

# March 2019

All Home Types  
Single Family  
Townhouse  
Condo/Coop

## Local Market Insight

Dallas, GA



Presented by  
**Donika Parker**  
**Maximum One Greater Atl. REALTORS**  
Email: [donika@homesbydonika.com](mailto:donika@homesbydonika.com)  
Work Phone: 770-919-8825  
Mobile Phone: 404-519-5017  
Web: [www.homesbydonika.com](http://www.homesbydonika.com)

**March 2019**

Dallas, GA

**New Listings****257****↑ 17.9%**from Feb 2019:  
**218****↓ -6.9%**from Mar 2018:  
**276**

| YTD | 2019       | 2018       | +/-  |
|-----|------------|------------|------|
|     | <b>692</b> | <b>664</b> | 4.2% |

5-year Mar average: **267****Closed Sales****174****↑ 4.8%**from Feb 2019:  
**166****↓ -1.1%**from Mar 2018:  
**176**

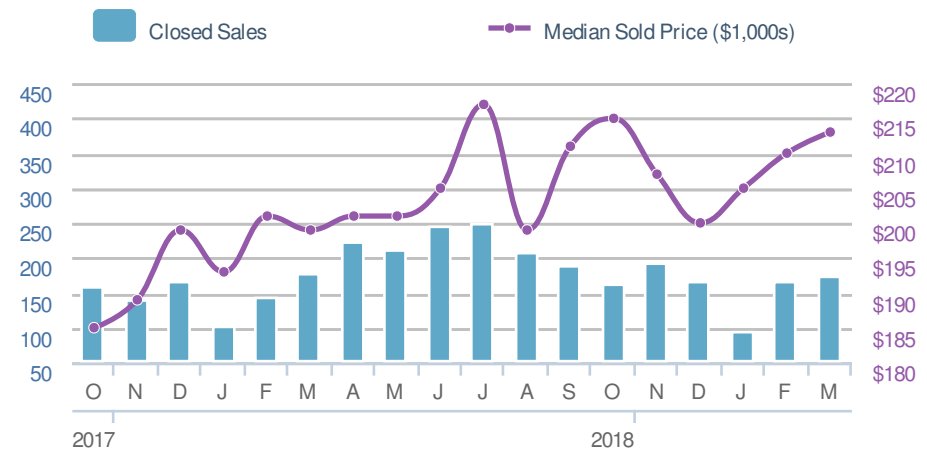
| YTD | 2019       | 2018       | +/-  |
|-----|------------|------------|------|
|     | <b>432</b> | <b>420</b> | 2.9% |

5-year Mar average: **175****New Pendings****200****↑ 14.9%**from Feb 2019:  
**174****↓ -21.9%**from Mar 2018:  
**256**

| YTD | 2019       | 2018       | +/-   |
|-----|------------|------------|-------|
|     | <b>555</b> | <b>562</b> | -1.2% |

5-year Mar average: **228****Median Sold Price****\$213,450****↑ 1.6%**from Feb 2019:  
**\$210,000****↑ 7.0%**from Mar 2018:  
**\$199,475**

| YTD | 2019             | 2018             | +/-  |
|-----|------------------|------------------|------|
|     | <b>\$209,995</b> | <b>\$198,000</b> | 6.1% |

5-year Mar average: **\$206,463****Active Listings****480**

| Feb 2019   | Mar 2018   |
|------------|------------|
| <b>461</b> | <b>420</b> |

**Median Days to Contract****25**

| Feb 2019  | Mar 2018  | YTD       |
|-----------|-----------|-----------|
| <b>36</b> | <b>24</b> | <b>29</b> |

**Avg Sold to OLP Ratio****97.6%**

| Feb 2019     | Mar 2018     | YTD          |
|--------------|--------------|--------------|
| <b>97.4%</b> | <b>97.8%</b> | <b>97.4%</b> |

**March 2019**

Dallas, GA - Single Family

**New Listings****247****↑ 13.8%**from Feb 2019:  
**217****↓ -10.2%**from Mar 2018:  
**275**

| YTD | 2019       | 2018       | +/-  |
|-----|------------|------------|------|
|     | <b>673</b> | <b>662</b> | 1.7% |

5-year Mar average: **261****Closed Sales****174****↑ 10.1%**from Feb 2019:  
**158****↓ -1.1%**from Mar 2018:  
**176**

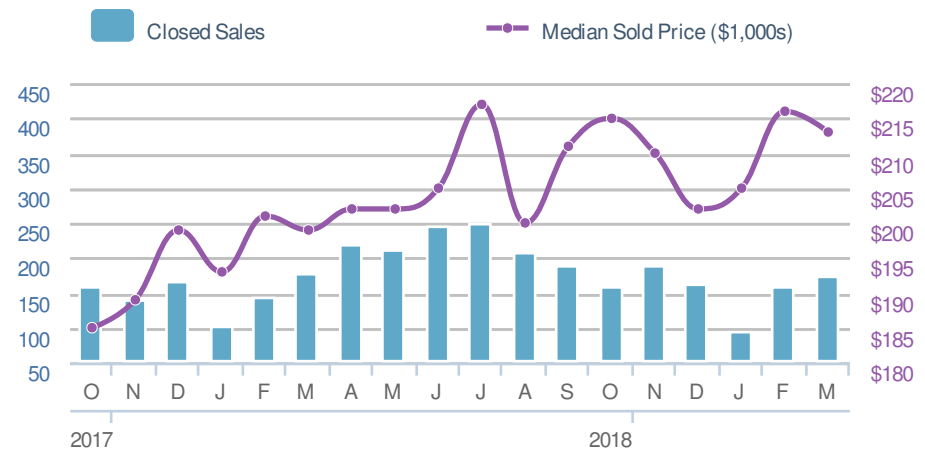
| YTD | 2019       | 2018       | +/-  |
|-----|------------|------------|------|
|     | <b>424</b> | <b>419</b> | 1.2% |

5-year Mar average: **175****New Pending****196****↑ 13.3%**from Feb 2019:  
**173****↓ -23.1%**from Mar 2018:  
**255**

| YTD | 2019       | 2018       | +/-   |
|-----|------------|------------|-------|
|     | <b>547</b> | <b>560</b> | -2.3% |

5-year Mar average: **226****Median Sold Price****\$213,450****↓ -1.4%**from Feb 2019:  
**\$216,388****↑ 7.0%**from Mar 2018:  
**\$199,475**

| YTD | 2019             | 2018             | +/-  |
|-----|------------------|------------------|------|
|     | <b>\$210,450</b> | <b>\$198,000</b> | 6.3% |

5-year Mar average: **\$206,463****Active Listings****470**

| Feb 2019   | Mar 2018   |
|------------|------------|
| <b>457</b> | <b>420</b> |

**Median Days to Contract****25**

| Feb 2019  | Mar 2018  | YTD       |
|-----------|-----------|-----------|
| <b>36</b> | <b>24</b> | <b>29</b> |

**Avg Sold to OLP Ratio****97.6%**

| Feb 2019     | Mar 2018     | YTD          |
|--------------|--------------|--------------|
| <b>97.3%</b> | <b>97.8%</b> | <b>97.4%</b> |

**March 2019**

Dallas, GA - Townhouse

**New Listings****10**

↔ 0.0%

from Feb 2019:

**0**

↔ 0.0%

from Mar 2018:

**0**

| YTD | 2019      | 2018     | +/-  |
|-----|-----------|----------|------|
|     | <b>16</b> | <b>0</b> | 0.0% |

5-year Mar average: **10****Closed Sales****0**

↓ -100.0%

from Feb 2019:

**7**

↔ 0.0%

from Mar 2018:

**0**

| YTD | 2019     | 2018     | +/-    |
|-----|----------|----------|--------|
|     | <b>7</b> | <b>1</b> | 600.0% |

5-year Mar average: **0****New Pendings****4**

↑ 300.0%

from Feb 2019:

**1**

↔ 0.0%

from Mar 2018:

**0**

| YTD | 2019     | 2018     | +/-    |
|-----|----------|----------|--------|
|     | <b>7</b> | <b>1</b> | 600.0% |

5-year Mar average: **4****Median Sold Price****\$0**

↓ -100.0%

from Feb 2019:

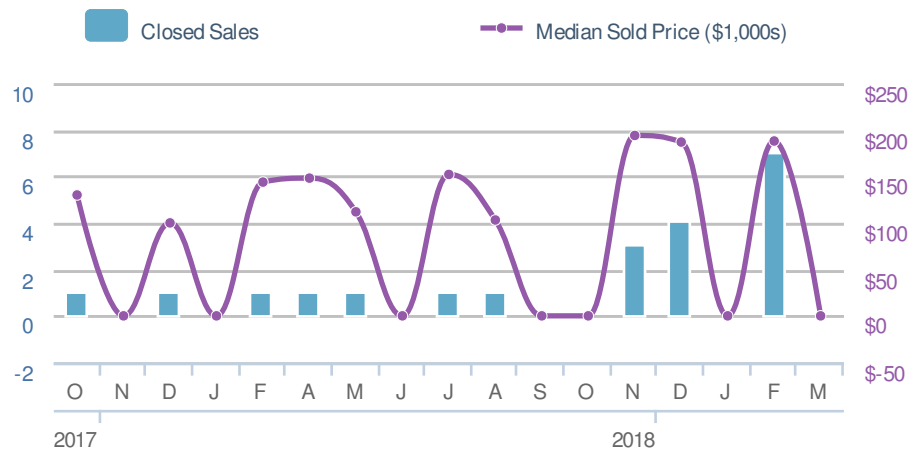
**\$188,940**

↔ 0.0%

from Mar 2018:

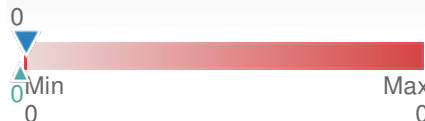
**\$0**

| YTD | 2019             | 2018             | +/-   |
|-----|------------------|------------------|-------|
|     | <b>\$188,940</b> | <b>\$144,000</b> | 31.2% |

5-year Mar average: **\$0****Active Listings****9**

5-year Mar average

| Feb 2019 | Mar 2018 |
|----------|----------|
| <b>3</b> | <b>0</b> |

**Median Days to Contract****0**

5-year Mar average

| Feb 2019  | Mar 2018 | YTD       |
|-----------|----------|-----------|
| <b>36</b> | <b>0</b> | <b>36</b> |

**Avg Sold to OLP Ratio****0.0%**

5-year Mar average

| Feb 2019     | Mar 2018    | YTD          |
|--------------|-------------|--------------|
| <b>99.7%</b> | <b>0.0%</b> | <b>99.7%</b> |

**March 2019**

Dallas, GA - Condo/Coop

**New Listings****0**

**-100.0%** **-100.0%**  
 from Feb 2019: 1 from Mar 2018: 1

| YTD | 2019     | 2018     | +/-   |
|-----|----------|----------|-------|
|     | <b>3</b> | <b>2</b> | 50.0% |

5-year Mar average: 1

**Closed Sales****0**

**-100.0%** **0.0%**  
 from Feb 2019: 1 from Mar 2018: 0

| YTD | 2019     | 2018     | +/-  |
|-----|----------|----------|------|
|     | <b>1</b> | <b>0</b> | 0.0% |

5-year Mar average: 0

**New Pendings****0**

**0.0%** **-100.0%**  
 from Feb 2019: 0 from Mar 2018: 1

| YTD | 2019     | 2018     | +/-  |
|-----|----------|----------|------|
|     | <b>1</b> | <b>1</b> | 0.0% |

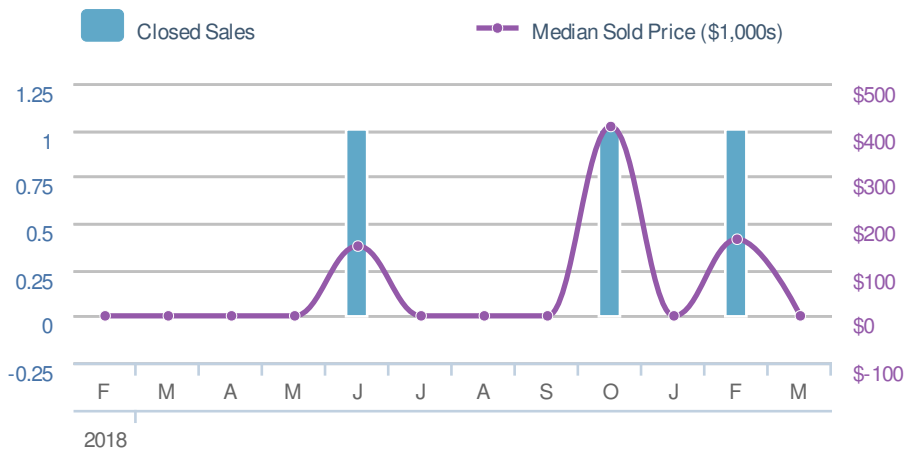
5-year Mar average: 1

**Median Sold Price****\$0**

**-100.0%** **0.0%**  
 from Feb 2019: **\$165,000** from Mar 2018: **\$0**

| YTD | 2019             | 2018       | +/-  |
|-----|------------------|------------|------|
|     | <b>\$165,000</b> | <b>\$0</b> | 0.0% |

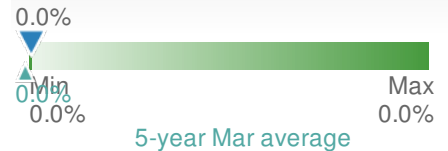
5-year Mar average: \$0

**Active Listings****1**

| Feb 2019 | Mar 2018 |
|----------|----------|
| <b>1</b> | <b>0</b> |

**Median Days to Contract****0**

| Feb 2019  | Mar 2018 | YTD       |
|-----------|----------|-----------|
| <b>13</b> | <b>0</b> | <b>13</b> |

**Avg Sold to OLP Ratio****0.0%**

| Feb 2019     | Mar 2018    | YTD          |
|--------------|-------------|--------------|
| <b>97.6%</b> | <b>0.0%</b> | <b>97.6%</b> |