Single Family

New Listings**337****↑24.8%**from Feb 2019:
270**↑12.7%**from Mar 2018:
299

YTD	2019	2018	+/-
	925	713	29.7%

5-year Mar average: **318****Closed Sales****187****↑29.9%**from Feb 2019:
144**↑0.5%**from Mar 2018:
186

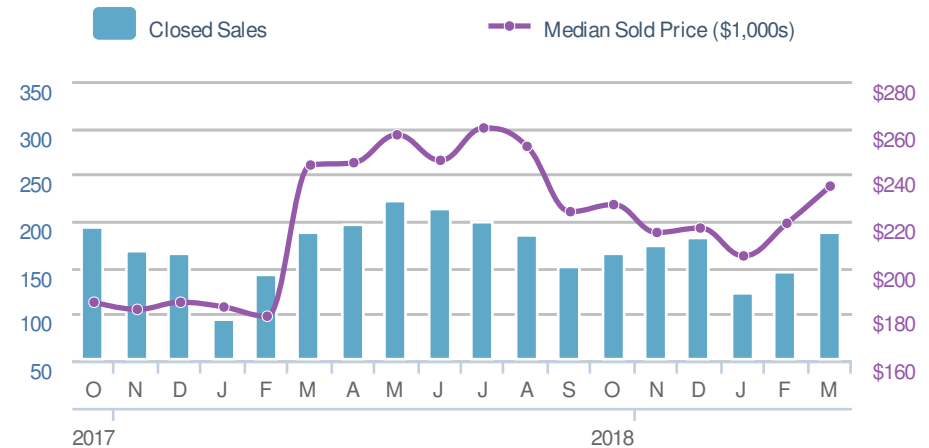
YTD	2019	2018	+/-
	452	420	7.6%

5-year Mar average: **187****New Pending****228****↑35.7%**from Feb 2019:
168**↑7.0%**from Mar 2018:
213

YTD	2019	2018	+/-
	558	539	3.5%

5-year Mar average: **221****Median Sold Price****\$235,000****↑6.9%**from Feb 2019:
\$219,810**↓-3.9%**from Mar 2018:
\$244,495

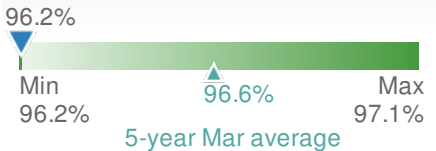
YTD	2019	2018	+/-
	\$225,000	\$200,000	12.5%

5-year Mar average: **\$239,748****Active Listings****530**

Feb 2019	Mar 2018
521	358

Median Days to Contract**20**

Feb 2019	Mar 2018	YTD
20	12	22

Avg Sold to OLP Ratio**96.2%**

Feb 2019	Mar 2018	YTD
95.9%	97.1%	95.7%

March 2019**Decatur, GA - Townhouse****New Listings****47****↑42.4%**from Feb 2019:
33**↑88.0%**from Mar 2018:
25

YTD	2019	2018	+/-
	107	85	25.9%

5-year Mar average: **36****Closed Sales****22****↓-4.3%**from Feb 2019:
23**↑10.0%**from Mar 2018:
20

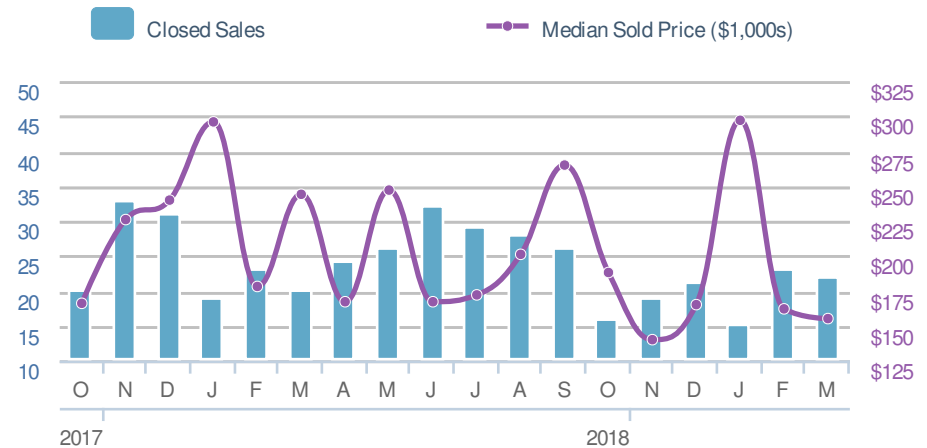
YTD	2019	2018	+/-
	60	62	-3.2%

5-year Mar average: **21****New Pending****31****↑19.2%**from Feb 2019:
26**↓-11.4%**from Mar 2018:
35

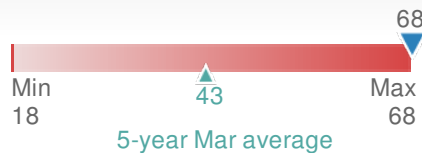
YTD	2019	2018	+/-
	83	80	3.8%

5-year Mar average: **33****Median Sold Price****\$155,500****↓-4.1%**from Feb 2019:
\$162,170**↓-36.3%**from Mar 2018:
\$244,153

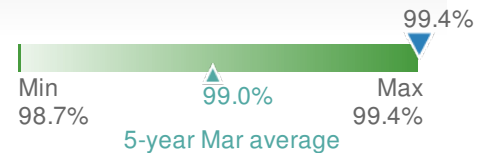
YTD	2019	2018	+/-
	\$171,992	\$278,838	-38.3%

5-year Mar average: **\$199,827****Active Listings****78**

Feb 2019	Mar 2018
65	39

Median Days to Contract**68**

Feb 2019	Mar 2018	YTD
18	18	30

Avg Sold to OLP Ratio**99.4%**

Feb 2019	Mar 2018	YTD
98.4%	98.7%	98.7%

March 2019**Decatur, GA - Condo/Coop****New Listings****34****↑21.4%**from Feb 2019:
28**↑17.2%**from Mar 2018:
29

YTD	2019	2018	+/-
	82	80	2.5%

5-year Mar average: **32****Closed Sales****21****↑23.5%**from Feb 2019:
17**↓-25.0%**from Mar 2018:
28

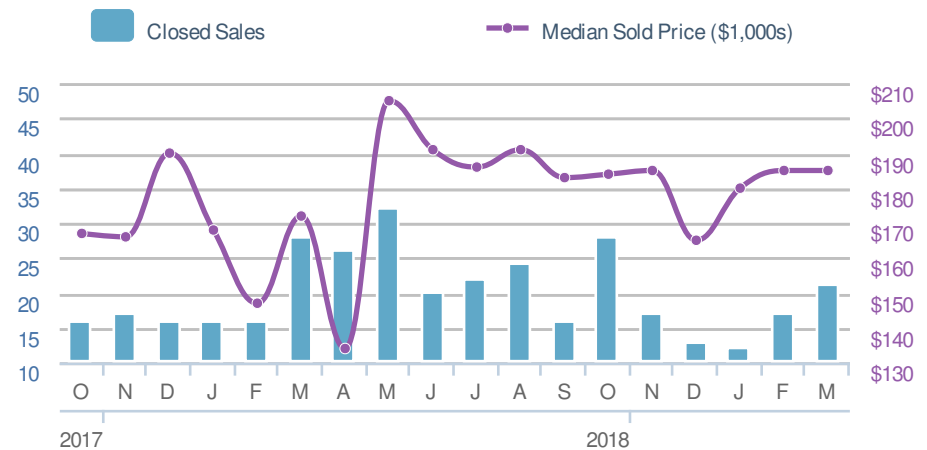
YTD	2019	2018	+/-
	50	60	-16.7%

5-year Mar average: **25****New Pending****25****↑8.7%**from Feb 2019:
23**↓-3.8%**from Mar 2018:
26

YTD	2019	2018	+/-
	64	65	-1.5%

5-year Mar average: **26****Median Sold Price****\$185,000****↔0.0%**from Feb 2019:
\$185,000**↑7.2%**from Mar 2018:
\$172,500

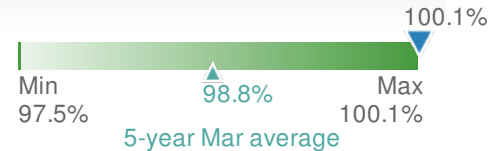
YTD	2019	2018	+/-
	\$183,500	\$166,850	10.0%

5-year Mar average: **\$178,750****Active Listings****65**

Feb 2019	Mar 2018
60	28

Median Days to Contract**6**

Feb 2019	Mar 2018	YTD
67	4	15

Avg Sold to OLP Ratio**100.1%**

Feb 2019	Mar 2018	YTD
91.4%	97.5%	96.2%