

October 2018

All Home Types
Single Family
Townhouse
Condo/Coop

Local Market Insight

Dallas, GA



Presented by
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October 2018

Dallas, GA

New Listings

248

↑ 3.8%

from Sep 2018:
239

↑ 19.2%

from Oct 2017:
208

YTD	2018	2017	+/-
	2,581	2,374	8.7%

5-year Oct average: 228

Closed Sales

160

↓ -15.3%

from Sep 2018:
189

↑ 0.6%

from Oct 2017:
159

YTD	2018	2017	+/-
	1,902	1,756	8.3%

5-year Oct average: 160

New Pendings

174

↑ 5.5%

from Sep 2018:
165

↑ 14.5%

from Oct 2017:
152

YTD	2018	2017	+/-
	1,976	1,795	10.1%

5-year Oct average: 163

Median Sold Price

\$215,500

↑ 1.9%

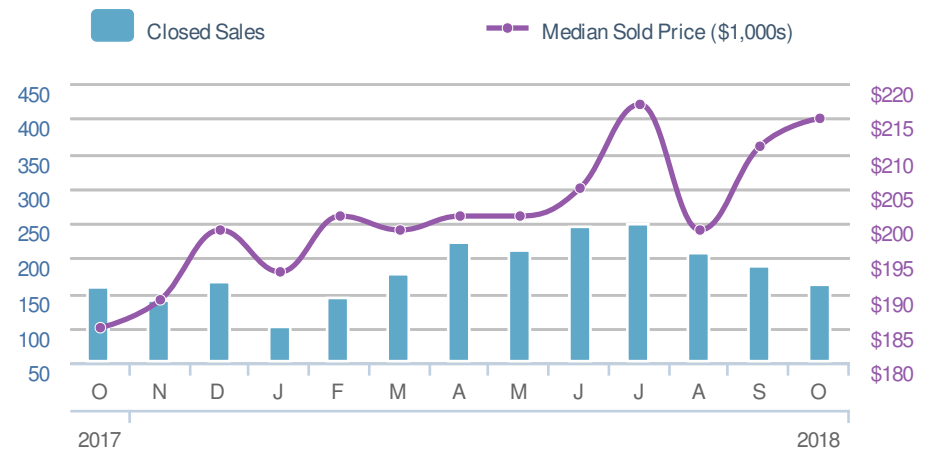
from Sep 2018:
\$211,500

↑ 16.5%

from Oct 2017:
\$185,000

YTD	2018	2017	+/-
	\$205,000	\$190,000	7.9%

5-year Oct average: \$200,250



Active Listings

540



Sep 2018	Oct 2017
529	504

Median Days to Contract

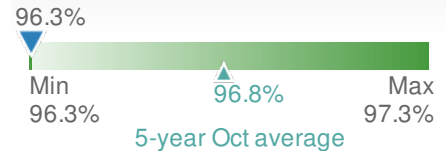
22



Sep 2018	Oct 2017	YTD
19	26	20

Avg Sold to OLP Ratio

96.3%



Sep 2018	Oct 2017	YTD
97.3%	97.3%	98.0%

October 2018

Dallas, GA - Single Family

New Listings**247****↑6.5%**from Sep 2018:
232**↑18.8%**from Oct 2017:
208

YTD	2018	2017	+/-
	2,557	2,363	8.2%

5-year Oct average: **228****Closed Sales****159****↓-15.9%**from Sep 2018:
189**↑0.6%**from Oct 2017:
158

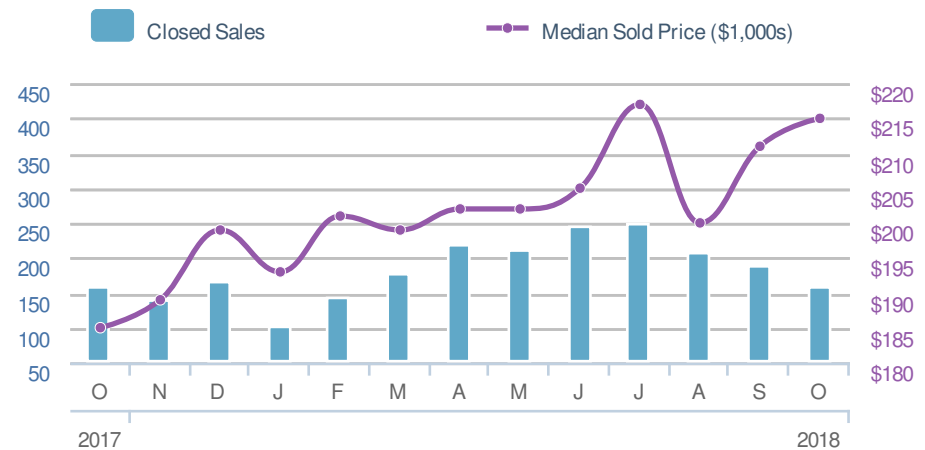
YTD	2018	2017	+/-
	1,895	1,745	8.6%

5-year Oct average: **159****New Pending****171****↑5.6%**from Sep 2018:
162**↑12.5%**from Oct 2017:
152

YTD	2018	2017	+/-
	1,962	1,785	9.9%

5-year Oct average: **162****Median Sold Price****\$215,000****↑1.7%**from Sep 2018:
\$211,500**↑16.2%**from Oct 2017:
\$185,000

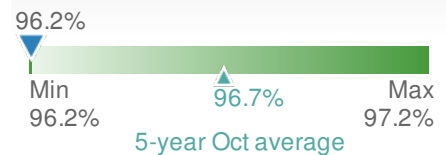
YTD	2018	2017	+/-
	\$205,238	\$190,000	8.0%

5-year Oct average: **\$200,000****Active Listings****533**

Sep 2018	Oct 2017
520	504

Median Days to Contract**21**

Sep 2018	Oct 2017	YTD
19	26	20

Avg Sold to OLP Ratio**96.2%**

Sep 2018	Oct 2017	YTD
97.3%	97.2%	98.0%

October 2018**Dallas, GA - Townhouse****New Listings****1****↓ -85.7%**from Sep 2018:
7**↔ 0.0%**from Oct 2017:
0

YTD	2018	2017	+/-
	20	7	185.7%

5-year Oct average: **1****Closed Sales****0****↔ 0.0%**from Sep 2018:
0**↓ -100.0%**from Oct 2017:
1

YTD	2018	2017	+/-
	5	6	-16.7%

5-year Oct average: **1****New Pendings****3****↑ 50.0%**from Sep 2018:
2**↔ 0.0%**from Oct 2017:
0

YTD	2018	2017	+/-
	12	5	140.0%

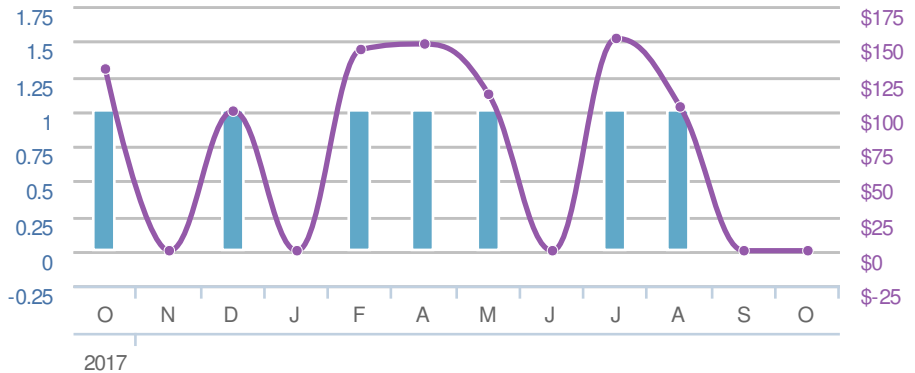
5-year Oct average: **2****Median Sold Price****\$0****↔ 0.0%**from Sep 2018:
\$0**↓ -100.0%**from Oct 2017:
\$130,000

YTD	2018	2017	+/-
	\$144,000	\$129,250	11.4%

5-year Oct average: **\$65,000**

Closed Sales

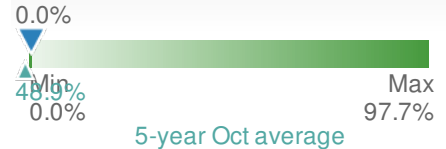
Median Sold Price (\$1,000s)

**Active Listings****7**

Sep 2018	Oct 2017
9	0

Median Days to Contract**0**

Sep 2018	Oct 2017	YTD
0	51	4

Avg Sold to OLP Ratio**0.0%**

Sep 2018	Oct 2017	YTD
0.0%	97.7%	98.7%

October 2018

Dallas, GA - Condo/Coop

New Listings**0**

↔ 0.0%

from Sep 2018:

0

↔ 0.0%

from Oct 2017:

0

YTD	2018	2017	+/-
	4	4	0.0%

5-year Oct average: **0****Closed Sales****1**

↔ 0.0%

from Sep 2018:

0

↔ 0.0%

from Oct 2017:

0

YTD	2018	2017	+/-
	2	5	-60.0%

5-year Oct average: **1****New Pending****0**

↓ -100.0%

from Sep 2018:

1

↔ 0.0%

from Oct 2017:

0

YTD	2018	2017	+/-
	2	5	-60.0%

5-year Oct average: **0****Median Sold Price****\$407,500**

↔ 0.0%

from Sep 2018:

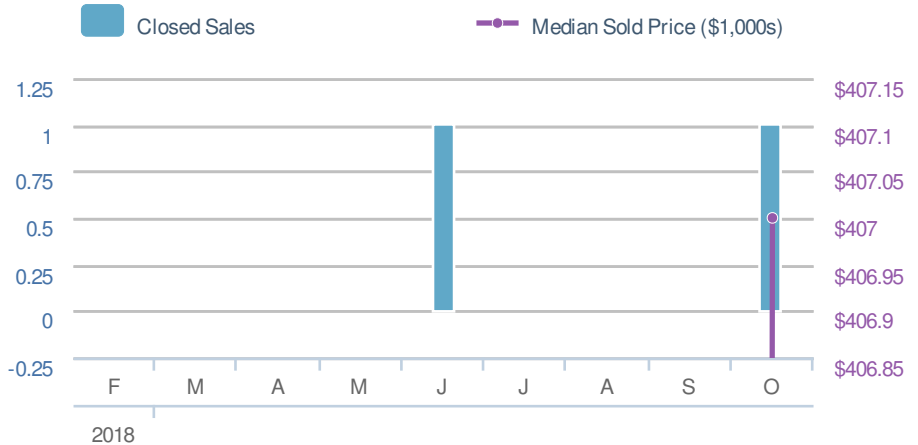
\$0

↔ 0.0%

from Oct 2017:

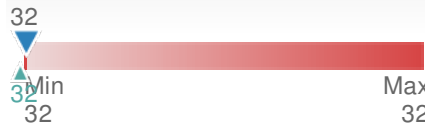
\$0

YTD	2018	2017	+/-
	\$278,750	\$129,000	116.1%

5-year Oct average: **\$407,500****Active Listings****0**

5-year Oct average

Sep 2018	Oct 2017
0	0

Median Days to Contract**32**

5-year Oct average

Sep 2018	Oct 2017	YTD
0	0	21

Avg Sold to OLP Ratio**99.4%**

5-year Oct average

Sep 2018	Oct 2017	YTD
0.0%	0.0%	96.6%