

November 2020

All Home Types
Single Family
Townhouse
Condo/Coop

Local Market Insight

Buford, GA



Presented by
Donika Parker
Maximum One Greater Atl. REALTORS
Email: donika@homesbydonika.com
Work Phone: 770-919-8825
Mobile Phone: 404-519-5017
Web: www.homesbydonika.com

November 2020

Buford, GA

New Listings**150****↓ -35.9%**from Oct 2020:
234**↓ -23.9%**from Nov 2019:
197

YTD	2020	2019	+/-
	2,632	2,707	-2.8%

5-year Nov average: **166****Closed Sales****188****↓ -28.8%**from Oct 2020:
264**↑ 22.9%**from Nov 2019:
153

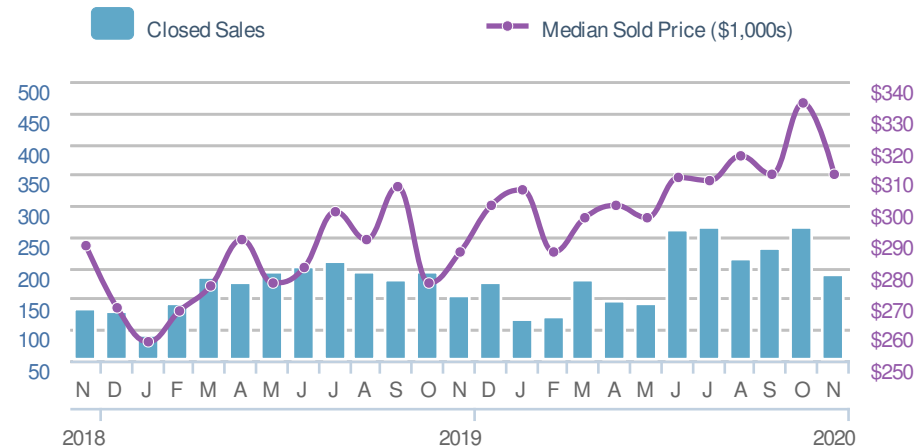
YTD	2020	2019	+/-
	2,121	1,905	11.3%

5-year Nov average: **150****New Pendings****201****↓ -4.3%**from Oct 2020:
210**↑ 42.6%**from Nov 2019:
141

YTD	2020	2019	+/-
	2,299	1,985	15.8%

5-year Nov average: **141****Median Sold Price****\$310,000****↓ -7.1%**from Oct 2020:
\$333,695**↑ 8.8%**from Nov 2019:
\$285,000

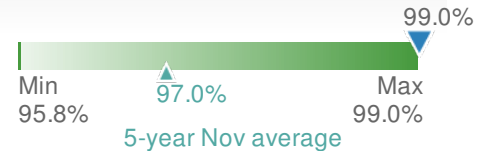
YTD	2020	2019	+/-
	\$308,650	\$282,500	9.3%

5-year Nov average: **\$280,175****Active Listings****240**

Oct 2020	Nov 2019
346	507

Median Days to Contract**17**

Oct 2020	Nov 2019	YTD
14	26	21

Avg Sold to OLP Ratio**99.0%**

Oct 2020	Nov 2019	YTD
98.7%	96.8%	98.3%

November 2020**Buford, GA - Single Family****New Listings****119****↓ -38.7%**from Oct 2020:
194**↓ -26.1%**from Nov 2019:
161

YTD	2020	2019	+/-
	2,280	2,488	-8.4%

5-year Nov average: **142****Closed Sales****152****↓ -35.6%**from Oct 2020:
236**↑ 10.1%**from Nov 2019:
138

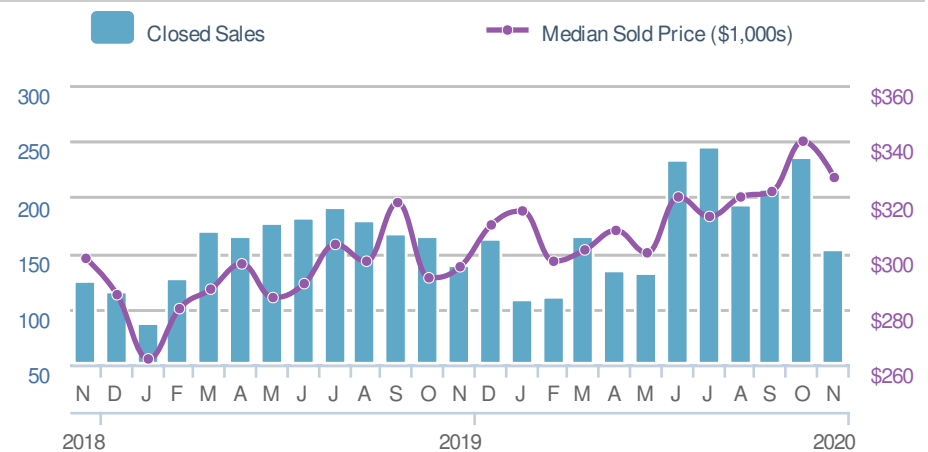
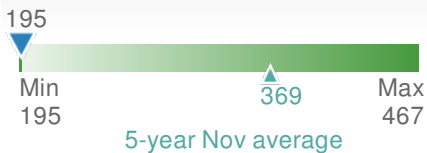
YTD	2020	2019	+/-
	1,910	1,743	9.6%

5-year Nov average: **132****New Pending****163****↓ -4.7%**from Oct 2020:
171**↑ 25.4%**from Nov 2019:
130

YTD	2020	2019	+/-
	2,021	1,818	11.2%

5-year Nov average: **124****Median Sold Price****\$327,750****↓ -3.6%**from Oct 2020:
\$340,000**↑ 11.1%**from Nov 2019:
\$295,000

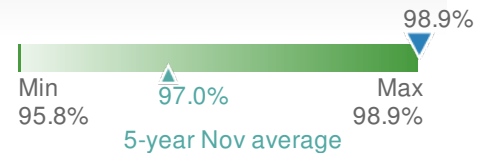
YTD	2020	2019	+/-
	\$319,000	\$292,000	9.2%

5-year Nov average: **\$290,288****Active Listings****195**

Oct 2020	Nov 2019
278	467

Median Days to Contract**14**

Oct 2020	Nov 2019	YTD
12	26	21

Avg Sold to OLP Ratio**98.9%**

Oct 2020	Nov 2019	YTD
98.6%	96.8%	98.3%

November 2020**Buford, GA - Townhouse****New Listings****28****↓ -30.0%**from Oct 2020:
40**↓ -20.0%**from Nov 2019:
35

YTD	2020	2019	+/-
	319	195	63.6%

5-year Nov average: **21****Closed Sales****34****↑ 41.7%**from Oct 2020:
24**↑ 161.5%**from Nov 2019:
13

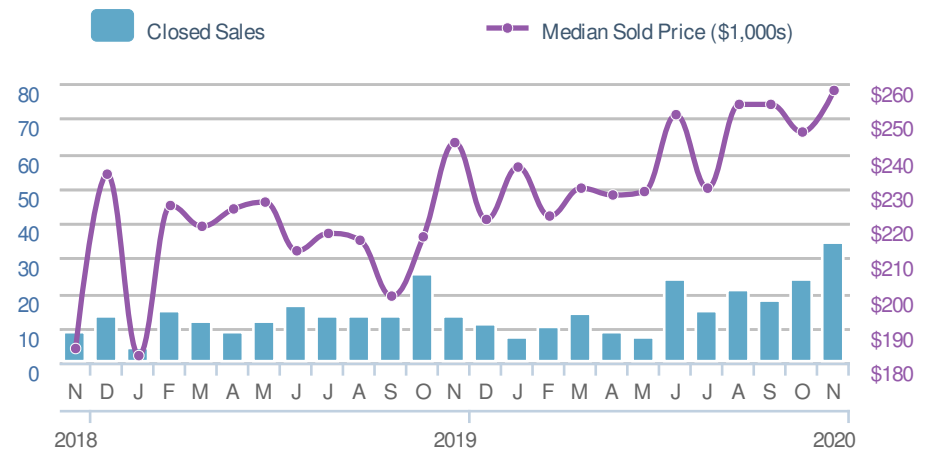
YTD	2020	2019	+/-
	183	145	26.2%

5-year Nov average: **16****New Pending****35****↓ -5.4%**from Oct 2020:
37**↑ 288.9%**from Nov 2019:
9

YTD	2020	2019	+/-
	248	147	68.7%

5-year Nov average: **15****Median Sold Price****\$258,350****↑ 4.7%**from Oct 2020:
\$246,770**↑ 6.3%**from Nov 2019:
\$243,000

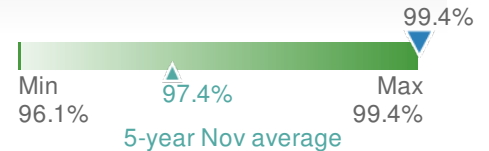
YTD	2020	2019	+/-
	\$249,000	\$219,000	13.7%

5-year Nov average: **\$216,563****Active Listings****44**

Oct 2020	Nov 2019
66	38

Median Days to Contract**22**

Oct 2020	Nov 2019	YTD
24	23	25

Avg Sold to OLP Ratio**99.4%**

Oct 2020	Nov 2019	YTD
100.1%	96.5%	99.1%

November 2020

Buford, GA - Condo/Coop

New Listings**3**

↔ 0.0%

from Oct 2020:
0

↑ 200.0%

from Nov 2019:
1

YTD	2020	2019	+/-
	31	22	40.9%

5-year Nov average: **3****Closed Sales****2**

↓ -33.3%

from Oct 2020:
3

↔ 0.0%

from Nov 2019:
2

YTD	2020	2019	+/-
	26	16	62.5%

5-year Nov average: **2****New Pendings****3**

↑ 50.0%

from Oct 2020:
2

↑ 50.0%

from Nov 2019:
2

YTD	2020	2019	+/-
	28	19	47.4%

5-year Nov average: **3****Median Sold Price****\$200,750**

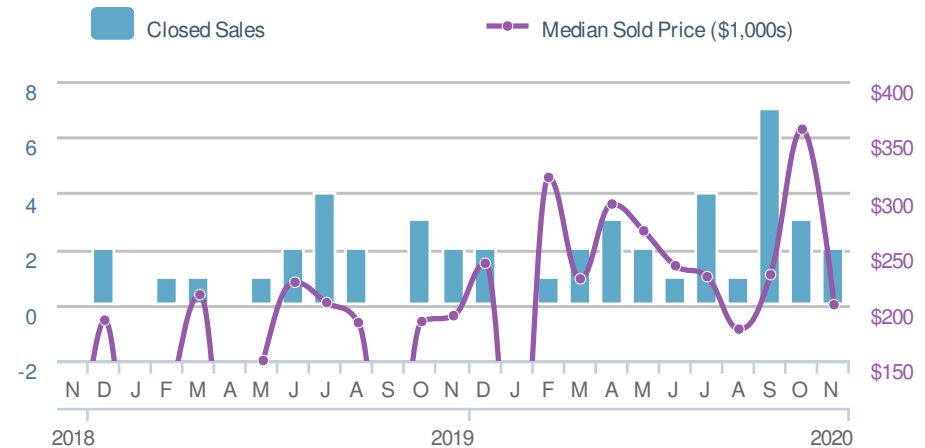
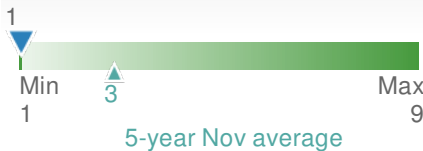
↓ -43.8%

from Oct 2020:
\$357,500

↑ 5.3%

from Nov 2019:
\$190,625

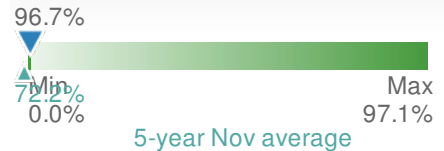
YTD	2020	2019	+/-
	\$230,000	\$185,000	24.3%

5-year Nov average: **\$137,831****Active Listings****1**

Oct 2020	Nov 2019
2	1

Median Days to Contract**27**

Oct 2020	Nov 2019	YTD
15	34	22

Avg Sold to OLP Ratio**96.7%**

Oct 2020	Nov 2019	YTD
98.7%	95.2%	97.4%