

January 2019

All Home Types
Single Family
Townhouse
Condo/Coop

Local Market Insight

Buford, GA



Presented by
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January 2019

Buford, GA

New Listings

194

↑ 35.7%

from Dec 2018:
143

↑ 15.5%

from Jan 2018:
168

YTD	2019	2018	+/-
	194	168	15.5%

5-year Jan average: 181

Closed Sales

90

↓ -30.8%

from Dec 2018:
130

↓ -11.8%

from Jan 2018:
102

YTD	2019	2018	+/-
	90	102	-11.8%

5-year Jan average: 96

New Pendings

148

↑ 45.1%

from Dec 2018:
102

↑ 13.8%

from Jan 2018:
130

YTD	2019	2018	+/-
	148	130	13.8%

5-year Jan average: 139

Median Sold Price

\$256,500

↓ -4.1%

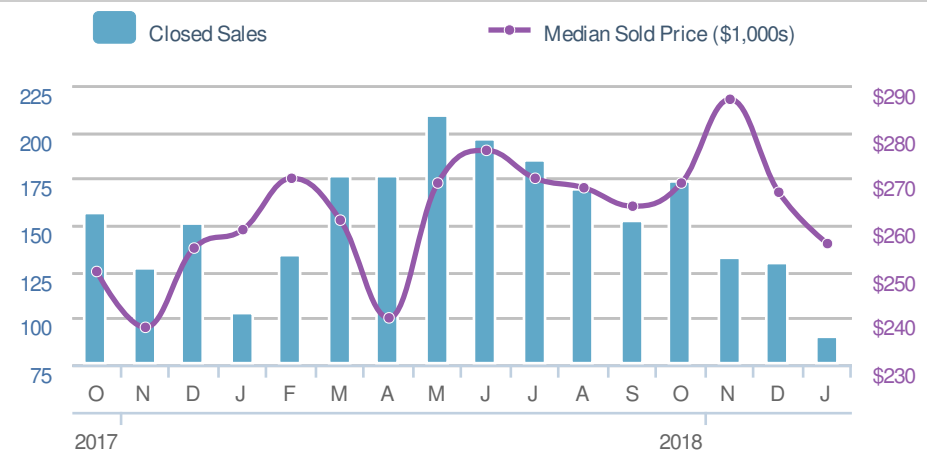
from Dec 2018:
\$267,500

↓ -1.0%

from Jan 2018:
\$259,000

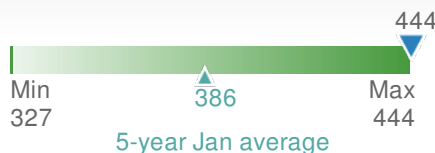
YTD	2019	2018	+/-
	\$256,500	\$259,000	-1.0%

5-year Jan average: \$257,750



Active Listings

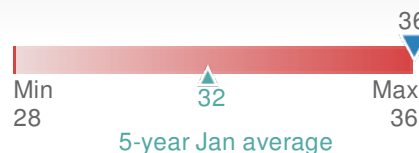
444



Dec 2018	Jan 2018
438	327

Median Days to Contract

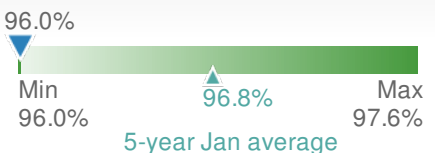
36



Dec 2018	Jan 2018	YTD
40	28	36

Avg Sold to OLP Ratio

96.0%



Dec 2018	Jan 2018	YTD
95.6%	97.6%	96.0%

January 2019

Buford, GA - Single Family

New Listings

178

↑ 31.9%

from Dec 2018:
135

↑ 11.9%

from Jan 2018:
159

YTD	2019	2018	+/-
	178	159	11.9%

5-year Jan average: 169

Closed Sales

86

↓ -25.2%

from Dec 2018:
115

↓ -7.5%

from Jan 2018:
93

YTD	2019	2018	+/-
	86	93	-7.5%

5-year Jan average: 90

New Pendings

137

↑ 39.8%

from Dec 2018:
98

↑ 18.1%

from Jan 2018:
116

YTD	2019	2018	+/-
	137	116	18.1%

5-year Jan average: 127

Median Sold Price

\$262,450

↓ -7.9%

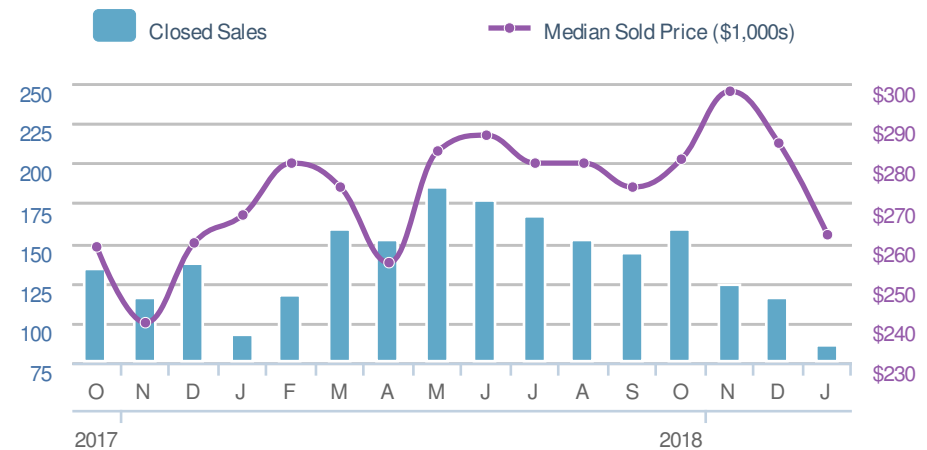
from Dec 2018:
\$285,000

↓ -1.7%

from Jan 2018:
\$267,000

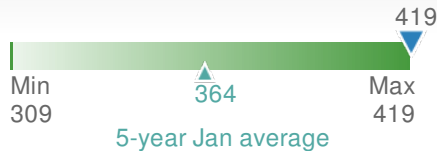
YTD	2019	2018	+/-
	\$262,450	\$267,000	-1.7%

5-year Jan average: \$264,725



Active Listings

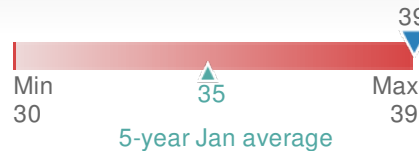
419



Dec 2018	Jan 2018
418	309

Median Days to Contract

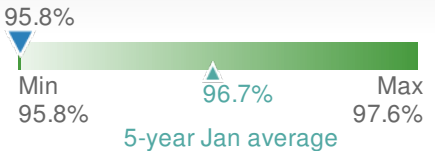
39



Dec 2018	Jan 2018	YTD
36	30	39

Avg Sold to OLP Ratio

95.8%



Dec 2018	Jan 2018	YTD
95.1%	97.6%	95.8%

January 2019

Buford, GA - Townhouse

New Listings**14****↑75.0%**from Dec 2018:
8**↑100.0%**from Jan 2018:
7

YTD	2019	2018	+/-
	14	7	100.0%

5-year Jan average: **11****Closed Sales****4****↓-69.2%**from Dec 2018:
13**↓-33.3%**from Jan 2018:
6

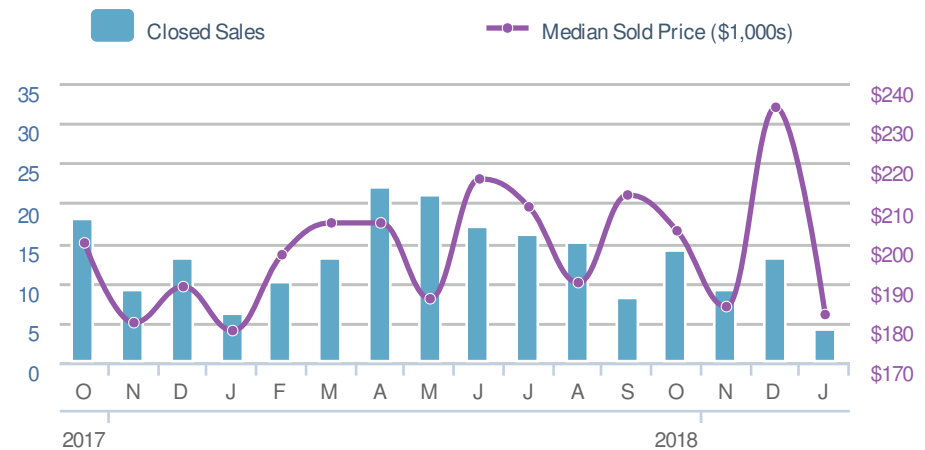
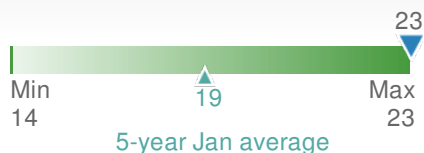
YTD	2019	2018	+/-
	4	6	-33.3%

5-year Jan average: **5****New Pending****11****↑175.0%**from Dec 2018:
4**↑10.0%**from Jan 2018:
10

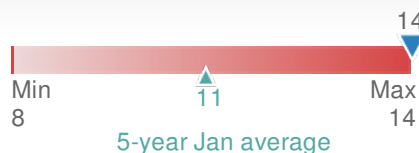
YTD	2019	2018	+/-
	11	10	10.0%

5-year Jan average: **11****Median Sold Price****\$182,950****↓-21.9%**from Dec 2018:
\$234,270**↑2.3%**from Jan 2018:
\$178,750

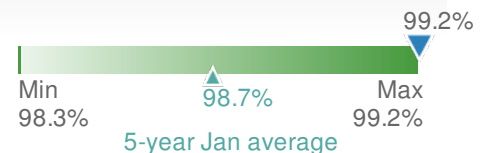
YTD	2019	2018	+/-
	\$182,950	\$178,750	2.3%

5-year Jan average: **\$180,850****Active Listings****23**

Dec 2018	Jan 2018
20	14

Median Days to Contract**14**

Dec 2018	Jan 2018	YTD
96	8	14

Avg Sold to OLP Ratio**99.2%**

Dec 2018	Jan 2018	YTD
99.9%	98.3%	99.2%

January 2019

Buford, GA - Condo/Coop

New Listings**2**

↔ 0.0%

from Dec 2018:
0

↔ 0.0%

from Jan 2018:
2

YTD	2019	2018	+/-
	2	2	0.0%

5-year Jan average: 2

Closed Sales**0**

↓ -100.0%

from Dec 2018:
2

↓ -100.0%

from Jan 2018:
3

YTD	2019	2018	+/-
	0	3	-100.0%

5-year Jan average: 2

New Pendings**0**

↔ 0.0%

from Dec 2018:
0

↓ -100.0%

from Jan 2018:
4

YTD	2019	2018	+/-
	0	4	-100.0%

5-year Jan average: 2

Median Sold Price**\$0**

↓ -100.0%

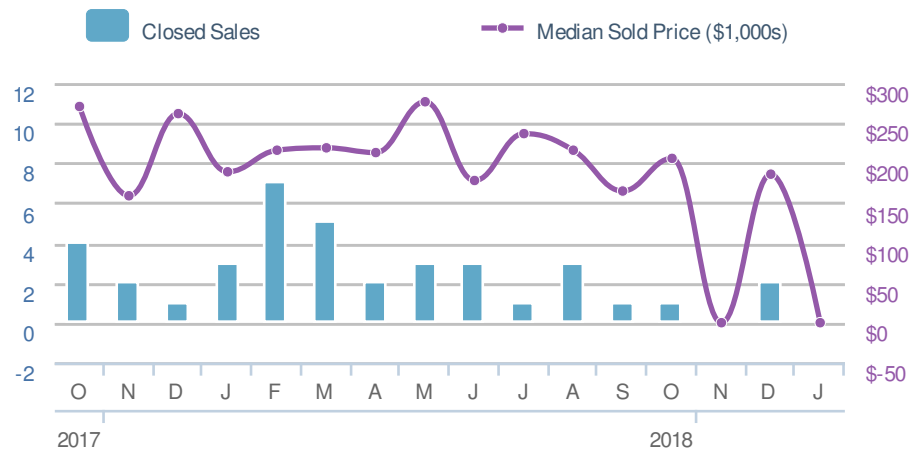
from Dec 2018:
\$186,200

↓ -100.0%

from Jan 2018:
\$189,900

YTD	2019	2018	+/-
	\$0	\$189,900	-100.0%

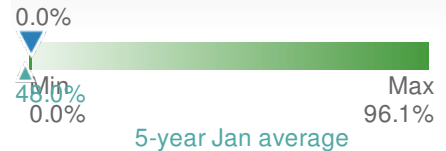
5-year Jan average: \$94,950

**Active Listings****2**

Dec 2018	Jan 2018
0	4

Median Days to Contract**0**

Dec 2018	Jan 2018	YTD
28	62	0

Avg Sold to OLP Ratio**0.0%**

Dec 2018	Jan 2018	YTD
97.0%	96.1%	0.0%