

March 2019

All Home Types
Single Family
Townhouse
Condo/Coop

Local Market Insight

Cumming, GA



Presented by
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March 2019
Cumming, GA**New Listings****521****↑24.0%**from Feb 2019:
420**↓-9.5%**from Mar 2018:
576

YTD	2019	2018	+/-
	1,329	1,346	-1.3%

5-year Mar average: **549****Closed Sales****301****↑44.0%**from Feb 2019:
209**↓-6.8%**from Mar 2018:
323

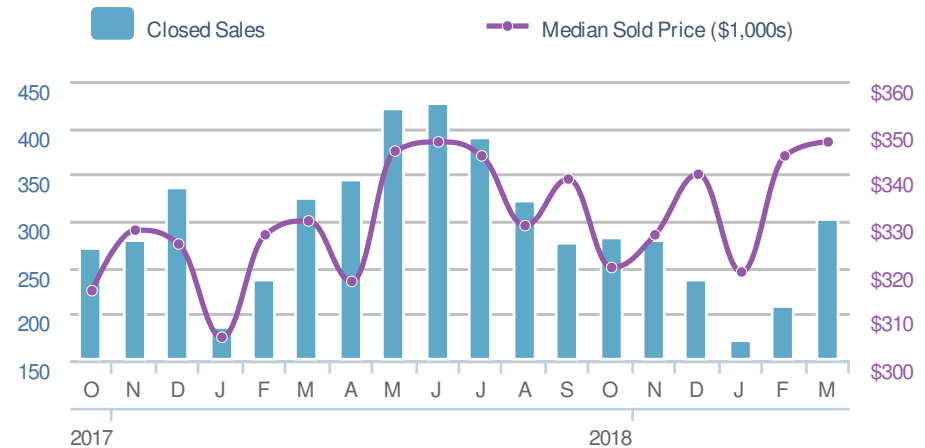
YTD	2019	2018	+/-
	682	742	-8.1%

5-year Mar average: **312****New Pending****373****↑23.9%**from Feb 2019:
301**↓-9.2%**from Mar 2018:
411

YTD	2019	2018	+/-
	916	978	-6.3%

5-year Mar average: **392****Median Sold Price****\$347,000****↑0.6%**from Feb 2019:
\$344,900**↑5.2%**from Mar 2018:
\$330,000

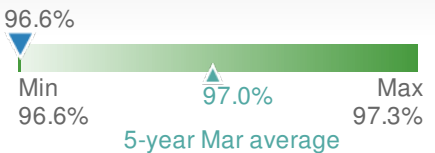
YTD	2019	2018	+/-
	\$340,000	\$325,000	4.6%

5-year Mar average: **\$338,500****Active Listings****1,033**

Feb 2019	Mar 2018
971	950

Median Days to Contract**34**

Feb 2019	Mar 2018	YTD
64	23	47

Avg Sold to OLP Ratio**96.6%**

Feb 2019	Mar 2018	YTD
95.4%	97.3%	95.8%

March 2019**Cumming, GA - Single Family****New Listings****484****↑ 23.2%**from Feb 2019:
393**↓ -11.4%**from Mar 2018:
546

YTD	2019	2018	+/-
	1,246	1,272	-2.0%

5-year Mar average: **515****Closed Sales****283****↑ 45.1%**from Feb 2019:
195**↓ -5.7%**from Mar 2018:
300

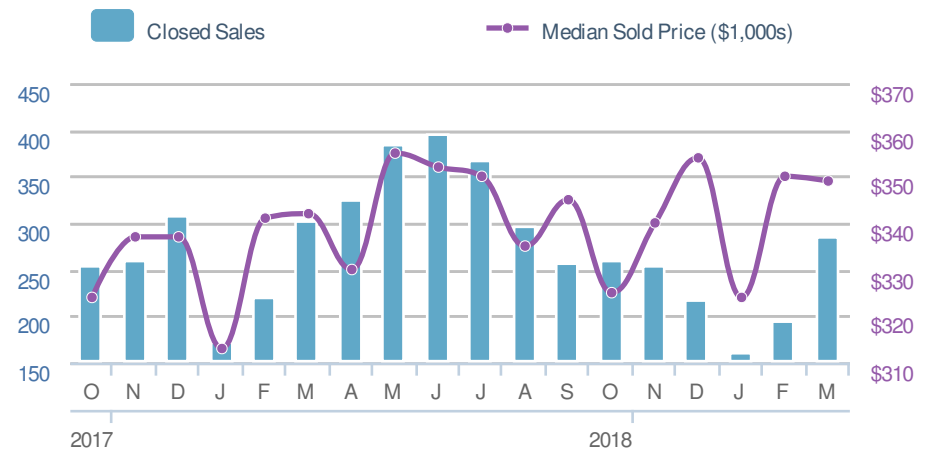
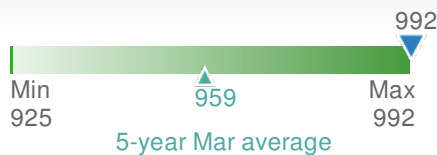
YTD	2019	2018	+/-
	638	690	-7.5%

5-year Mar average: **292****New Pendings****349****↑ 22.9%**from Feb 2019:
284**↓ -9.1%**from Mar 2018:
384

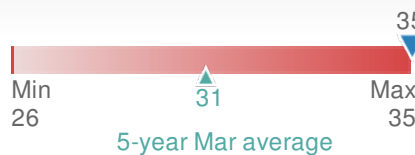
YTD	2019	2018	+/-
	862	910	-5.3%

5-year Mar average: **367****Median Sold Price****\$349,500****↓ -0.1%**from Feb 2019:
\$350,000**↑ 2.0%**from Mar 2018:
\$342,750

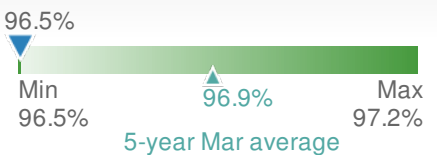
YTD	2019	2018	+/-
	\$345,000	\$331,450	4.1%

5-year Mar average: **\$346,125****Active Listings****992**

Feb 2019	Mar 2018
940	925

Median Days to Contract**35**

Feb 2019	Mar 2018	YTD
67	26	49

Avg Sold to OLP Ratio**96.5%**

Feb 2019	Mar 2018	YTD
95.3%	97.2%	95.8%

March 2019**Cumming, GA - Townhouse****New Listings****26****↑ 100.0%**from Feb 2019:
13**↑ 8.3%**from Mar 2018:
24

YTD	2019	2018	+/-
	51	63	-19.0%

5-year Mar average: **25****Closed Sales****11****↑ 10.0%**from Feb 2019:
10**↓ -45.0%**from Mar 2018:
20

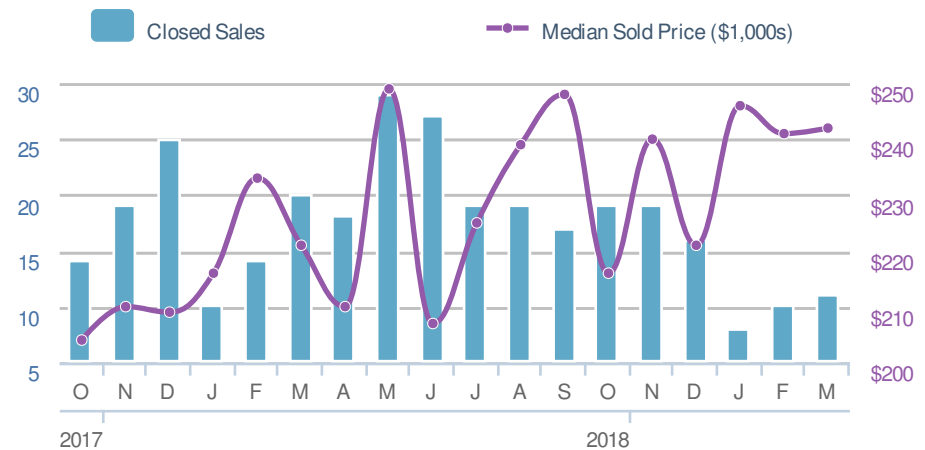
YTD	2019	2018	+/-
	29	44	-34.1%

5-year Mar average: **16****New Pending****16****↑ 23.1%**from Feb 2019:
13**↓ -36.0%**from Mar 2018:
25

YTD	2019	2018	+/-
	36	59	-39.0%

5-year Mar average: **21****Median Sold Price****\$242,000****↑ 0.4%**from Feb 2019:
\$241,150**↑ 9.3%**from Mar 2018:
\$221,450

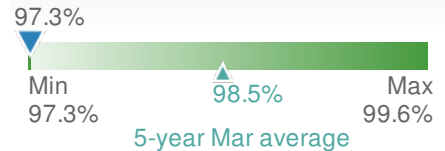
YTD	2019	2018	+/-
	\$244,800	\$229,831	6.5%

5-year Mar average: **\$231,725****Active Listings****17**

Feb 2019	Mar 2018
9	16

Median Days to Contract**11**

Feb 2019	Mar 2018	YTD
18	6	23

Avg Sold to OLP Ratio**97.3%**

Feb 2019	Mar 2018	YTD
98.0%	99.6%	97.3%

March 2019**Cumming, GA - Condo/Coop****New Listings****10****↓ -28.6%**

from Feb 2019:

14**↑ 66.7%**

from Mar 2018:

6

YTD	2019	2018	+/-
	31	10	210.0%

5-year Mar average: **8****Closed Sales****7****↑ 75.0%**

from Feb 2019:

4**↑ 133.3%**

from Mar 2018:

3

YTD	2019	2018	+/-
	15	8	87.5%

5-year Mar average: **5****New Pendings****7****↑ 75.0%**

from Feb 2019:

4**↑ 250.0%**

from Mar 2018:

2

YTD	2019	2018	+/-
	17	9	88.9%

5-year Mar average: **5****Median Sold Price****\$317,500****↑ 29.6%**

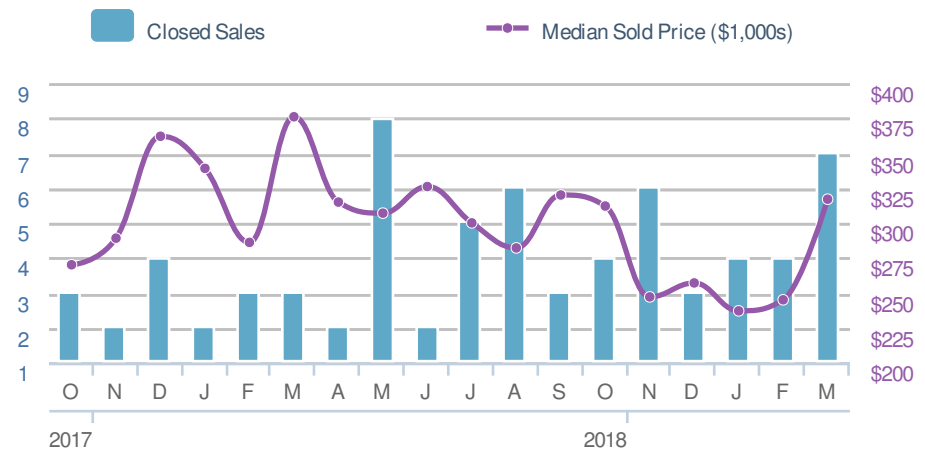
from Feb 2019:

\$245,000**↓ -15.6%**

from Mar 2018:

\$376,000

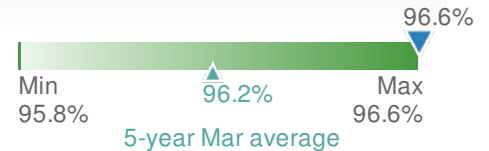
YTD	2019	2018	+/-
	\$290,000	\$310,500	-6.6%

5-year Mar average: **\$346,750****Active Listings****22**

Feb 2019	Mar 2018
20	7

Median Days to Contract**18**

Feb 2019	Mar 2018	YTD
55	6	53

Avg Sold to OLP Ratio**96.6%**

Feb 2019	Mar 2018	YTD
96.3%	95.8%	95.0%