

November 2020

All Home Types
Single Family
Townhouse
Condo/Coop

Local Market Insight

Alpharetta, GA



Presented by
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November 2020

Alpharetta, GA

New Listings**251****↓ -36.3%**from Oct 2020:
394**↓ -14.3%**from Nov 2019:
293

YTD	2020	2019	+/-
	4,470	5,195	-14.0%

5-year Nov average: **267****Closed Sales****292****↓ -17.7%**from Oct 2020:
355**↑ 19.2%**from Nov 2019:
245

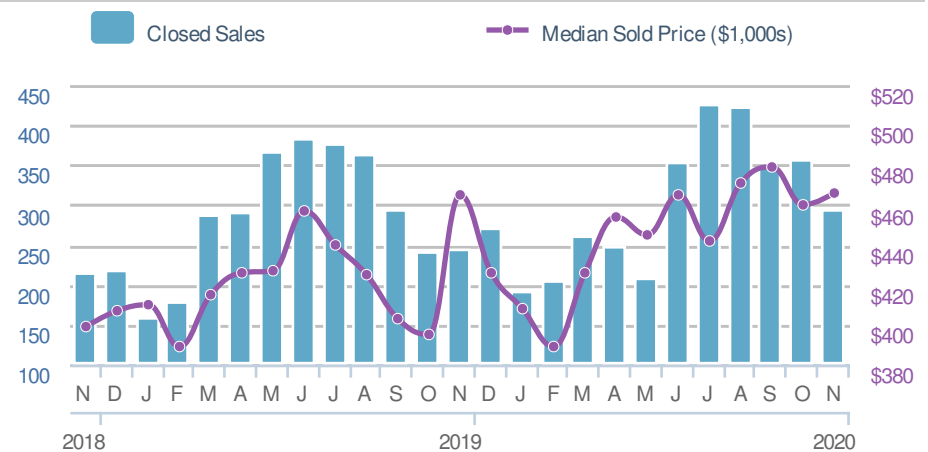
YTD	2020	2019	+/-
	3,298	3,175	3.9%

5-year Nov average: **243****New Pending****266****↓ -18.7%**from Oct 2020:
327**↑ 22.6%**from Nov 2019:
217

YTD	2020	2019	+/-
	3,489	3,280	6.4%

5-year Nov average: **223****Median Sold Price****\$466,250****↑ 1.4%**from Oct 2020:
\$460,000**↑ 0.3%**from Nov 2019:
\$465,000

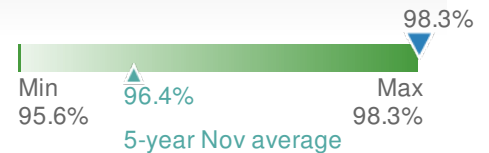
YTD	2020	2019	+/-
	\$451,000	\$425,000	6.1%

5-year Nov average: **\$426,538****Active Listings****537**

Oct 2020	Nov 2019
629	1,052

Median Days to Contract**13**

Oct 2020	Nov 2019	YTD 20
15	44	20

Avg Sold to OLP Ratio**98.3%**

Oct 2020	Nov 2019	YTD
97.8%	95.6%	97.3%

November 2020**Alpharetta, GA - Single Family****New Listings****190****↓ -36.9%**from Oct 2020:
301**↓ -14.0%**from Nov 2019:
221

YTD	2020	2019	+/-
	3,455	4,097	-15.7%

5-year Nov average: **203****Closed Sales****222****↓ -20.1%**from Oct 2020:
278**↑ 19.4%**from Nov 2019:
186

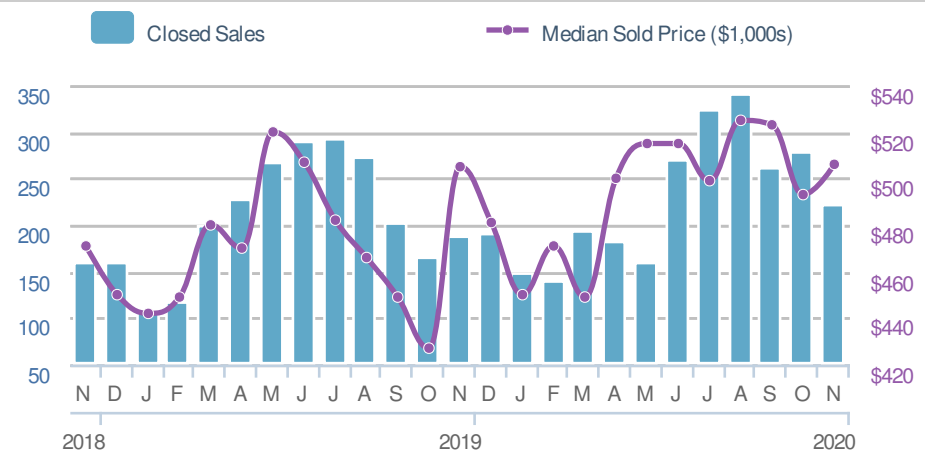
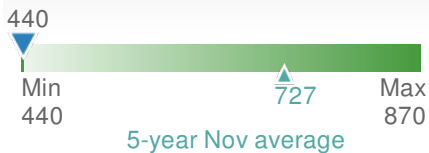
YTD	2020	2019	+/-
	2,514	2,322	8.3%

5-year Nov average: **181****New Pending****199****↓ -16.0%**from Oct 2020:
237**↑ 23.6%**from Nov 2019:
161

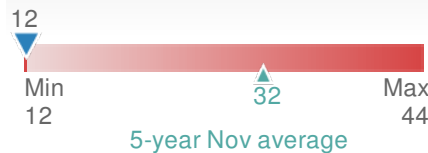
YTD	2020	2019	+/-
	2,648	2,414	9.7%

5-year Nov average: **167****Median Sold Price****\$506,125****↑ 2.5%**from Oct 2020:
\$493,695**↑ 0.1%**from Nov 2019:
\$505,500

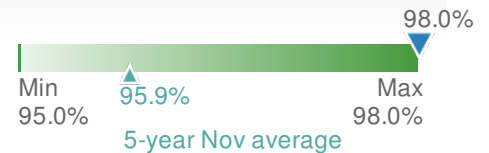
YTD	2020	2019	+/-
	\$499,900	\$476,250	5.0%

5-year Nov average: **\$478,756****Active Listings****440**

Oct 2020	Nov 2019
507	870

Median Days to Contract**12**

Oct 2020	Nov 2019	YTD
15	44	21

Avg Sold to OLP Ratio**98.0%**

Oct 2020	Nov 2019	YTD
97.7%	95.0%	97.1%

November 2020**Alpharetta, GA - Townhouse****New Listings****47****↓ -38.2%**from Oct 2020:
76**↓ -16.1%**from Nov 2019:
56

YTD	2020	2019	+/-
	807	881	-8.4%

5-year Nov average: **51****Closed Sales****56****↓ -12.5%**from Oct 2020:
64**↑ 5.7%**from Nov 2019:
53

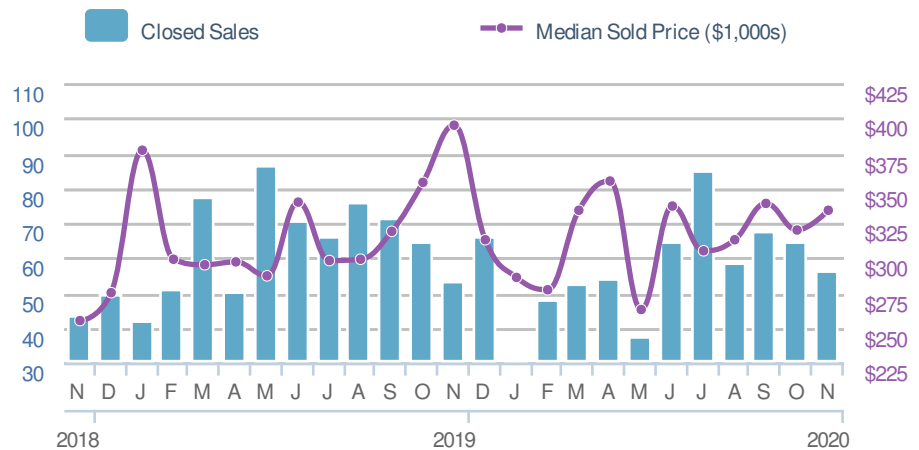
YTD	2020	2019	+/-
	616	706	-12.7%

5-year Nov average: **50****New Pendings****56****↓ -17.6%**from Oct 2020:
68**↑ 21.7%**from Nov 2019:
46

YTD	2020	2019	+/-
	664	709	-6.3%

5-year Nov average: **45****Median Sold Price****\$334,000****↑ 4.4%**from Oct 2020:
\$320,000**↓ -15.4%**from Nov 2019:
\$395,000

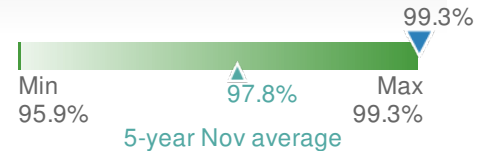
YTD	2020	2019	+/-
	\$317,550	\$313,450	1.3%

5-year Nov average: **\$317,750****Active Listings****70**

Oct 2020	Nov 2019
94	136

Median Days to Contract**13**

Oct 2020	Nov 2019	YTD
14	40	18

Avg Sold to OLP Ratio**99.3%**

Oct 2020	Nov 2019	YTD
98.4%	97.2%	98.0%

November 2020**Alpharetta, GA - Condo/Coop****New Listings****14****↓ -17.6%**from Oct 2020:
17**↓ -12.5%**from Nov 2019:
16

YTD	2020	2019	+/-
	208	217	-4.1%

5-year Nov average: **14****Closed Sales****14****↑ 7.7%**from Oct 2020:
13**↑ 133.3%**from Nov 2019:
6

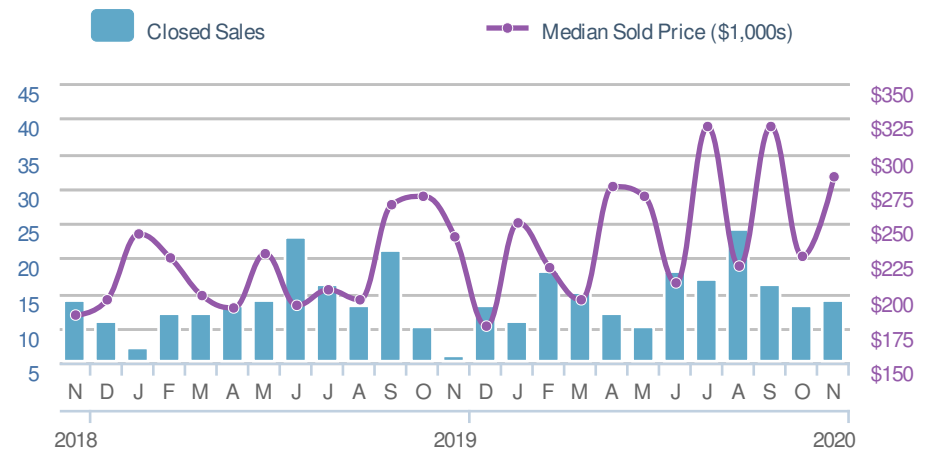
YTD	2020	2019	+/-
	168	147	14.3%

5-year Nov average: **12****New Pending****11****↓ -50.0%**from Oct 2020:
22**↑ 10.0%**from Nov 2019:
10

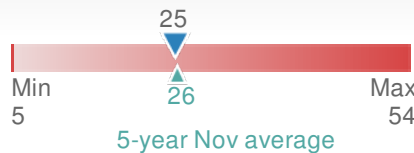
YTD	2020	2019	+/-
	177	157	12.7%

5-year Nov average: **11****Median Sold Price****\$283,750****↑ 25.6%**from Oct 2020:
\$226,000**↑ 18.2%**from Nov 2019:
\$240,000

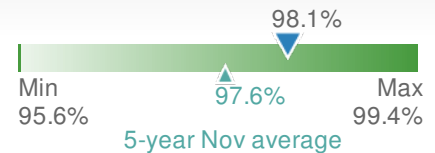
YTD	2020	2019	+/-
	\$244,000	\$207,000	17.9%

5-year Nov average: **\$220,800****Active Listings****27**

Oct 2020	Nov 2019
28	46

Median Days to Contract**25**

Oct 2020	Nov 2019	YTD
17	54	16

Avg Sold to OLP Ratio**98.1%**

Oct 2020	Nov 2019	YTD
96.8%	97.3%	97.1%