

# October 2018

All Home Types  
Single Family  
Townhouse  
Condo/Coop

## Local Market Insight

### Canton, GA



Presented by  
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**October 2018**

Canton, GA

**New Listings****243****↑18.5%**from Sep 2018:  
**205****↑1.7%**from Oct 2017:  
**239**

| YTD | 2018         | 2017         | +/-  |
|-----|--------------|--------------|------|
|     | <b>2,768</b> | <b>2,702</b> | 2.4% |

5-year Oct average: **241****Closed Sales****152****↓-14.1%**from Sep 2018:  
**177****↓-8.4%**from Oct 2017:  
**166**

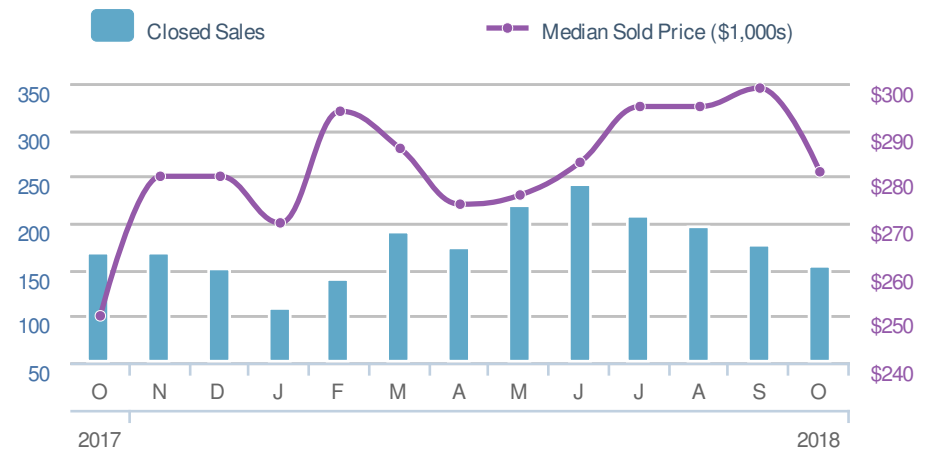
| YTD | 2018         | 2017         | +/-  |
|-----|--------------|--------------|------|
|     | <b>1,801</b> | <b>1,776</b> | 1.4% |

5-year Oct average: **159****New Pending****153****↑3.4%**from Sep 2018:  
**148****↓-8.4%**from Oct 2017:  
**167**

| YTD | 2018         | 2017         | +/-   |
|-----|--------------|--------------|-------|
|     | <b>1,839</b> | <b>1,843</b> | -0.2% |

5-year Oct average: **160****Median Sold Price****\$281,600****↓-6.1%**from Sep 2018:  
**\$299,990****↑12.6%**from Oct 2017:  
**\$250,000**

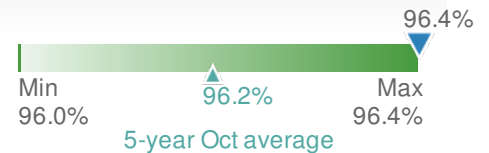
| YTD | 2018             | 2017             | +/-   |
|-----|------------------|------------------|-------|
|     | <b>\$287,055</b> | <b>\$260,548</b> | 10.2% |

5-year Oct average: **\$265,800****Active Listings****640**

| Sep 2018   | Oct 2017   |
|------------|------------|
| <b>638</b> | <b>605</b> |

**Median Days to Contract****33**

| Sep 2018  | Oct 2017  | YTD       |
|-----------|-----------|-----------|
| <b>35</b> | <b>32</b> | <b>24</b> |

**Avg Sold to OLP Ratio****96.4%**

| Sep 2018     | Oct 2017     | YTD          |
|--------------|--------------|--------------|
| <b>96.8%</b> | <b>96.0%</b> | <b>97.3%</b> |

**October 2018****Canton, GA - Single Family****New Listings****226****↑17.1%**from Sep 2018:  
**193****↓-2.2%**from Oct 2017:  
**231**

| YTD | 2018         | 2017         | +/-  |
|-----|--------------|--------------|------|
|     | <b>2,636</b> | <b>2,586</b> | 1.9% |

5-year Oct average: **229****Closed Sales****141****↓-16.6%**from Sep 2018:  
**169****↓-12.4%**from Oct 2017:  
**161**

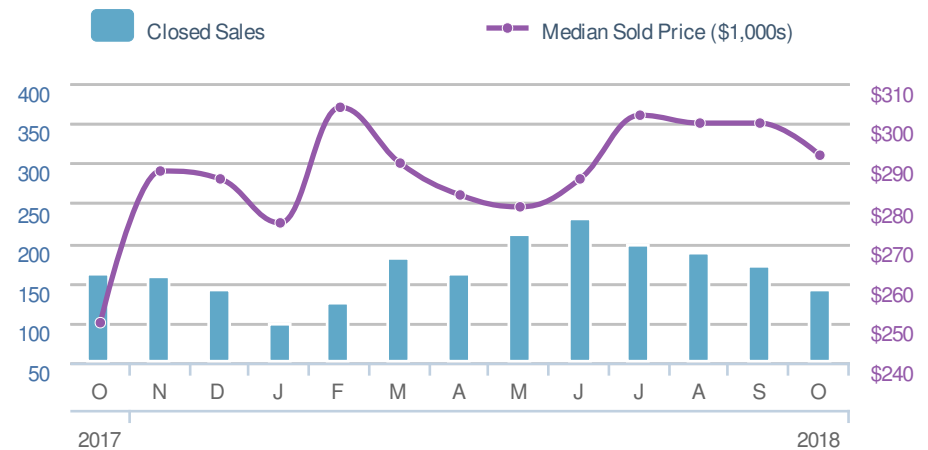
| YTD | 2018         | 2017         | +/-  |
|-----|--------------|--------------|------|
|     | <b>1,696</b> | <b>1,690</b> | 0.4% |

5-year Oct average: **151****New Pending****141****↑1.4%**from Sep 2018:  
**139****↓-12.4%**from Oct 2017:  
**161**

| YTD | 2018         | 2017         | +/-   |
|-----|--------------|--------------|-------|
|     | <b>1,735</b> | <b>1,759</b> | -1.4% |

5-year Oct average: **151****Median Sold Price****\$292,576****↓-2.5%**from Sep 2018:  
**\$300,000****↑17.0%**from Oct 2017:  
**\$250,000**

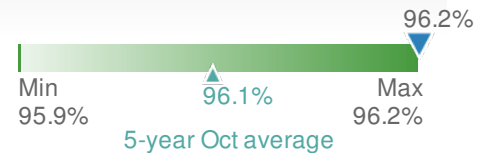
| YTD | 2018             | 2017             | +/-  |
|-----|------------------|------------------|------|
|     | <b>\$294,625</b> | <b>\$268,000</b> | 9.9% |

5-year Oct average: **\$271,288****Active Listings****616**

| Sep 2018   | Oct 2017   |
|------------|------------|
| <b>615</b> | <b>584</b> |

**Median Days to Contract****34**

| Sep 2018  | Oct 2017  | YTD       |
|-----------|-----------|-----------|
| <b>35</b> | <b>32</b> | <b>25</b> |

**Avg Sold to OLP Ratio****96.2%**

| Sep 2018     | Oct 2017     | YTD          |
|--------------|--------------|--------------|
| <b>96.7%</b> | <b>95.9%</b> | <b>97.2%</b> |

**October 2018****Canton, GA - Townhouse****New Listings****15****↑25.0%**from Sep 2018:  
12**↑114.3%**from Oct 2017:  
7

| YTD | 2018       | 2017       | +/-  |
|-----|------------|------------|------|
|     | <b>112</b> | <b>104</b> | 7.7% |

5-year Oct average: **11****Closed Sales****10****↑66.7%**from Sep 2018:  
6**↑100.0%**from Oct 2017:  
5

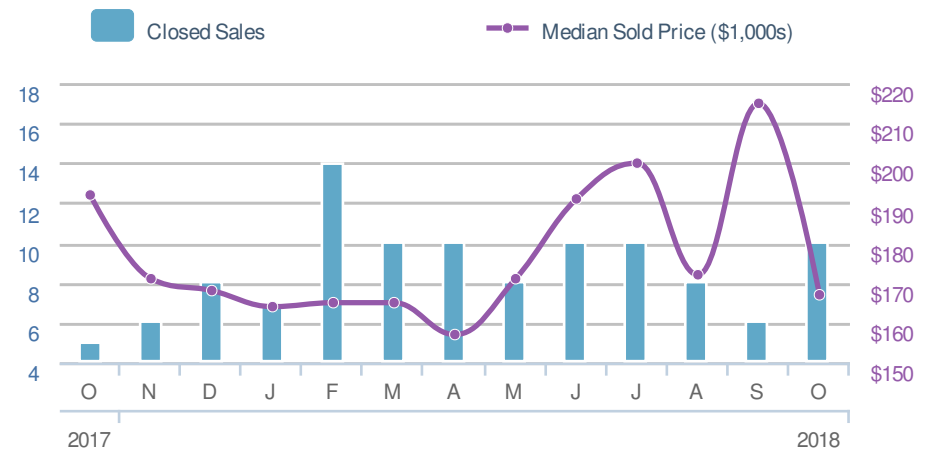
| YTD | 2018      | 2017      | +/-   |
|-----|-----------|-----------|-------|
|     | <b>93</b> | <b>78</b> | 19.2% |

5-year Oct average: **8****New Pending****10****↑11.1%**from Sep 2018:  
9**↑100.0%**from Oct 2017:  
5

| YTD | 2018      | 2017      | +/-   |
|-----|-----------|-----------|-------|
|     | <b>92</b> | <b>74</b> | 24.3% |

5-year Oct average: **8****Median Sold Price****\$167,725****↓-22.0%**from Sep 2018:  
\$215,043**↓-12.8%**from Oct 2017:  
\$192,305

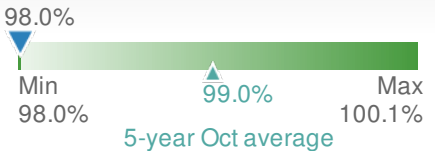
| YTD | 2018             | 2017             | +/-  |
|-----|------------------|------------------|------|
|     | <b>\$169,900</b> | <b>\$161,050</b> | 5.5% |

5-year Oct average: **\$180,015****Active Listings****21**

| Sep 2018  | Oct 2017  |
|-----------|-----------|
| <b>18</b> | <b>19</b> |

**Median Days to Contract****29**

| Sep 2018  | Oct 2017 | YTD       |
|-----------|----------|-----------|
| <b>46</b> | <b>6</b> | <b>21</b> |

**Avg Sold to OLP Ratio****98.0%**

| Sep 2018     | Oct 2017      | YTD          |
|--------------|---------------|--------------|
| <b>98.4%</b> | <b>100.1%</b> | <b>99.2%</b> |

**October 2018****Canton, GA - Condo/Coop****New Listings****2**

↔ 0.0%    ↑ 100.0%  
 from Sep 2018:    from Oct 2017:  
 0    1

| YTD | 2018      | 2017      | +/-   |
|-----|-----------|-----------|-------|
|     | <b>14</b> | <b>12</b> | 16.7% |

5-year Oct average: **2****Closed Sales****1**

↓ -50.0%    ↔ 0.0%  
 from Sep 2018:    from Oct 2017:  
 2    0

| YTD | 2018      | 2017     | +/-   |
|-----|-----------|----------|-------|
|     | <b>12</b> | <b>8</b> | 50.0% |

5-year Oct average: **1****New Pendings****2**

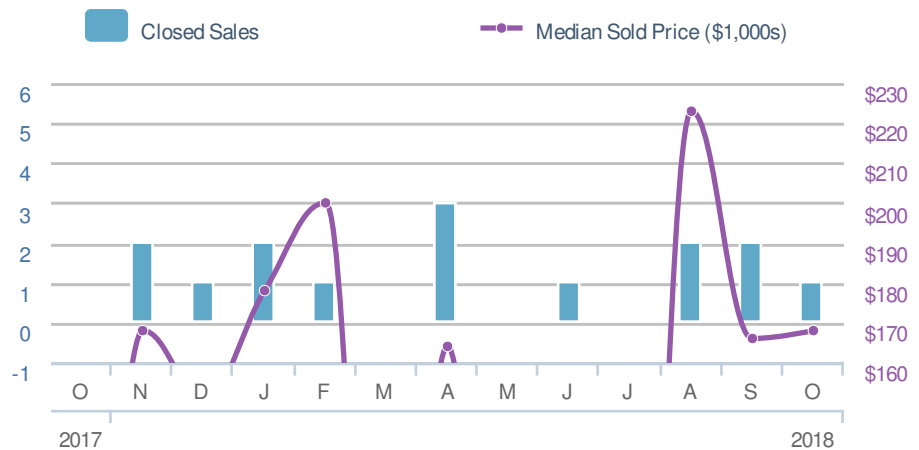
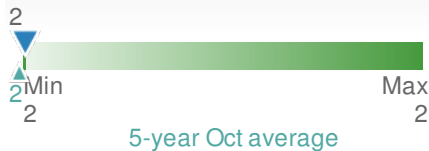
↔ 0.0%    ↑ 100.0%  
 from Sep 2018:    from Oct 2017:  
 0    1

| YTD | 2018      | 2017      | +/-   |
|-----|-----------|-----------|-------|
|     | <b>12</b> | <b>10</b> | 20.0% |

5-year Oct average: **2****Median Sold Price****\$168,000**

↑ 1.2%    ↔ 0.0%  
 from Sep 2018:    from Oct 2017:  
**\$166,000**    **\$0**

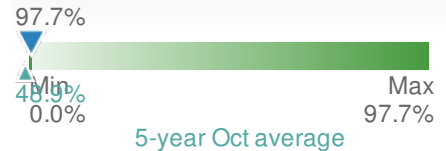
| YTD | 2018             | 2017             | +/-   |
|-----|------------------|------------------|-------|
|     | <b>\$167,500</b> | <b>\$147,450</b> | 13.6% |

5-year Oct average: **\$84,000****Active Listings****2**

| Sep 2018 | Oct 2017 |
|----------|----------|
| <b>2</b> | <b>2</b> |

**Median Days to Contract****1**

| Sep 2018  | Oct 2017 | YTD       |
|-----------|----------|-----------|
| <b>18</b> | <b>0</b> | <b>10</b> |

**Avg Sold to OLP Ratio****97.7%**

| Sep 2018     | Oct 2017    | YTD          |
|--------------|-------------|--------------|
| <b>99.2%</b> | <b>0.0%</b> | <b>98.1%</b> |