

January 2019

All Home Types
Single Family
Townhouse
Condo/Coop

Local Market Insight

Canton, GA



Presented by
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January 2019

Canton, GA

New Listings**269****↑86.8%**from Dec 2018:
144**↑12.6%**from Jan 2018:
239

YTD	2019	2018	+/-
	269	239	12.6%

5-year Jan average: **254****Closed Sales****114****↓-29.2%**from Dec 2018:
161**↑6.5%**from Jan 2018:
107

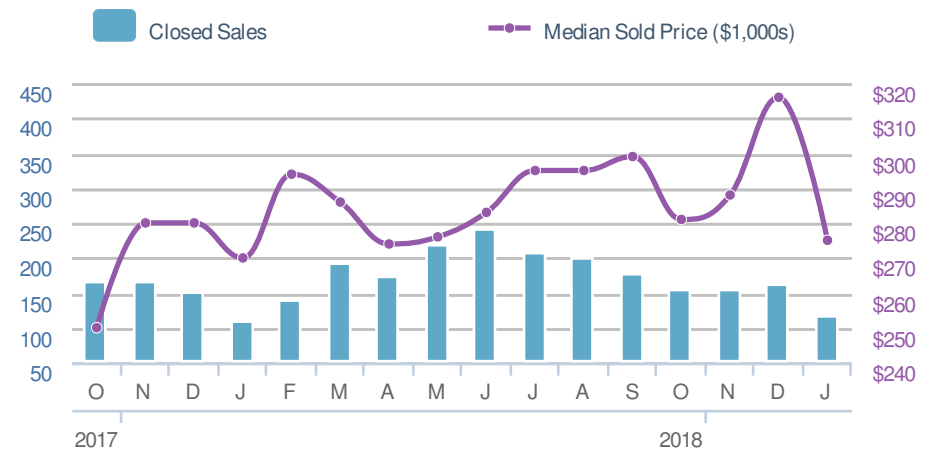
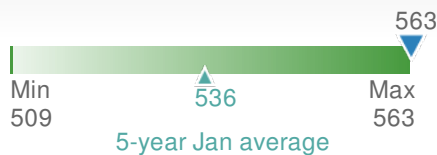
YTD	2019	2018	+/-
	114	107	6.5%

5-year Jan average: **111****New Pendings****171****↑56.9%**from Dec 2018:
109**↑8.2%**from Jan 2018:
158

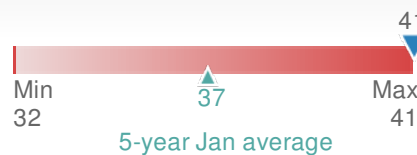
YTD	2019	2018	+/-
	171	158	8.2%

5-year Jan average: **165****Median Sold Price****\$275,000****↓-13.0%**from Dec 2018:
\$316,000**↑1.9%**from Jan 2018:
\$270,000

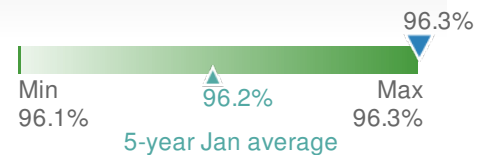
YTD	2019	2018	+/-
	\$275,000	\$270,000	1.9%

5-year Jan average: **\$272,500****Active Listings****563**

Dec 2018	Jan 2018
556	509

Median Days to Contract**41**

Dec 2018	Jan 2018	YTD
40	32	41

Avg Sold to OLP Ratio**96.3%**

Dec 2018	Jan 2018	YTD
96.2%	96.1%	96.3%

January 2019

Canton, GA - Single Family

New Listings

251

↑ 81.9%

from Dec 2018:
138

↑ 11.1%

from Jan 2018:
226

YTD	2019	2018	+/-
	251	226	11.1%

5-year Jan average: 239

Closed Sales

107

↓ -30.5%

from Dec 2018:
154

↑ 9.2%

from Jan 2018:
98

YTD	2019	2018	+/-
	107	98	9.2%

5-year Jan average: 103

New Pendings

164

↑ 59.2%

from Dec 2018:
103

↑ 11.6%

from Jan 2018:
147

YTD	2019	2018	+/-
	164	147	11.6%

5-year Jan average: 156

Median Sold Price

\$277,000

↓ -13.1%

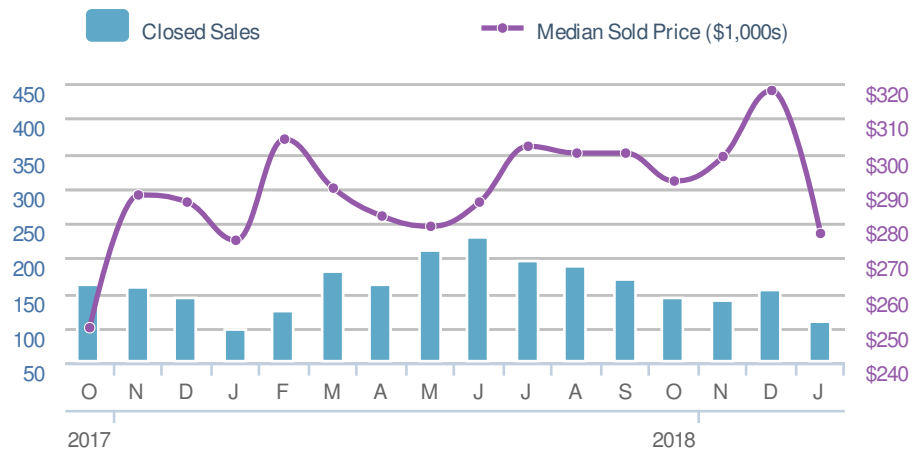
from Dec 2018:
\$318,588

↑ 0.7%

from Jan 2018:
\$275,000

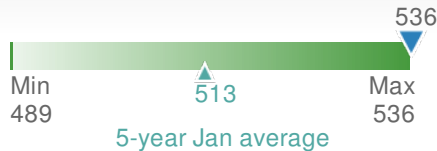
YTD	2019	2018	+/-
	\$277,000	\$275,000	0.7%

5-year Jan average: \$276,000



Active Listings

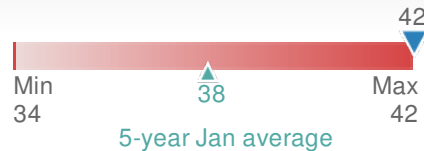
536



Dec 2018	Jan 2018
535	489

Median Days to Contract

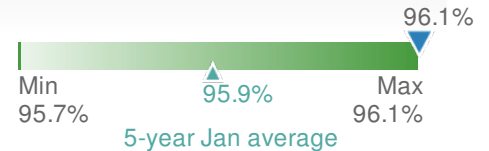
42



Dec 2018	Jan 2018	YTD
41	34	42

Avg Sold to OLP Ratio

96.1%



Dec 2018	Jan 2018	YTD
96.1%	95.7%	96.1%

January 2019**Canton, GA - Townhouse****New Listings****13****↑ 116.7%**from Dec 2018:
6**↑ 30.0%**from Jan 2018:
10

YTD	2019	2018	+/-
	13	10	30.0%

5-year Jan average: **12****Closed Sales****7****↔ 0.0%**from Dec 2018:
7**↔ 0.0%**from Jan 2018:
7

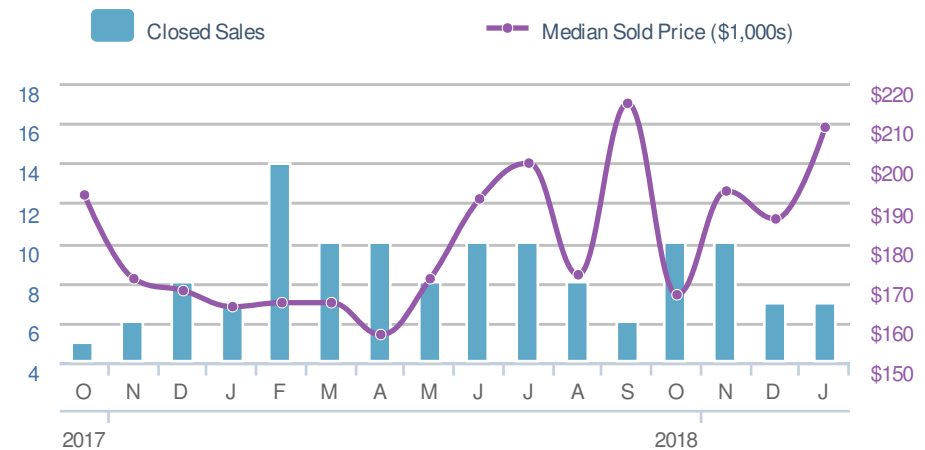
YTD	2019	2018	+/-
	7	7	0.0%

5-year Jan average: **7****New Pendings****6****↔ 0.0%**from Dec 2018:
6**↓ -45.5%**from Jan 2018:
11

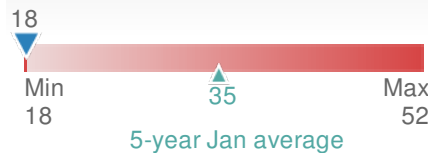
YTD	2019	2018	+/-
	6	11	-45.5%

5-year Jan average: **9****Median Sold Price****\$209,585****↑ 12.5%**from Dec 2018:
\$186,350**↑ 27.5%**from Jan 2018:
\$164,400

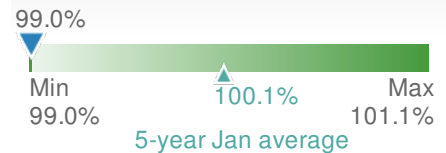
YTD	2019	2018	+/-
	\$209,585	\$164,400	27.5%

5-year Jan average: **\$186,993****Active Listings****19**

Dec 2018	Jan 2018
15	16

Median Days to Contract**18**

Dec 2018	Jan 2018	YTD
34	52	18

Avg Sold to OLP Ratio**99.0%**

Dec 2018	Jan 2018	YTD
98.1%	101.1%	99.0%

January 2019**Canton, GA - Condo/Coop****New Listings****3**

↔ 0.0%

from Dec 2018:

0

↔ 0.0%

from Jan 2018:

3

YTD	2019	2018	+/-
	3	3	0.0%

5-year Jan average: **3****Closed Sales****0**

↔ 0.0%

from Dec 2018:

0

↓ -100.0%

from Jan 2018:

2

YTD	2019	2018	+/-
	0	2	-100.0%

5-year Jan average: **1****New Pending****1**

↔ 0.0%

from Dec 2018:

0

↔ 0.0%

from Jan 2018:

0

YTD	2019	2018	+/-
	1	0	0.0%

5-year Jan average: **1****Median Sold Price****\$0**

↔ 0.0%

from Dec 2018:

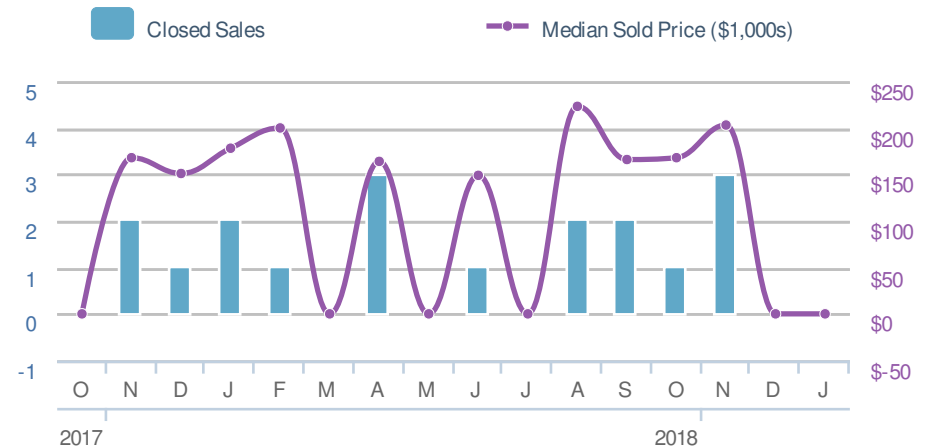
\$0

↓ -100.0%

from Jan 2018:

\$178,500

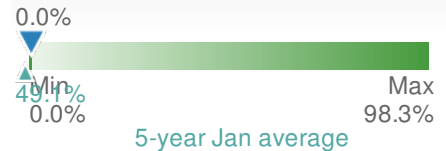
YTD	2019	2018	+/-
	\$0	\$178,500	-100.0%

5-year Jan average: **\$89,250****Active Listings****5**

Dec 2018	Jan 2018
3	4

Median Days to Contract**0**

Dec 2018	Jan 2018	YTD
0	8	0

Avg Sold to OLP Ratio**0.0%**

Dec 2018	Jan 2018	YTD
0.0%	98.3%	0.0%