

February 2021

All Home Types
Single Family
Townhouse
Condo/Coop

Local Market Insight

Buford, GA



Presented by
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February 2021

Buford, GA

New Listings**190** **1.6%**from Jan 2021:
187 **-10.4%**from Feb 2020:
212

YTD	2021	2020	+/-
	377	434	-13.1%

5-year Feb average: **207****Closed Sales****160** **11.9%**from Jan 2021:
143 **33.3%**from Feb 2020:
120

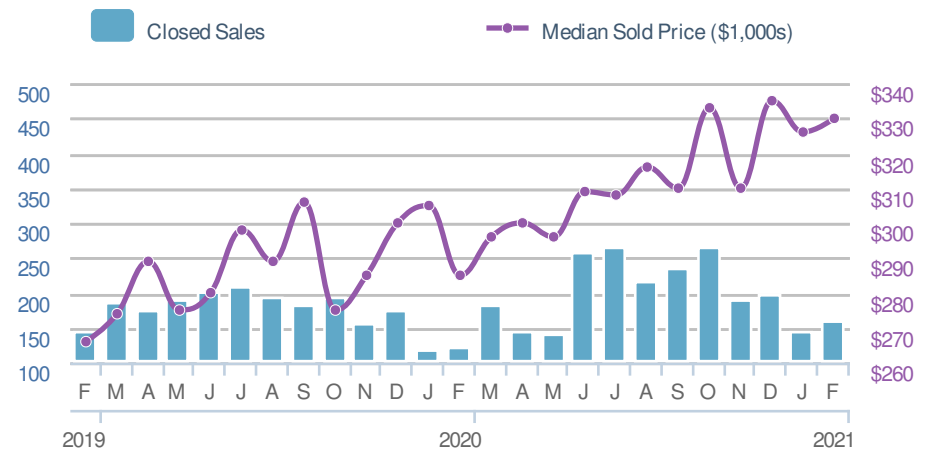
YTD	2021	2020	+/-
	303	235	28.9%

5-year Feb average: **139****New Pendings****191** **11.0%**from Jan 2021:
172 **13.0%**from Feb 2020:
169

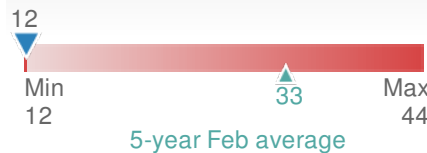
YTD	2021	2020	+/-
	363	335	8.4%

5-year Feb average: **176****Median Sold Price****\$330,000** **1.2%**from Jan 2021:
\$326,000 **15.8%**from Feb 2020:
\$285,000

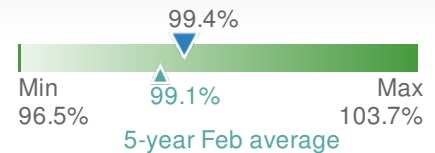
YTD	2021	2020	+/-
	\$330,000	\$295,000	11.9%

5-year Feb average: **\$287,875****Active Listings****179**

Jan 2021	Feb 2020
198	431

Median Days to Contract**12**

Jan 2021	Feb 2020	YTD
15	44	13

Avg Sold to OLP Ratio**99.4%**

Jan 2021	Feb 2020	YTD
99.5%	103.7%	99.5%

February 2021**Buford, GA - Single Family****New Listings****164****↓ -3.0%**from Jan 2021:
169**↓ -15.0%**from Feb 2020:
193

YTD	2021	2020	+/-
	333	399	-16.5%

5-year Feb average: **188****Closed Sales****143****↑ 19.2%**from Jan 2021:
120**↑ 31.2%**from Feb 2020:
109

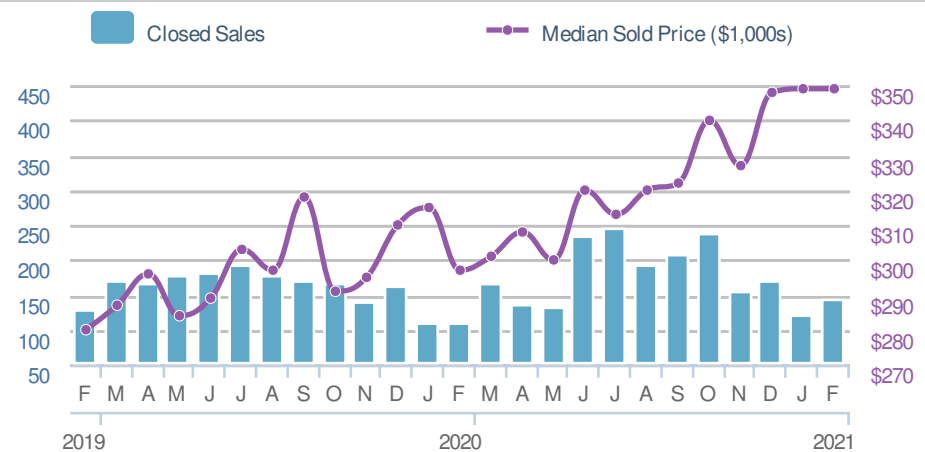
YTD	2021	2020	+/-
	263	217	21.2%

5-year Feb average: **124****New Pending****165****↑ 3.1%**from Jan 2021:
160**↑ 10.7%**from Feb 2020:
149

YTD	2021	2020	+/-
	325	298	9.1%

5-year Feb average: **159****Median Sold Price****\$349,900****↔ 0.0%**from Jan 2021:
\$349,900**↑ 17.8%**from Feb 2020:
\$297,000

YTD	2021	2020	+/-
	\$349,900	\$308,000	13.6%

5-year Feb average: **\$301,725****Active Listings****152**

152

Min
152

322

Max
396

5-year Feb average

Jan 2021	Feb 2020
170	396

Median Days to Contract**12**

12

Min
12

36

Max
52

5-year Feb average

Jan 2021	Feb 2020	YTD
12	52	12

Avg Sold to OLP Ratio**99.2%**

99.2%

Min
96.2%

99.0%

Max
104.1%

5-year Feb average

Jan 2021	Feb 2020	YTD
99.4%	104.1%	99.3%

February 2021**Buford, GA - Townhouse****New Listings****23****↑ 27.8%**from Jan 2021:
18**↑ 27.8%**from Feb 2020:
18

YTD	2021	2020	+/-
	41	31	32.3%

5-year Feb average: **18****Closed Sales****17****↓ -26.1%**from Jan 2021:
23**↑ 70.0%**from Feb 2020:
10

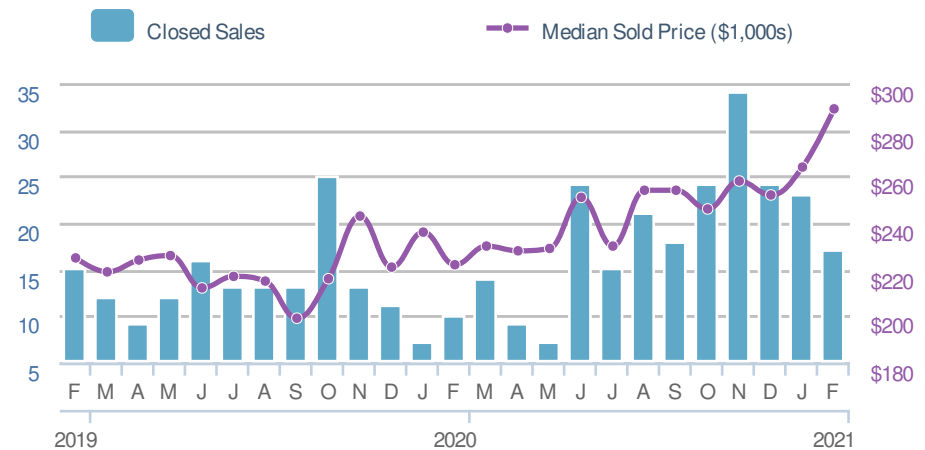
YTD	2021	2020	+/-
	40	17	135.3%

5-year Feb average: **13****New Pending****24****↑ 100.0%**from Jan 2021:
12**↑ 50.0%**from Feb 2020:
16

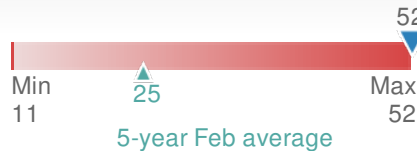
YTD	2021	2020	+/-
	36	31	16.1%

5-year Feb average: **16****Median Sold Price****\$289,025****↑ 9.2%**from Jan 2021:
\$264,573**↑ 29.9%**from Feb 2020:
\$222,500

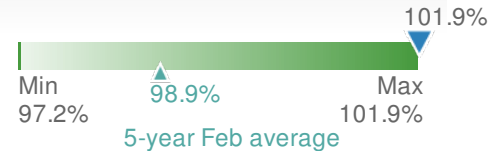
YTD	2021	2020	+/-
	\$278,272	\$232,500	19.7%

5-year Feb average: **\$233,522****Active Listings****26**

Jan 2021	Feb 2020
28	34

Median Days to Contract**52**

Jan 2021	Feb 2020	YTD
21	11	24

Avg Sold to OLP Ratio**101.9%**

Jan 2021	Feb 2020	YTD
100.0%	98.8%	100.8%

February 2021

Buford, GA - Condo/Coop

New Listings**3**

↔ 0.0%

from Jan 2021:

0

↔ 0.0%

from Feb 2020:

0

YTD	2021	2020	+/-
	3	3	0.0%

5-year Feb average: 1

Closed Sales**0**

↔ 0.0%

from Jan 2021:

0

↓ -100.0%

from Feb 2020:

1

YTD	2021	2020	+/-
	0	1	-100.0%

5-year Feb average: 2

New Pending**2**

↔ 0.0%

from Jan 2021:

0

↓ -33.3%

from Feb 2020:

3

YTD	2021	2020	+/-
	2	5	-60.0%

5-year Feb average: 2

Median Sold Price**\$0**

↔ 0.0%

from Jan 2021:

\$0

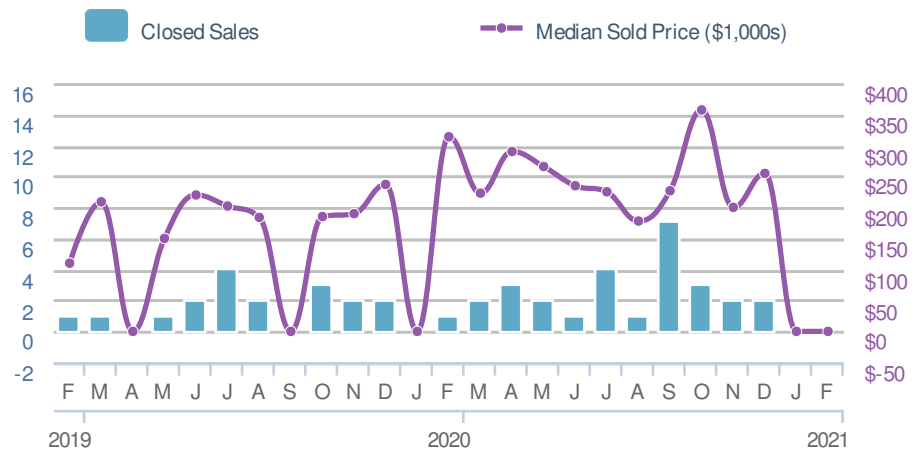
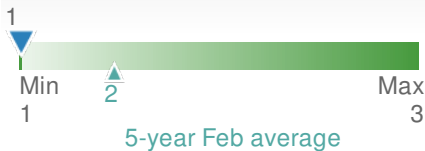
↓ -100.0%

from Feb 2020:

\$314,285

YTD	2021	2020	+/-
	\$0	\$314,285	-100.0%

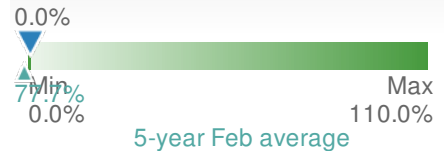
5-year Feb average: \$160,294

**Active Listings****1**

Jan 2021	Feb 2020
0	1

Median Days to Contract**0**

Jan 2021	Feb 2020	YTD
0	43	0

Avg Sold to OLP Ratio**0.0%**

Jan 2021	Feb 2020	YTD
0.0%	101.1%	0.0%