

March 2019

All Home Types
Single Family
Townhouse
Condo/Coop

Local Market Insight

Buford, GA



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March 2019

Buford, GA

New Listings**266****↑36.4%**from Feb 2019:
195**↑3.5%**from Mar 2018:
257

YTD	2019	2018	+/-
	655	654	0.2%

5-year Mar average: **262****Closed Sales****183****↑28.0%**from Feb 2019:
143**↑4.0%**from Mar 2018:
176

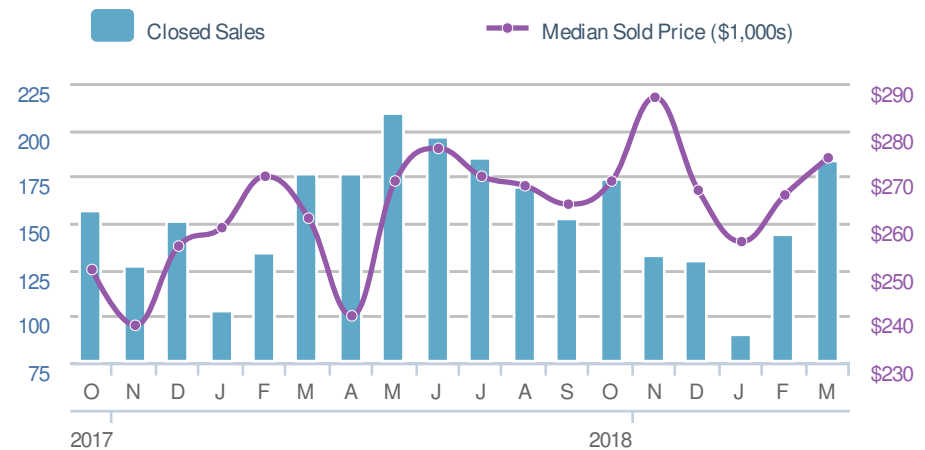
YTD	2019	2018	+/-
	416	412	1.0%

5-year Mar average: **180****New Pending****184****↑2.2%**from Feb 2019:
180**↓-14.4%**from Mar 2018:
215

YTD	2019	2018	+/-
	512	510	0.4%

5-year Mar average: **200****Median Sold Price****\$274,900****↑3.3%**from Feb 2019:
\$266,000**↑5.1%**from Mar 2018:
\$261,500

YTD	2019	2018	+/-
	\$265,500	\$264,500	0.4%

5-year Mar average: **\$268,200****Active Listings****447**

Feb 2019	Mar 2018
416	377

Median Days to Contract**25**

Feb 2019	Mar 2018	YTD
39	16	34

Avg Sold to OLP Ratio**97.0%**

Feb 2019	Mar 2018	YTD
96.8%	97.7%	96.7%

March 2019**Buford, GA - Single Family****New Listings****240****↑30.4%**from Feb 2019:
184**↑6.7%**from Mar 2018:
225

YTD	2019	2018	+/-
	602	594	1.3%

5-year Mar average: **233****Closed Sales****170****↑33.9%**from Feb 2019:
127**↑7.6%**from Mar 2018:
158

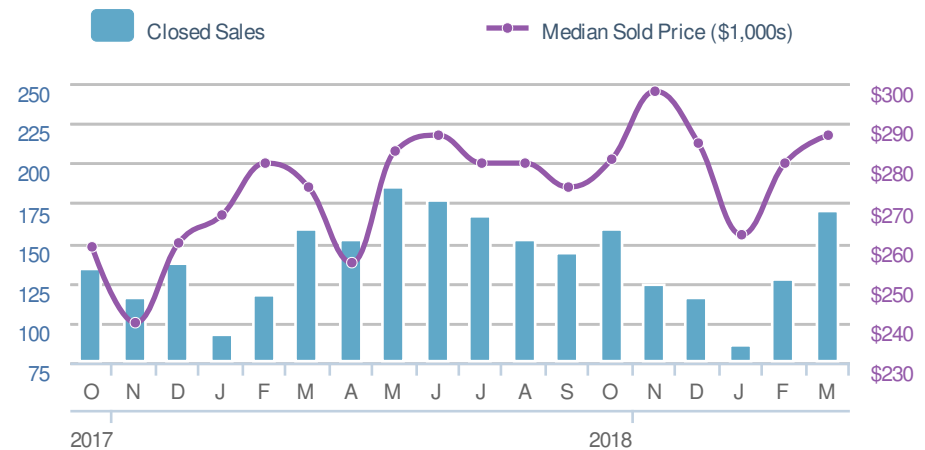
YTD	2019	2018	+/-
	383	368	4.1%

5-year Mar average: **164****New Pending****167****↑0.6%**from Feb 2019:
166**↓-13.9%**from Mar 2018:
194

YTD	2019	2018	+/-
	470	464	1.3%

5-year Mar average: **181****Median Sold Price****\$287,750****↑2.8%**from Feb 2019:
\$280,000**↑4.8%**from Mar 2018:
\$274,700

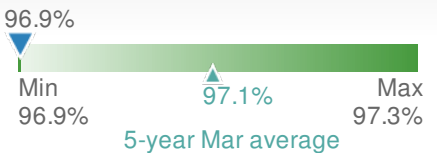
YTD	2019	2018	+/-
	\$277,000	\$274,950	0.7%

5-year Mar average: **\$281,225****Active Listings****419**

Feb 2019	Mar 2018
395	347

Median Days to Contract**24**

Feb 2019	Mar 2018	YTD
40	17	35

Avg Sold to OLP Ratio**96.9%**

Feb 2019	Mar 2018	YTD
96.6%	97.3%	96.6%

March 2019**Buford, GA - Townhouse****New Listings****23****↑ 109.1%**from Feb 2019:
11**↓ -17.9%**from Mar 2018:
28

YTD	2019	2018	+/-
	48	53	-9.4%

5-year Mar average: **26****Closed Sales****12****↓ -20.0%**from Feb 2019:
15**↓ -7.7%**from Mar 2018:
13

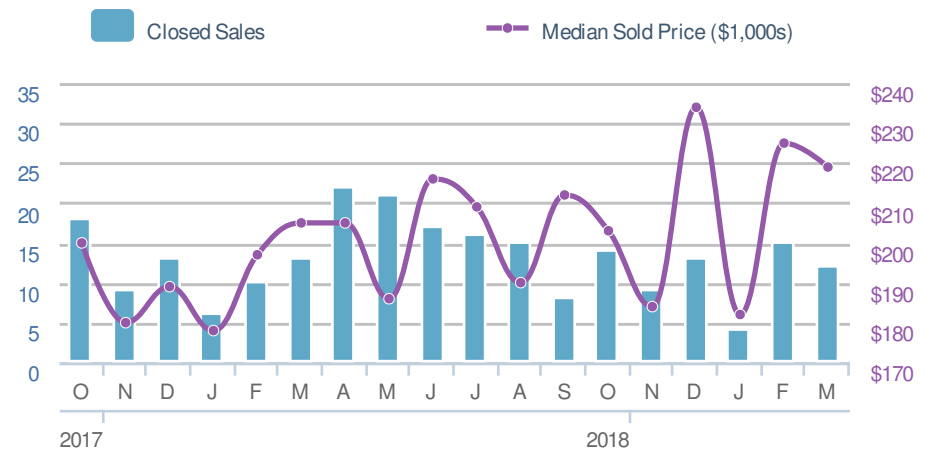
YTD	2019	2018	+/-
	31	29	6.9%

5-year Mar average: **13****New Pending****16****↑ 23.1%**from Feb 2019:
13**↓ -20.0%**from Mar 2018:
20

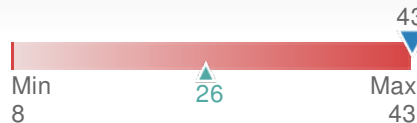
YTD	2019	2018	+/-
	40	40	0.0%

5-year Mar average: **18****Median Sold Price****\$219,900****↓ -2.3%**from Feb 2019:
\$225,114**↑ 6.8%**from Mar 2018:
\$205,977

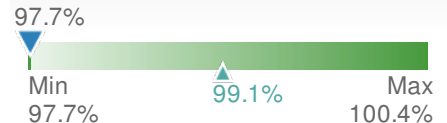
YTD	2019	2018	+/-
	\$219,900	\$199,900	10.0%

5-year Mar average: **\$212,939****Active Listings****25**

Feb 2019	Mar 2018
20	25

Median Days to Contract**43**

Feb 2019	Mar 2018	YTD
11	8	22

Avg Sold to OLP Ratio**97.7%**

Feb 2019	Mar 2018	YTD
97.8%	100.4%	97.9%

March 2019**Buford, GA - Condo/Coop****New Listings****2**

↔ 0.0%

from Feb 2019:
0

↓ -50.0%

from Mar 2018:
4

YTD	2019	2018	+/-
	4	7	-42.9%

5-year Mar average: **3****Closed Sales****1**

↔ 0.0%

from Feb 2019:
1

↓ -80.0%

from Mar 2018:
5

YTD	2019	2018	+/-
	2	15	-86.7%

5-year Mar average: **3****New Pendings****1**

↔ 0.0%

from Feb 2019:
1

↔ 0.0%

from Mar 2018:
1

YTD	2019	2018	+/-
	2	6	-66.7%

5-year Mar average: **1****Median Sold Price****\$209,000**

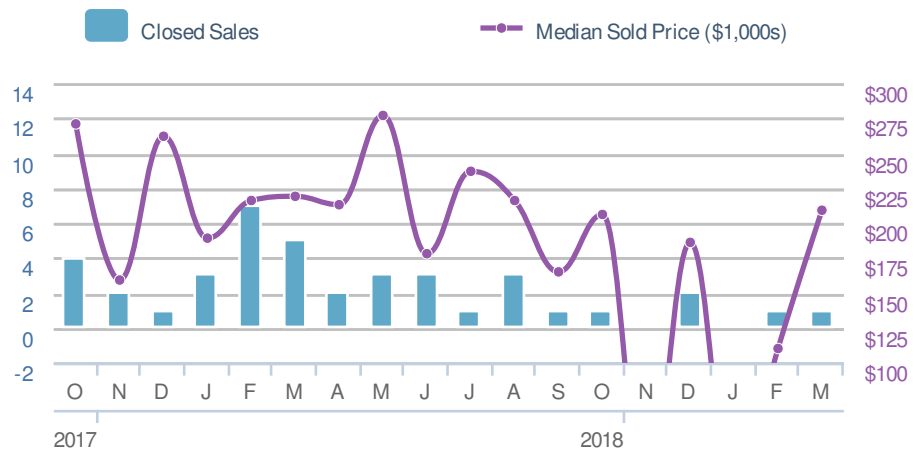
↑ 90.0%

from Feb 2019:
\$110,000

↓ -4.8%

from Mar 2018:
\$219,640

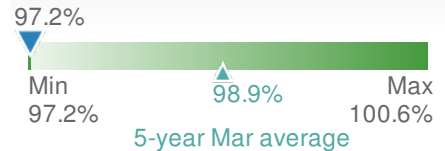
YTD	2019	2018	+/-
	\$159,500	\$218,640	-27.0%

5-year Mar average: **\$214,320****Active Listings****2**

Feb 2019	Mar 2018
1	5

Median Days to Contract**48**

Feb 2019	Mar 2018	YTD
28	10	38

Avg Sold to OLP Ratio**97.2%**

Feb 2019	Mar 2018	YTD
110.0%	100.6%	103.6%