

January 2019

All Home Types
Single Family
Townhouse
Condo/Coop

Local Market Insight

Decatur, GA



Presented by
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January 2019

Decatur, GA

New Listings**365****↑80.7%**from Dec 2018:
202**↑51.5%**from Jan 2018:
241

YTD	2019	2018	+/-
	365	241	51.5%

5-year Jan average: **303****Closed Sales****148****↓-31.5%**from Dec 2018:
216**↑15.6%**from Jan 2018:
128

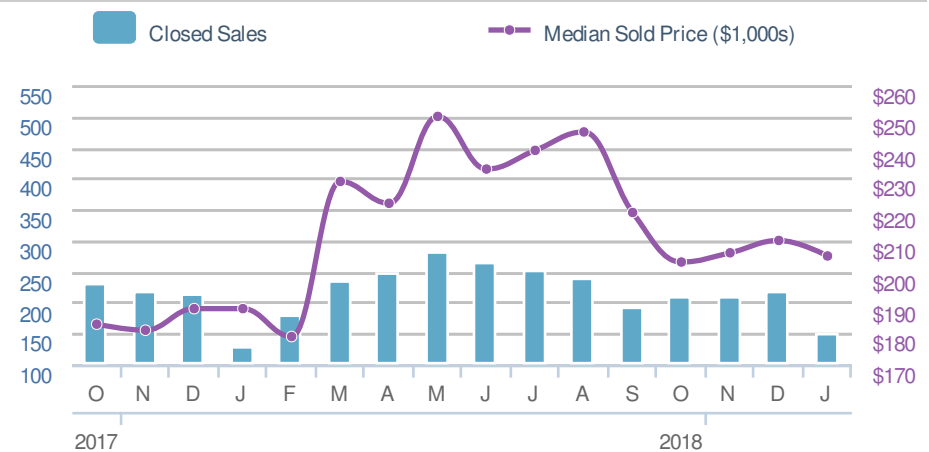
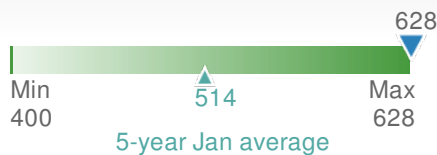
YTD	2019	2018	+/-
	148	128	15.6%

5-year Jan average: **138****New Pendings****204****↑37.8%**from Dec 2018:
148**↑12.7%**from Jan 2018:
181

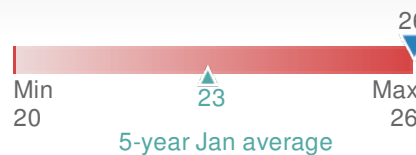
YTD	2019	2018	+/-
	204	181	12.7%

5-year Jan average: **193****Median Sold Price****\$205,000****↓-2.4%**from Dec 2018:
\$210,000**↑8.6%**from Jan 2018:
\$188,750

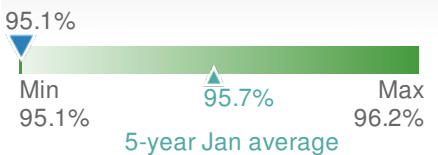
YTD	2019	2018	+/-
	\$205,000	\$188,750	8.6%

5-year Jan average: **\$196,875****Active Listings****628**

Dec 2018	Jan 2018
579	400

Median Days to Contract**26**

Dec 2018	Jan 2018	YTD
27	20	26

Avg Sold to OLP Ratio**95.1%**

Dec 2018	Jan 2018	YTD
95.3%	96.2%	95.1%

January 2019

Decatur, GA - Single Family

New Listings**318****↑80.7%**from Dec 2018:
176**↑63.1%**from Jan 2018:
195

YTD	2019	2018	+/-
	318	195	63.1%

5-year Jan average: **257****Closed Sales****121****↓-33.5%**from Dec 2018:
182**↑30.1%**from Jan 2018:
93

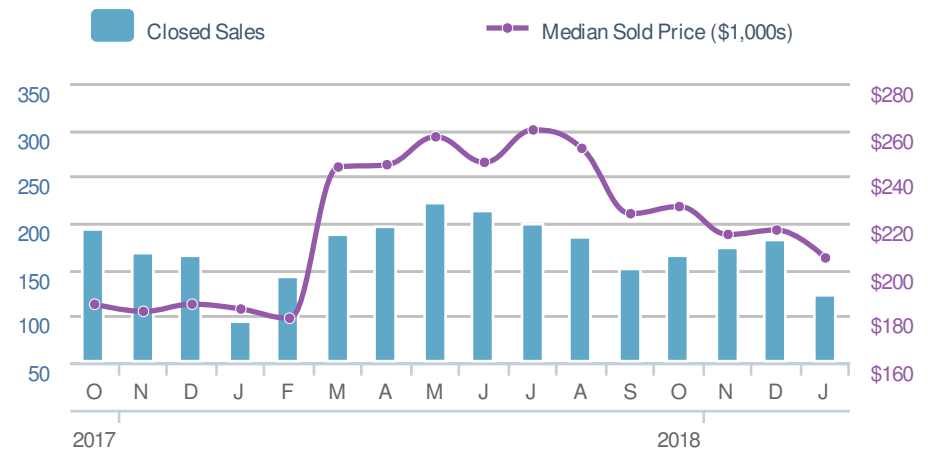
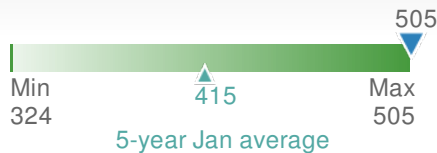
YTD	2019	2018	+/-
	121	93	30.1%

5-year Jan average: **107****New Pendings****162****↑32.8%**from Dec 2018:
122**↑8.7%**from Jan 2018:
149

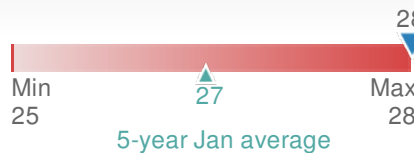
YTD	2019	2018	+/-
	162	149	8.7%

5-year Jan average: **156****Median Sold Price****\$205,000****↓-5.7%**from Dec 2018:
\$217,500**↑12.0%**from Jan 2018:
\$183,000

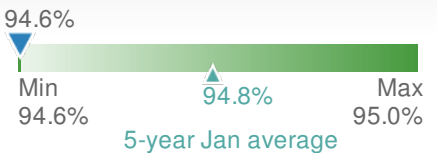
YTD	2019	2018	+/-
	\$205,000	\$183,000	12.0%

5-year Jan average: **\$194,000****Active Listings****505**

Dec 2018	Jan 2018
447	324

Median Days to Contract**28**

Dec 2018	Jan 2018	YTD
27	25	28

Avg Sold to OLP Ratio**94.6%**

Dec 2018	Jan 2018	YTD
95.1%	95.0%	94.6%

January 2019

Decatur, GA - Townhouse

New Listings**27****↑58.8%**from Dec 2018:
17**↑17.4%**from Jan 2018:
23

YTD	2019	2018	+/-
	27	23	17.4%

5-year Jan average: **25****Closed Sales****15****↓-28.6%**from Dec 2018:
21**↓-21.1%**from Jan 2018:
19

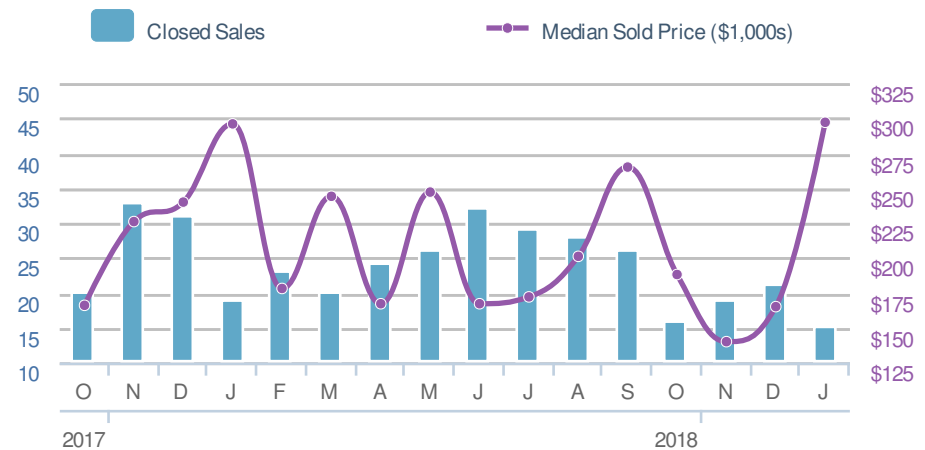
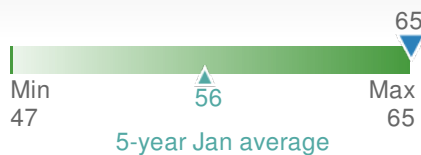
YTD	2019	2018	+/-
	15	19	-21.1%

5-year Jan average: **17****New Pendings****26****↑73.3%**from Dec 2018:
15**↑44.4%**from Jan 2018:
18

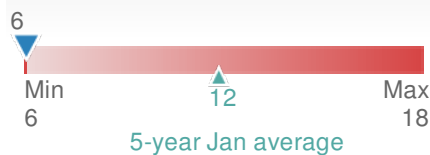
YTD	2019	2018	+/-
	26	18	44.4%

5-year Jan average: **22****Median Sold Price****\$297,900****↑80.4%**from Dec 2018:
\$165,139**↑0.6%**from Jan 2018:
\$296,000

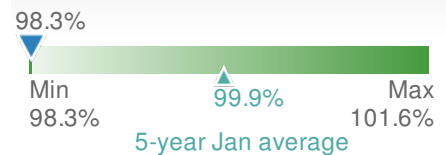
YTD	2019	2018	+/-
	\$297,900	\$296,000	0.6%

5-year Jan average: **\$296,950****Active Listings****65**

Dec 2018	Jan 2018
70	47

Median Days to Contract**6**

Dec 2018	Jan 2018	YTD
25	18	6

Avg Sold to OLP Ratio**98.3%**

Dec 2018	Jan 2018	YTD
99.1%	101.6%	98.3%

January 2019

Decatur, GA - Condo/Coop

New Listings

20

↑ 122.2%

from Dec 2018:
9

↓ -13.0%

from Jan 2018:
23

YTD	2019	2018	+/-
	20	23	-13.0%

5-year Jan average: 22

Closed Sales

12

↓ -7.7%

from Dec 2018:
13

↓ -25.0%

from Jan 2018:
16

YTD	2019	2018	+/-
	12	16	-25.0%

5-year Jan average: 14

New Pendings

16

↑ 45.5%

from Dec 2018:
11

↑ 14.3%

from Jan 2018:
14

YTD	2019	2018	+/-
	16	14	14.3%

5-year Jan average: 15

Median Sold Price

\$180,000

↑ 9.1%

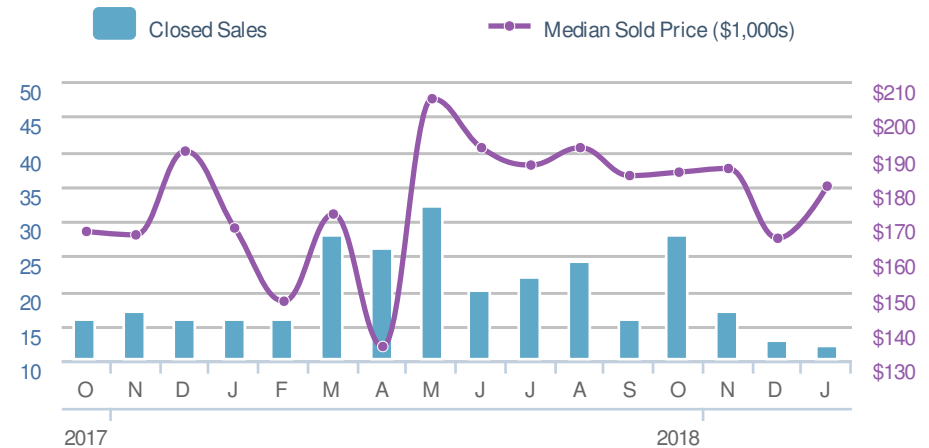
from Dec 2018:
\$165,000

↑ 7.1%

from Jan 2018:
\$168,000

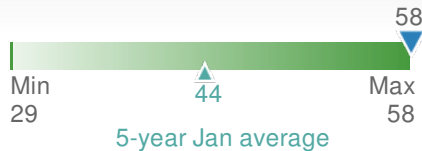
YTD	2019	2018	+/-
	\$180,000	\$168,000	7.1%

5-year Jan average: \$174,000



Active Listings

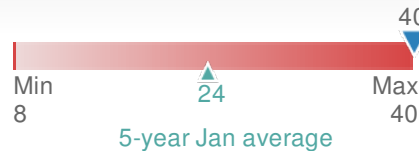
58



Dec 2018	Jan 2018
62	29

Median Days to Contract

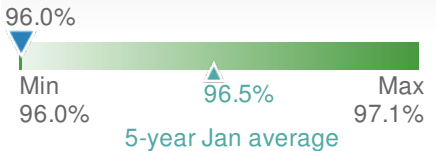
40



Dec 2018	Jan 2018	YTD
17	8	40

Avg Sold to OLP Ratio

96.0%



Dec 2018	Jan 2018	YTD
92.1%	97.1%	96.0%